



City of Phoenix

To: Mayor and City Council

Date: November 5, 2019

From: Ed Zuercher
City Manager

A handwritten signature in black ink, appearing to read 'Ed Zuercher'.

Subject: GENERAL FUND REVENUE REPORT – 3 MONTHS ACTUAL REVENUE

The 2019-20 year-to-date (YTD) General Fund (GF) revenue collections at 3 months were \$14.1 million or 5.6% higher than the 2018-19 collections of \$253.9 million. This increase is driven by higher revenue collections in city sales tax and state-shared sales and income taxes.

General Fund Sales Tax

In the first three months of 2019-20, combined GF revenue from city and state sales tax was \$163.2 million, reflecting growth of 5.1% compared to the first three months of 2018-19.

City Sales Tax- Year-to-date (YTD) 2019-20 city sales tax collections were \$121.9 million, which represents 4.6% growth compared to the prior year.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 7.4%
- contracting: 19.6%
- restaurants & bars: 5.8%
- hotel/motel: 15.0%
- telecommunications: -7.9%
- commercial property rentals: 2.8%

State Sales Tax- YTD 2019-20 state sales tax collections were \$41.3 million, representing 6.6% growth over 2018-19.

The cumulative annual growth percentages in the key categories of state sales tax were:

- retail: 7.1%
- contracting: 17.8 %
- restaurants & bars: 7.8%
- hotel/motel: 10.7%
- communications: -12.0%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

Revenue Source	Actuals 2014-15	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	Actuals 2018-19	18-19 Act to 17-18 Act % Change	3 Month Actuals 2018-19	3 Month Actuals 2019-20	% Change from PY	Budget 2019-20	19-20 Bud to 18-19 Actual \$ Change	19-20 Bud to 18-19 Actual % Change
Local Taxes												
Primary Property Tax	\$ 138,244	\$ 141,309	\$ 146,121	\$ 154,560	\$ 162,130	4.9%	\$ 315	\$ 326	3.5%	\$ 170,899	\$ 8,769	5.4%
Sales Taxes	407,014	416,522	421,239	432,358	468,015	8.2%	116,601	121,912	4.6%	483,874	15,859	3.4%
Privilege License Fees	2,477	2,476	1,485	2,893	2,957	2.2%	279	208	-25.4%	2,779	(178)	-6.0%
Other General Fund Excise Taxes	17,174	17,832	17,984	18,138	18,535	2.2%	4,497	4,564	1.5%	18,776	241	1.3%
											0	
Subtotal	\$ 564,909	\$ 578,139	\$ 586,829	\$ 607,949	\$ 651,637	7.2%	\$ 121,692	\$ 127,010	4.4%	\$ 676,328	\$ 24,691	3.8%
Non Taxes												
Licenses & Permits	2,783	2,754	2,879	2,872	2,970	3.4%	688	818	18.9%	2,998	28	0.9%
Cable Communications	9,574	10,028	10,391	10,884	10,876	-0.1%	233	5	-97.9%	11,152	276	2.5%
Fines & Forfeitures	15,676	13,460	12,039	12,711	12,456	-2.0%	3,061	2,724	-11.0%	12,663	207	1.7%
Court Default Fee	897	1,047	1,164	1,273	1,320	3.7%	297	282	-5.1%	1,409	89	6.7%
Parks & Libraries	8,937	8,308	8,272	18,221	8,629	-52.6%	1,743	1,631	-6.4%	7,733	(896)	-10.4%
Planning	1,312	1,647	1,690	1,752	1,783	1.8%	397	458	15.4%	1,755	(28)	-1.6%
Police	14,687	13,729	13,720	14,347	15,332	6.9%	2,007	1,972	-1.7%	14,230	(1,102)	-7.2%
Street Transportation	4,672	4,369	5,194	5,863	6,497	10.8%	1,020	1,876	83.9%	4,786	(1,711)	-26.3%
Emergency Transportation	34,502	37,005	34,518	35,884	36,910	2.9%	8,655	9,213	6.4%	36,964	54	0.1%
Hazardous Materials Inspection Fee	1,312	1,358	1,388	1,364	1,369	0.4%	202	205	1.5%	1,400	31	2.3%
Other Service Charges	14,710	17,245	16,752	20,302	23,486	15.7%	4,606	4,891	6.2%	22,530	(956)	-4.1%
All Others	15,923	14,052	14,168	16,456	15,308	-7.0%	3,459	3,434	-0.7%	15,499	191	1.2%
Subtotal	\$ 124,985	\$ 125,002	\$ 122,175	\$ 141,929	\$ 136,936	-3.5%	\$ 26,368	\$ 27,509	4.3%	\$ 133,119	\$ (3,817)	-2.8%
State Shared Revenues												
Sales Tax	132,218	137,544	143,976	155,998	165,066	5.8%	38,767	41,327	6.6%	172,557	7,491	4.5%
Income Tax	175,184	174,234	191,225	200,036	196,918	-1.6%	49,228	53,674	9.0%	215,228	18,310	9.3%
Vehicle License Tax	55,293	59,801	61,586	66,784	70,210	5.1%	17,890	18,560	3.7%	75,597	5,387	7.7%
Subtotal	\$ 362,695	\$ 371,579	\$ 396,787	\$ 422,818	\$ 432,194	2.2%	\$ 105,885	\$ 113,561	7.2%	\$ 463,382	\$ 31,188	7.2%
TOTAL	\$ 1,052,589	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	4.1%	\$ 253,945	\$ 268,080	5.6%	\$ 1,272,829	\$ 52,062	4.3%

Change from Prior Year

18-19 - 3 Month Actual Revenue:	\$ 253,945
19-20 - 3 Month Actual Revenue:	\$ 268,080
Dollars Over/Under Prior Year:	\$14,135
Percent Over/Under Prior Year:	5.6%

% Change from Prior Year and Estimate

19-20 % Change from Prior Year Actual:	5.6%
19-20 Budget % Change from Prior Year Actual:	4.3%

CITY PLT BY MONTH
(In Thousands)
(3+9)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$38,000	\$40,676	\$39,917	5.0%	\$39,917	5.0%	\$0	NA
August	39,071	40,377	40,554	3.8%	40,554	3.8%	0	NA
September	39,531	39,893	41,442	4.8%	41,442	4.8%	0	NA
October	38,640	41,719	0	NA	0	NA	0	NA
November	38,370	39,755	0	NA	0	NA	0	NA
December	37,085	38,590	0	NA	0	NA	0	NA
January	41,824	44,233	0	NA	0	NA	0	NA
February	36,673	37,405	0	NA	0	NA	0	NA
March	37,026	38,100	0	NA	0	NA	0	NA
April	42,047	43,001	0	NA	0	NA	0	NA
May	39,345	39,869	0	NA	0	NA	0	NA
June	39,618	40,600	0	NA	0	NA	0	NA
Subtotal:	\$467,230	\$484,218	\$121,912	NA	\$121,912	-73.9%	\$0	NA
Year End Adjustments	785	(344)	0	NA	0	NA	0	NA
TOTAL:	\$468,015	\$483,874	\$121,912	NA	\$121,912	-74.0%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$121,912
YTD Budget Estimate:	120,946
Dollars Over/Under Budget:	\$966
Percent Over/Under Budget:	0.8%

Actual vs. PY

YTD Actual Revenue:	\$121,912
YTD Prior Year Actual:	116,601
Dollars Over/Under PY:	5,311
Percent Over/Under PY:	4.6%

