



City of Phoenix

To: Mayor and City Council

Date: June 9, 2021

From: Ed Zuercher
City Manager

A handwritten signature in black ink, appearing to read 'EZ', written over the name 'Ed Zuercher'.

Subject: GENERAL FUND REVENUE REPORT – 10 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections of \$1.1 billion at ten months were \$74.4 million or 7.2% higher than the 2019-20 collections of \$1.03 billion. The increase includes an audit adjustment in the first two months of 2020-21 that artificially increased city sales tax collections. Excluding this audit adjustment, the 10-month revenue collections were \$69.6 million or 6.7% higher than the prior year. This is attributable to higher revenue collections in primary property tax, city sales tax, state-shared sales and income taxes, and is offset by reduced revenue collections in a variety of fees, fines, and permit categories. Additionally, state-shared vehicle license tax (VLT) growth of 12.1% at ten months includes collections from May through July due to a setback caused by a newly implemented system. This caused the current year VLT collections to be artificially increased in August and September.

GF revenue collections at ten months also include the Council approved transfer of \$109.1 million from the Coronavirus Relief Fund (CRF) to offset public safety salaries from July through December as permitted by the Federal guidelines. This is a one-time revenue source to the General Fund and should not be considered an ongoing resource.

The revised 2020-21 GF revenue estimate excluding CRF is \$1.323 billion, representing 5.1% growth over 2019-20 actuals. Several revenue categories were adjusted from the 2020-21 GF budgeted revenue of \$1.310 billion to more closely align with YTD actual growth, most notably increases to city and state sales taxes.

General Fund Sales Tax (June-March Business Activity)

At ten months of 2020-21, the combined GF revenue from city and state-shared sales tax was \$604.2 million, reflecting a growth of 9.1% compared to the same period of 2019-20. Excluding the audit adjustment, the combined growth rate is 8.2%.

City Sales Tax- Year-to-date (YTD) 2020-21 city sales tax collections were \$441.9 million, which represents 7.9% growth compared to the prior year. Excluding the audit adjustment, the city sales tax growth rate is 6.8%.

The cumulative annual growth rates in key categories of city sales tax are highlighted below:

- retail: 16.9%
- contracting: 7.6%
- restaurants & bars: -12.4%

- hotel/motel: -46.0%
- telecommunications: -16.0%
- commercial property rentals: 14.6% (0.1% without audit adjustment)

State-Shared Sales Tax- YTD 2020-21 state-shared sales tax collections were \$162.3 million, representing 12.2% growth over 2019-20.

The cumulative annual growth percentages in key categories of state sales tax were:

- retail: 19.3%
- contracting: 16.5%
- restaurants & bars: -4.0%
- hotel/motel: -21.2%
- communications: -21.1%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

Revenue Source	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	Actuals 2018-19	Actuals 2019-20	19-20 Act to 18-19 Act % Change ¹	10 Month Actuals 2019-20	10 Month Actuals 2020-21 ¹	% Change from PY ²	Revised Estimate 2020-21	20-21 Rev Est to 19-20 Act. % Change	Proposed Budget 2021-22	21/22 PB to 20/21 Rev Est % Change
Local Taxes													
Primary Property Tax	\$ 141,309	\$ 146,121	\$ 154,560	\$ 162,130	\$ 170,210	5.0%	\$ 113,387	\$ 121,176	6.9%	\$ 179,950	5.7%	\$ 191,294	6.3%
Sales Taxes ²	416,522	421,239	432,358	468,015	479,705	2.5%	409,377	441,872	7.9%	505,957	5.5%	528,111	4.4%
Privilege License Fees	2,476	1,485	2,893	2,957	2,436	-17.6%	2,334	2,716	16.4%	2,800	14.9%	2,800	0.0%
Other General Fund Excise Taxes	17,832	17,984	18,138	18,535	18,837	1.6%	15,781	16,052	1.7%	19,106	1.4%	19,286	0.9%
Subtotal	\$ 578,139	\$ 586,829	\$ 607,949	\$ 651,637	\$ 671,188	3.0%	\$ 540,879	\$ 581,816	7.6%	\$ 707,813	5.5%	\$ 741,491	4.8%
Non Taxes													
Licenses & Permits	2,754	2,879	2,872	2,969	2,812	-5.3%	2,361	2,261	-4.2%	2,502	-11.0%	2,771	10.8%
Cable Communications	10,028	10,391	10,884	10,876	10,369	-4.7%	5,110	4,556	-10.8%	9,600	-7.4%	9,600	0.0%
Fines & Forfeitures	13,460	12,039	12,711	12,456	10,734	-13.8%	9,092	7,563	-16.8%	8,918	-16.9%	8,956	0.4%
Court Default Fee	1,047	1,164	1,273	1,320	1,310	-0.8%	1,039	1,070	3.0%	1,216	-7.2%	1,451	19.3%
Parks & Libraries	8,308	8,272	18,221	8,629	5,824	-32.5%	5,369	3,203	-40.3%	3,665	-37.1%	4,576	24.9%
Planning	1,647	1,690	1,752	1,783	1,589	-10.9%	1,378	1,328	-3.6%	1,387	-12.7%	1,497	7.9%
Police	13,729	13,720	14,347	15,332	14,848	-3.2%	13,098	10,980	-16.2%	12,975	-12.6%	13,108	1.0%
Street Transportation	4,369	5,194	5,863	6,497	6,155	-5.3%	4,983	6,597	32.4%	6,145	-0.2%	6,481	5.5%
Emergency Transportation	37,005	34,518	35,884	36,910	36,706	-0.6%	31,869	25,949	-18.6%	30,371	-17.3%	33,500	10.3%
Hazardous Materials Inspection Fee	1,358	1,388	1,364	1,369	1,408	2.8%	1,054	1,042	-1.1%	1,400	-0.6%	1,500	7.1%
Other Service Charges	17,245	16,752	20,302	23,486	22,519	-4.1%	18,946	13,131	-30.7%	13,589	-39.7%	15,306	12.6%
All Others	14,052	14,168	16,456	15,309	16,254	6.2%	13,722	17,763	29.4%	17,989	10.7%	19,177	6.6%
Subtotal	\$ 125,002	\$ 122,175	\$ 141,929	\$ 136,936	\$ 130,528	-4.7%	\$ 108,021	\$ 95,443	-11.6%	\$ 109,757	-15.9%	\$ 117,923	7.4%
State Shared Revenues													
Sales Tax	137,544	143,976	155,998	165,066	171,927	4.2%	144,615	162,282	12.2%	189,898	10.5%	197,945	4.2%
Income Tax	174,234	191,225	200,036	196,918	214,697	9.0%	178,914	200,198	11.9%	240,237	11.9%	219,316	-8.7%
Vehicle License Tax ³	59,801	61,586	66,784	70,210	70,484	0.4%	59,051	66,184	12.1%	75,200	6.7%	79,100	5.2%
Subtotal	\$ 371,579	\$ 396,787	\$ 422,818	\$ 432,194	\$ 457,108	5.8%	\$ 382,580	\$ 428,664	12.0%	\$ 505,335	10.6%	\$ 496,361	-1.8%
Subtotal All GF Funds	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	\$ 1,258,824	3.1%	\$ 1,031,480	\$ 1,105,923	7.2%	\$ 1,322,905	5.1%	\$ 1,355,775	2.5%
Coronavirus Relief Fund	\$ -	\$ -	\$ -	\$ -	\$ 48,533	NA	\$ -	\$ 109,126	NA	\$ 109,225	125.1%	\$ -	-100%
TOTAL	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	\$ 1,307,357	7.1%	\$ 1,031,480	\$ 1,215,049	17.8%	\$ 1,432,130	9.5%	\$ 1,355,775	-5.3%

1. Excluding the Coronavirus Relief Funds of \$48,533,000 in FY 2019-20 and \$109,126,000 in FY 2020-21, the total General Fund growth rates were 3.1% in FY 2019-20 and 7.2% at 10 months of FY 2020-21.
 2. A large audit adjustment occurred in the Commercial Rentals category which artificially increased sales tax collections. The adjusted local sales tax and total General Fund growth rates were 6.8% and 6.7% (excluding Coronavirus Relief Fund), respectively.
 3. The ADOT's newly implemented system did not recognize some revenue transactions from May through July, leading to a temporary increase in the VLT distribution amounts in August and September.

Change from Prior Year	
19-20 10 Month Actual Revenue:	\$ 1,031,480
20-21 10 Month Actual Revenue:	\$ 1,215,049
Dollars Over/Under Prior Year:	\$ 183,569
Percent Over/Under Prior Year:	17.8%

% Change from Prior Year and Estimate	
20-21 % Change from Prior Year Actual:	17.8%
20-21 Estimate % Change from Prior Year Actual:	9.5%

CITY PLT BY MONTH
(In Thousands)
(10+2)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$39,917	\$40,223	\$42,845	7.3%	\$42,845	7.3%	\$43,764	2.1%
August ¹	40,554	40,152	47,748	17.7%	47,748	17.7%	43,743	-8.4%
September	41,442	39,910	44,049	6.3%	44,049	6.3%	44,442	0.9%
October	41,690	41,157	44,815	7.5%	44,815	7.5%	45,148	0.7%
November	41,689	39,507	42,487	1.9%	42,487	1.9%	44,532	4.8%
December	40,695	38,708	42,968	5.6%	42,968	5.6%	43,360	0.9%
January	45,262	43,942	48,421	7.0%	48,421	7.0%	49,348	1.9%
February	40,451	38,011	41,224	1.9%	41,224	1.9%	42,908	4.1%
March	38,347	38,415	39,573	3.2%	37,678	-1.7%	42,208	12.0%
April	39,329	43,751	47,741	21.4%	35,705	-9.2%	42,253	18.3%
May	33,265	40,537	0	NA	36,915	11.0%	41,744	13.1%
June	39,733	40,945	0	NA	40,060	0.8%	44,842	11.9%
Subtotal:	\$482,375	\$485,258	\$441,872	NA	\$504,916	4.7%	\$528,292	4.6%
Year End Adjustments	(2,670)	(811)	0	NA	1,041	NA	(181)	NA
TOTAL:	\$479,705	\$484,447	\$441,872	NA	\$505,957	5.5%	\$528,111	4.4%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.7% and 7.5%, respectively. The year-to-date adjusted growth rate is 6.8%.

Actual vs. Estimate

YTD Actual Revenue:	\$441,872
YTD Revised Estimate:	425,412
Dollars Over/Under Budget:	\$16,459
Percent Over/Under Budget:	3.9%

Actual vs. PY

YTD Actual Revenue:	\$441,872
YTD Prior Year Actual:	409,377
Dollars Over/Under PY:	32,495
Percent Over/Under PY:	7.9%

GENERAL FUND PLT CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Est)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	71 -78.9%	107 -75.2%	87 -81.2%	111 -75.7%	158 -64.7%	153 -67.3%	133 -67.5%	156 -58.5%	210 -50.5%	294 36.8%	(54) -179.3%	(68) -181.6%	1,359 -67.5%	1,359	-67.5%
Commercial Property Rental ¹ (% change from prior year)	4,173 15.6%	7,490 127.0%	3,107 -7.8%	3,781 -4.5%	3,570 3.6%	3,607 0.4%	3,883 -0.8%	3,442 1.9%	3,505 11.4%	3,890 0.4%	2,647 -9.8%	2,528 -19.4%	45,622 9.5%	45,622	9.5%
Construction Contracting (% change from prior year)	2,564 8.5%	2,279 1.1%	2,252 3.6%	2,192 -0.5%	2,528 1.8%	2,773 17.0%	2,505 8.1%	2,044 -10.5%	2,236 20.1%	2,783 30.3%	1,849 -10.9%	1,808 -14.9%	27,813 4.4%	27,813	4.4%
Hotel/Motel Lodging (% change from prior year)	385 -49.9%	344 -44.5%	403 -36.6%	421 -46.2%	527 -49.8%	535 -47.7%	437 -49.0%	512 -62.5%	751 -46.7%	682 -8.7%	957 310.4%	782 178.4%	6,734 -31.1%	6,734	-31.1%
Job Printing (% change from prior year)	52 -12.9%	60 -6.0%	51 -1209.9%	63 1.5%	50 -20.8%	52 -22.8%	52 -0.9%	38 -31.9%	38 -31.5%	52 -2.3%	73 113.6%	44 41.0%	624 5.3%	624	5.3%
Mining (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 16.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Other Utilities (% change from prior year)	5,764 6.0%	9,045 4.8%	8,849 6.8%	7,995 -1.9%	6,991 16.7%	5,022 10.1%	4,637 19.4%	5,022 5.6%	4,433 0.9%	3,036 -27.3%	3,808 12.3%	5,394 -4.6%	69,996 4.0%	69,996	4.0%
Penalty & Interest (% change from prior year)	225 -22.0%	234 -13.1%	284 57.3%	216 2.0%	235 -11.9%	230 -19.7%	180 -28.5%	252 -1.3%	249 37.5%	475 187.3%	75 -65.3%	66 -66.9%	2,721 -1.9%	2,721	-1.9%
Publishing (% change from prior year)	2 110.9%	2 -55.8%	1 -50.9%	2 -2.2%	2 -24.2%	1 -28.8%	4 -9.3%	1 -53.9%	1 -59.3%	2 -25.8%	3 -3.6%	2 20.6%	24 -22.5%	24	-22.5%
Rentals of Personal Property (% change from prior year)	1,458 -20.9%	1,506 -9.4%	1,454 -11.7%	1,535 -11.6%	1,642 -12.6%	1,666 -15.2%	2,013 10.4%	1,513 -18.3%	1,505 -20.4%	2,751 43.6%	1,068 -15.2%	996 -23.1%	19,107 -8.0%	19,107	-8.0%
Residential Property Rental (% change from prior year)	2,544 10.5%	2,371 9.3%	2,400 3.6%	2,650 14.7%	2,321 3.9%	2,628 15.0%	2,786 5.4%	2,461 3.9%	2,564 1.8%	2,812 18.0%	2,209 -3.4%	2,188 -8.6%	29,933 6.1%	29,933	6.1%
Restaurant and Bars (% change from prior year)	1,740 -22.1%	1,601 -20.8%	1,752 -18.8%	1,882 -16.4%	1,943 -18.4%	1,934 -20.2%	1,961 -20.4%	1,997 -19.3%	2,153 -2.9%	2,666 49.7%	1,740 29.7%	1,765 5.3%	23,135 -9.0%	23,135	-9.0%
Retail Food Sales (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -78.1%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Retail Sales (% change from prior year)	20,742 17.4%	19,757 20.8%	20,710 19.6%	20,719 25.6%	19,388 4.2%	21,165 12.8%	25,909 11.9%	20,526 11.9%	20,226 15.0%	24,730 32.2%	13,076 -21.7%	14,269 -29.3%	241,218 9.7%	241,218	9.7%
Telecommunication and Cable TV (% change from prior year)	974 0.4%	920 -5.3%	844 -15.5%	756 -19.0%	905 -9.7%	748 -23.7%	775 -20.9%	711 -25.2%	724 -22.1%	775 -19.6%	1,249 30.2%	1,254 32.7%	10,634 -8.2%	10,634	-8.2%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	10 5481.1%	11 1647.7%	11 1683.9%	12 1632.8%	13 911.6%	172 3380.7%	16 2002.0%	11 86.2%	12 110.9%	10 66.3%	(86) -2385.1%	(46) -590.8%	146 269.0%	146	269.0%
Use Tax (% change from prior year)	2,142 4.8%	2,021 12.6%	1,844 -3.0%	2,480 16.6%	2,214 20.7%	2,280 19.8%	3,132 25.0%	2,538 27.8%	966 -44.2%	2,783 26.1%	1,744 -1.2%	1,706 -0.4%	25,850 9.9%	25,850	9.9%
Rounding Adjustment													0		
Total	42,845	47,748	44,049	44,815	42,487	42,968	48,421	41,224	39,573	47,741	30,358	32,686	504,916	504,916	4.7%
(% change from prior year)	7.3%	17.7%	6.3%	7.5%	1.9%	5.6%	7.0%	1.9%	3.2%	21.4%	-8.7%	-17.7%	4.7%		

GASB	3,541	3,541	NA
Year-End (A/R)	(2,500)	(2,500)	NA
Total	505,957	505,957	5.5%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for Commercial Rentals in July and August are -2.4% and 0.8%, separately. The adjusted growth rates for GF in July and August are 5.7% and 7.5%, respectively.

