



City of Phoenix

To: Mayor and City Council

Date: September 24, 2021

From: Ed Zuercher
City Manager

A handwritten signature in black ink, appearing to read 'EZ' followed by a long horizontal stroke.

Subject: GENERAL FUND REVENUE REPORT – 2 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections of \$212.2 million at two months into the new 2021-22 fiscal year were \$18.3 million or 9.4% higher than the 2020-21 collections of \$193.9 million. This is attributable to higher revenue collections in city and state-shared sales taxes. Beyond the continued strong results in the retail category of city and state-shared sales taxes, the hospitality and leisure categories, which are most adversely affected by the COVID-19 pandemic, have seen substantial increases and exceeded the pre-pandemic level of August 2019. In addition, accounting adjustments and accruals during the first month of the fiscal year routinely skew the accumulative collections in the first few months of several non-tax revenue categories. The growth is offset by reduced revenue collections in state-shared income and vehicle license taxes.

The 2021-22 GF revenue budget of \$1.36 billion was less than the overall GF 2020-21 actuals by 1.7%. The variance is due to the substantial city and state sales tax growth during the pandemic. This unprecedented growth is primarily driven by federal stimulus packages provided by CARES and ARPA funding, which is temporarily helping to support the economy. However, data was not available to clearly identify the impact to City revenues from federal financial assistance. Other factors contributing to increased sales tax collections, which also contributed to the challenge of predicting revenue growth in this economic climate, include the faster than expected vaccine distribution, earlier than anticipated lifted restrictions on indoor and outdoor activities, a shift in consumer spending from services (mostly nontaxable) to taxable durable goods, and the higher than expected Consumer Price Index.

Staff will continue to diligently analyze revenue data and seek the input of our trusted economic sources to develop revised estimates for the current fiscal year and FY 2022-23.

General Fund Sales Tax (June-July Business Activity)

In the first two months of 2021-22, the combined GF revenue from city and state-shared sales tax was \$137.0 million, reflecting a growth of 13.3% compared to August 2020.

City Sales Tax- Year-to-date (YTD) 2021-22 collections were \$100.9 million, representing 11.4% growth compared to August 2020.

The August year-over-year (YOY) growth percentages in the key categories of city sales tax include:

- retail: 17.0%
- contracting: 14.8%
- restaurants & bars: 45.1%

- hotel/motel: 118.2%
- telecommunications: -22.8%
- commercial property rentals: -32.1%

State-Shared Sales Tax- YTD 2021-22 collections were \$36.1 million, representing 19.0% growth compared to August 2020.

The August YOY growth percentages in the key categories of state sales tax were:

- retail: 17.8%
- contracting: -5.1%
- restaurants & bars: 37.7%
- hotel/motel: 74.9%
- communications: -23.0%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