PLT CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	TOTAL	from PY	ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Contracting	2,364	2,254	2,173	2,028	2,219	2,039	2,504	1,916	2,035	2,193	2,355	2,306	26,386	26,386	12.1%	
(% change from prior year)	18.5%	34.2%	9.8%	13.2%	16.1%	22.1%	5.2%	1.0%	5.4%	21.2%	4.4%	3.5%	12.1%			
Job Printing	60	64	(5)	64	71	67	70	67	63	65	95	63	743	743	-12.6%	
(% change from prior year)	8.4%	49.9%	-106.6%	-2.2%	8.9%	-14.0%	-9.0%	14.9%	0.8%	7.1%	-40.2%	11.2%	-12.6%			
Publishing	1	3	3	22	28	15	16	15	14	15	16	14	162	162	72.5%	
(% change from prior year)	-91.1%	-74.8%	-79.1%	67.9%	57.4%	398.6%	243.3%	239.7%	456.9%	342.5%	684.9%	187.7%	72.5%			
Transportation & Towing	0	1	1	0	0	0	0	0	0	0	0	6	7	7	-68.0%	
(% change from prior year)	-89.5%	-69.1%	100.9%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	2201.7%	-68.0%			
Restaurants & Bars	2,233	2,021	2,158	2,343	2,501	2,407	2,646	2,541	2,665	3,051	2,869	2,696	30,133	30,133	9.9%	
(% change from prior year)	7.1%	0.8%	9.5%	9.7%	11.1%	8.7%	17.1%	7.9%	13.3%	8.4%	14.1%	9.2%	9.9%			
Leases & Rentals (Property)	1,842	1,663	1,647	1,518	1,775	1,731	1,681	1,782	1,978	2,257	1,892	1,725	21,490	21,490	4.2%	
(% change from prior year)	28.0%	10.2%	12.1%	4.7%	4.7%	7.1%	-2.4%	-0.9%	-6.4%	5.7%	-3.8%	1.3%	4.2%			
Commercial Rentals	3,608	3,300	3,369	3,644	3,659	3,556	3,922	3,411	3,517	3,895	3,857	3,675	43,413	43,413	2.6%	
(% change from prior year)	0.5%	-1.3%	4.5%	7.3%	7.7%	1.8%	-0.3%	0.4%	5.8%	0.1%	0.4%	6.1%	2.6%			
Hotel/Motel	768	619	635	792	1,112	975	821	1,053	1,500	2,004	1,357	975	12,609	12,609	13.3%	
(% change from prior year)	18.4%	10.2%	15.9%	8.1%	4.6%	6.5%	18.7%	52.3%	15.2%	6.4%	14.0%	7.9%	13.3%			
Residential Property Rentals	2,302	2,169	2,317	2,118	2,064	2,167	2,199	1,963	2,165	2,265	2,124	2,119	25,971	25,971	0.9%	
(% change from prior year)	16.9%	1.4%	12.9%	3.4%	4.7%	-7.4%	-3.8%	-6.6%	1.8%	-7.7%	-5.1%	5.3%	0.9%			
Retail	17,660	16,356	17,311	16,152	16,170	17,020	20,714	16,335	16,037	18,810	17,478	17,954	207,998	207,998	3.7%	
(% change from prior year)	9.1%	5.8%	7.3%	1.0%	-1.5%	2.3%	3.2%	3.6%	4.2%	3.0%	2.5%	4.3%	3.7%			
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%	
(% change from prior year)	-100.0%	-100.0%	-100.0%	#DIV/0!	#DIV/0!	#DIV/0!	-100.0%	#DIV/0!	-100.0%	-100.0%	#DIV/0!	-100.0%	-100.0%			
Amusements	337	433	463	400	369	366	335	351	416	565	383	471	4,890	4,890	-5.6%	
(% change from prior year)	-12.9%	26.7%	12.6%	5.1%	11.9%	4.4%	-16.5%	-12.5%	-12.6%	-16.0%	-10.7%	-21.1%	-5.6%			
Telecommunications	970	971	999	1,009	1,022	986	1,001	978	946	947	976	971	11,777	11,777	-0.9%	
(% change from prior year)	-6.2%	-5.4%	-11.7%	6.7%	7.4%	7.8%	8.6%	4.0%	-1.0%	-4.3%	-4.2%	-7.6%	-0.9%			
Other Utilities ¹	5,437	8,635	8,289	8,650	6,334	4,988	4,649	4,976	4,593	4,600	4,657	5,471	71,280	71,280	0.4%	
(% change from prior year)	-12.6%	-2.8%	-1.4%	13.3%	1.3%	5.6%	2.0%	0.7%	-8.4%	3.7%	7.3%	-2.0%	0.4%			
Use	2,044	1,795	1,901	2,096	1,932	2,054	2,678	2,461	2,076	2,502	1,978	1,981	25,500	25,500	3.9%	
(% change from prior year)	-6.5%	-4.8%	-0.9%	13.0%	1.8%	4.6%	11.4%	13.8%	17.0%	5.1%	-4.3%	-3.1%	3.9%			
Penalty & Interest	289	269	180	118	104	113	128	121	134	123	142	139	1,859	1,859	-20.0%	
Subtotal	\$39,917	\$40,553	\$41,442	\$40,954	\$39,360	\$38,484	43,365	37,969	38,139	43,291	40,180	40,566	484,218	484,218	3.6%	
Increase over PY	5.0%	3.8%	4.8%	6.0%	2.6%	3.8%	3.7%	3.5%	3.0%	3.0%	2.1%	2.4%	3.6%	3.6%		
Balance to Cash	0	1	0	0	0	0	0	0	0	0	0	(1)	0	0	NA	
TOTAL	\$39,917	\$40,554	\$41,442	\$40,954	\$39,360	\$38,484	\$43,365	\$37,969	\$38,139	\$43,291	\$40,180	\$40,565	\$484,218	\$484,218	3.6%	
(% change from prior year)	5.0%	3.8%	4.8%	6.0%	2.6%	3.8%	3.7%	3.5%	3.0%	3.0%	2.1%	25.2%				
REVISED ESTIMATE	\$39,917	\$40,554	\$41,442	\$40,954	\$39,360	\$38,484	\$43,365	\$37,969	\$38,139	\$43,291	\$40,180	\$40,565	\$484,218			
													Year End (A/R)	(2,500)	NA	
													GASB	2,156	-37.7%	
													Clearing Account/Adj	0	NA	
													TOTAL:	\$483,874	3.4%	

GENERAL FUND PLT CATEGORY ANALYSIS
September 2019

Category	2018-19	2019-20			Actual/Actual		Actual/Budget	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	1,980	2,072	2,072	2,173	193	9.8%	101	4.9%
Job Printing	71	62	62	(5)	(75)	NA	(67)	NA
Publishing	13	11	11	3	(10)	-79.1%	(8)	-75.7%
Transportation & Towing	0	0	0	1	0	100.9%	1	NA
Restaurants & Bars	1,971	2,181	2,181	2,158	187	9.5%	(23)	-1.0%
Leases & Rentals (Property)	1,469	1,584	1,584	1,647	178	12.1%	63	4.0%
Commercial Rentals	3,223	3,376	3,376	3,369	146	4.5%	(7)	-0.2%
Hotel/Motel	548	589	589	635	87	15.9%	46	7.8%
Residential Property Rentals	2,052	2,485	2,485	2,317	265	12.9%	(168)	-6.8%
Retail	16,137	16,593	16,593	17,311	1,174	7.3%	718	4.3%
Food	1	0	0	0	(1)	-100.0%	0	NA
Amusements	411	470	470	463	52	12.6%	(7)	-1.4%
Telecommunications	1,132	1,021	1,021	999	(133)	-11.7%	(22)	-2.2%
Other Utilities	8,405	7,358	7,358	8,289	(116)	-1.4%	931	12.7%
Use	1,919	1,940	1,940	1,901	(18)	-0.9%	(39)	-2.0%
Penalty & Interest	199	151	151	180	(19)	-9.4%	29	19.4%
Subtotal	\$39,531	\$39,893	\$39,893	\$41,442	\$1,911	4.8%	1,549	3.9%
Balance to Cash	0	0	0	0	0	NA	0	NA
TOTAL	\$39,531	\$39,893	\$39,893	\$41,442	\$1,911	4.8%	\$1,549	3.9%

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(3+9)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$4,280	\$4,768	\$4,784	11.8%	\$4,784	11.8%	\$0	NA
August	3,829	4,280	4,263	11.3%	4,263	11.3%	0	NA
September	4,007	4,343	4,345	8.4%	4,345	8.4%	0	NA
October	4,383	4,801	0	NA	0	NA	0	NA
November	5,220	5,580	0	NA	0	NA	0	NA
December	4,719	5,212	0	NA	0	NA	0	NA
January	4,828	5,900	0	NA	0	NA	0	NA
February	5,987	5,505	0	NA	0	NA	0	NA
March	5,459	6,233	0	NA	0	NA	0	NA
April	6,659	7,643	0	NA	0	NA	0	NA
May	5,692	6,263	0	NA	0	NA	0	NA
June	5,087	5,785	0	NA	0	NA	0	NA
Subtotal:	\$60,150	\$66,311	\$13,392	NA	\$13,392	-77.7%	\$0	NA
Year End Adjustment	1,050	315	0	NA	0	NA	0	NA
TOTAL:	\$61,200	\$66,626	\$13,392	NA	\$13,392	-78.1%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$13,392
YTD Budget Estimate:	13,391
Dollars Over/Under:	\$2
Percent Over/Under:	0.0%

Actual vs. Prior Year

YTD Actual Revenue:	\$13,392
YTD Prior Year Actual:	12,117
Dollars Over/Under PY:	1,275
Percent Over/Under PY:	10.5%

**CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$182 14.7%	\$140 -11.3%	\$195 19.5%	\$236 -3.1%	\$346 -3.1%	\$270 -3.1%	\$268 -3.1%	\$181 -3.1%	\$219 -3.1%	\$179 -3.1%	\$172 -3.1%	\$173 -3.1%	\$2,560 -1.1%	\$2,560	-1.1%	
Contracting	1,688 18.5%	1,610 34.2%	1,552 9.8%	1,449 13.2%	1,585 16.1%	1,457 22.1%	1,789 5.2%	1,369 1.0%	1,453 5.4%	1,566 21.2%	1,682 4.4%	1,647 3.5%	18,847 12.1%	18,847	12.1%	
Job Printing	43 8.4%	45 49.9%	(3) -106.6%	46 -2.2%	50 8.9%	48 -14.0%	50 -9.0%	48 14.9%	45 0.8%	46 7.1%	68 -40.2%	45 11.2%	531 -12.6%	531	-12.6%	
Publishing	1 -91.1%	2 -74.8%	2 -79.1%	15 67.9%	20 57.4%	11 398.6%	12 243.3%	11 239.7%	10 456.9%	10 342.5%	12 684.9%	10 187.7%	116 72.5%	116	72.5%	
Transportation & Towing	0 -89.5%	0 -69.1%	0 100.9%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	4 2086.0%	5 -69.3%	5	-69.3%	
Restaurants & Bars	1,595 7.1%	1,443 0.8%	1,542 9.5%	1,674 9.7%	1,787 11.1%	1,720 8.7%	1,890 17.1%	1,815 7.9%	1,904 13.3%	2,179 8.4%	2,050 14.1%	1,926 9.2%	21,524 9.9%	21,524	9.9%	
Hotel/Motel	1,275 10.0%	1,022 2.5%	1,057 9.9%	1,427 11.7%	2,043 11.7%	1,794 11.7%	1,317 11.7%	3,034 11.7%	2,373 11.7%	3,490 11.7%	2,212 11.7%	1,684 11.7%	22,729 11.0%	22,729	11.0%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$4,784 11.8%	\$4,263 11.4%	\$4,345 8.4%	\$4,846 10.6%	\$5,831 11.7%	\$5,299 12.3%	\$5,325 10.3%	\$6,456 7.9%	\$6,005 10.0%	\$7,471 12.2%	\$6,195 8.8%	\$5,489 7.9%	\$66,311	\$66,311	10.2%	
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%	
TOTAL	\$4,784	\$4,263	\$4,345	\$4,846	\$5,831	\$5,299	\$5,325	\$6,456	\$6,005	\$7,471	\$6,195	\$5,489	\$66,311	\$66,311	10.2%	
(% change from prior year)	11.8%	11.3%	8.4%	10.6%	11.7%	12.3%	10.3%	7.8%	10.0%	12.2%	8.8%	7.9%				
REVISED ESTIMATE	\$4,784	\$4,263	\$4,345	\$4,846	\$5,831	\$5,299	\$5,325	\$6,456	\$6,005	\$7,471	\$6,195	\$5,489	66,311			
														Year End Adjustment	315	-70.0%
														TOTAL	\$66,626	8.9%

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(3+9)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$1,257	\$1,369	\$1,772	40.9%	\$1,772	40.9%	\$0	NA
August	1,144	1,141	1,247	9.0%	1,247	9.0%	0	NA
September	1,154	1,244	1,207	4.7%	1,207	4.7%	0	NA
October	1,340	1,364	0	NA	0	NA	0	NA
November	1,877	1,944	0	NA	0	NA	0	NA
December	1,647	1,840	0	NA	0	NA	0	NA
January	1,330	1,718	0	NA	0	NA	0	NA
February	2,234	2,016	0	NA	0	NA	0	NA
March	2,084	2,543	0	NA	0	NA	0	NA
April	2,973	3,582	0	NA	0	NA	0	NA
May	1,998	2,400	0	NA	0	NA	0	NA
June	1,494	1,842	0	NA	0	NA	0	NA
Subtotal:	\$20,532	\$23,005	\$4,226	NA	\$4,226	-79.4%	\$0	NA
Year End Adjustment	200	58	0	NA	58	-71.0%	0	NA
TOTAL:	\$20,732	\$23,063	\$4,226	NA	\$4,284	-79.3%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$4,226
YTD Budget Estimate:	3,755
Dollars Over/Under:	\$472
Percent Over/Under:	12.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$4,226
YTD Prior Year Actual:	3,555
Dollars Over/Under PY:	672
Percent Over/Under PY:	18.9%

SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Hotel/Motel	\$637	\$511	\$529	\$714	\$1,022	\$897	\$659	\$1,517	\$1,187	\$1,745	\$1,106	\$842	\$11,365	\$11,365	11.0%
	10.0%	2.5%	9.9%	11.7%	11.7%	11.7%	11.7%	11.7%	11.7%	11.7%	11.7%	11.7%			
Car Rental	1,135	736	678	768	1,054	924	811	958	1,118	1,545	1,103	809	11,640	11,640	13.1%
	67.3%	14.1%	0.6%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
Subtotal	\$1,772	\$1,247	\$1,206	\$1,482	\$2,076	\$1,822	\$1,470	\$2,476	\$2,305	\$3,290	\$2,209	\$1,651	\$23,005	\$23,005	12.0%
	40.9%	9.0%	4.5%	10.6%	10.6%	10.6%	10.5%	10.8%	10.6%	10.7%	10.6%	10.6%			
Balance to Cash	0	0	1	0	0	0	0	0	0	0	0	(1)	0	0	-87.9%
TOTAL	\$1,772	\$1,247	\$1,207	\$1,482	\$2,076	\$1,822	\$1,470	\$2,476	\$2,305	\$3,290	\$2,209	\$1,650	\$23,005	\$23,005	12.0%
(% change from prior year)	40.9%	9.0%	4.7%	10.6%	10.6%	10.6%	10.5%	10.8%	10.6%	10.7%	10.6%	10.5%			
REVISED ESTIMATE	\$1,772	\$1,247	\$1,207	\$1,482	\$2,076	\$1,822	\$1,470	\$2,476	\$2,305	\$3,290	\$2,209	\$1,650	\$23,005		
													Year End Adjustment	58	-71.0%
													TOTAL:	\$23,063	11.2%

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(3+9)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$59	\$59	\$51	-13.3%	\$51	-13.3%	\$0	NA
August	55	57	43	-22.0%	43	-22.0%	0	NA
September	54	55	43	-20.6%	43	-20.6%	0	NA
October	44	45	0	NA	0	NA	0	NA
November	33	48	0	NA	0	NA	0	NA
December	44	48	0	NA	0	NA	0	NA
January	53	48	0	NA	0	NA	0	NA
February	205	210	0	NA	0	NA	0	NA
March	55	50	0	NA	0	NA	0	NA
April	108	51	0	NA	0	NA	0	NA
May	60	51	0	NA	0	NA	0	NA
June	47	57	0	NA	0	NA	0	NA
Subtotal:	\$815	\$779	\$137	NA	\$137	-83.2%	\$0	NA
Year End Adjustment	1	0	0	NA	0	NA	0	NA
TOTAL:	\$816	\$779	\$137	NA	\$137	-83.2%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$137
YTD Budget Estimate:	171
Dollars Over/Under:	(\$34)
Percent Over/Under:	-19.7%

Actual vs. Prior Year

YTD Actual Revenue:	\$137
YTD Prior Year Actual:	168
Dollars Over/Under PY:	(\$31)
Percent Over/Under PY:	-18.5%

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JET FUEL EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000's)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY	
														Total	ACTUAL
Jet Fuel Sales	\$46	\$37	\$38	\$42	\$28	\$39	\$39	\$204	\$52	\$67	\$57	\$39	\$687	\$687	-0.8%
	47.3%	-29.8%	-22.3%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%	-0.8%		
Jet Fuel Use	5	6	6	3	4	5	12	3	3	36	4	5	92	92	-25.2%
	-81.9%	60.4%	11.9%	-13.4%	-13.4%	-13.4%	-13.4%	-13.4%	-13.4%	-13.4%	-13.4%	-13.4%	-25.2%		
Subtotal	\$51	\$43	\$44	\$45	\$32	\$43	\$51	\$206	\$55	\$103	\$61	\$44	\$779	\$779	-4.5%
	-13.3%	-23.4%	-18.8%	-0.1%	-0.9%	-0.8%	-2.7%	0.8%	0.1%	-4.6%	0.0%	-0.9%	-4.5%		
Balance to Cash	0	0	(1)	0	0	0	0	0	0	0	0	1	0	0	-71.4%
TOTAL	\$51	\$43	\$43	\$45	\$32	\$43	\$51	\$206	\$55	\$103	\$61	\$45	\$779	\$779	-4.5%
(% change from prior year)															
REVISED ESTIMATE	\$51	\$43	\$43	\$45	\$32	\$43	\$51	\$206	\$55	\$103	\$61	\$45	\$779	\$779	-4.5%
													Year End Adjustment	0	-100.0%
													TOTAL:	\$779	-4.6%