GENERAL FUND PLT CATEGORY ANALYSIS
April 2021

Category	2019-20 Actual	2020-21			Actual/Actual		Actual/Estimate	
		Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	2,135	2,107	2,234	2,783	647	30.3%	549	24.6%
Job Printing	53	56	48	52	(1)	-2.3%	4	9.0%
Publishing	3	2	2	2	(1)	-25.8%	(0)	-4.8%
Transportation & Towing	6	4	13	10	4	66.3%	(2)	-18.9%
Restaurants & Bars	1,781	2,737	2,157	2,666	885	49.7%	510	23.6%
Leases & Rentals (Property)	1,915	2,377	1,888	2,751	835	43.6%	863	45.7%
Commercial Rentals	3,875	3,801	3,648	3,890	14	0.4%	242	6.6%
Hotel/Motel	747	1,801	954	682	(65)	-8.7%	(272)	-28.5%
Residential Property Rentals	2,383	2,504	2,628	2,812	429	18.0%	184	7.0%
Retail	18,705	19,930	20,804	24,730	6,025	32.2%	3,926	18.9%
Food	0	0	0	0	(0)	-78.2%	0	NA
Amusements	215	623	144	294	79	36.8%	150	103.9%
Telecommunications	963	876	897	775	(189)	-19.6%	(122)	-13.7%
Other Utilities	4,174	4,404	4,205	3,036	(1,138)	-27.3%	(1,169)	-27.8%
Use	2,207	2,305	2,386	2,783	576	26.1%	398	16.7%
Penalty & Interest	165	224	200	475	310	187.3%	275	137.6%
Subtotal	\$39,329	\$43,751	\$42,206	\$47,741	\$8,412	21.4%	\$5,535	13.1%
Balance to Cash	0	0	0	0	0	0%	0	NA
TOTAL	\$39,329	\$43,751	\$42,206	\$47,741	\$8,412	21.4%	\$5,535	13.1%

**PLT CATEGORY ANALYSIS
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2020-21 ACTUALS COMPARED TO 2019-20
(10+2)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Revised Est
Advertising	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Contracting	8.5%	4.9%	4.5%	3.3%	2.9%	5.3%	5.7%	3.7%	5.2%	7.6%	---	---	4.4%
Job Printing	-12.9%	-9.4%	37.4%	25.2%	13.3%	5.4%	4.5%	-0.3%	-4.0%	-3.8%	---	---	5.3%
Publishing	111.0%	-16.6%	-29.4%	-22.6%	-22.9%	-23.7%	-20.2%	-24.3%	-27.9%	-27.7%	---	---	-22.5%
Transportation & Towing	5474.9%	2468.2%	2121.8%	1966.8%	1576.5%	2647.0%	2594.5%	1623.3%	1208.6%	942.4%	---	---	269.0%
Restaurants & Bars	-22.1%	-21.5%	-20.6%	-19.5%	-19.3%	-19.4%	-19.6%	-19.5%	-17.8%	-12.4%	---	---	-9.0%
Leases & Rentals (Property)	-20.9%	-15.4%	-14.2%	-13.6%	-13.4%	-13.7%	-10.2%	-11.2%	-12.3%	-6.4%	---	---	-8.0%
Commercial Rentals ¹	15.6%	68.8%	43.7%	33.0%	27.2%	22.6%	18.9%	16.9%	16.4%	14.6%	---	---	9.5%
Hotel/Motel	-49.9%	-47.5%	-44.1%	-44.7%	-46.0%	-46.4%	-46.8%	-49.8%	-49.3%	-46.0%	---	---	-31.1%
Residential Property Rentals	10.5%	9.9%	7.8%	9.5%	8.4%	9.5%	8.9%	8.2%	7.5%	8.5%	---	---	6.1%
Retail	17.4%	19.1%	19.3%	20.8%	17.2%	16.4%	15.6%	15.1%	15.1%	16.9%	---	---	9.7%
Food	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	---	---	NA
Amusements	-78.9%	-76.8%	-78.4%	-77.7%	-75.0%	-73.6%	-72.8%	-71.2%	-68.9%	-63.2%	---	---	-67.5%
Telecommunications	0.4%	-2.4%	-6.9%	-9.8%	-9.8%	-12.1%	-13.4%	-14.8%	-15.6%	-16.0%	---	---	-8.2%
Other Utility	6.0%	5.2%	5.8%	3.7%	5.9%	6.3%	7.5%	7.3%	6.8%	4.3%	---	---	4.0%
Use	4.8%	8.4%	4.6%	7.9%	10.3%	11.9%	14.2%	15.9%	10.0%	11.8%	---	---	9.9%
Penalty & Interest	-22.0%	-17.7%	0.6%	0.9%	-1.9%	-5.3%	-8.6%	-7.7%	-3.9%	9.5%	---	---	-1.9%
Subtotal	7.3%	12.6%	10.4%	9.7%	8.1%	7.7%	7.6%	6.9%	6.5%	7.9%	---	---	4.7%
Balance to Cash	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SUBTOTAL	7.3%	12.6%	10.4%	9.7%	8.1%	7.7%	7.6%	6.9%	6.5%	7.9%	---	---	4.7%
Year End Adj.													NA
TOTAL	7.3%	12.6%	10.4%	9.7%	8.1%	7.7%	7.6%	6.9%	6.5%	7.9%	---	---	5.5%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The year-to-date adjusted growth rates for Commercial Rentals and GF are 0.1% and 6.8%, respectively.

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(10+2)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$4,784	\$4,265	\$3,920	-18.1%	\$3,920	-18.1%	\$4,395	12.1%
August	4,263	3,797	3,521	-17.4%	3,521	-17.4%	3,870	9.9%
September	4,345	3,951	3,747	-13.8%	3,747	-13.8%	4,093	9.2%
October	4,689	4,376	3,933	-16.1%	3,933	-16.1%	4,361	10.9%
November	5,436	5,241	4,468	-17.8%	4,468	-17.8%	5,068	13.4%
December	5,356	4,780	4,801	-10.4%	4,801	-10.4%	4,825	0.5%
January	5,049	4,822	4,111	-18.6%	4,111	-18.6%	4,965	20.8%
February	5,849	5,843	3,904	-33.3%	3,904	-33.3%	5,218	33.7%
March	5,522	5,430	4,521	-18.1%	4,690	-15.1%	5,282	12.6%
April	4,224	6,771	6,563	55.4%	5,015	18.7%	5,633	12.3%
May	2,953	5,627	0	NA	4,193	42.0%	4,748	13.2%
June	3,299	4,989	0	NA	3,987	20.9%	4,479	12.3%
Subtotal:	\$55,769	\$59,892	\$43,489	NA	\$50,290	-9.8%	\$56,937	13.2%
Year End Adjustment	(503)	158	0	NA	130	NA	259	99%
TOTAL:	\$55,266	\$60,050	\$43,489	NA	\$50,420	-8.8%	\$57,196	13.4%

Actual vs. Estimate

YTD Actual Revenue:	\$43,489
YTD Revised Estimate:	41,825
Dollars Over/Under:	\$1,664
Percent Over/Under:	4.0%

Actual vs. Prior Year

YTD Actual Revenue:	\$43,489
YTD Prior Year Actual:	49,517
Dollars Over/Under PY:	(6,028)
Percent Over/Under PY:	-12.2%

PHOENIX CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Est)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Advertising	166	138	189	287	362	404	162	151	133	164	92	91	2,340	2,340	21.0%
(% change from prior year)	-8.7%	-1.0%	-3.2%	78.4%	113.2%	129.9%	-12.9%	1.7%	-41.6%	7.2%	-7.9%	-4.8%	21.0%		
Construction Contracting	1,831	1,628	1,609	1,565	1,805	1,981	1,789	1,460	1,597	1,988	1,321	1,291	19,866	19,866	4.4%
(% change from prior year)	8.5%	1.1%	3.6%	-0.5%	1.8%	17.0%	8.1%	-10.5%	20.1%	30.3%	-10.9%	-14.9%	4.4%		
Hotel/Motel Lodging	634	560	652	681	866	873	709	830	1,217	2,460	830	678	10,992	10,992	-32.0%
(% change from prior year)	-50.3%	-45.2%	-38.3%	-47.6%	-50.3%	-48.7%	-49.6%	-63.2%	-47.9%	100.2%	116.8%	47.7%	-32.0%		
Job Printing	37	43	37	45	36	37	37	27	27	37	52	32	446	446	5.3%
(% change from prior year)	-12.9%	-6.0%	-1209.9%	1.5%	-20.8%	-22.8%	-0.9%	-31.9%	-31.5%	-2.3%	113.6%	41.0%	5.3%		
Publishing	2	1	1	2	1	1	3	1	1	1	2	2	17	17	-22.5%
(% change from prior year)	110.9%	-55.8%	-50.9%	-2.2%	-24.2%	-28.8%	-9.3%	-53.9%	-59.3%	-25.8%	-3.6%	20.6%	-22.5%		
Restaurant and Bars	1,243	1,144	1,251	1,344	1,388	1,382	1,400	1,427	1,538	1,905	1,243	1,261	16,525	16,525	-9.0%
(% change from prior year)	-22.1%	-20.8%	-18.8%	-16.4%	-18.4%	-20.2%	-20.4%	-19.3%	-2.9%	49.7%	29.7%	5.3%	-9.0%		
Timber/Extracting	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
(% change from prior year)	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%		
Transportation	7	8	8	8	9	123	11	8	8	7	(61)	(33)	105	105	269.0%
(% change from prior year)	5481.1%	1647.7%	1683.9%	1632.8%	911.6%	3380.7%	2002.0%	86.2%	110.9%	66.3%	-2385.1%	-590.8%	269.0%		
Rounding Adjustment													0		
Total	3,920	3,521	3,747	3,933	4,468	4,801	4,111	3,904	4,521	6,563	3,479	3,321	50,290	50,290	-9.8%
(% change from prior year)	-18.1%	-17.4%	-13.8%	-16.1%	-17.8%	-10.4%	-18.6%	-33.2%	-18.1%	55.4%	17.8%	0.7%	-9.8%		
													GASB	130	NA
													Total	50,420	-8.8%

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(10+2)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$1,772	\$1,271	\$644	-63.7%	\$644	-63.7%	\$1,072	66.4%
August	1,247	1,156	611	-51.0%	611	-51.0%	862	41.1%
September	1,207	1,167	694	-42.5%	694	-42.5%	876	26.2%
October	1,352	1,354	788	-41.7%	788	-41.7%	990	25.6%
November	1,877	1,897	1,065	-43.3%	1,065	-43.3%	1,392	30.7%
December	1,765	1,665	1,074	-39.1%	1,074	-39.1%	1,279	19.1%
January	1,569	1,344	833	-46.9%	833	-46.9%	1,110	33.2%
February	2,079	2,256	974	-53.2%	974	-53.2%	2,196	125.5%
March	2,297	2,105	1,256	-45.3%	1,305	-43.2%	1,697	30.0%
April	1,549	2,925	2,375	53.3%	1,505	-2.9%	1,973	31.1%
May	402	1,940	0	NA	889	121.3%	1,170	31.6%
June	431	1,431	0	NA	693	60.9%	905	30.6%
Subtotal:	\$17,547	\$20,511	\$10,315	NA	\$11,076	-36.9%	\$15,522	40.1%
Year End Adjustment	(98)	47	0	NA	(199)	NA	56	NA
TOTAL:	\$17,449	\$20,558	\$10,315	NA	\$10,877	-37.7%	\$15,578	43.2%

Actual vs. Estimate

YTD Actual Revenue:	\$10,315
YTD Revised Estimate:	9,186
Dollars Over/Under:	\$1,129
Percent Over/Under:	12.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$10,315
YTD Prior Year Actual:	16,714
Dollars Over/Under PY:	(6,399)
Percent Over/Under PY:	-38.3%

SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Est)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Hotel/Motel Lodging	317	280	326	341	433	437	354	415	609	1,230	415	339	5,496	5,496	-32.0%
(% change from prior year)	-50.3%	-45.2%	-38.3%	-47.6%	-50.3%	-48.7%	-49.6%	-63.2%	-47.9%	100.2%	116.8%	47.7%	-32.0%		
Short-Term Motor Vehicle Rental	327	331	368	448	632	637	479	558	647	1,145	4	3	5,580	5,580	-41.0%
(% change from prior year)	-71.2%	-55.0%	-45.7%	-36.2%	-37.1%	-30.3%	-44.7%	-41.4%	-42.6%	22.5%	-98.0%	-98.5%	-41.0%		
Rounding Adjustment													0		
Total	644	611	694	788	1,065	1,074	833	974	1,256	2,375	419	342	11,076	11,076	-36.9%
(% change from prior year)	-63.7%	-51.0%	-42.5%	-41.7%	-43.3%	-39.1%	-46.9%	-53.2%	-45.3%	53.3%	4.4%	-20.5%	-36.9%		
											GASB		(199)	(199)	NA
											Total		10,877	10,877	-37.7%