| Revenue Source | Actuals 2016-17 | Actuals 2017-18 | Actuals 2018-19 | Actuals 2019-20 | Actuals 2020-21 | 20-21 Act to 19-20 Act % Change | 2 Month Actuals 2020-21 | 2 Month Actuals 2021-22 | % Change from PY | Budget 2021-22 | 21-22 Bud to 20-21 Actual \$ Change | 21/22 Bud to 20/21 Actual % Change |
|------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------------------------|-------------------------------|-------------------------------|---------------------|---------------------|---|--|
| Local Taxes | | | | | | | | | | | | |
| Primary Property Tax | \$ 146,121 | \$ 154,560 | \$ 162,130 | \$ 170,210 | \$ 182,043 | 7.0% | \$ (90) | \$ (220) | -100%+ | \$ 191,294 | \$ 9,251 | 5.1% |
| Sales Taxes | 421,239 | 432,358 | 468,015 | 479,705 | 536,889 | 11.9% | 90,593 | 100,899 | 11.4% | 528,111 | (8,778) | -1.6% |
| Privilege License Fees | 1,485 | 2,893 | 2,957 | 2,436 | 2,915 | 19.7% | 109 | 602 | 100%+ | 2,800 | (115) | -3.9% |
| Other General Fund Excise Taxes | 17,984 | 18,138 | 18,535 | 18,837 | 19,148 | 1.7% | 3,061 | 3,096 | 1.1% | 19,286 | 138 | 0.7% |
| Subtotal | \$ 586,829 | \$ 607,949 | \$ 651,637 | \$ 671,188 | \$ 740,995 | 10.4% | \$ 93,673 | \$ 104,377 | 11.4% | \$ 741,491 | \$ 496 | 0.1% |
| Non Taxes | | | | | | | | | | | | |
| Licenses & Permits | 2,879 | 2,872 | 2,969 | 2,812 | 2,694 | -4.2% | 245 | 302 | 23.3% | 2,771 | 77 | 2.9% |
| Cable Communications | 10,391 | 10,884 | 10,876 | 10,369 | 9,424 | -9.1% | (61) | 1 | 100%+ | 9,600 | 176 | 1.9% |
| Fines & Forfeitures | 12,039 | 12,711 | 12,456 | 10,734 | 9,211 | -14.2% | 1,496 | 1,450 | -3.1% | 8,956 | (255) | -2.8% |
| Court Default Fee | 1,164 | 1,273 | 1,320 | 1,310 | 1,288 | -1.7% | 220 | 178 | -19.1% | 1,451 | 163 | 12.7% |
| Parks & Libraries | 8,272 | 18,221 | 8,629 | 5,824 | 3,790 | -34.9% | 367 | 1,091 | 100%+ | 4,576 | 786 | 20.7% |
| Planning | 1,690 | 1,752 | 1,783 | 1,589 | 1,723 | 8.4% | 220 | 396 | 80.0% | 1,497 | (226) | -13.1% |
| Police | 13,720 | 14,347 | 15,332 | 14,848 | 12,637 | -14.9% | 1,295 | 1,659 | 28.1% | 13,108 | 471 | 3.7% |
| Street Transportation | 5,194 | 5,863 | 6,497 | 6,155 | 5,881 | -4.5% | 680 | 3,574 | 100%+ | 6,481 | 600 | 10.2% |
| Emergency Transportation | 34,518 | 35,884 | 36,910 | 36,706 | 34,092 | -7.1% | 5,332 | 7,605 | 42.6% | 33,500 | (592) | -1.7% |
| Hazardous Materials Inspection Fee | 1,388 | 1,364 | 1,369 | 1,408 | 1,464 | 4.0% | 118 | 120 | 1.7% | 1,500 | 36 | 2.5% |
| Other Service Charges | 16,752 | 20,302 | 23,486 | 22,519 | 15,026 | -33.3% | 1,974 | 2,000 | 1.3% | 15,306 | 280 | 1.9% |
| All Others | 14,168 | 16,456 | 15,309 | 16,254 | 19,464 | 19.7% | 2,871 | 4,064 | 41.6% | 19,177 | (287) | -1.5% |
| Subtotal | \$ 122,175 | \$ 141,929 | \$ 136,936 | \$ 130,528 | \$ 116,694 | -10.6% | \$ 14,757 | \$ 22,440 | 52.1% | \$ 117,923 | \$ 1,229 | 1.1% |
| State Shared Revenues | | | | | | | | | | | | |
| Sales Tax | 143,976 | 155,998 | 165,066 | 171,927 | 201,292 | 17.1% | 30,332 | 36,094 | 19.0% | 197,945 | (3,347) | -1.7% |
| Income Tax | 191,225 | 200,036 | 196,918 | 214,697 | 240,237 | 11.9% | 40,040 | 36,555 | -8.7% | 219,316 | (20,921) | -8.7% |
| Vehicle License Tax | 61,586 | 66,784 | 70,210 | 70,484 | 79,768 | 13.2% | 15,117 | 12,740 | -15.7% | 79,100 | (668) | -0.8% |
| Subtotal | \$ 396,787 | \$ 422,818 | \$ 432,194 | \$ 457,108 | \$ 521,297 | 14.0% | \$ 85,489 | \$ 85,389 | -0.1% | \$ 496,361 | \$ (24,936) | -4.8% |
| Subtotal All GF Funds | \$ 1,105,791 | \$ 1,172,696 | \$ 1,220,767 | \$ 1,258,824 | \$ 1,378,986 | 9.5% | \$ 193,919 | \$ 212,206 | 9.4% | \$ 1,355,775 | \$ (23,211) | -1.7% |
| Coronavirus Relief Fund | \$ - | \$ - | \$ - | \$ 48,533 | \$ 109,126 | 100%+ | \$ - | \$ - | NA | \$ - | \$ (109,126) | -100.0% |
| TOTAL | \$ 1,105,791 | \$ 1,172,696 | \$ 1,220,767 | \$ 1,307,357 | \$ 1,488,112 | 13.8% | \$ 193,919 | \$ 212,206 | 9.4% | \$ 1,355,775 | \$ (132,337) | -8.9% |