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(3+9)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$18,915	\$20,373	\$20,629	9.1%	\$20,629	9.1%	\$0	NA
August	17,866	18,948	19,089	6.8%	19,089	6.8%	0	NA
September	18,388	19,452	19,765	7.5%	19,765	7.5%	0	NA
October	18,482	19,856	0	NA	0	NA	0	NA
November	19,261	20,192	0	NA	0	NA	0	NA
December	19,297	20,223	0	NA	0	NA	0	NA
January	22,359	23,769	0	NA	0	NA	0	NA
February	19,098	19,528	0	NA	0	NA	0	NA
March	19,223	20,318	0	NA	0	NA	0	NA
April	22,421	23,281	0	NA	0	NA	0	NA
May	21,021	21,347	0	NA	0	NA	0	NA
June	20,349	21,421	0	NA	0	NA	0	NA
Subtotal:	\$236,679	\$248,708	\$59,483	NA	\$59,483	-74.9%	\$0	NA
Year End Adjustment	2,500	1,228	0	NA	0	NA	0	NA
TOTAL:	\$239,179	\$249,936	\$59,483	NA	\$59,483	-75.1%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$59,483
YTD Budget Estimate:	58,773
Dollars Over/Under:	\$711
Percent Over/Under:	1.2%

Actual vs. Prior Year

YTD Actual Revenue:	\$59,483
YTD Prior Year Actual:	55,168
Dollars Over/Under PY:	4,315
Percent Over/Under PY:	7.8%

**TRANSPORTATION 2050 - TRANSIT
EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	2,036	1,943	1,872	1,744	1,909	1,754	2,154	1,648	1,750	1,886	2,026	1,983	22,704	22,704	12.1%	
Job Printing	52	55	(4)	55	61	57	60	57	54	56	82	54	640	640	-9.0%	
Publishing	1	3	2	18	24	13	14	13	12	13	14	12	139	139	72.1%	
Transportation & Towing	0	1	1	0	0	0	0	0	0	0	0	5	6	6	-67.6%	
Restaurants & Bars	1,923	1,741	1,860	2,019	2,156	2,075	2,281	2,189	2,297	2,630	2,473	2,324	25,966	25,966	9.8%	
Leases & Rentals (Property)	926	836	828	761	890	868	843	894	992	1,132	949	866	10,786	10,786	4.1%	
Commercial Rentals	1,682	1,534	1,570	1,694	1,701	1,653	1,823	1,586	1,635	1,811	1,793	1,708	20,191	20,191	2.8%	
Hotel/Motel	386	311	319	398	559	490	413	529	754	1,007	682	490	6,340	6,340	13.1%	
Residential Property Rentals	1,157	1,090	1,163	1,062	1,035	1,087	1,103	985	1,086	1,136	1,065	1,063	13,033	13,033	0.8%	
Retail (amounts = or < \$10k)	7,938	7,398	7,777	7,359	7,368	7,755	9,438	7,442	7,307	8,570	7,963	8,180	94,494	94,494	3.9%	
Retail (amounts > \$10k)	540	474	532	440	440	463	564	445	437	512	476	489	5,811	5,811	2.1%	
Amusements	170	218	233	201	185	183	168	176	209	283	192	236	2,454	2,454	-5.7%	
Use (amounts = or < \$10k)	901	790	792	865	797	848	1,105	1,015	857	1,033	816	817	10,636	10,636	0.5%	
Use (amounts > \$10k)	73	64	93	108	100	106	138	127	107	129	102	102	1,249	1,249	25.3%	
Subtotal	\$17,784	\$16,457	\$17,038	\$16,726	\$17,224	\$17,353	\$20,104	\$17,107	\$17,496	\$20,197	\$18,634	\$18,330	\$214,450	\$214,450	5.1%	
	9.1%	6.8%	7.5%	5.0%	3.7%	4.3%	4.3%	3.9%	5.6%	4.5%	2.8%	4.5%				
Balance to Cash	0	0	1	0	0	0	0	0	0	0	0	(1)	\$0	0	NA	
TOTAL	\$17,784	\$16,457	\$17,039	\$16,726	\$17,224	\$17,353	\$20,104	\$17,107	\$17,496	\$20,197	\$18,634	\$18,329	\$214,450	\$214,450	5.1%	
(% change from prior year)*	9.1%	6.8%	7.5%	5.0%	3.7%	4.3%	4.3%	3.9%	5.6%	4.5%	2.8%	4.5%				
REVISED ESTIMATE	\$17,784	\$16,457	\$17,039	\$16,726	\$17,224	\$17,353	\$20,104	\$17,107	\$17,496	\$20,197	\$18,634	\$18,329	\$214,450			
														Year End Adjustment	1,059	-50.9%
														TOTAL:	\$215,509	4.5%

**TRANSPORTATION 2050 - STREETS
EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000'S)**

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL		
														Total		
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	326	311	300	279	305	280	344	263	280	301	324	317	3,630	3,630	12.0%	
Job Printing	8	9	(1)	9	10	9	10	9	9	9	13	9	102	102	-1.1%	
Publishing	0	0	0	3	4	2	2	2	2	2	2	2	22	22	71.3%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	1	1	1	-66.9%	
Restaurants & Bars	307	278	298	323	345	332	365	350	368	421	396	372	4,154	4,154	9.8%	
Leases & Rentals (Property)	148	134	133	121	142	138	134	142	158	180	151	138	1,721	1,721	3.8%	
Commercial Rentals	269	246	252	271	272	265	292	254	262	290	287	273	3,232	3,232	2.6%	
Hotel/Motel	62	50	51	64	89	78	66	85	121	161	109	78	1,015	1,015	12.8%	
Residential Property Rentals	185	174	186	169	165	173	176	157	173	181	170	169	2,078	2,078	0.6%	
Retail (amounts = or < \$10k)	1,271	1,184	1,245	1,178	1,179	1,241	1,511	1,191	1,170	1,372	1,275	1,310	15,128	15,128	3.9%	
Retail (amounts > \$10k)	85	74	83	66	66	69	84	67	65	77	71	73	881	881	-0.7%	
Amusements	27	35	37	32	29	29	27	28	33	45	31	38	391	391	-6.0%	
Use (amounts = or < \$10k)	144	126	127	138	128	136	177	163	137	165	131	131	1,703	1,703	0.5%	
Use (amounts > \$10k)	12	11	16	17	16	17	22	20	17	21	16	16	200	200	21.5%	
Subtotal	\$2,845	\$2,633	\$2,726	\$2,671	\$2,750	\$2,771	\$3,210	\$2,732	\$2,794	\$3,225	\$2,976	\$2,927	\$34,258	\$34,258	5.0%	
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	-74.1%	
TOTAL	\$2,845	\$2,633	\$2,726	\$2,671	\$2,750	\$2,771	\$3,210	\$2,732	\$2,794	\$3,225	\$2,976	\$2,927	\$34,258	\$34,258	5.0%	
(% change from prior year)*	9.1%	7.0%	7.3%	4.8%	3.5%	3.9%	4.1%	3.7%	5.4%	4.3%	3.0%	4.3%				
REVISED ESTIMATE	\$2,845	\$2,633	\$2,726	\$2,671	\$2,750	\$2,771	\$3,210	\$2,732	\$2,794	\$3,225	\$2,976	\$2,927	\$34,258			
														Year End Adjustment	169	-50.6%
														TOTAL:	\$34,427	4.4%

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(3+9)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,772	\$2,980	\$3,024	9.1%	\$3,024	9.1%	\$0	NA
August	2,620	2,778	2,794	6.6%	2,794	6.6%	0	NA
September ¹	2,691	2,850	2,901	7.8%	2,901	7.8%	0	NA
October	2,706	2,909	0	NA	0	NA	0	NA
November	2,816	2,953	0	NA	0	NA	0	NA
December	2,821	2,957	0	NA	0	NA	0	NA
January	3,277	3,491	0	NA	0	NA	0	NA
February	2,787	2,857	0	NA	0	NA	0	NA
March	2,809	2,975	0	NA	0	NA	0	NA
April	3,286	3,411	0	NA	0	NA	0	NA
May	3,081	3,128	0	NA	0	NA	0	NA
June	2,988	3,134	0	NA	0	NA	0	NA
Subtotal:	\$34,654	\$36,422	\$8,719	NA	\$8,719	-74.8%	\$0	NA
Year End Adjustment	359	197	0	NA	0	NA	0	NA
TOTAL:	\$35,013	\$36,619	\$8,719	NA	\$8,719	-75.1%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$8,719
YTD Budget Estimate:	8,609
Dollars Over/Under:	\$110
Percent Over/Under:	1.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$8,719
YTD Prior Year Actual:	8,083
Dollars Over/Under PY:	636
Percent Over/Under PY:	7.9%

PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000'S)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL		
														Total		
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA	
Contracting	338	322	310	290	317	291	358	274	291	313	336	329	3,769	\$3,769	12.1%	
Job Printing	9	9	(1)	9	10	10	10	10	9	9	14	9	106	\$106	-12.6%	
Publishing	0	0	0	3	4	2	2	2	2	2	2	2	23	\$23	72.5%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	1	1	\$1	-68.0%	
Restaurants & Bars	319	289	308	335	357	344	378	363	381	436	410	385	4,305	\$4,305	9.9%	
Leases & Rentals (Property)	154	139	137	126	148	144	140	148	165	188	158	144	1,791	\$1,791	4.2%	
Commercial Rentals	279	254	260	281	282	274	302	263	271	300	297	283	3,346	\$3,346	3.0%	
Hotel/Motel	64	52	53	66	93	81	68	88	125	167	113	81	1,051	\$1,051	13.3%	
Residential Property Rentals	192	181	193	176	172	181	183	164	180	189	177	177	2,164	\$2,164	0.9%	
Retail	1,472	1,363	1,443	1,346	1,348	1,418	1,726	1,361	1,336	1,567	1,457	1,496	17,333	\$17,333	3.7%	
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	\$0	-100.0%	
Amusements	28	36	39	33	31	30	28	29	35	47	32	39	408	\$408	-5.6%	
Use	170	150	158	175	161	171	223	205	173	209	165	165	2,125	\$2,125	3.9%	
Subtotal	\$3,024	\$2,794	\$2,901	\$2,840	\$2,922	\$2,947	\$3,419	\$2,907	\$2,968	\$3,427	\$3,160	\$3,112	\$36,422	\$36,422	5.1%	
Balance to Cash	9.1% 0	6.6% 0	7.8% 0	5.0% 0	3.8% 0	4.5% 0	4.4% 0	4.3% 0	5.6% 0	4.3% 0	2.6% 0	4.2% 0	0	0	-76.9%	
TOTAL	\$3,024	\$2,794	\$2,901	\$2,840	\$2,922	\$2,947	\$3,419	\$2,907	\$2,968	\$3,427	\$3,160	\$3,112	\$36,422	\$36,422	5.1%	
(% change from prior year)* REVISED ESTIMATE	9.1% \$3,024	6.6% \$2,794	7.8% \$2,901	5.0% \$2,840	3.8% \$2,922	4.5% \$2,947	4.4% \$3,419	4.3% \$2,907	5.7% \$2,968	4.3% \$3,427	2.6% \$3,160	4.1% \$3,112	\$36,422			
														Year End Adjustment	197	-45.1%
														TOTAL:	\$36,619	4.6%

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(3+9)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,772	\$2,980	\$3,024	9.1%	\$3,024	9.1%	\$0	NA
August	2,620	2,778	2,793	6.6%	2,793	6.6%	0	NA
September	2,690	2,850	2,901	7.9%	2,901	7.9%	0	NA
October	2,707	2,909	0	NA	0	NA	0	NA
November	2,814	2,953	0	NA	0	NA	0	NA
December	2,822	2,957	0	NA	0	NA	0	NA
January	3,278	3,491	0	NA	0	NA	0	NA
February	2,786	2,857	0	NA	0	NA	0	NA
March	2,811	2,975	0	NA	0	NA	0	NA
April	3,286	3,411	0	NA	0	NA	0	NA
May	3,080	3,128	0	NA	0	NA	0	NA
June	2,988	3,133	0	NA	0	NA	0	NA
Subtotal:	\$34,654	\$36,422	\$8,718	NA	\$8,718	-74.8%	\$0	NA
Year End Adjustment	359	197	0	NA	0	NA	0	NA
TOTAL:	\$35,013	\$36,619	\$8,718	NA	\$8,718	-75.1%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$8,718
YTD Budget Estimate:	8,609
Dollars Over/Under:	\$109
Percent Over/Under:	1.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$8,718
YTD Prior Year Actual:	8,082
Dollars Over/Under PY:	636
Percent Over/Under PY:	7.9%

POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY	
	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	236	225	217	203	222	204	250	192	203	219	236	231	2,639	2,639	12.1%
Job Printing	6	6	(0)	6	7	7	7	7	6	7	9	6	74	74	-12.6%
Publishing	0	0	0	2	3	2	2	1	1	1	2	1	16	16	72.5%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	1	1	1	-68.0%
Restaurants & Bars	223	202	216	234	250	241	265	254	267	305	287	270	3,013	3,013	9.9%
Leases & Rentals (Proper	107	97	96	89	104	101	98	104	115	132	110	101	1,254	1,254	4.2%
Commercial Rentals	195	178	182	197	197	192	212	184	190	210	208	198	2,342	2,342	3.0%
Hotel/Motel	45	36	37	46	65	57	48	61	87	117	79	57	736	736	13.3%
Residential Property Rent	134	127	135	124	120	126	128	115	126	132	124	124	1,515	1,515	0.9%
Retail	1,030	954	1,010	942	943	993	1,208	953	935	1,097	1,020	1,047	12,133	12,133	3.7%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
Amusements	20	25	27	23	22	21	20	20	24	33	22	27	285	285	-5.6%
Use	119	105	111	122	113	120	156	144	121	146	115	116	1,488	1,488	3.9%
Subtotal	\$2,116	\$1,956	\$2,031	\$1,988	\$2,046	\$2,063	\$2,394	\$2,035	\$2,077	\$2,399	\$2,212	\$2,178	\$25,495	25,495	5.1%
Balance to Cash	9.1%	6.6%	7.8%	5.0%	3.8%	4.5%	4.4%	4.3%	5.6%	4.3%	2.6%	4.2%	0	0	-84.5%
	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	
TOTAL	\$2,116	\$1,955	\$2,031	\$1,988	\$2,046	\$2,063	\$2,394	\$2,035	\$2,077	\$2,399	\$2,212	\$2,179	\$25,495	25,495	5.1%
(% change from prior year)*	9.1%	6.6%	7.9%	4.9%	3.8%	4.5%	4.4%	4.3%	5.6%	4.3%	2.6%	4.2%			
REVISED ESTIMATE	\$2,116	\$1,955	\$2,031	\$1,988	\$2,046	\$2,063	\$2,394	\$2,035	\$2,077	\$2,399	\$2,212	\$2,179	\$25,495		
														Year End Adjustment	
														138	-45.0%
													TOTAL:	25,633	4.6%

POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000'S)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL		
														Total		
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	17	16	16	14	16	15	18	14	15	16	17	16	188	188	12.1%	
Job Printing	0	0	(0)	0	1	0	0	0	0	0	1	0	5	5	-12.6%	
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	72.5%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-68.0%	
Restaurants & Bars	16	14	15	17	18	17	19	18	19	22	20	19	215	215	9.9%	
Leases & Rentals (Property)	8	7	7	6	7	7	7	7	8	9	8	7	90	90	4.2%	
Commercial Rentals	14	13	13	14	14	14	15	13	14	15	15	14	167	167	3.0%	
Hotel/Motel	3	3	3	3	5	4	3	4	6	8	6	4	53	53	13.3%	
Residential Property Rental	10	9	10	9	9	9	9	8	9	9	9	9	108	108	0.9%	
Retail	74	68	72	67	67	71	86	68	67	78	73	75	867	867	3.7%	
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%	
Amusements	1	2	2	2	2	2	1	1	2	2	2	2	20	20	-5.6%	
Use	9	7	8	9	8	9	11	10	9	10	8	8	106	106	3.9%	
Subtotal	\$151	\$140	\$145	\$142	\$146	\$147	\$171	\$145	\$148	\$171	\$158	\$156	\$1,821	\$1,821	5.1%	
Balance to Cash	9.1%	6.6%	7.8%	5.0%	3.8%	4.5%	4.4%	4.3%	5.6%	4.3%	2.6%	4.2%	0	0	-74.1%	
TOTAL	\$151	\$140	\$145	\$142	\$146	\$147	\$171	\$145	\$148	\$171	\$158	\$156	\$1,821	\$1,821	5.1%	
(% change from prior year)*	9.1%	6.6%	7.8%	5.0%	4.5%	3.7%	4.4%	4.3%	5.6%	4.3%	2.6%	4.2%				
REVISED ESTIMATE	\$151	\$140	\$145	\$142	\$146	\$147	\$171	\$145	\$148	\$171	\$158	\$156	\$1,821			
														Year End Adjustment	10	-44.4%
														TOTAL:	\$1,831	4.6%

**FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	84	81	78	72	79	73	89	68	73	78	84	82	942	942	12.1%	
Job Printing	2	2	(0)	2	3	2	2	2	2	2	3	2	27	27	-12.6%	
Publishing	0	0	0	1	1	1	1	1	0	1	1	1	6	6	72.5%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-68.0%	
Restaurants & Bars	80	72	77	84	89	86	95	91	95	109	102	96	1,076	1,076	9.9%	
Leases & Rentals (Property)	38	35	34	32	37	36	35	37	41	47	39	36	448	448	4.2%	
Commercial Rentals	70	64	65	70	70	69	76	66	68	75	74	71	837	837	3.0%	
Hotel/Motel	16	13	13	16	23	20	17	22	31	42	28	20	263	263	13.3%	
Residential Property Rental	48	45	48	44	43	45	46	41	45	47	44	44	541	541	0.9%	
Retail	368	341	361	337	337	355	432	340	334	392	364	374	4,333	4,333	3.7%	
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%	
Amusements	7	9	10	8	8	8	7	7	9	12	8	10	102	102	-5.6%	
Use	43	37	40	44	40	43	56	51	43	52	41	41	531	531	3.9%	
Subtotal	\$756	\$699	\$725	\$710	\$731	\$737	\$855	\$727	\$742	\$857	\$790	\$778	\$9,106	\$9,106	5.1%	
Balance to Cash	9.1%	6.6%	7.8%	5.0%	3.8%	4.5%	4.4%	4.3%	5.6%	4.3%	2.6%	4.2%	0	0	-65.6%	
TOTAL	\$756	\$699	\$725	\$710	\$731	\$737	\$855	\$727	\$742	\$857	\$790	\$778	\$9,106	\$9,106	5.1%	
(% change from prior year)*	9.1%	6.6%	7.8%	5.0%	3.8%	4.5%	4.2%	4.4%	5.5%	4.3%	2.7%	4.2%				
REVISED ESTIMATE	\$756	\$699	\$725	\$710	\$731	\$737	\$855	\$727	\$742	\$857	\$790	\$778	\$9,106			
														Year End Adjustment	49	-45.6%
														TOTAL:	\$9,155	4.6%