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(10+2)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$51	\$25	\$33	-35.2%	\$33	-35.2%	\$82	149.0%
August	43	22	34	-22.4%	34	-22.4%	81	141.3%
September	43	43	33	-23.5%	33	-23.5%	60	81.7%
October	(69)	44	43	100%+	43	100%+	7	-83.8%
November	50	50	28	-44.2%	28	-44.2%	36	29.2%
December	46	46	55	21.3%	55	21.3%	41	-25.9%
January	67	67	54	-19.3%	54	-19.3%	51	-5.0%
February	222	222	201	-9.5%	201	-9.5%	168	-16.4%
March	90	50	46	-48.9%	52	-42.2%	55	5.8%
April	81	102	96	18.4%	74	-8.7%	78	5.4%
May	26	54	0	NA	39	48.4%	41	5.1%
June	42	45	0	NA	39	-7.1%	43	10.8%
Subtotal:	\$691	\$769	\$623	NA	\$684	-0.9%	\$743	8.6%
Year End Adjustment	(34)	0	0	NA	57	NA	1	-98.2%
TOTAL:	\$657	\$769	\$623	NA	\$741	12.9%	\$744	0.4%

Actual vs. Estimate

YTD Actual Revenue:	\$623
YTD Revised Estimate:	593
Dollars Over/Under:	\$30
Percent Over/Under:	5.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$623
YTD Prior Year Actual:	623
Dollars Over/Under PY:	(\$0)
Percent Over/Under PY:	0.0%

JET FUEL EXCISE TAXES EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Est)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Jet Fuel	33	34	33	43	28	55	54	201	46	96	31	31	684	684	-0.9%
(% change from prior year)	-35.2%	-22.4%	-25.2%	-161.4%	-44.2%	21.3%	-19.3%	-10.0%	-48.5%	17.0%	22.9%	-21.2%	-0.9%		
Rounding Adjustment													0		
Total	33	34	33	43	28	55	54	201	46	96	31	31	684	684	-0.9%
(% change from prior year)	-35.2%	-22.4%	-25.2%	-161.4%	-44.2%	21.3%	-19.3%	-10.0%	-48.5%	17.0%	22.9%	-21.2%	-0.9%		
											GASB		57	57	NA
											Total		741	741	12.9%

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(10+2)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$20,629	\$20,066	\$22,041	6.8%	\$22,041	6.8%	\$22,402	1.6%
August ¹	19,089	18,664	22,675	18.8%	22,675	18.8%	20,581	-9.2%
September	19,765	19,406	20,872	5.6%	20,872	5.6%	21,422	2.6%
October	20,022	19,538	21,895	9.4%	21,895	9.4%	21,626	-1.2%
November	21,563	20,042	21,208	-1.6%	21,208	-1.6%	22,476	6.0%
December	21,702	20,225	22,922	5.6%	22,922	5.6%	22,703	-1.0%
January	24,619	23,527	26,022	5.7%	26,022	5.7%	26,481	1.8%
February	21,502	19,857	21,572	0.3%	21,572	0.3%	22,432	4.0%
March	20,247	20,364	21,094	4.2%	19,120	-5.6%	22,274	16.5%
April	20,945	23,550	26,728	27.6%	21,312	1.8%	24,865	16.7%
May	17,669	21,697	0	NA	19,287	9.2%	22,527	16.8%
June	20,146	21,392	0	NA	19,920	-1.1%	23,255	16.7%
Subtotal:	\$247,900	\$248,327	\$227,030	NA	\$258,847	4.4%	\$273,044	5.5%
Year End Adjustment	(307)	903	0	NA	2,336	NA	1,351	-42.2%
TOTAL:	\$247,593	\$249,230	\$227,030	NA	\$261,183	5.5%	\$274,395	5.1%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.1% and 7.1%, respectively. The year-to-date adjusted growth rate is 6.8%.

Actual vs. Estimate

YTD Actual Revenue:	\$227,030
YTD Revised Estimate:	217,068
Dollars Over/Under:	\$9,961
Percent Over/Under:	4.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$227,030
YTD Prior Year Actual:	210,085
Dollars Over/Under PY:	16,945
Percent Over/Under PY:	8.1%

TRANSPORTATION 2050 - PUBLIC TRANSIT EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Total	2020-21	% Chg
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	Act/Est	Estimate	from PY
															Actuals
Amusements	36	54	44	56	79	77	67	78	105	148	(27)	(34)	683	683	-67.5%
(% change from prior year)	-78.9%	-75.2%	-81.2%	-75.7%	-64.7%	-67.3%	-67.5%	-58.5%	-50.5%	36.7%	-179.1%	-181.4%	-67.5%		
Commercial Property Rental ¹	1,941	3,464	1,446	1,759	1,656	1,675	1,806	1,601	1,632	1,809	1,219	1,164	21,173	21,173	9.5%
(% change from prior year)	15.4%	125.8%	-7.9%	-2.1%	3.3%	0.3%	-0.9%	2.0%	12.2%	0.3%	-10.6%	-20.2%	9.5%		
Construction Contracting	2,205	1,959	1,939	1,888	2,172	2,390	2,152	1,760	1,927	2,398	1,586	1,550	23,926	23,926	4.2%
(% change from prior year)	8.3%	0.8%	3.6%	-0.6%	1.4%	17.0%	7.7%	-10.6%	20.0%	29.4%	-11.2%	-15.2%	4.2%		
Hotel/Motel Lodging	193	173	203	212	265	269	220	258	378	343	481	393	3,386	3,386	-31.1%
(% change from prior year)	-49.9%	-44.5%	-36.6%	-46.2%	-49.8%	-47.7%	-49.0%	-62.5%	-46.7%	-8.7%	310.4%	178.4%	-31.1%		
Job Printing	45	51	44	54	43	45	45	33	33	45	62	38	538	538	5.3%
(% change from prior year)	-12.9%	-6.0%	-1209.9%	1.4%	-20.8%	-22.8%	-0.8%	-31.9%	-31.5%	-2.3%	113.6%	40.9%	5.3%		
Publishing	2	1	1	2	2	1	4	1	1	2	2	2	21	21	-22.5%
(% change from prior year)	110.9%	-55.8%	-50.9%	-2.2%	-24.2%	-28.8%	-9.3%	-53.9%	-59.3%	-25.8%	-3.6%	20.6%	-22.5%		
Rentals of Personal Property	733	757	731	772	825	838	1,012	761	757	1,383	537	500	9,607	9,607	-8.0%
(% change from prior year)	-20.9%	-9.4%	-11.7%	-11.6%	-12.6%	-15.2%	10.4%	-18.4%	-20.4%	44.0%	-15.5%	-23.1%	-8.0%		
Residential Property Rental	1,277	1,192	1,207	1,332	1,167	1,321	1,401	1,237	1,289	1,414	1,109	1,098	15,045	15,045	6.1%
(% change from prior year)	10.4%	9.4%	3.7%	14.7%	4.0%	15.2%	5.3%	3.9%	1.9%	18.0%	-3.6%	-8.8%	6.1%		
Restaurant and Bars	1,500	1,380	1,510	1,622	1,675	1,667	1,690	1,722	1,855	2,298	1,500	1,521	19,941	19,941	-9.0%
(% change from prior year)	-22.0%	-20.7%	-18.8%	-16.4%	-18.7%	-20.2%	-20.4%	-19.3%	-2.9%	49.6%	30.4%	5.3%	-9.0%		
Retail Sales	10,026	9,530	9,957	9,991	9,338	10,232	12,500	9,909	9,751	11,844	6,316	6,892	116,287	116,287	9.7%
(% change from prior year)	18.3%	21.1%	19.8%	26.1%	3.6%	13.0%	12.3%	11.5%	15.1%	30.5%	-21.9%	-29.2%	9.7%		
Timber/Extracting	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
(% change from prior year)	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%		
Transportation	8	10	10	10	11	149	13	9	10	9	(74)	(39)	126	126	267.2%
(% change from prior year)	2331.2%	1647.7%	1683.9%	1632.8%	911.6%	3557.3%	2002.0%	86.2%	110.9%	66.3%	-2264.5%	-590.8%	267.2%		
Use Tax	1,034	974	900	1,176	1,051	1,094	1,523	1,226	445	1,347	825	806	12,401	12,401	10.2%
(% change from prior year)	6.2%	14.0%	1.7%	17.3%	17.4%	20.8%	26.0%	32.1%	-45.6%	24.5%	-5.3%	-3.0%	10.2%		
Rounding Adjustment													0		
Total	19,001	19,546	17,991	18,874	18,284	19,759	22,431	18,595	18,183	23,040	13,536	13,893	223,134	223,134	4.4%
(% change from prior year)	6.8%	18.8%	5.6%	9.3%	-1.6%	5.6%	5.7%	0.3%	4.2%	27.6%	-11.1%	-20.0%	4.4%		

GASB	2,012	2,012	NA
Total	225,146	225,146	5.5%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 5.1% and 7.1%, respectively.

TRANSPORTATION 2050 - STREET TRANSPORTATION EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Est)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	6 -78.9%	9 -75.2%	7 -81.2%	9 -75.7%	13 -64.7%	12 -67.3%	11 -67.5%	13 -58.5%	17 -50.5%	24 36.5%	(4) -178.7%	(5) -181.0%	109 -67.5%	109	-67.5%
Commercial Property Rental ¹ (% change from prior year)	311 15.4%	555 125.8%	232 -7.9%	282 3.3%	265 3.2%	268 0.3%	289 -0.9%	256 2.0%	261 12.2%	290 0.1%	195 -10.5%	186 -20.2%	3,389 10.1%	3,389	10.1%
Construction Contracting (% change from prior year)	353 8.3%	313 0.5%	310 3.6%	302 -0.6%	348 1.5%	383 17.0%	345 7.8%	282 -10.6%	308 19.9%	384 27.8%	253 -11.4%	247 -15.3%	3,827 4.0%	3,827	4.0%
Hotel/Motel Lodging (% change from prior year)	31 -49.9%	28 -44.5%	32 -36.6%	34 -46.2%	42 -49.8%	43 -47.7%	35 -49.0%	41 -62.5%	60 -46.7%	55 -8.7%	77 310.4%	63 178.4%	542 -31.1%	542	-31.1%
Job Printing (% change from prior year)	7 -12.7%	8 -6.1%	7 -1209.9%	9 1.3%	7 -20.8%	7 -22.8%	7 -0.7%	5 -31.9%	5 -31.5%	7 -2.3%	10 113.4%	6 40.8%	86 5.3%	86	5.3%
Publishing (% change from prior year)	0 110.9%	0 -55.8%	0 -50.9%	0 -2.2%	0 -24.2%	0 -28.8%	1 -9.3%	0 -53.9%	0 -59.3%	0 -25.8%	0 -3.6%	0 20.6%	3 -22.5%	3	-22.5%
Rentals of Personal Property (% change from prior year)	117 -20.9%	121 -9.4%	117 -11.7%	124 -11.6%	132 -12.7%	134 -15.2%	162 10.3%	122 -18.6%	121 -20.4%	221 44.7%	86 -16.1%	80 -23.3%	1,538 -8.1%	1,538	-8.1%
Residential Property Rental (% change from prior year)	204 10.1%	191 9.6%	193 4.0%	213 14.7%	187 4.2%	212 15.5%	224 5.2%	198 3.9%	206 1.9%	226 18.0%	177 -3.9%	175 -9.1%	2,407 6.1%	2,407	6.1%
Restaurant and Bars (% change from prior year)	240 -21.8%	221 -20.6%	242 -18.8%	260 -16.3%	268 -19.1%	267 -20.2%	271 -20.4%	276 -19.3%	297 -2.9%	368 49.5%	240 31.7%	244 5.3%	3,192 -9.0%	3,192	-9.0%
Retail Sales (% change from prior year)	1,605 18.4%	1,526 21.2%	1,594 20.0%	1,600 26.2%	1,492 3.5%	1,638 13.1%	2,001 12.3%	1,586 11.6%	1,561 15.1%	1,896 30.2%	1,010 -22.1%	1,102 -29.3%	18,610 9.7%	18,610	9.7%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	1 1052.3%	2 1647.7%	2 1683.9%	2 1632.8%	2 911.6%	24 3962.9%	2 2002.0%	1 86.2%	2 110.9%	1 66.3%	(12) -2060.9%	(6) -590.6%	20 263.7%	20	263.7%
Use Tax (% change from prior year)	165 6.1%	156 13.8%	145 2.1%	188 18.1%	169 17.9%	175 20.9%	244 24.2%	196 34.8%	71 -45.8%	216 24.0%	133 -5.2%	130 -3.6%	1,990 10.2%	1,990	10.2%
Rounding Adjustment													0		
Total (% change from prior year)	3,041 6.9%	3,128 18.8%	2,882 5.7%	3,021 9.9%	2,924 -1.7%	3,163 5.7%	3,591 5.7%	2,977 0.4%	2,911 4.2%	3,688 27.3%	2,165 -11.2%	2,222 -20.1%	35,713 4.4%	35,713	4.4%

GASB	324	324	NA
Total	36,037	36,037	5.5%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 5.2% and 7.1%, respectively.

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(10+2)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$3,024	\$2,941	\$3,224	6.6%	\$3,224	6.6%	\$3,282	1.8%
August ¹	2,794	2,740	3,314	18.6%	3,314	18.6%	3,015	-9.0%
September	2,901	2,847	3,062	5.5%	3,062	5.5%	3,138	2.5%
October	2,944	2,867	3,211	9.1%	3,211	9.1%	3,167	-1.4%
November	3,141	2,935	3,110	-1.0%	3,110	-1.0%	3,290	5.8%
December	3,173	2,962	3,351	5.6%	3,351	5.6%	3,325	-0.8%
January	3,610	3,459	3,815	5.7%	3,815	5.7%	3,884	1.8%
February	3,140	2,905	3,158	0.6%	3,158	0.6%	3,285	4.0%
March	2,963	2,983	3,090	4.3%	2,800	-5.5%	3,260	16.4%
April	3,048	3,456	3,925	28.8%	3,123	2.5%	3,642	16.6%
May	2,579	3,180	0	NA	2,826	9.6%	3,298	16.7%
June	2,953	3,137	0	NA	2,924	-1.0%	3,411	16.7%
Subtotal:	\$36,272	\$36,412	\$33,261	NA	\$37,918	4.5%	\$39,997	5.5%
Year End Adjustment	(39)	127	0	NA	341	NA	217	-36.4%
TOTAL:	\$36,233	\$36,539	\$33,261	NA	\$38,259	5.6%	\$40,214	5.1%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 7.0%.