Change from Prior Year

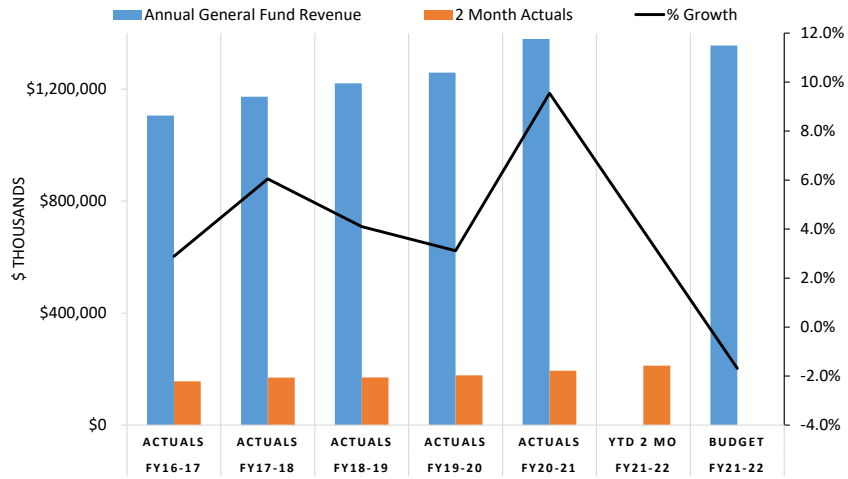
| | |
|--------------------------------|------------|
| 20-21 2 Month Actual Revenue: | \$ 193,919 |
| 21-22 2 Month Actual Revenue: | \$ 212,206 |
| Dollars Over/Under Prior Year: | \$ 18,287 |
| Percent Over/Under Prior Year: | 9.4% |

% Change from Prior Year and Budget

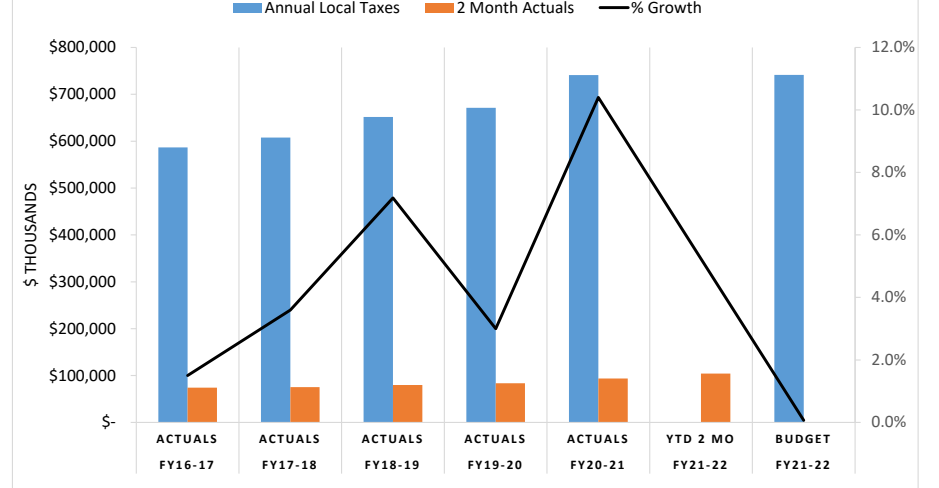
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|---|-------|
| 21-22 % Change from Prior Year Actual: | 9.4% |
| 21-22 Budget % Change from Prior Year Actual: | -8.9% |