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(3+9)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$766	\$787	\$719	-6.1%	\$719	-6.1%	\$0	NA
August	761	727	719	-5.5%	719	-5.5%	0	NA
September	838	756	740	-11.7%	740	-11.7%	0	NA
October	701	744	0	NA	0	NA	0	NA
November	705	752	0	NA	0	NA	0	NA
December	677	744	0	NA	0	NA	0	NA
January	683	741	0	NA	0	NA	0	NA
February	696	722	0	NA	0	NA	0	NA
March	708	686	0	NA	0	NA	0	NA
April	733	685	0	NA	0	NA	0	NA
May	755	696	0	NA	0	NA	0	NA
June	779	684	0	NA	0	NA	0	NA
Subtotal:	\$8,802	\$8,724	\$2,178	NA	\$2,178	-75.3%	\$0	NA
Year End Adjustment	10	19	0	NA	0	NA	0	NA
TOTAL:	\$8,812	\$8,743	\$2,178	NA	\$2,178	-75.3%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$2,178
YTD Budget Estimate:	2,270
Dollars Over/Under:	(\$92)
Percent Over/Under:	-4.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$2,178
YTD Prior Year Actual:	2,365
Dollars Over/Under PY:	(187)
Percent Over/Under PY:	-7.9%

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000's)**

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY	
														Total	ACTUAL
Telecommunications	718	719	740	748	757	730	741	725	701	702	723	720	8,724	8,724	-0.9%
% Change															
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$718	\$719	\$740	\$748	\$757	\$730	\$741	\$725	\$701	\$702	\$723	\$720	\$8,724	\$8,724	-0.9%
Balance to Cash	-6.3%	-5.4%	-11.7%	6.7%	7.4%	7.8%	8.7%	4.0%	-1.0%	-4.2%	-4.2%	-7.5%	0	0	-100.0%
	1	0	0	0	0	0	0	0	0	0	0	(1)	0	0	
TOTAL	\$719	\$719	\$740	\$748	\$757	\$730	\$741	\$725	\$701	\$702	\$723	\$719	\$8,724	\$8,724	-0.9%
(% change from prior year)	-6.1%	-5.5%	-11.7%	6.7%	7.4%	7.8%	8.5%	4.2%	-1.0%	-4.2%	-4.2%	-7.7%			
REVISED ESTIMATE	\$719	\$719	\$740	\$748	\$757	\$730	\$741	\$725	\$701	\$702	\$723	\$719	\$8,724		
														Year End Adjustment	19 90.0%
														TOTAL:	\$8,743 -0.8%

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(3+9)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,471	\$2,527	\$2,092	-15.3%	\$2,092	-15.3%	\$0	NA
August	2,898	2,967	2,648	-8.6%	2,648	-8.6%	0	NA
September	2,927	2,992	2,806	-4.1%	2,806	-4.1%	0	NA
October	2,811	2,876	0	NA	0	NA	0	NA
November	2,260	2,508	0	NA	0	NA	0	NA
December	1,745	1,899	0	NA	0	NA	0	NA
January	1,788	1,973	0	NA	0	NA	0	NA
February	2,051	2,113	0	NA	0	NA	0	NA
March	1,461	1,931	0	NA	0	NA	0	NA
April	1,608	1,913	0	NA	0	NA	0	NA
May	1,629	1,808	0	NA	0	NA	0	NA
June	1,882	2,491	0	NA	0	NA	0	NA
Subtotal:	\$25,529	\$27,998	\$7,545	NA	\$7,545	-70.4%	\$0	NA
Year End Adjustment	\$490	\$79	0	NA	0	-100.0%	0	NA
TOTAL:	\$26,019	\$28,077	\$7,545	NA	\$7,545	-71.0%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$7,545
YTD Budget Estimate:	8,486
Dollars Over/Under:	(\$941)
Percent Over/Under:	-11.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$7,545
YTD Prior Year Actual:	8,296
Dollars Over/Under PY:	(751)
Percent Over/Under PY:	-9.1%

POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000's)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Utilities	1,297	1,641	1,739	2,069	1,663	1,284	1,316	1,510	1,075	1,183	1,199	1,384	17,360	17,360	9.7%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,297	\$1,641	\$1,739	\$2,069	\$1,663	\$1,284	\$1,316	\$1,510	\$1,075	\$1,183	\$1,199	\$1,384	\$17,360	\$17,360	9.7%
Balance to Cash	-15.3%	-8.7%	-4.1%	18.7%	18.7%	18.7%	18.7%	18.7%	18.7%	18.7%	18.7%	18.7%	0	0	-70.0%
TOTAL	\$1,297	\$1,641	\$1,739	\$2,069	\$1,663	\$1,284	\$1,316	\$1,510	\$1,075	\$1,183	\$1,199	\$1,384	\$17,360	\$17,360	9.7%
(% change from prior year)	-15.3%	-8.7%	-4.2%	18.7%	18.7%	18.7%	18.7%	18.7%	18.7%	18.7%	18.7%	18.7%			
REVISED ESTIMATE	\$1,297	\$1,641	\$1,739	\$2,069	\$1,663	\$1,284	\$1,316	\$1,510	\$1,075	\$1,183	\$1,199	\$1,384	\$17,360		
													Year End Adjustment	49	-83.9%
													TOTAL:	\$17,409	7.9%

FIRE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Utilities	795	1,006	1,066	1,267	1,019	787	806	925	659	725	735	848	10,638	10,638	9.7%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$795	\$1,006	\$1,066	\$1,267	\$1,019	\$787	\$806	\$925	\$659	\$725	\$735	\$848	\$10,638	\$10,638	9.7%
Balance to Cash	-15.3%	-8.7%	-4.1%	18.7%	18.7%	18.7%	18.7%	18.7%	18.7%	18.7%	18.7%	18.7%	0	0	-71.4%
	0	0	1	0	0	0	0	0	0	0	0	(1)	0	0	
TOTAL	\$795	\$1,006	\$1,067	\$1,267	\$1,019	\$787	\$806	\$925	\$659	\$725	\$735	\$847	\$10,638	\$10,638	9.7%
(% change from prior year)	-15.4%	-8.6%	-4.1%	18.7%	18.6%	18.7%	18.8%	18.8%	18.7%	18.7%	18.7%	18.4%			
REVISED ESTIMATE	\$795	\$1,006	\$1,067	\$1,267	\$1,019	\$787	\$806	\$925	\$659	\$725	\$735	\$847	\$10,638		
														Year End Adjustment	
														30	-83.9%
													TOTAL:	\$10,668	7.9%

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(3+9)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$5,544	\$5,961	\$6,047	9.1%	\$6,047	9.1%	\$0	NA
August	5,246	5,557	5,590	6.5%	5,590	6.5%	0	NA
September ¹	5,381	5,700	5,802	7.8%	5,802	7.8%	0	NA
October	5,411	5,819	0	NA	0	NA	0	NA
November	5,633	5,906	0	NA	0	NA	0	NA
December	5,642	5,914	0	NA	0	NA	0	NA
January	6,554	6,982	0	NA	0	NA	0	NA
February	5,575	5,713	0	NA	0	NA	0	NA
March	5,620	5,949	0	NA	0	NA	0	NA
April	6,573	6,823	0	NA	0	NA	0	NA
May	6,162	6,255	0	NA	0	NA	0	NA
June	5,976	6,266	0	NA	0	NA	0	NA
Subtotal:	\$69,315	\$72,844	\$17,439	NA	\$17,439	-74.8%	\$0	NA
Year End Adjustment	718	393	0	NA	0	NA	0	NA
TOTAL:	\$70,033	\$73,237	\$17,439	NA	\$17,439	-75.1%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$17,439
YTD Budget Estimate:	17,218
Dollars Over/Under:	\$221
Percent Over/Under:	1.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$17,439
YTD Prior Year Actual:	16,171
Dollars Over/Under PY:	1,268
Percent Over/Under PY:	7.8%

**POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	540	515	497	464	507	466	572	438	465	501	538	527	6,031	6,031	12.0%
Job Printing	14	15	(1)	15	16	15	16	15	14	15	22	14	170	170	-12.6%
Publishing	0	1	1	5	6	3	4	3	3	3	4	3	37	37	72.5%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	1	2	2	-68.0%
Restaurants & Bars	510	462	493	536	572	550	605	581	609	697	656	616	6,888	6,888	9.9%
Leases & Rentals (Property)	246	222	220	202	237	231	224	238	264	301	252	230	2,865	2,865	4.2%
Commercial Rentals	446	407	416	449	451	438	484	421	434	480	475	453	5,354	5,354	3.0%
Hotel/Motel	102	82	85	106	148	130	109	140	200	267	181	130	1,681	1,681	13.3%
Residential Property Rentals	307	289	309	282	275	289	293	262	289	302	283	283	3,463	3,463	0.9%
Retail	2,355	2,181	2,308	2,154	2,156	2,269	2,762	2,178	2,138	2,508	2,330	2,394	27,733	27,733	3.7%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
Amusements	45	58	62	53	49	49	45	47	55	75	51	63	652	652	-5.6%
Use	273	239	253	279	258	274	357	328	277	334	264	264	3,400	3,400	3.9%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,838	\$4,471	\$4,642	\$4,545	\$4,675	\$4,715	\$5,471	\$4,650	\$4,748	\$5,484	\$5,057	\$4,978	\$58,275	\$58,275	5.1%
Balance to Cash	9.1% 0	6.5% 1	7.8% 0	5.0% 0	3.8% 0	4.5% 0	4.4% 0	4.3% 0	5.6% 0	4.3% 0	2.6% 0	4.2% (1)	0	0	-86.4%
TOTAL	\$4,838	\$4,472	\$4,642	\$4,545	\$4,675	\$4,715	\$5,471	\$4,650	\$4,748	\$5,484	\$5,057	\$4,977	\$58,275	\$58,275	5.1%
(% change from prior year)*	9.1%	6.6%	7.8%	5.0%	3.8%	4.5%	4.4%	4.3%	5.6%	4.3%	2.6%	4.1%			
REVISED ESTIMATE	\$4,838	\$4,472	\$4,642	\$4,545	\$4,675	\$4,715	\$5,471	\$4,650	\$4,748	\$5,484	\$5,057	\$4,977	\$58,275		
													Year End Adjustment	314	-45.4%
													TOTAL:	\$58,589	4.6%

FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(3+9)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	135	129	124	116	127	117	143	109	116	125	135	132	1,508	1,508	12.0%	
Job Printing	3	4	(0)	4	4	4	4	4	4	4	5	4	42	42	-12.6%	
Publishing	0	0	0	1	2	1	1	1	1	1	1	1	9	9	72.5%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-68.0%	
Restaurants & Bars	128	115	123	134	143	138	151	145	152	174	164	154	1,722	1,722	9.9%	
Leases & Rentals (Property)	61	55	55	51	59	58	56	59	66	75	63	58	716	716	4.2%	
Commercial Rentals	111	102	104	112	113	110	121	105	108	120	119	113	1,338	1,338	3.0%	
Hotel/Motel	26	21	21	26	37	32	27	35	50	67	45	32	420	420	13.3%	
Apartment Rentals	77	72	77	71	69	72	73	65	72	75	71	71	866	866	0.9%	
Retail	589	545	577	538	539	567	690	544	535	627	583	598	6,933	6,933	3.7%	
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%	
Amusements	11	14	15	13	12	12	11	12	14	19	13	16	163	163	-5.6%	
Use	68	60	63	70	64	68	89	82	69	83	66	66	850	850	3.9%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$1,209	\$1,118	\$1,161	\$1,136	\$1,169	\$1,179	\$1,368	\$1,163	\$1,187	\$1,371	\$1,264	\$1,245	\$14,569	\$14,569	5.1%	
Balance to Cash	9.1%	6.5%	7.8%	5.0%	3.8%	4.5%	4.4%	4.3%	5.6%	4.3%	2.6%	4.2%	0	0	-82.0%	
	0	0	(1)	0	0	0	0	0	0	0	0	1	0	0		
TOTAL	\$1,209	\$1,118	\$1,160	\$1,136	\$1,169	\$1,179	\$1,368	\$1,163	\$1,187	\$1,371	\$1,264	\$1,246	\$14,569	\$14,569	5.1%	
(% change from prior year)*	9.1%	6.5%	7.7%	5.0%	3.8%	4.5%	4.4%	4.3%	5.6%	4.2%	2.6%	4.2%				
REVISED ESTIMATE	\$1,209	\$1,118	\$1,160	\$1,136	\$1,169	\$1,179	\$1,368	\$1,163	\$1,187	\$1,371	\$1,264	\$1,246	\$14,569			
													Year End Adjustment	79	-44.8%	
													TOTAL:	\$14,648	4.6%	

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
3+9

	2018-19 Actual	2019-20 Budget	% Change from PY Actual	2019-20 Actual	% Change from PY Actual	% Change from CY Budget	2019-20 Estimate	% Change from PY Actual	2020-21 Base	% Change from PY Estimate
July	\$13,215	\$13,762	4.1%	\$13,817	4.6%	0.4%	\$13,817	4.6%	0	NA
August	12,658	13,397	5.8%	13,604	7.5%	1.5%	13,604	7.5%	0	NA
September	12,893	13,384	3.8%	13,905	7.8%	3.9%	13,905	7.8%	0	NA
October	12,875	13,662	6.1%	0	NA	NA	0	NA	0	NA
November	13,114	13,738	4.8%	0	NA	NA	0	NA	0	NA
December	13,682	14,060	2.8%	0	NA	NA	0	NA	0	NA
January	15,496	16,561	6.9%	0	NA	NA	0	NA	0	NA
February	13,065	13,650	4.5%	0	NA	NA	0	NA	0	NA
March	12,857	14,053	9.3%	0	NA	NA	0	NA	0	NA
April	15,547	16,107	3.6%	0	NA	NA	0	NA	0	NA
May	14,299	14,620	2.2%	0	NA	NA	0	NA	0	NA
June	14,148	14,847	4.9%	0	NA	NA	0	NA	0	NA
Subtotal	\$163,850	\$171,841	4.9%	\$41,327	NA	NA	\$41,327	-74.8%	\$0	NA
Year end adjust. (GASB)	1,216	716	-41.1%	0	NA	NA	0	NA	0	NA
TOTAL:	\$165,066	\$172,557	4.5%	\$41,327	NA	NA	\$41,327	-75.0%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$41,327
YTD Budget:	40,543
Dollars Over/(Under):	\$784
Percent Over/(Under):	1.9%

Actual vs. PY

YTD Actual Revenue:	\$41,327
YTD Prior Year Actual:	38,767
Dollars Over/(Under):	\$2,560
Percent Over/(Under):	6.6%