Actual vs. Estimate

YTD Actual Revenue:	\$33,261
YTD Revised Estimate:	31,796
Dollars Over/Under:	\$1,465
Percent Over/Under:	4.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$33,261
YTD Prior Year Actual:	30,739
Dollars Over/Under PY:	2,521
Percent Over/Under PY:	8.2%

PHOENIX PARKS AND PRESERVES INITIATIVE - PARKS EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Est)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	4 -78.9%	5 -75.2%	4 -81.2%	6 -75.7%	8 -64.7%	8 -67.3%	7 -67.5%	8 -58.5%	10 -50.5%	15 36.8%	(3) -179.3%	(3) -181.6%	68 -67.5%	68	-67.5%
Commercial Property Rental ¹ (% change from prior year)	193 15.4%	344 125.8%	144 -7.9%	175 -4.6%	165 3.3%	167 0.3%	180 -1.0%	159 2.0%	162 12.1%	180 0.3%	121 -10.7%	116 -20.2%	2,105 9.3%	2,105	9.3%
Construction Contracting (% change from prior year)	220 8.5%	195 1.1%	193 3.6%	188 -0.5%	217 1.8%	238 17.0%	215 8.1%	175 -10.5%	192 20.1%	239 30.3%	158 -10.9%	155 -14.9%	2,384 4.4%	2,384	4.4%
Hotel/Motel Lodging (% change from prior year)	19 -49.9%	17 -44.5%	20 -36.6%	21 -46.2%	26 -49.8%	27 -47.7%	22 -49.0%	26 -62.5%	38 -46.7%	34 -8.7%	48 310.4%	39 178.4%	337 -31.1%	337	-31.1%
Job Printing (% change from prior year)	4 -12.9%	5 -6.0%	4 -1209.9%	5 1.5%	4 -20.8%	4 -22.8%	4 -0.9%	3 -31.9%	3 -31.5%	4 -2.3%	6 113.6%	4 41.0%	54 5.3%	54	5.3%
Publishing (% change from prior year)	0 110.9%	0 -55.8%	0 -50.9%	0 -2.2%	0 -24.2%	0 -28.8%	0 -9.3%	0 -53.9%	0 -59.3%	0 -25.8%	0 -3.6%	0 20.6%	2 -22.5%	2	-22.5%
Rentals of Personal Property (% change from prior year)	73 -20.9%	75 -9.4%	73 -11.7%	77 -11.6%	82 -12.6%	83 -15.2%	101 10.4%	76 -18.3%	75 -20.4%	138 43.6%	53 -15.2%	50 -23.1%	955 -8.0%	955	-8.0%
Residential Property Rental (% change from prior year)	127 10.5%	119 9.3%	120 3.6%	132 14.7%	116 3.9%	131 15.0%	139 5.4%	123 3.9%	128 1.8%	141 18.0%	110 -3.4%	109 -8.6%	1,497 6.1%	1,497	6.1%
Restaurant and Bars (% change from prior year)	149 -22.1%	137 -20.8%	150 -18.8%	161 -16.4%	167 -18.4%	166 -20.2%	168 -20.4%	171 -19.3%	185 -2.9%	229 49.7%	149 29.7%	151 5.3%	1,983 -9.0%	1,983	-9.0%
Retail Food Sales (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -78.1%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Retail Sales (% change from prior year)	1,037 17.4%	988 20.8%	1,035 19.6%	1,036 25.6%	969 4.2%	1,058 12.8%	1,295 11.9%	1,026 11.9%	1,011 15.0%	1,237 32.2%	654 -21.7%	713 -29.3%	12,061 9.7%	12,061	9.7%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	1 5481.1%	1 1647.7%	1 1683.9%	1 1632.8%	1 911.6%	15 3380.7%	1 2002.0%	1 86.2%	1 110.9%	1 66.3%	(7) -2385.1%	(4) -590.8%	13 269.0%	13	269.0%
Use Tax (% change from prior year)	107 4.8%	101 12.6%	92 -3.0%	124 16.6%	111 20.7%	114 19.8%	157 25.0%	127 27.8%	48 -44.2%	139 26.1%	87 -1.2%	85 -0.4%	1,292 9.9%	1,292	9.9%
Rounding Adjustment													0		
Total	1,934	1,989	1,837	1,926	1,866	2,011	2,289	1,895	1,854	2,355	1,378	1,416	22,751	22,751	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	-11.0%	-20.1%	4.5%		
											GASB		205	205	NA
											Total		22,956	22,956	5.6%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

PHOENIX PARKS AND PRESERVES INITIATIVE - PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Est)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	2 -78.9%	4 -75.2%	3 -81.2%	4 -75.7%	5 -64.7%	5 -67.3%	4 -67.5%	5 -58.5%	7 -50.5%	10 36.8%	(2) -179.3%	(2) -181.6%	45 -67.5%	45	-67.5%
Commercial Property Rental ¹ (% change from prior year)	129 15.4%	230 125.8%	96 -7.9%	117 -4.6%	110 3.3%	111 0.3%	120 -1.0%	106 2.0%	108 12.1%	120 0.3%	81 -10.7%	77 -20.2%	1,404 9.3%	1,404	9.3%
Construction Contracting (% change from prior year)	147 8.5%	130 1.1%	129 3.6%	125 -0.5%	144 1.8%	158 17.0%	143 8.1%	117 -10.5%	128 20.1%	159 30.3%	106 -10.9%	103 -14.9%	1,589 4.4%	1,589	4.4%
Hotel/Motel Lodging (% change from prior year)	13 -49.9%	11 -44.5%	13 -36.6%	14 -46.2%	18 -49.8%	18 -47.7%	15 -49.0%	17 -62.5%	25 -46.7%	23 -8.7%	32 310.4%	26 178.4%	224 -31.1%	224	-31.1%
Job Printing (% change from prior year)	3 -12.9%	3 -6.0%	3 -1209.9%	4 1.5%	3 -20.8%	3 -22.8%	3 -0.9%	2 -31.9%	2 -31.5%	3 -2.3%	4 113.6%	3 41.0%	36 5.3%	36	5.3%
Publishing (% change from prior year)	0 110.9%	0 -55.8%	0 -50.9%	0 -2.2%	0 -24.2%	0 -28.8%	0 -9.3%	0 -53.9%	0 -59.3%	0 -25.8%	0 -3.6%	0 20.6%	1 -22.5%	1	-22.5%
Rentals of Personal Property (% change from prior year)	49 -20.9%	50 -9.4%	48 -11.7%	51 -11.6%	55 -12.6%	56 -15.2%	67 10.4%	50 -18.3%	50 -20.4%	92 43.6%	36 -15.2%	33 -23.1%	637 -8.0%	637	-8.0%
Residential Property Rental (% change from prior year)	85 10.5%	79 9.3%	80 3.6%	88 14.7%	77 3.9%	88 15.0%	93 5.4%	82 3.9%	85 1.8%	94 18.0%	74 -3.4%	73 -8.6%	998 6.1%	998	6.1%
Restaurant and Bars (% change from prior year)	99 -22.1%	91 -20.8%	100 -18.8%	108 -16.4%	111 -18.4%	111 -20.2%	112 -20.4%	114 -19.3%	123 -2.9%	152 49.7%	99 29.7%	101 5.3%	1,322 -9.0%	1,322	-9.0%
Retail Food Sales (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -78.1%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Retail Sales (% change from prior year)	691 17.4%	659 20.8%	690 19.6%	691 25.6%	646 4.2%	706 12.8%	864 11.9%	684 11.9%	674 15.0%	824 32.2%	436 -21.7%	476 -29.3%	8,041 9.7%	8,041	9.7%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	1 5481.1%	1 1647.7%	1 1683.9%	1 1632.8%	1 911.6%	10 3380.7%	1 2002.0%	1 86.2%	1 110.9%	1 66.3%	(5) -2385.1%	(3) -590.8%	8 269.0%	8	269.0%
Use Tax (% change from prior year)	71 4.8%	67 12.6%	61 -3.0%	83 16.6%	74 20.7%	76 19.8%	104 25.0%	85 27.8%	32 -44.2%	93 26.1%	58 -1.2%	57 -0.4%	862 9.9%	862	9.9%
Rounding Adjustment													0		
Total	1,290	1,326	1,225	1,284	1,244	1,341	1,526	1,263	1,236	1,570	919	944	15,167	15,167	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	-11.0%	-20.1%	4.5%		
											GASB		136	136	NA
											Total		15,303	15,303	5.6%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(10+2)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$3,024	\$2,941	\$3,224	6.6%	\$3,224	6.6%	\$3,282	1.8%
August ¹	2,793	2,740	3,314	18.6%	3,314	18.6%	3,016	-9.0%
September	2,901	2,847	3,064	5.6%	3,064	5.6%	3,139	2.4%
October	2,944	2,867	3,210	9.0%	3,210	9.0%	3,167	-1.3%
November	3,140	2,935	3,111	-0.9%	3,111	-0.9%	3,291	5.8%
December	3,173	2,962	3,351	5.6%	3,351	5.6%	3,325	-0.8%
January	3,609	3,459	3,815	5.7%	3,815	5.7%	3,884	1.8%
February	3,140	2,905	3,159	0.6%	3,159	0.6%	3,285	4.0%
March	2,962	2,983	3,089	4.3%	2,800	-5.5%	3,260	16.4%
April	3,048	3,456	3,925	28.8%	3,123	2.5%	3,641	16.6%
May	2,578	3,180	0	NA	2,826	9.6%	3,299	16.7%
June	2,959	3,137	0	NA	2,920	-1.3%	3,407	16.7%
Subtotal:	\$36,272	\$36,412	\$33,262	NA	\$37,917	4.5%	\$39,996	5.5%
Year End Adjustment	(39)	127	0	NA	341	NA	218	-36.1%
TOTAL:	\$36,233	\$36,539	\$33,262	NA	\$38,258	5.6%	\$40,214	5.1%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.3%, respectively. The year-to-date adjusted growth rate is 7.0%

Actual vs. Estimate

YTD Actual Revenue:	\$33,262
YTD Revised Estimate:	31,797
Dollars Over/Under:	\$1,465
Percent Over/Under:	4.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$33,262
YTD Prior Year Actual:	30,735
Dollars Over/Under PY:	2,527
Percent Over/Under PY:	8.2%

NEIGHBORHOOD PROTECTION - BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Est)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	0 -78.9%	0 -75.2%	0 -81.2%	0 -75.7%	1 -64.7%	1 -67.3%	1 -67.5%	1 -58.5%	1 -50.5%	1 36.8%	0 -179.3%	0 -181.6%	6 -67.5%	6	-67.5%
Commercial Property Rental ¹ (% change from prior year)	16 15.4%	29 125.8%	12 -7.9%	15 -4.6%	14 3.3%	14 0.3%	15 -1.0%	13 2.0%	14 12.1%	15 0.3%	10 -10.7%	10 -20.2%	175 9.3%	175	9.3%
Construction Contracting (% change from prior year)	18 8.5%	16 1.1%	16 3.6%	16 -0.5%	18 1.8%	20 17.0%	18 8.1%	15 -10.5%	16 20.1%	20 30.3%	13 -10.9%	13 -14.9%	199 4.4%	199	4.4%
Hotel/Motel Lodging (% change from prior year)	2 -49.9%	1 -44.5%	2 -36.6%	2 -46.2%	2 -49.8%	2 -47.7%	2 -49.0%	2 -62.5%	3 -46.7%	3 -8.7%	4 310.4%	3 178.4%	28 -31.1%	28	-31.1%
Job Printing (% change from prior year)	0 -12.9%	0 -6.0%	0 -1209.9%	0 1.5%	0 -20.8%	0 -22.8%	0 -0.9%	0 -31.9%	0 -31.5%	0 -2.3%	1 113.6%	0 41.0%	4 5.3%	4	5.3%
Publishing (% change from prior year)	0 110.9%	0 -55.8%	0 -50.9%	0 -2.2%	0 -24.2%	0 -28.8%	0 -9.3%	0 -53.9%	0 -59.3%	0 -25.8%	0 -3.6%	0 20.6%	0 -22.5%	0	-22.5%
Rentals of Personal Property (% change from prior year)	6 -20.9%	6 -9.4%	6 -11.7%	6 -11.6%	7 -12.6%	7 -15.2%	8 10.4%	6 -18.3%	6 -20.4%	11 43.6%	4 -15.2%	4 -23.1%	80 -8.0%	80	-8.0%
Residential Property Rental (% change from prior year)	11 10.5%	10 9.3%	10 3.6%	11 14.7%	10 3.9%	11 15.0%	12 5.4%	10 3.9%	11 1.8%	12 18.0%	9 -3.4%	9 -8.6%	125 6.1%	125	6.1%
Restaurant and Bars (% change from prior year)	12 -22.1%	11 -20.8%	13 -18.8%	13 -16.4%	14 -18.4%	14 -20.2%	14 -20.4%	14 -19.3%	15 -2.9%	19 49.7%	12 29.7%	13 5.3%	165 -9.0%	165	-9.0%
Retail Food Sales (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -78.1%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Retail Sales (% change from prior year)	86 17.4%	82 20.8%	86 19.6%	86 25.6%	81 4.2%	88 12.8%	108 11.9%	86 11.9%	84 15.0%	103 32.2%	54 -21.7%	59 -29.3%	1,005 9.7%	1,005	9.7%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	0 5481.1%	0 1647.7%	0 1683.9%	0 1632.8%	0 911.6%	1 3380.7%	0 2002.0%	0 86.2%	0 110.9%	0 66.3%	(1) -2385.1%	0 -590.8%	1 269.0%	1	269.0%
Use Tax (% change from prior year)	9 4.8%	8 12.6%	8 -3.0%	10 16.6%	9 20.7%	10 19.8%	13 25.0%	11 27.8%	4 -44.2%	12 26.1%	7 -1.2%	7 -0.4%	108 9.9%	108	9.9%
Rounding Adjustment													0		
Total	161	166	153	161	156	168	191	158	154	196	115	118	1,896	1,896	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	-11.0%	-20.1%	4.5%		
											GASB		17	17	NA
											Total		1,913	1,913	5.6%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