General Fund Revenue

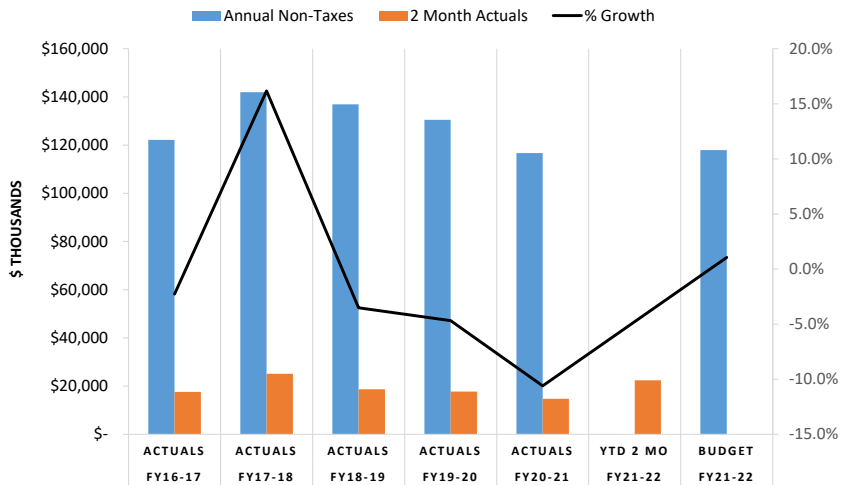
TOTAL GENERAL FUND REVENUE



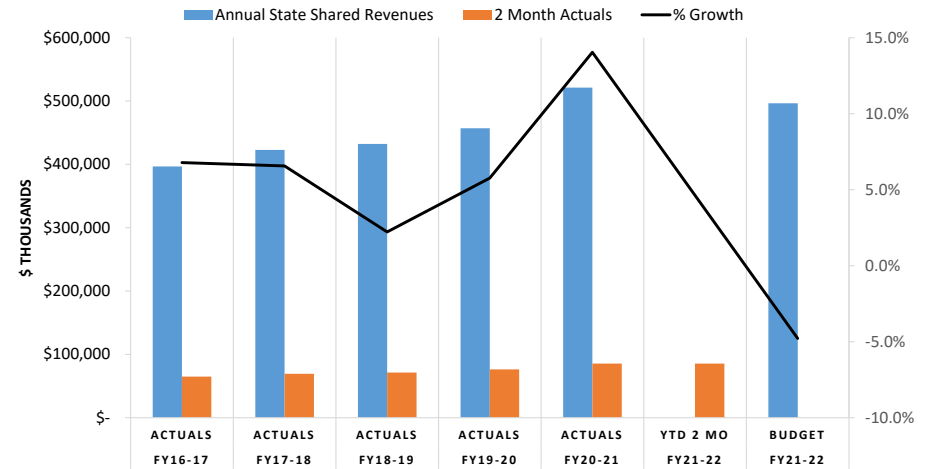
GF LOCAL TAXES



GF NON-TAXES



GF STATE SHARED REVENUES



Notes

- Total General Fund revenues at two months of \$212.2 million reflect year-over-year (YOY) growth of 9.4%, which is primarily caused by strong results in city and state sales taxes and non-taxes revenues. The 2021-22 budget of \$1.36 billion was less than the overall GF 2020-21 actual by 1.7%. The variance is due to the substantial city and state sales tax growth during the pandemic. Staff will analyze revenue data and seek the input of the trusted economic sources to develop revised estimates in later months.
- Local taxes represent approximately \$741M, or 53.7% of total GF collections. Local taxes are comprised primarily of property and city sales taxes. City sales taxes include various categories, such as retail/remote sales and contracting, which have exhibited strong growth throughout the pandemic, with the YOY growth of 17.0% and 14.8%, respectively. The hospitality and leisure categories most adversely affected by the COVID-19 pandemic have seen substantial increases for four consecutive months, which now exceed the pre-pandemic level of August 2019 (July activity). It is worth noting that the Phoenix Suns playoff run might contribute to the additional revenue collections in the hospitality and leisure categories during June and July 2021. Following are the positive YOY growth rates in the hospitality and leisure categories: Restaurants and Bars (45.1%), Hotel/Motel (118.2%), and Amusements (728.8%). Beyond the aforementioned reasons, the low base of 2020-21 affected by COVID is also attributable to the dramatic growth rates for these categories in 2021-22.
- Total Non-Tax revenues represent approximately \$117M, or 8.5% of total annual GF revenues. The YOY collection of \$22.4 million or 52.1% increase is mainly because accounting adjustments and accruals during the first month of the fiscal year routinely skew the growth rates of actual collections in the first few months of the non-tax revenue category. It is also caused by increased revenue collections from Emergency Transportation Services.
- State Shared revenues represent \$521M or 37.8% of total annual GF revenue and are comprised of state sales, income, and vehicle license taxes. State Sales taxes continue to show strong positive growth with the YOY growth rate of 19.0%, primarily due to the retail revenue collections and the recovery of hospitality and leisure categories. Similar to city sales tax, the hospitality and leisure