STATE SALES TAX - CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Est)	NOV (Est)	DEC (Est)	JAN (Est)	FEB (Est)	MAR (Est)	APR (Est)	MAY (Est)	JUN (Est)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$25	\$20	\$24	\$31	\$31	\$34	\$39	\$34	\$26	\$45	\$26	\$25	360	14.2%
% change from PY actual	-46.4%	-47.4%	-10.1%	22.9%	-1.6%	45.2%	111.3%	86.7%	25.7%	87.6%	34.7%	10.7%		
Mining-Oil & Gas Production	\$154	\$140	\$163	\$138	\$161	\$134	\$160	\$162	\$138	\$156	\$169	\$177	1,852	12.9%
% change from PY actual	5.2%	6.3%	1.6%	0.0%	21.6%	1.4%	33.3%	15.5%	22.1%	18.2%	21.7%	13.9%		
Utilities	\$8,437	\$11,286	\$11,902	\$10,987	\$9,275	\$7,295	\$7,103	\$7,960	\$7,178	\$7,002	\$6,923	\$8,055	103,403	0.2%
% change from PY actual	-10.8%	-5.3%	-0.8%	5.2%	2.2%	6.4%	0.7%	-1.0%	-1.3%	2.4%	4.1%	6.6%		
Communications	\$1,490	\$1,497	\$1,500	\$1,827	\$1,847	\$1,758	\$1,817	\$1,840	\$1,780	\$1,852	\$1,784	\$1,802	20,794	8.4%
% change from PY actual	-11.7%	-12.2%	-12.0%	15.9%	12.7%	18.7%	15.2%	14.6%	20.9%	15.2%	15.8%	13.9%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Private Car & Pipelines	\$29	\$28	\$28	\$29	\$28	\$18	\$18	\$19	\$31	\$21	\$30	\$29	307	-8.1%
% change from PY actual	6.0%	1.4%	-1.5%	5.3%	1.4%	-36.7%	-36.0%	-31.2%	10.7%	-23.1%	5.6%	0.8%		
Publishing	\$27	\$27	\$25	\$107	\$126	\$83	\$91	\$86	\$79	\$83	\$92	\$75	901	60.7%
% change from PY actual	-64.1%	-57.8%	-59.9%	43.8%	43.0%	235.4%	151.6%	243.6%	175.9%	175.7%	263.1%	176.5%		
Printing	\$171	\$176	(\$172)	\$299	\$304	\$311	\$278	\$274	\$262	\$275	\$312	\$283	2,773	14.6%
% change from PY actual	-0.6%	10.0%	-173.2%	28.4%	39.2%	43.2%	32.4%	45.8%	46.1%	43.2%	31.3%	60.3%		
Restaurants & Bars	\$24,940	\$23,693	\$24,397	\$24,824	\$25,956	\$25,089	\$27,616	\$26,672	\$27,747	\$32,030	\$29,475	\$28,156	320,595	5.2%
% change from PY actual	6.5%	6.6%	10.5%	4.0%	5.2%	2.4%	7.2%	2.6%	6.7%	2.1%	6.8%	3.6%		
Amusements	\$3,267	\$2,158	\$2,391	\$1,748	\$1,997	\$2,250	\$2,371	\$2,374	\$2,368	\$3,207	\$2,504	\$2,267	28,902	-2.5%
% change from PY actual	5.7%	8.2%	32.4%	-9.3%	-1.7%	-11.6%	-7.3%	-13.6%	-3.9%	-11.6%	11.0%	-12.9%		
Rentals-Real Property	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-98.6%
% change from PY actual	#DIV/0!	-100.0%	#DIV/0!	#DIV/0!	-100.0%	-100.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100.0%		
Rentals-Personal Property	\$8,255	\$8,271	\$7,738	\$7,889	\$7,484	\$7,718	\$8,172	\$8,220	\$8,459	\$9,571	\$8,462	\$8,198	98,438	3.4%
% change from PY actual	-1.7%	17.4%	9.0%	10.3%	-3.5%	2.0%	7.1%	1.8%	-3.6%	4.2%	-0.5%	1.6%		
Contracting	\$13,093	\$12,904	\$13,277	\$11,211	\$12,055	\$11,414	\$13,148	\$11,450	\$10,956	\$12,790	\$12,407	\$13,455	148,161	8.9%
% change from PY actual	14.4%	17.9%	21.3%	3.5%	9.2%	6.5%	3.4%	5.8%	4.6%	9.2%	3.0%	8.4%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Retail	\$121,523	\$118,773	\$121,944	\$117,600	\$116,803	\$127,354	\$155,868	\$117,088	\$116,200	\$138,157	\$126,984	\$130,672	1,508,966	5.0%
% change from PY actual	5.8%	8.1%	7.4%	5.1%	3.4%	2.3%	6.3%	5.3%	7.6%	4.0%	1.3%	4.6%		
Severance - Mining	\$1,097	\$1,138	\$1,022	\$1,808	\$1,322	\$1,649	\$1,767	\$1,459	\$1,366	\$1,743	\$1,614	\$1,699	17,684	28.1%
% change from PY actual	-33.8%	10.1%	-1.9%	67.7%	24.4%	53.1%	34.8%	52.7%	46.4%	30.4%	29.2%	59.5%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$7,171	\$6,645	\$6,647	\$7,255	\$8,949	\$7,863	\$6,632	\$9,222	\$11,068	\$14,600	\$10,930	\$8,862	105,843	5.5%
% change from PY actual	10.9%	7.3%	14.1%	3.4%	1.5%	2.8%	2.4%	2.1%	7.5%	4.4%	8.1%	5.1%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-73.2%
State Total	189,680	186,755	190,887	185,753	186,338	192,970	225,080	186,860	187,658	221,532	201,712	203,754	2,358,979	5.1%
Cities Share (25%)	47,420	46,689	47,722	46,438	46,585	48,243	56,270	46,715	46,915	55,383	50,428	50,939	589,745	5.1%
Phoenix Population Percentage	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%		
Phoenix TOTAL	\$13,817	\$13,604	\$13,905	\$13,531	\$13,574	\$14,057	\$16,396	\$13,612	\$13,670	\$16,138	\$14,694	\$14,843	\$171,841	4.9%

	716	-41.1%
Total	\$172,557	4.5%

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
3+9

Category	Prior Year	Current Year			CY Actual/PY Actual		CY Actual/CY Budget	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$27	\$36	\$36	\$24	(\$3)	-10.1%	(\$12)	-33.5%
Mining-Oil & Gas Production	\$160	\$171	\$171	\$163	3	1.6%	(8)	-4.5%
Utilities	\$11,998	\$11,811	\$11,811	\$11,902	(96)	-0.8%	90	0.8%
Communications	\$1,704	\$1,778	\$1,778	\$1,500	(204)	-12.0%	(278)	-15.6%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$28	\$30	\$30	\$28	(0)	-1.5%	(2)	-7.7%
Publishing	\$63	\$64	\$64	\$25	(38)	-59.9%	(38)	-60.2%
Printing	\$235	\$94	\$94	(\$172)	(407)	NA	(266)	NA
Restaurants & Bars	\$22,087	\$23,498	\$23,498	\$24,397	2,310	10.5%	899	3.8%
Amusements	\$1,806	\$1,924	\$1,924	\$2,391	586	32.4%	467	24.3%
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$7,098	\$7,703	\$7,703	\$7,738	641	9.0%	35	0.5%
Contracting	\$10,945	\$11,535	\$11,535	\$13,277	2,333	21.3%	1,743	15.1%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$113,539	\$117,314	\$117,314	\$121,944	8,405	7.4%	4,631	3.9%
Severance - Mining	\$1,043	\$1,151	\$1,151	\$1,022	(20)	-1.9%	(128)	-11.2%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$5,824	\$6,165	\$6,165	\$6,647	822	14.1%	482	7.8%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$176,557	\$183,273	\$183,273	\$190,887	\$14,330	8.1%	\$7,614	4.2%
Distribution to Cities (25% of distribution base)	44,139	45,818	45,818	47,722	3,582	8.1%	1,903	4.2%
Phoenix Share of Distribution (actual is 29.14%)	\$12,893	\$13,384	\$13,384	\$13,905	\$1,012	7.8%	\$521	3.9%

CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2019-20 COMPARED TO 2018-19
3+9

Category	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Budgeted		
													Annual Growth		
Transportation & Towing	-46.4%	-46.9%	-38.1%	---	---	---	---	---	---	---	---	---	14.2%		
Mining-Oil & Gas Production	5.2%	5.7%	4.2%	---	---	---	---	---	---	---	---	---	12.9%		
Utilities	-10.8%	-7.7%	-5.2%	---	---	---	---	---	---	---	---	---	0.2%		
Communications	-11.7%	-12.0%	-12.0%	---	---	---	---	---	---	---	---	---	8.4%		
Railroads & Aircraft	NA	NA	NA	---	---	---	---	---	---	---	---	---	NA		
Private Car & Pipelines	6.0%	3.7%	1.9%	---	---	---	---	---	---	---	---	---	-8.1%		
Publishing	-64.1%	-61.2%	-60.8%	---	---	---	---	---	---	---	---	---	60.7%		
Printing	-0.6%	4.5%	-69.1%	---	---	---	---	---	---	---	---	---	14.6%		
Restaurants & Bars	6.5%	6.5%	7.8%	---	---	---	---	---	---	---	---	---	5.2%		
Amusements	5.7%	6.7%	13.5%	---	---	---	---	---	---	---	---	---	-2.5%		
Rentals-Real Property	NA	-99.2%	-99.2%	---	---	---	---	---	---	---	---	---	-98.6%		
Rentals-Personal Property	-1.7%	7.0%	7.6%	---	---	---	---	---	---	---	---	---	3.4%		
Contracting	14.4%	16.1%	17.8%	---	---	---	---	---	---	---	---	---	8.9%		
Feed - Wholesale	NA	NA	NA	---	---	---	---	---	---	---	---	---	NA		
Retail	5.8%	6.9%	7.1%	---	---	---	---	---	---	---	---	---	5.0%		
Severance - Mining	-33.8%	-16.9%	-12.7%	---	---	---	---	---	---	---	---	---	28.1%		
Severance - Timber	NA	NA	NA	---	---	---	---	---	---	---	---	---	NA		
Bed Tax - Hotel/Motel	10.9%	9.1%	10.7%	---	---	---	---	---	---	---	---	---	5.5%		
Other	NA	81.8%	42.9%	---	---	---	---	---	---	---	---	---	-73.2%		
Subtotal (State)	4.8%	6.2%	6.9%	---	---	---	---	---	---	---	---	---	5.1%		
Cities Share (25%)	4.8%	6.2%	6.9%	---	---	---	---	---	---	---	---	---	5.1%		
TOTAL (Phoenix Share)	4.6%	6.0%	6.6%	---	---	---	---	---	---	---	---	---	4.9%		
													GASB (Y/E Adj)	---	-41.1%
														---	<u>4.5%</u>