NEIGHBORHOOD PROTECTION - FIRE EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Est)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	1 -78.9%	2 -75.2%	2 -81.2%	2 -75.7%	3 -64.7%	3 -67.3%	3 -67.5%	3 -58.5%	4 -50.5%	6 36.8%	(1) -179.3%	(1) -181.6%	28 -67.5%	28	-67.5%
Commercial Property Rental ¹ (% change from prior year)	80 15.4%	144 125.8%	60 -7.9%	73 -4.6%	69 3.3%	69 0.3%	75 -1.0%	66 2.0%	68 12.1%	75 0.3%	51 -10.7%	48 -20.2%	877 9.3%	877	9.3%
Construction Contracting (% change from prior year)	92 8.5%	81 1.1%	80 3.6%	78 -0.5%	90 1.8%	99 17.0%	89 8.1%	73 -10.5%	80 20.1%	99 30.3%	66 -10.9%	65 -14.9%	993 4.4%	993	4.4%
Hotel/Motel Lodging (% change from prior year)	8 -49.9%	7 -44.5%	8 -36.6%	9 -46.2%	11 -49.8%	11 -47.7%	9 -49.0%	11 -62.5%	16 -46.7%	14 -8.7%	20 310.4%	16 178.4%	140 -31.1%	140	-31.1%
Job Printing (% change from prior year)	2 -12.9%	2 -6.0%	2 -1209.9%	2 1.5%	2 -20.8%	2 -22.8%	2 -0.9%	1 -31.9%	1 -31.5%	2 -2.3%	3 113.6%	2 41.0%	22 5.3%	22	5.3%
Publishing (% change from prior year)	0 110.9%	0 -55.8%	0 -50.9%	0 -2.2%	0 -24.2%	0 -28.8%	0 -9.3%	0 -53.9%	0 -59.3%	0 -25.8%	0 -3.6%	0 20.6%	1 -22.5%	1	-22.5%
Rentals of Personal Property (% change from prior year)	30 -20.9%	31 -9.4%	30 -11.7%	32 -11.6%	34 -12.6%	35 -15.2%	42 10.4%	32 -18.3%	31 -20.4%	57 43.6%	22 -15.2%	21 -23.1%	398 -8.0%	398	-8.0%
Residential Property Rental (% change from prior year)	53 10.5%	49 9.3%	50 3.6%	55 14.7%	48 3.9%	55 15.0%	58 5.4%	51 3.9%	53 1.8%	59 18.0%	46 -3.4%	46 -8.6%	624 6.1%	624	6.1%
Restaurant and Bars (% change from prior year)	62 -22.1%	57 -20.8%	63 -18.8%	67 -16.4%	69 -18.4%	69 -20.2%	70 -20.4%	71 -19.3%	77 -2.9%	95 49.7%	62 29.7%	63 5.3%	826 -9.0%	826	-9.0%
Retail Food Sales (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -78.1%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Retail Sales (% change from prior year)	432 17.4%	412 20.8%	431 19.6%	432 25.6%	404 4.2%	441 12.8%	540 11.9%	428 11.9%	421 15.0%	515 32.2%	272 -21.7%	297 -29.3%	5,025 9.7%	5,025	9.7%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	0 5481.1%	0 1647.7%	0 1683.9%	0 1632.8%	0 911.6%	6 3380.7%	1 2002.0%	0 86.2%	0 110.9%	0 66.3%	(3) -2385.1%	(2) -590.8%	5 269.0%	5	269.0%
Use Tax (% change from prior year)	45 4.8%	42 12.6%	38 -3.0%	52 16.6%	46 20.7%	48 19.8%	65 25.0%	53 27.8%	20 -44.2%	58 26.1%	36 -1.2%	36 -0.4%	539 9.9%	539	9.9%
Rounding Adjustment													0		
Total	806	829	766	803	778	838	954	790	772	981	574	590	9,479	9,479	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	-11.0%	-20.1%	4.5%		
											GASB		86	86	NA
											Total		9,565	9,565	5.6%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

NEIGHBORHOOD PROTECTION - POLICE EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Total	2020-21	% Chg
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	Act/Est	Estimate	from PY
															Actuals
Amusements	4	6	5	6	9	9	8	9	12	17	(3)	(4)	79	79	-67.5%
(% change from prior year)	-78.9%	-75.2%	-81.2%	-75.7%	-64.7%	-67.3%	-67.5%	-58.5%	-50.5%	36.8%	-179.3%	-181.6%	-67.5%		
Commercial Property Rental ¹	225	402	168	204	192	194	210	186	189	210	141	135	2,456	2,456	9.3%
(% change from prior year)	15.4%	125.8%	-7.9%	-4.6%	3.3%	0.3%	-1.0%	2.0%	12.1%	0.3%	-10.7%	-20.2%	9.3%		
Construction Contracting	256	228	225	219	253	277	251	204	224	278	185	181	2,781	2,781	4.4%
(% change from prior year)	8.5%	1.1%	3.6%	-0.5%	1.8%	17.0%	8.1%	-10.5%	20.1%	30.3%	-10.9%	-14.9%	4.4%		
Hotel/Motel Lodging	22	20	23	25	31	31	25	30	44	40	56	46	393	393	-31.1%
(% change from prior year)	-49.9%	-44.5%	-36.6%	-46.2%	-49.8%	-47.7%	-49.0%	-62.5%	-46.7%	-8.7%	310.4%	178.4%	-31.1%		
Job Printing	5	6	5	6	5	5	5	4	4	5	7	4	62	62	5.3%
(% change from prior year)	-12.9%	-6.0%	-1209.9%	1.5%	-20.8%	-22.8%	-0.9%	-31.9%	-31.5%	-2.3%	113.6%	41.0%	5.3%		
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	2	2	-22.5%
(% change from prior year)	110.9%	-55.8%	-50.9%	-2.2%	-24.2%	-28.8%	-9.3%	-53.9%	-59.3%	-25.8%	-3.6%	20.6%	-22.5%		
Rentals of Personal Property	85	88	85	90	96	97	117	88	88	160	62	58	1,115	1,115	-8.0%
(% change from prior year)	-20.9%	-9.4%	-11.7%	-11.6%	-12.6%	-15.2%	10.4%	-18.3%	-20.4%	43.6%	-15.2%	-23.1%	-8.0%		
Residential Property Rental	148	138	140	155	135	153	163	144	150	164	129	128	1,746	1,746	6.1%
(% change from prior year)	10.5%	9.3%	3.6%	14.7%	3.9%	15.0%	5.4%	3.9%	1.8%	18.0%	-3.4%	-8.6%	6.1%		
Restaurant and Bars	174	160	175	188	194	193	196	200	215	267	174	176	2,313	2,313	-9.0%
(% change from prior year)	-22.1%	-20.8%	-18.8%	-16.4%	-18.4%	-20.2%	-20.4%	-19.3%	-2.9%	49.7%	29.7%	5.3%	-9.0%		
Retail Food Sales	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
(% change from prior year)	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-78.1%	-100.0%	-100.0%	-100.0%		
Retail Sales	1,210	1,152	1,208	1,209	1,131	1,235	1,511	1,197	1,180	1,443	763	832	14,071	14,071	9.7%
(% change from prior year)	17.4%	20.8%	19.6%	25.6%	4.2%	12.8%	11.9%	11.9%	15.0%	32.2%	-21.7%	-29.3%	9.7%		
Timber/Extracting	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
(% change from prior year)	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%		
Transportation	1	1	1	1	1	17	2	1	1	1	(9)	(5)	15	15	269.0%
(% change from prior year)	5481.1%	1647.7%	1683.9%	1632.8%	911.6%	3380.7%	2002.0%	86.2%	110.9%	66.3%	-2385.1%	-590.8%	269.0%		
Use Tax	125	118	108	145	129	133	183	148	56	162	102	99	1,508	1,508	9.9%
(% change from prior year)	4.8%	12.6%	-3.0%	16.6%	20.7%	19.8%	25.0%	27.8%	-44.2%	26.1%	-1.2%	-0.4%	9.9%		
Rounding Adjustment													0		
Total	2,257	2,320	2,144	2,248	2,177	2,346	2,670	2,211	2,163	2,748	1,608	1,652	26,542	26,542	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	-11.0%	-20.1%	4.5%		
											GASB		238	238	NA
											Total		26,780	26,780	5.6%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(10+2)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$719	\$754	\$722	0.4%	\$722	0.4%	\$667	-7.6%
August	719	687	681	-5.3%	681	-5.3%	605	-11.2%
September	740	744	625	-15.5%	625	-15.5%	659	5.4%
October	692	691	560	-19.1%	560	-19.1%	603	7.7%
November	742	700	670	-9.7%	670	-9.7%	624	-6.9%
December	725	675	554	-23.6%	554	-23.6%	596	7.6%
January	726	685	574	-20.9%	574	-20.9%	605	5.4%
February	705	670	527	-25.2%	527	-25.2%	610	15.7%
March	689	648	536	-22.2%	716	3.9%	584	-18.4%
April	713	649	574	-19.5%	745	4.5%	609	-18.3%
May	710	669	0	NA	750	5.6%	613	-18.3%
June	701	667	0	NA	753	7.4%	614	-18.5%
Subtotal:	\$8,581	\$8,239	\$6,023	NA	\$7,877	-8.2%	\$7,389	-6.2%
Year End Adjustment	(33)	0	0	NA	(87)	NA	(19)	NA
TOTAL:	\$8,548	\$8,239	\$6,023	NA	\$7,790	-8.9%	\$7,370	-5.4%

Actual vs. Estimate

YTD Actual Revenue:	\$6,023
YTD Revised Estimate:	6,536
Dollars Over/Under:	(\$513)
Percent Over/Under:	-7.8%

Actual vs. Prior Year

YTD Actual Revenue:	\$6,023
YTD Prior Year Actual:	7,170
Dollars Over/Under PY:	(1,147)
Percent Over/Under PY:	-16.0%

CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Est)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Telecommunication and Cable TV	722	681	625	560	670	554	574	527	536	574	925	929	7,877	7,877	-8.2%
(% change from prior year)	0.4%	-5.3%	-15.5%	-19.0%	-9.7%	-23.7%	-20.9%	-25.2%	-22.1%	-19.6%	30.2%	32.7%	-8.2%		
Rounding Adjustment													0		
Total	722	681	625	560	670	554	574	527	536	574	925	929	7,877	7,877	-8.2%
(% change from prior year)	0.4%	-5.3%	-15.5%	-19.0%	-9.7%	-23.7%	-20.9%	-25.2%	-22.1%	-19.6%	30.2%	32.7%	-8.2%		
											GASB		(87)	(87)	N/A
											Total		7,790	7,790	-8.9%

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(10+2)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$2,092	\$1,882	\$1,816	-13.2%	\$1,816	-13.2%	\$2,182	20.2%
August	2,648	2,382	2,614	-1.3%	2,614	-1.3%	2,661	1.8%
September	2,806	2,805	2,986	6.4%	2,986	6.4%	2,705	-9.4%
October	2,875	2,874	2,750	-4.3%	2,750	-4.3%	1,887	-31.4%
November	2,127	2,127	2,098	-1.3%	2,098	-1.3%	1,524	-27.4%
December	1,610	1,611	1,663	3.3%	1,663	3.3%	1,187	-28.6%
January	1,256	1,255	1,651	31.5%	1,651	31.5%	1,102	-33.3%
February	1,880	1,881	1,845	-1.9%	1,845	-1.9%	1,349	-26.9%
March	1,741	1,741	1,726	-0.9%	865	-50.3%	1,307	51.1%
April	1,539	1,321	1,562	1.5%	3,350	117.7%	5,063	51.1%
May	2,154	1,339	0	NA	1,182	-45.1%	1,785	51.0%
June	1,897	1,545	0	NA	1,260	-33.6%	1,906	51.3%
Subtotal:	\$24,623	\$22,763	\$20,712	NA	\$24,081	-2.2%	\$24,658	2.4%
Year End Adjustment	(\$645)	\$26	0	NA	300	NA	48	-84.0%
TOTAL:	\$23,978	\$22,789	\$20,712	NA	\$24,381	1.7%	\$24,706	1.3%

Actual vs. Estimate

YTD Actual Revenue:	\$20,712
YTD Revised Estimate:	20,117
Dollars Over/Under:	\$595
Percent Over/Under:	3.0%

Actual vs. Prior Year

YTD Actual Revenue:	\$20,712
YTD Prior Year Actual:	20,573
Dollars Over/Under PY:	139
Percent Over/Under PY:	0.7%

PUBLIC SAFETY ENHANCEMENT - FIRE EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Est)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Other Utilities	690	993	1,135	1,045	797	632	627	701	656	594	619	661	9,151	9,151	-2.2%
(% change from prior year)	-13.2%	-1.3%	6.5%	-4.3%	-1.4%	3.2%	31.6%	-1.9%	-0.8%	1.5%	-24.3%	-8.3%	-2.2%		
Rounding Adjustment													0		
Total	690	993	1,135	1,045	797	632	627	701	656	594	619	661	9,151	9,151	-2.2%
(% change from prior year)	-13.2%	-1.3%	6.5%	-4.3%	-1.4%	3.2%	31.6%	-1.9%	-0.8%	1.5%	-24.3%	-8.3%	-2.2%		
											GASB		114	114	NA
											Total		9,265	9,265	1.7%

PUBLIC SAFETY ENHANCEMENT - POLICE EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Est)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Other Utilities	1,126	1,621	1,852	1,705	1,300	1,031	1,024	1,144	1,070	968	1,011	1,078	14,930	14,930	-2.2%
(% change from prior year)	-13.2%	-1.3%	6.5%	-4.3%	-1.4%	3.2%	31.6%	-1.9%	-0.8%	1.5%	-24.3%	-8.3%	-2.2%		
Rounding Adjustment													0		
Total	1,126	1,621	1,852	1,705	1,300	1,031	1,024	1,144	1,070	968	1,011	1,078	14,930	14,930	-2.2%
(% change from prior year)	-13.2%	-1.3%	6.5%	-4.3%	-1.4%	3.2%	31.6%	-1.9%	-0.8%	1.5%	-24.3%	-8.3%	-2.2%		
											GASB		186	186	NA
											Total		15,116	15,116	1.7%

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(10+2)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$6,047	\$5,882	\$6,448	6.6%	\$6,448	6.6%	\$6,564	1.8%
August ¹	5,590	5,479	6,628	18.6%	6,628	18.6%	6,030	-9.0%
September	5,802	5,694	6,124	5.6%	6,124	5.6%	6,277	2.5%
October	5,889	5,734	6,423	9.1%	6,423	9.1%	6,334	-1.4%
November	6,282	5,870	6,220	-1.0%	6,220	-1.0%	6,581	5.8%
December	6,347	5,924	6,703	5.6%	6,703	5.6%	6,650	-0.8%
January	7,219	6,919	7,630	5.7%	7,630	5.7%	7,768	1.8%
February	6,280	5,811	6,317	0.6%	6,317	0.6%	6,571	4.0%
March	5,924	5,965	6,180	4.3%	5,600	-5.5%	6,520	16.4%
April	6,098	6,912	7,850	28.7%	6,246	2.4%	7,283	16.6%
May	5,158	6,360	0	NA	5,652	9.6%	6,597	16.7%
June	5,907	6,274	0	NA	5,844	-1.1%	6,818	16.7%
Subtotal:	\$72,543	\$72,824	\$66,523	NA	\$75,835	4.5%	\$79,993	5.5%
Year End Adjustment	(79)	259	0	NA	682	NA	435	-36.2%
TOTAL:	\$72,464	\$73,083	\$66,523	NA	\$76,517	5.6%	\$80,428	5.1%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 7.0%.