categories of the state sales tax also surpass the pre-pandemic collections in August 2019. The YOY growth rates of the mentioned categories include Restaurants and Bars (37.7%), Hotel/Motel (74.9%), and Amusements (321.4%). State-shared income tax declined by 8.7% in August was due to the impacts of COVID-19. The 2019-20 collections are distributed to cities and towns for 2021-22 state-shared income tax. Affected by COVID-19, both the federal and state governments deferred their individual and corporate income tax filing dates from April 15 to July 15 for Tax Year 2019 (filed in 2020). This shift artificially suppresses the fiscal year 2019-20 collections. The state-shared vehicle license tax was decreased by 15.7% in August is because of the implementation of a new system by the Arizona Department of Transportation (ADOT) in 2020, which recognized revenues from 2019-20 in 2020-21 and artificially boosted the revenue collections in August 2020.
- Lastly, it is important to note how the Federal stimulus funding from the CARES Act and ARPA have impacted the state and local economy. Enhanced and extended unemployment, the paycheck protection program, and individual rebates to households have certainly indirectly positively impacted city revenues. According to the Joint Legislative Budget Committee in their Monthly Fiscal Highlights report dated July 2021, \$32 billion in federal aid led to a 13% increase in Arizona personal income, the highest growth rate in 35 years.

CITY PLT BY MONTH
(In Thousands)
(2+10)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Proposed Budget | % Change from PY |
|-------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$42,845 | \$43,764 | \$50,394 | 17.6% | \$50,394 | 17.6% | \$0 | NA |
| August | 47,748 | 43,743 | 50,505 | 5.8% | 50,505 | 5.8% | 0 | NA |
| September | 44,049 | 44,442 | 0 | NA | 0 | NA | 0 | NA |
| October | 44,815 | 45,148 | 0 | NA | 0 | NA | 0 | NA |
| November | 42,487 | 44,532 | 0 | NA | 0 | NA | 0 | NA |
| December | 42,968 | 43,360 | 0 | NA | 0 | NA | 0 | NA |
| January | 48,421 | 49,348 | 0 | NA | 0 | NA | 0 | NA |
| February | 41,224 | 42,908 | 0 | NA | 0 | NA | 0 | NA |
| March | 39,573 | 42,208 | 0 | NA | 0 | NA | 0 | NA |
| April | 47,741 | 42,253 | 0 | NA | 0 | NA | 0 | NA |
| May | 47,976 | 41,744 | 0 | NA | 0 | NA | 0 | NA |
| June | 46,641 | 44,840 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$536,488 | \$528,292 | \$100,899 | NA | \$100,899 | -81.2% | \$0 | NA |
| Year End Adjustments | 401 | (181) | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$536,889 | \$528,111 | \$100,899 | NA | \$100,899 | -81.2% | \$0 | NA |