Actual vs. Estimate

YTD Actual Revenue:	\$66,523
YTD Revised Estimate:	63,593
Dollars Over/Under:	\$2,929
Percent Over/Under:	4.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$66,523
YTD Prior Year Actual:	61,478
Dollars Over/Under PY:	5,045
Percent Over/Under PY:	8.2%

PUBLIC SAFETY EXPANSION - FIRE EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Total	2020-21	% Chg
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	Act/Est	Estimate	from PY
															Actuals
Amusements	2	4	3	4	5	5	4	5	7	10	(2)	(2)	45	45	-67.5%
(% change from prior year)	-78.9%	-75.2%	-81.2%	-75.7%	-64.7%	-67.3%	-67.5%	-58.5%	-50.5%	36.8%	-179.3%	-181.6%	-67.5%		
Commercial Property Rental ¹	129	230	96	117	110	111	120	106	108	120	81	77	1,404	1,404	9.3%
(% change from prior year)	15.4%	125.8%	-7.9%	-4.6%	3.3%	0.3%	-1.0%	2.0%	12.1%	0.3%	-10.7%	-20.2%	9.3%		
Construction Contracting	147	130	129	125	144	158	143	117	128	159	106	103	1,589	1,589	4.4%
(% change from prior year)	8.5%	1.1%	3.6%	-0.5%	1.8%	17.0%	8.1%	-10.5%	20.1%	30.3%	-10.9%	-14.9%	4.4%		
Hotel/Motel Lodging	13	11	13	14	18	18	15	17	25	23	32	26	224	224	-31.1%
(% change from prior year)	-49.9%	-44.5%	-36.6%	-46.2%	-49.8%	-47.7%	-49.0%	-62.5%	-46.7%	-8.7%	310.4%	178.4%	-31.1%		
Job Printing	3	3	3	4	3	3	3	2	2	3	4	3	36	36	5.3%
(% change from prior year)	-12.9%	-6.0%	-1209.9%	1.5%	-20.8%	-22.8%	-0.9%	-31.9%	-31.5%	-2.3%	113.6%	41.0%	5.3%		
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-22.5%
(% change from prior year)	110.9%	-55.8%	-50.9%	-2.2%	-24.2%	-28.8%	-9.3%	-53.9%	-59.3%	-25.8%	-3.6%	20.6%	-22.5%		
Rentals of Personal Property	49	50	48	51	55	56	67	50	50	92	36	33	637	637	-8.0%
(% change from prior year)	-20.9%	-9.4%	-11.7%	-11.6%	-12.6%	-15.2%	10.4%	-18.3%	-20.4%	43.6%	-15.2%	-23.1%	-8.0%		
Residential Property Rental	85	79	80	88	77	88	93	82	85	94	74	73	998	998	6.1%
(% change from prior year)	10.5%	9.3%	3.6%	14.7%	3.9%	15.0%	5.4%	3.9%	1.8%	18.0%	-3.4%	-8.6%	6.1%		
Restaurant and Bars	99	91	100	108	111	111	112	114	123	152	99	101	1,322	1,322	-9.0%
(% change from prior year)	-22.1%	-20.8%	-18.8%	-16.4%	-18.4%	-20.2%	-20.4%	-19.3%	-2.9%	49.7%	29.7%	5.3%	-9.0%		
Retail Food Sales	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
(% change from prior year)	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-78.1%	-100.0%	-100.0%	-100.0%		
Retail Sales	691	659	690	691	646	706	864	684	674	824	436	476	8,041	8,041	9.7%
(% change from prior year)	17.4%	20.8%	19.6%	25.6%	4.2%	12.8%	11.9%	11.9%	15.0%	32.2%	-21.7%	-29.3%	9.7%		
Timber/Extracting	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
(% change from prior year)	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%		
Transportation	1	1	1	1	1	10	1	1	1	1	(5)	(3)	8	8	269.0%
(% change from prior year)	5481.1%	1647.7%	1683.9%	1632.8%	911.6%	3380.7%	2002.0%	86.2%	110.9%	66.3%	-2385.1%	-590.8%	269.0%		
Use Tax	71	67	61	83	74	76	104	85	32	93	58	57	862	862	9.9%
(% change from prior year)	4.8%	12.6%	-3.0%	16.6%	20.7%	19.8%	25.0%	27.8%	-44.2%	26.1%	-1.2%	-0.4%	9.9%		
Rounding Adjustment													0		
Total	1,290	1,326	1,225	1,284	1,244	1,341	1,526	1,263	1,236	1,570	919	944	15,167	15,167	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	-11.0%	-20.1%	4.5%		
											GASB		137	137	NA
											Total		15,304	15,304	5.6%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

PUBLIC SAFETY EXPANSION - POLICE EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(10+2)
(000'S)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Total	2020-21	% Chg
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	Act/Est	Estimate	from PY
															Actuals
Amusements	10	14	12	15	21	20	18	21	28	39	(7)	(9)	181	181	-67.5%
(% change from prior year)	-78.9%	-75.2%	-81.2%	-75.7%	-64.7%	-67.3%	-67.5%	-58.5%	-50.5%	36.8%	-179.3%	-181.6%	-67.5%		
Commercial Property Rental ¹	515	919	383	466	439	444	479	425	433	480	323	309	5,615	5,615	9.3%
(% change from prior year)	15.4%	125.8%	-7.9%	-4.6%	3.3%	0.3%	-1.0%	2.0%	12.1%	0.3%	-10.7%	-20.2%	9.3%		
Construction Contracting	586	521	515	501	578	634	573	467	511	636	423	413	6,357	6,357	4.4%
(% change from prior year)	8.5%	1.1%	3.6%	-0.5%	1.8%	17.0%	8.1%	-10.5%	20.1%	30.3%	-10.9%	-14.9%	4.4%		
Hotel/Motel Lodging	51	46	54	56	70	71	58	68	100	91	128	104	898	898	-31.1%
(% change from prior year)	-49.9%	-44.5%	-36.6%	-46.2%	-49.8%	-47.7%	-49.0%	-62.5%	-46.7%	-8.7%	310.4%	178.4%	-31.1%		
Job Printing	12	14	12	14	11	12	12	9	9	12	17	10	143	143	5.3%
(% change from prior year)	-12.9%	-6.0%	-1209.9%	1.5%	-20.8%	-22.8%	-0.9%	-31.9%	-31.5%	-2.3%	113.6%	41.0%	5.3%		
Publishing	1	0	0	1	0	0	1	0	0	0	1	1	5	5	-22.5%
(% change from prior year)	110.9%	-55.8%	-50.9%	-2.2%	-24.2%	-28.8%	-9.3%	-53.9%	-59.3%	-25.8%	-3.6%	20.6%	-22.5%		
Rentals of Personal Property	194	201	194	205	219	222	268	202	201	367	142	133	2,548	2,548	-8.0%
(% change from prior year)	-20.9%	-9.4%	-11.7%	-11.6%	-12.6%	-15.2%	10.4%	-18.3%	-20.4%	43.6%	-15.2%	-23.1%	-8.0%		
Residential Property Rental	339	316	320	353	309	350	371	328	342	375	294	292	3,991	3,991	6.1%
(% change from prior year)	10.5%	9.3%	3.6%	14.7%	3.9%	15.0%	5.4%	3.9%	1.8%	18.0%	-3.4%	-8.6%	6.1%		
Restaurant and Bars	398	366	400	430	444	442	448	457	492	609	398	403	5,288	5,288	-9.0%
(% change from prior year)	-22.1%	-20.8%	-18.8%	-16.4%	-18.4%	-20.2%	-20.4%	-19.3%	-2.9%	49.7%	29.7%	5.3%	-9.0%		
Retail Food Sales	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
(% change from prior year)	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-78.1%	-100.0%	-100.0%	-100.0%		
Retail Sales	2,766	2,634	2,761	2,763	2,585	2,822	3,455	2,737	2,697	3,297	1,744	1,902	32,162	32,162	9.7%
(% change from prior year)	17.4%	20.8%	19.6%	25.6%	4.2%	12.8%	11.9%	11.9%	15.0%	32.2%	-21.7%	-29.3%	9.7%		
Timber/Extracting	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
(% change from prior year)	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%		
Transportation	2	3	3	3	3	39	4	2	3	2	(20)	(10)	33	33	269.0%
(% change from prior year)	5481.1%	1647.7%	1683.9%	1632.8%	911.6%	3380.7%	2002.0%	86.2%	110.9%	66.3%	-2385.1%	-590.8%	269.0%		
Use Tax	286	270	246	331	295	304	418	338	129	371	233	227	3,447	3,447	9.9%
(% change from prior year)	4.8%	12.6%	-3.0%	16.6%	20.7%	19.8%	25.0%	27.8%	-44.2%	26.1%	-1.2%	-0.4%	9.9%		
Rounding Adjustment													0		
Total	5,159	5,303	4,900	5,137	4,976	5,362	6,104	5,054	4,944	6,280	3,675	3,775	60,668	60,668	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	-11.0%	-20.1%	4.5%		
											GASB		545	545	NA
											Total		61,213	61,213	5.6%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
10+2

	2019-20 Actual	2020-21 Actual	% Change from PY Actual	2020-21 Estimate	% Change from PY Actual	2021-22 Base	% Change from PY Estimate
July	\$13,817	\$15,466	11.9%	\$15,466	11.9%	\$15,890	2.7%
August	13,604	14,866	9.3%	14,866	9.3%	15,222	2.4%
September	13,905	15,244	9.6%	15,244	9.6%	15,628	2.5%
October	13,442	15,603	16.1%	15,603	16.1%	15,485	-0.8%
November	14,528	15,466	6.5%	15,466	6.5%	15,957	3.2%
December	14,889	15,894	6.8%	15,894	6.8%	16,583	4.3%
January	17,735	18,864	6.4%	18,864	6.4%	19,489	3.3%
February	14,476	15,274	5.5%	15,274	5.5%	15,976	4.6%
March	14,001	15,794	12.8%	15,794	12.8%	15,727	-0.4%
April	14,218	19,810	39.3%	19,810	39.3%	17,893	-9.7%
May	12,353	0	NA	12,480	1.0%	16,029	28.4%
June	14,701	0	NA	13,265	-9.8%	17,128	29.1%
Subtotal	\$171,669	\$162,282	NA	\$188,027	9.5%	\$197,007	4.8%
Year end adjust. (GASB)	257	0	NA	1,871	628.0%	938	-49.9%
TOTAL:	\$171,926	\$162,282	NA	\$189,898	10.5%	\$197,945	4.2%

Actual vs. PY

YTD Actual Revenue:	162,282
YTD Prior Year Actual:	144,615
Dollars Over/(Under):	\$17,667
Percent Over/(Under):	12.2%

Actual vs. Estimate

YTD Actual Revenue:	\$162,282
YTD Estimate:	156,949
Dollars Over/(Under):	\$5,333
Percent Over/(Under):	3.4%

STATE SALES TAX - CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Est)	JUN (Est)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$51	\$55	\$59	\$218	\$245	\$244	\$63	\$50	\$65	\$58	\$190	\$210	1,508	336.2%
<i>% change from PY actual</i>	104.6%	172.0%	146.1%	750.4%	1361.5%	1620.9%	291.6%	19.5%	85.3%	56.8%	398.8%	305.5%		
Mining-Oil & Gas Production	\$198	\$157	\$194	\$153	\$196	\$171	\$172	\$164	\$166	\$205	\$197	\$205	2,178	16.2%
<i>% change from PY actual</i>	28.4%	12.0%	19.1%	-2.6%	29.9%	6.7%	33.8%	9.5%	11.3%	42.1%	0.7%	13.3%		
Utilities	\$9,079	\$11,951	\$12,696	\$11,812	\$9,772	\$7,414	\$7,272	\$7,935	\$7,396	\$7,122	\$4,704	\$5,724	102,878	4.8%
<i>% change from PY actual</i>	7.6%	5.9%	6.7%	6.0%	13.3%	38.2%	17.7%	0.7%	10.7%	8.7%	-22.9%	-28.6%		
Communications	\$1,436	\$1,368	\$1,232	\$1,104	\$1,096	\$1,098	\$1,117	\$1,038	\$1,064	\$1,151	\$1,585	\$1,586	14,876	-16.0%
<i>% change from PY actual</i>	-3.6%	-8.6%	-17.9%	-23.1%	-28.6%	-26.1%	-27.3%	-28.9%	-25.5%	-21.1%	7.9%	12.3%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
<i>% change from PY actual</i>	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Private Car & Pipelines	\$39	\$39	\$38	\$39	\$38	\$38	\$71	\$38	\$38	\$52	\$9	\$9	447	35.8%
<i>% change from PY actual</i>	33.9%	40.7%	34.7%	36.5%	34.4%	22.5%	154.4%	-1252.9%	36.0%	81.5%	-76.3%	-75.7%		
Publishing	\$29	\$25	\$27	\$29	\$28	\$24	\$34	\$26	\$24	\$27	\$38	\$34	346	-2.1%
<i>% change from PY actual</i>	10.5%	-6.9%	6.0%	-11.2%	-5.5%	-12.3%	1.7%	-21.7%	-15.1%	-12.7%	22.5%	23.2%		
Printing	\$150	\$159	\$152	\$189	\$151	\$156	\$169	\$137	\$132	\$163	\$191	\$172	1,922	16.8%
<i>% change from PY actual</i>	-12.4%	-9.9%	-188.3%	3.8%	-21.9%	-15.7%	2.4%	-19.8%	-18.0%	1.4%	67.1%	25.2%		
Restaurants & Bars	\$22,173	\$20,295	\$21,651	\$22,912	\$23,929	\$23,785	\$24,220	\$24,143	\$26,391	\$32,249	\$18,081	\$18,896	278,725	-3.7%
<i>% change from PY actual</i>	-11.1%	-14.3%	-11.3%	-8.5%	-8.9%	-12.2%	-13.8%	-11.0%	7.8%	55.1%	11.8%	-11.5%		
Amusements	\$842	\$721	\$785	\$982	\$1,213	\$1,425	\$1,425	\$1,389	\$1,885	\$2,544	\$1,177	\$1,226	15,613	-40.1%
<i>% change from PY actual</i>	-74.2%	-66.6%	-67.2%	-53.5%	-47.0%	-47.5%	-52.8%	-45.6%	-21.9%	50.9%	86.5%	46.8%		
Rentals-Real Property	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-83.3%
<i>% change from PY actual</i>	0.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Rentals-Personal Property	\$7,469	\$7,600	\$7,490	\$8,132	\$7,836	\$7,800	\$9,238	\$7,644	\$7,571	\$11,515	\$5,252	\$5,238	92,784	-5.2%
<i>% change from PY actual</i>	-9.5%	-8.1%	-3.2%	1.6%	-6.4%	-4.1%	-10.5%	-12.5%	-10.5%	37.4%	-18.0%	-23.0%		
Contracting	\$16,379	\$15,638	\$14,807	\$15,152	\$16,431	\$14,005	\$17,415	\$13,291	\$12,710	\$14,620	\$16,094	\$17,252	183,796	16.2%
<i>% change from PY actual</i>	25.1%	21.2%	11.5%	23.2%	24.7%	10.0%	29.1%	9.3%	4.5%	5.3%	17.1%	13.2%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
<i>% change from PY actual</i>														
Retail	\$148,816	\$139,972	\$144,009	\$146,619	\$143,908	\$154,993	\$190,726	\$146,352	\$149,892	\$188,487	\$118,893	\$127,794	1,800,462	14.8%
<i>% change from PY actual</i>	22.5%	17.8%	18.1%	27.0%	12.0%	13.0%	11.1%	14.7%	20.0%	39.2%	-2.4%	-11.1%		
Severance - Mining	\$1,281	\$2,118	\$1,877	\$1,799	\$1,441	\$1,839	\$2,645	\$2,275	\$2,911	\$3,386	(\$2,419)	(\$2,952)	16,201	59.4%
<i>% change from PY actual</i>	16.8%	86.1%	83.6%	82.1%	54.1%	177.6%	179.9%	225.2%	414.4%	1880.8%	-437.2%	-341.6%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
<i>% change from PY actual</i>														
Bed Tax - Hotel/Motel	\$5,194	\$4,775	\$5,066	\$5,878	\$6,852	\$6,047	\$5,391	\$6,010	\$7,408	\$11,421	\$7,999	\$7,408	79,450	-8.6%
<i>% change from PY actual</i>	-27.6%	-28.1%	-23.8%	-23.4%	-26.6%	-29.8%	-31.8%	-40.7%	-30.7%	76.8%	270.8%	112.5%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-20.2%
<i>% change from PY actual</i>														
State Total	213,136	204,874	210,083	215,017	213,137	219,040	259,959	210,493	217,654	273,001	171,991	182,803	2,591,186	9.9%
Cities Share (25%)	53,284	51,218	52,521	53,754	53,284	54,760	64,990	52,623	54,413	68,250	42,998	45,701	647,797	9.9%
Phoenix Population Percentage	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%		
Phoenix TOTAL	\$15,466	\$14,866	\$15,244	\$15,603	\$15,466	\$15,894	\$18,864	\$15,274	\$15,794	\$19,810	\$12,480	\$13,265	\$188,027	9.5%

	1,871	100%+
Total	\$189,898	10.5%

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
10+2

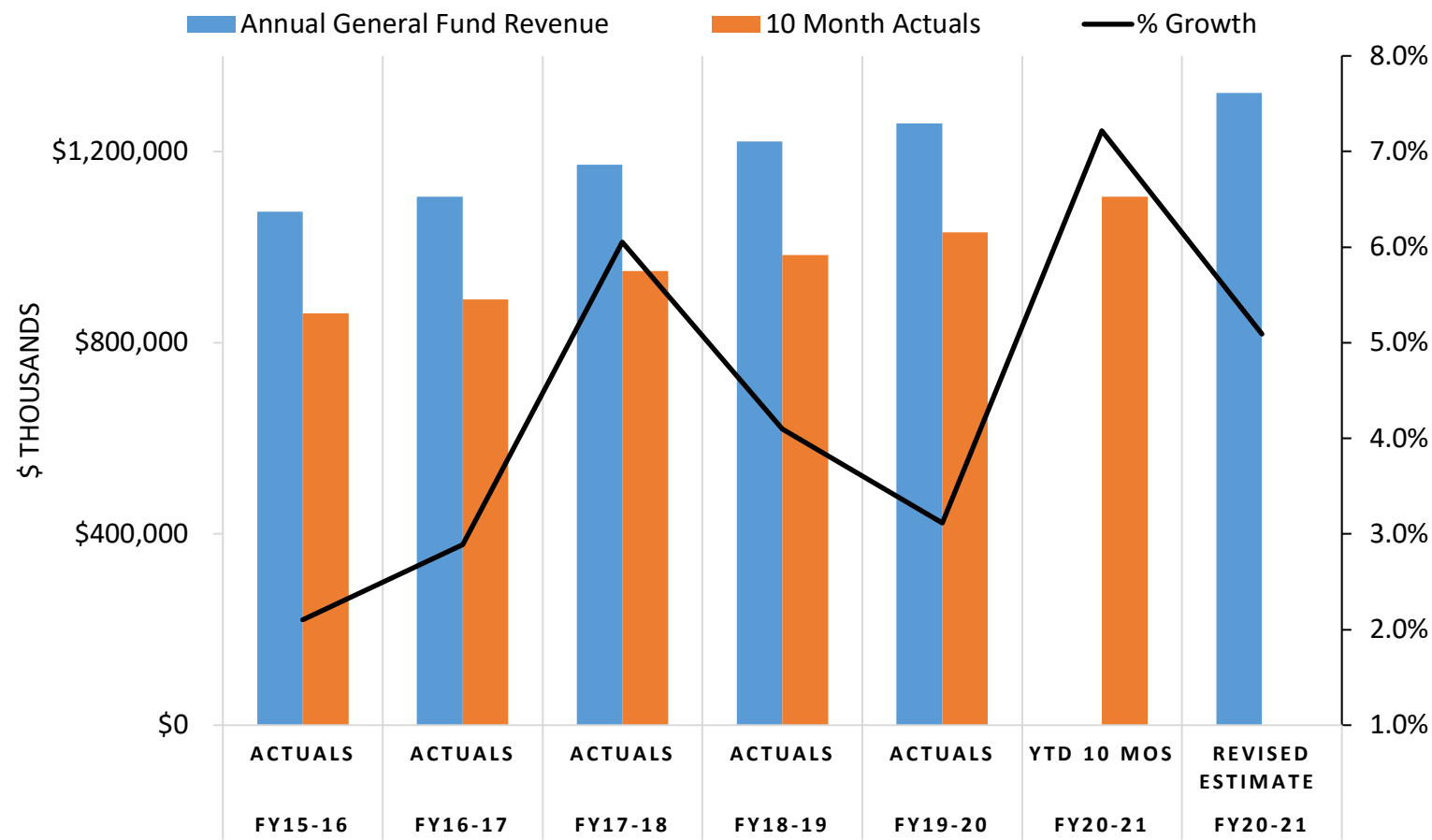
Category	Prior Year Actual	Current Year			CY Actual/PY Actual		CY Actual/CY Estimate	
		Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$37	\$30	\$188	\$58	\$21	56.8%	(\$130)	-69.3%
Mining-Oil & Gas Production	\$144	\$144	\$180	\$205	61	42.1%	25	13.7%
Utilities	\$6,553	\$6,397	\$6,559	\$7,122	569	8.7%	563	8.6%
Communications	\$1,459	\$1,511	\$1,259	\$1,151	(308)	-21.1%	(108)	-8.6%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$28	\$22	\$25	\$52	23	81.5%	27	106.0%
Publishing	\$31	\$22	\$30	\$27	(4)	-12.7%	(3)	-8.7%
Printing	\$161	\$145	\$157	\$163	2	1.4%	6	3.8%
Restaurants & Bars	\$20,796	\$30,596	\$25,522	\$32,249	11,453	55.1%	6,727	26.4%
Amusements	\$1,687	\$3,448	\$1,868	\$2,544	858	50.9%	676	36.2%
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$8,382	\$10,104	\$8,314	\$11,515	3,134	37.4%	3,201	38.5%
Contracting	\$13,882	\$13,917	\$15,613	\$14,620	739	5.3%	(993)	-6.4%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$135,383	\$143,373	\$160,716	\$188,487	53,104	39.2%	27,771	17.3%
Severance - Mining	\$171	\$1,114	\$932	\$3,386	3,215	1880.8%	2,454	263.3%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$6,461	\$13,996	\$9,774	\$11,421	4,960	76.8%	1,647	16.9%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$195,174	\$224,819	\$231,137	\$273,001	\$77,826	39.9%	\$41,864	18.1%
Distribution to Cities (25% of distribution base)	48,794	56,205	57,784	68,250	19,457	39.9%	10,466	18.1%
Phoenix Share of Distribution (actual is 29.03%)	\$14,218	\$16,377	\$16,772	\$19,810	\$5,592	39.3%	\$3,038	18.1%

**CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2020-21 COMPARED TO 2019-20
10+2**

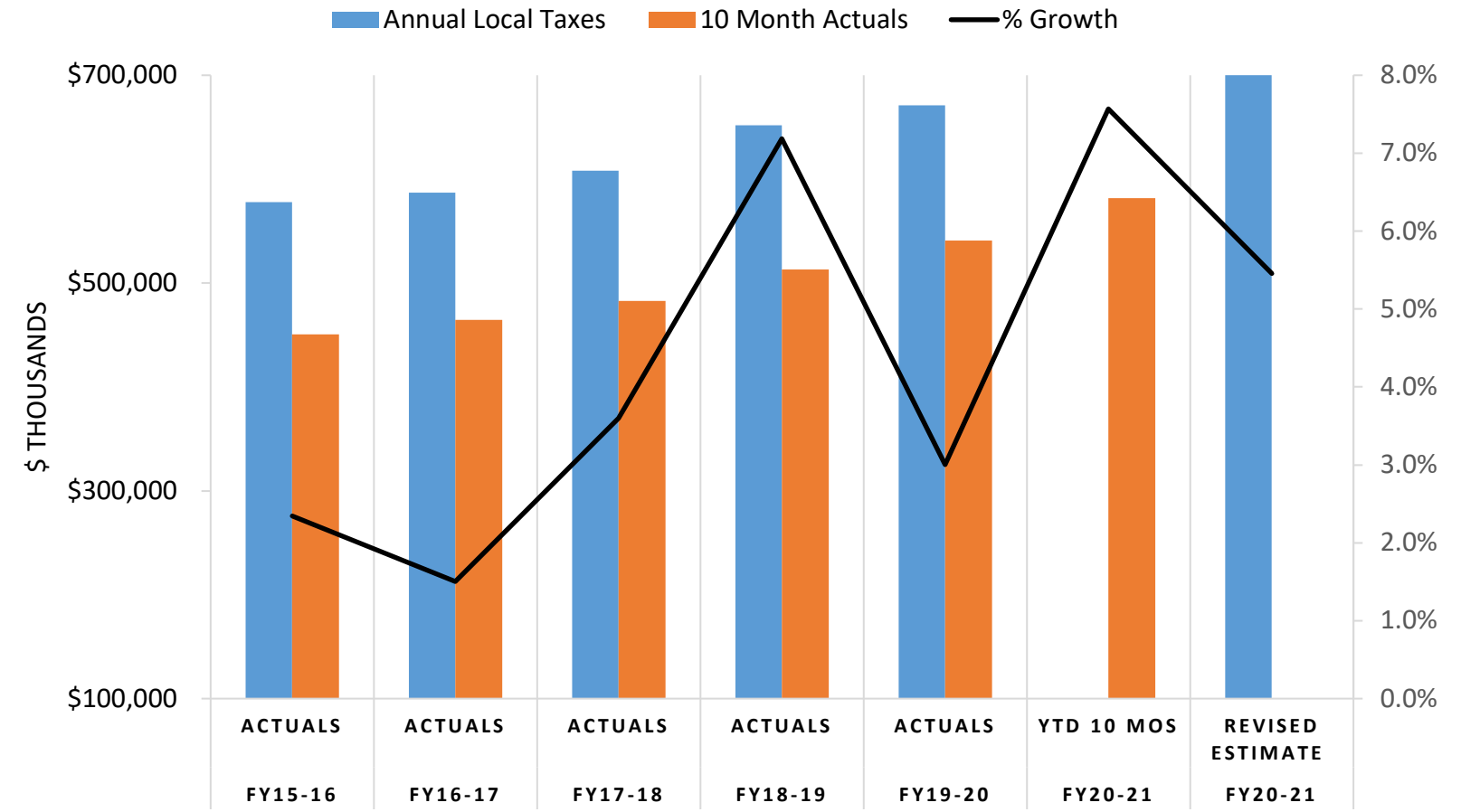
Category	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Revised Est Annual Growth	
Transportation & Towing	104.6%	134.9%	138.8%	303.8%	462.4%	592.7%	558.8%	435.8%	379.7%	333.2%	---	---	336.2%	
Mining-Oil & Gas Production	28.4%	20.6%	20.1%	14.3%	17.4%	15.5%	17.7%	16.7%	16.1%	18.6%	---	---	16.2%	
Utilities	7.6%	6.6%	6.6%	6.5%	7.6%	10.5%	11.2%	10.1%	10.1%	10.0%	---	---	4.8%	
Communications	-3.6%	-6.1%	-10.0%	-13.2%	-16.4%	-18.0%	-19.4%	-20.5%	-21.1%	-21.1%	---	---	-16.0%	
Railroads & Aircraft	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	---	---	NA	
Private Car & Pipelines	33.9%	37.3%	36.4%	36.4%	36.0%	33.6%	50.4%	72.3%	67.8%	69.4%	---	---	35.8%	
Publishing	10.5%	1.8%	3.2%	-1.1%	-2.0%	-3.7%	-2.8%	-5.4%	-6.4%	-7.1%	---	---	-2.1%	
Printing	-12.4%	-11.1%	162.8%	81.8%	45.4%	30.0%	24.9%	17.8%	13.1%	11.7%	---	---	16.8%	
Restaurants & Bars	-11.1%	-12.7%	-12.2%	-11.3%	-10.8%	-11.0%	-11.5%	-11.4%	-9.4%	-4.0%	---	---	-3.7%	
Amusements	-74.2%	-71.2%	-70.0%	-66.5%	-62.8%	-60.0%	-58.8%	-57.2%	-53.5%	-46.3%	---	---	-40.1%	
Rentals-Real Property	NA	-50.0%	-66.7%	-75.0%	-80.0%	-83.3%	-83.3%	-83.3%	-83.3%	-83.3%	---	---	-83.3%	
Rentals-Personal Property	-9.5%	-8.8%	-7.0%	-4.9%	-5.2%	-5.0%	-6.0%	-6.8%	-7.2%	-2.8%	---	---	-5.2%	
Contracting	25.1%	23.2%	19.2%	20.2%	21.1%	19.3%	20.7%	19.4%	17.8%	16.5%	---	---	16.2%	
Feed - Wholesale	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	---	---	NA	
Retail	22.5%	20.2%	19.5%	21.3%	19.3%	18.2%	16.8%	16.6%	17.0%	19.3%	---	---	14.8%	
Severance - Mining	16.8%	52.1%	62.0%	66.7%	64.4%	77.2%	91.5%	104.0%	125.8%	162.3%	---	---	59.4%	
Severance - Timber	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	---	---	NA	
Bed Tax - Hotel/Motel	-27.6%	-27.8%	-26.5%	-25.7%	-25.9%	-26.6%	-27.4%	-29.5%	-29.7%	-21.2%	---	---	-8.6%	
Other	NA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	---	---	-20.2%	
Subtotal (State)	12.4%	11.0%	10.7%	12.1%	11.0%	10.3%	9.7%	9.3%	9.7%	12.7%	---	---	9.9%	
Cities Share (25%)	12.4%	11.0%	10.7%	12.1%	11.0%	10.3%	9.7%	9.3%	9.7%	12.7%	---	---	9.9%	
TOTAL (Phoenix Share)	11.9%	10.6%	10.3%	11.7%	10.6%	9.9%	9.3%	8.8%	9.3%	12.2%	---	---	9.5%	
												GASB (Y/E Adj)	---	100%+
													---	10.5%