Actual vs. Budget

| | |
|----------------------------|-----------|
| YTD Actual Revenue: | \$100,899 |
| YTD Budget: | 87,507 |
| Dollars Over/Under Budget: | \$13,392 |
| Percent Over/Under Budget: | 15.3% |

Actual vs. PY

| | |
|------------------------|-----------|
| YTD Actual Revenue: | \$100,899 |
| YTD Prior Year Actual: | 90,593 |
| Dollars Over/Under PY: | 10,306 |
| Percent Over/Under PY: | 11.4% |

GENERAL FUND PLT CATEGORY ANALYSIS
August 2021

| Category | 2020-21 | 2021-22 | | | Actual/Actual | | Actual/Budget | |
|------------------------------|-----------------|-----------------|-----------------|-----------------|----------------|-------------|----------------|--------------|
| | Actual | Budget | Estimate | Actual | Amount | Percent | Amount | Percent |
| Contracting | 2,279 | 2,150 | 2,150 | 2,518 | 239 | 10.5% | 368 | 17.1% |
| Job Printing | 60 | 44 | 44 | 44 | (15) | -25.6% | 0 | 0.4% |
| Publishing | 2 | 3 | 3 | 35 | 34 | 2196.9% | 32 | 1069.1% |
| Transportation & Towing | 11 | 7 | 7 | 0 | (11) | -95.6% | (7) | -92.9% |
| Restaurants & Bars | 1,601 | 1,898 | 1,898 | 2,412 | 811 | 50.7% | 514 | 27.1% |
| Leases & Rentals (Property) | 1,506 | 1,584 | 1,584 | 1,962 | 456 | 30.3% | 378 | 23.8% |
| Commercial Rentals | 7,490 | 3,356 | 3,356 | 3,752 | (3,738) | -49.9% | 396 | 11.8% |
| Hotel/Motel | 344 | 464 | 464 | 798 | 454 | 132.1% | 334 | 71.9% |
| Residential Property Rentals | 2,371 | 2,515 | 2,515 | 2,729 | 358 | 15.1% | 214 | 8.5% |
| Retail | 19,757 | 19,268 | 19,268 | 23,117 | 3,360 | 17.0% | 3,849 | 20.0% |
| Food | 0 | 0 | 0 | 0 | 0 | NA | 0 | NA |
| Amusements | 107 | 180 | 180 | 751 | 644 | 600.0% | 571 | 317.4% |
| Telecommunications | 920 | 817 | 817 | 695 | (225) | -24.4% | (122) | -14.9% |
| Other Utilities | 9,045 | 9,174 | 9,174 | 9,221 | 175 | 1.9% | 47 | 0.5% |
| Use | 2,021 | 2,040 | 2,040 | 1,971 | (51) | -2.5% | (69) | -3.4% |
| Penalty & Interest | 234 | 243 | 243 | 498 | 265 | 113.3% | 255 | 105.1% |
| Subtotal | \$47,748 | \$43,743 | \$43,743 | \$50,505 | \$2,757 | 5.8% | \$6,761 | 15.5% |
| Balance to Cash | 0 | 0 | 0 | 0 | 0 | 0.0% | 0 | NA |
| TOTAL | \$47,748 | \$43,743 | \$43,743 | \$50,505 | \$2,757 | 5.8% | \$6,761 | 15.5% |

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(2+10)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$3,920 | \$4,395 | \$5,402 | 37.8% | \$5,402 | 37.8% | \$0 | NA |
| August | 3,521 | 3,870 | 5,055 | 43.6% | 5,055 | 43.6% | 0 | NA |
| September | 3,747 | 4,093 | 0 | NA | 0 | NA | 0 | NA |
| October | 3,933 | 4,361 | 0 | NA | 0 | NA | 0 | NA |
| November | 4,468 | 5,068 | 0 | NA | 0 | NA | 0 | NA |
| December | 4,801 | 4,825 | 0 | NA | 0 | NA | 0 | NA |
| January | 4,111 | 4,965 | 0 | NA | 0 | NA | 0 | NA |
| February | 3,904 | 5,218 | 0 | NA | 0 | NA | 0 | NA |
| March | 4,521 | 5,282 | 0 | NA | 0 | NA | 0 | NA |
| April | 6,563 | 5,633 | 0 | NA | 0 | NA | 0 | NA |
| May | 5,290 | 4,748 | 0 | NA | 0 | NA | 0 | NA |
| June | 5,421 | 4,479 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$54,201 | \$56,937 | \$10,457 | NA | \$10,457 | -80.7% | \$0 | NA |
| Year End Adjustment | 130 | 259 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$54,331 | \$57,196 | \$10,457 | NA | \$10,457 | -80.8% | \$0 | NA |

Actual vs. Budget

| | |
|---------------------|----------|
| YTD Actual Revenue: | \$10,457 |
| YTD Budget: | 8,265 |
| Dollars Over/Under: | \$2,192 |
| Percent Over/Under: | 26.5% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$10,457 |
| YTD Prior Year Actual: | 7,441 |
| Dollars Over/Under PY: | 3,016 |
| Percent Over/Under PY: | 40.5% |

PHOENIX CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(2+10)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2021-22 | % Chg |
|----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|----------------|
| | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | Act/Est | Budget | from PY |
| | | | | | | | | | | | | | | | Actuals |
| Advertising | 159 | 185 | 195 | 247 | 317 | 306 | 223 | 174 | 209 | 179 | 154 | 158 | 2,506 | 2,506 | 1.1% |
| (% change from prior year) | -4.1% | 33.8% | 3.4% | -14.1% | -12.5% | -24.2% | 37.6% | 14.8% | 57.8% | 8.9% | 0.4% | -6.7% | 1.1% | | |
| Construction Contracting | 2,173 | 1,799 | 1,607 | 1,553 | 1,737 | 1,710 | 1,807 | 1,563 | 1,513 | 1,690 | 1,707 | 1,742 | 20,601 | 20,601 | -1.3% |
| (% change from prior year) | 18.6% | 10.5% | -0.1% | -0.8% | -3.8% | -13.7% | 1.0% | 7.0% | -5.3% | -15.0% | -3.3% | -5.9% | -1.3% | | |
| Hotel/Motel Lodging | 1,291 | 1,291 | 771 | 941 | 1,283 | 1,206 | 957 | 1,492 | 1,659 | 1,814 | 1,144 | 1,001 | 14,850 | 14,850 | 18.7% |
| (% change from prior year) | 103.5% | 130.7% | 18.2% | 38.2% | 48.1% | 38.1% | 35.1% | 79.7% | 36.3% | -26.3% | -26.8% | -31.6% | 18.7% | | |
| Job Printing | 38 | 32 | 25 | 40 | 38 | 42 | 38 | 32 | 33 | 35 | 46 | 30 | 429 | 429 | 0.5% |
| (% change from prior year) | 2.3% | -25.6% | -32.3% | -10.0% | 5.6% | 12.2% | 3.4% | 18.6% | 21.8% | -5.3% | 80.5% | -21.9% | 0.5% | | |
| Publishing | 1 | 25 | (1) | (1) | (1) | 0 | (1) | 0 | 0 | 0 | 0 | 0 | 22 | 22 | 26.7% |
| (% change from prior year) | -41.5% | 2196.3% | -169.0% | -140.6% | -161.9% | -125.5% | -117.6% | -136.8% | -132.7% | -122.1% | -114.2% | -123.8% | 26.7% | | |
| Restaurant and Bars | 1,740 | 1,723 | 1,335 | 1,423 | 1,493 | 1,492 | 1,517 | 1,549 | 1,526 | 1,648 | 1,439 | 1,540 | 18,425 | 18,425 | 4.2% |
| (% change from prior year) | 40.0% | 50.7% | 6.7% | 5.8% | 7.6% | 8.0% | 8.3% | 8.6% | -0.8% | -13.5% | -18.9% | -18.4% | 4.2% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 1 | 0 | 4 | 4 | 5 | 55 | 5 | 5 | 6 | 5 | 9 | 6 | 105 | 105 | -50.9% |
| (% change from prior year) | -89.5% | -95.6% | -53.0% | -52.2% | -49.0% | -55.3% | -53.4% | -32.1% | -34.7% | -29.2% | 14.7% | -12.8% | -50.9% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 5,402 | 5,055 | 3,937 | 4,207 | 4,871 | 4,811 | 4,547 | 4,815 | 4,945 | 5,371 | 4,498 | 4,478 | 56,937 | 56,937 | 5.0% |
| (% change from prior year) | 37.8% | 43.6% | 5.1% | 7.0% | 9.0% | 0.2% | 10.6% | 23.3% | 9.4% | -18.2% | -15.0% | -17.4% | 5.0% | | |
| | | | | | | | | | | | | | GASB | 259 | 99.2% |
| | | | | | | | | | | | | | Total | 57,196 | 5.3% |