General Fund Revenue

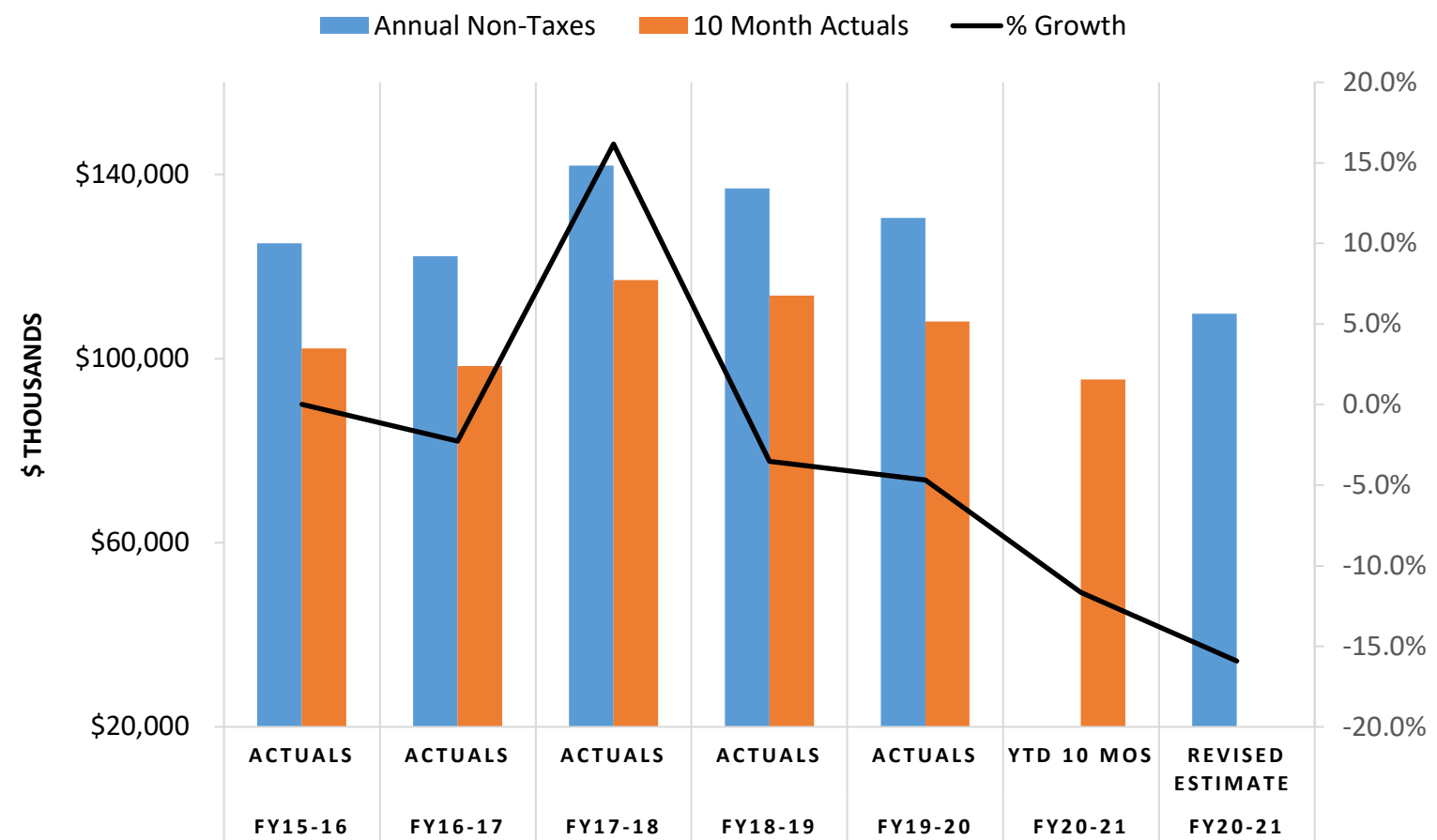
TOTAL GENERAL FUND REVENUE



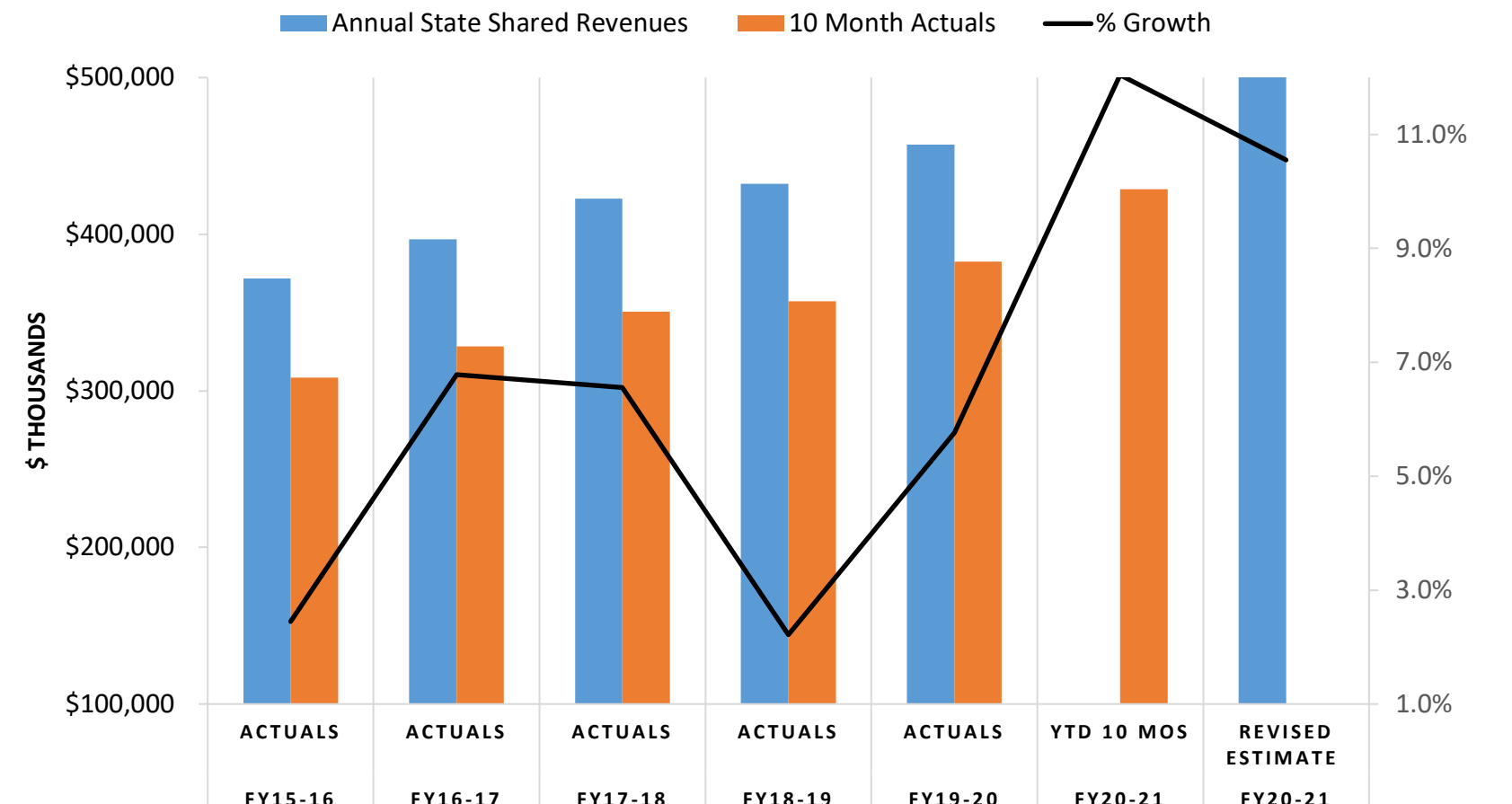
GF LOCAL TAXES



GF NON-TAXES



GF STATE SHARED REVENUES



Note: Total General Fund Revenue excludes one-time revenue in FY 19/20 and FY 20/21 of \$48.5M and \$109.2M respectively from the Coronavirus Relief Fund.

Notes

- Total General Fund revenues at ten months of \$1.1 billion reflect year-over-year (YOY) growth of 7.2%, excluding one-time revenues from the Coronavirus Relief Fund. Growth reflects strong results in primary property tax, several city and state sales tax categories, state shared income taxes and vehicle license taxes. This positive growth offsets the negative growth in non-tax revenues and the hospitality and leisure sales tax categories (discussed below), although some of these areas have started showing positive growth this reporting month.
- The FY20-21 General Fund revised estimate amount is \$1.3 billion, representing growth over FY19-20 of 5.1%. At ten months, the adjusted growth rate of 6.7% is higher than the revised estimate. This adjusted growth rate accounts for a material one-time audit adjustment in the city commercial rental sales tax category.
- Local taxes are comprised primarily of property and city sales taxes. City sales taxes include various categories, such as retail and contracting, which have exhibited strong growth throughout the pandemic and have offset declines in the hospitality and leisure categories, although Restaurants & Bars and Amusements have started showing positive growth this month. Local taxes represent approximately \$708M, or 53.5% of total annual GF estimated revenues with a YOY growth rate at ten months of 7.6%. Despite the positive growth this month in the leisure categories, YOY growth continues to be negative for: Restaurants & Bars (-12.4%), Hotel/Motel (-46.0%), and Amusements (-63.2%).
- Retail sales tax represents the largest tax base for both city and state sales taxes, \$241M or 47.7% and \$131M or 68.8% of total GF estimated sales tax collections, respectively. Prior to the pandemic in October 2019, the City began collecting sales tax on online retail sales. This has contributed significantly to the positive growth rates experienced over the past 17 months. April YOY growth rates represent six months of comparable activity since online sales taxes have been collected. As expected, the overall retail growth at ten months has slowed compared to the first four months of the fiscal year now that a full year of collections has been realized. For example, cumulative YOY retail growth for both city and state sales taxes through four months of this fiscal year was 20.8% and 21.3% respectively; compared to ten months of 16.9% and 19.3% respectively. In January 2021, the City started collecting sales tax from recreational marijuana sales. However, the business activity in January was not reported until February. The April collections for both city and state-shared recreational marijuana sales tax are \$290K and \$71K, respectively. It is worth noting that the April (March activity) retail sales tax growth rates of 32.2% (city) and 39.2% (state) are the most significant increase this fiscal year. The substantial positive growth rates for both city and state-shared retail sales taxes are primarily due to: a lower April 2020 revenue base, which was due to the COVID-19 stay-at-home order; the vaccine rollout and lifted restrictions on indoor and outdoor activities; and stronger economic conditions resulting from federal assistance.
- To further illustrate the impact of online retail sales on tax collections, information from the Arizona Department of Revenue (ADOR) suggests for the month of April online retail sales tax contributed 17.8% and 11.3% of the overall retail sales tax growth rate for both city and state sales tax, respectively.
- Total Non-Tax revenues represent approximately \$110M or 8.3% of total annual GF estimated revenues. Several GF non-tax revenue categories continue to exhibit YOY negative growth due to the Coronavirus pandemic including fees collected for Parks and Libraries (-40.3%), emergency transportation (-18.6%), Municipal Court fines and forfeitures (-16.8%), and other service charges and revenues from parking meters, parking garages, SRP in-lieu taxes and interest earnings (-30.7%). The positive growth experienced in primary property tax, overall city and state sales taxes, state shared income and vehicles license taxes is offsetting the declines in this category.
- State Shared revenues represent \$505M or 38.2% of total annual estimated GF revenue and is comprised of state sales, income and vehicle license taxes. Growth in this category YOY at ten months of 12.0% is higher than the revised estimate growth rate of 10.6%. It should be noted staff was notified by the Arizona Department of Transportation (ADOT) due to a new system implementation VLT revenues from the prior fiscal year were recognized in the current fiscal year, artificially inflating the YOY growth rate of 12.1%. State shared income tax growth of 11.9% is based on collections received by the state from two years prior, and aligns with the revised estimate target.
- State Sales taxes continue to show strong positive growth with YOY growth at ten months equal to 12.2%, largely due to the retail and contracting categories. Similar to city sales tax, the growth in these two categories is offsetting the negative declines in several hospitality and leisure categories, although Restaurants & Bars, Hotel/Motel, and Amusements have started showing positive growth since this month. The YOY state sales tax growth rates in the hospitality and leisure categories are still negative: Restaurants & Bars (-4.0%), Hotel/Motel (-21.2%), and Amusements (-46.3%).
- Lastly, it is important to note how the Federal stimulus funding from the CARES Act has impacted the state and local economy. Enhanced and extended unemployment, the paycheck protection program, and individual rebates to households have certainly indirectly positively impacted city revenues. According to the Joint Legislative Budget Committee in their report dated April 2021, YOY personal income increased by 9.3% in the 1st Quarter and increased by 6.1% in the 2nd Quarter of FY 2021. The second stimulus package continues to help the economy. In addition, the American Rescue Plan Act (ARPA) is anticipated to continue to positively impact the state and local economy.