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(2+10)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$644 | \$1,072 | \$1,638 | 154.4% | \$1,638 | 154.4% | \$0 | NA |
| August | 611 | 862 | 1,530 | 150.4% | 1,530 | 150.4% | 0 | NA |
| September | 694 | 876 | 0 | NA | 0 | NA | 0 | NA |
| October | 788 | 990 | 0 | NA | 0 | NA | 0 | NA |
| November | 1,065 | 1,392 | 0 | NA | 0 | NA | 0 | NA |
| December | 1,074 | 1,279 | 0 | NA | 0 | NA | 0 | NA |
| January | 833 | 1,110 | 0 | NA | 0 | NA | 0 | NA |
| February | 974 | 2,196 | 0 | NA | 0 | NA | 0 | NA |
| March | 1,256 | 1,697 | 0 | NA | 0 | NA | 0 | NA |
| April | 2,375 | 1,973 | 0 | NA | 0 | NA | 0 | NA |
| May | 2,029 | 1,170 | 0 | NA | 0 | NA | 0 | NA |
| June | 1,846 | 905 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$14,189 | \$15,522 | \$3,168 | NA | \$3,168 | -77.7% | \$0 | NA |
| Year End Adjustment | (199) | 56 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$13,990 | \$15,578 | \$3,168 | NA | \$3,168 | -77.4% | \$0 | NA |

Actual vs. Budget

| | |
|---------------------|---------|
| YTD Actual Revenue: | \$3,168 |
| YTD Budget: | 1,934 |
| Dollars Over/Under: | \$1,235 |
| Percent Over/Under: | 63.8% |

Actual vs. Prior Year

| | |
|------------------------|---------|
| YTD Actual Revenue: | \$3,168 |
| YTD Prior Year Actual: | 1,255 |
| Dollars Over/Under PY: | 1,913 |
| Percent Over/Under PY: | 152.4% |

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(2+10)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$33 | \$82 | \$59 | 78.9% | \$59 | 78.9% | \$0 | NA |
| August | 34 | 81 | 48 | 42.0% | 48 | 42.0% | 0 | NA |
| September | 33 | 60 | 0 | NA | 0 | NA | 0 | NA |
| October | 43 | 7 | 0 | NA | 0 | NA | 0 | NA |
| November | 28 | 36 | 0 | NA | 0 | NA | 0 | NA |
| December | 55 | 41 | 0 | NA | 0 | NA | 0 | NA |
| January | 54 | 51 | 0 | NA | 0 | NA | 0 | NA |
| February | 201 | 168 | 0 | NA | 0 | NA | 0 | NA |
| March | 46 | 55 | 0 | NA | 0 | NA | 0 | NA |
| April | 96 | 78 | 0 | NA | 0 | NA | 0 | NA |
| May | 103 | 41 | 0 | NA | 0 | NA | 0 | NA |
| June | 56 | 43 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$781 | \$743 | \$107 | NA | \$107 | -86.4% | \$0 | NA |
| Year End Adjustment | 57 | 1 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$838 | \$744 | \$107 | NA | \$107 | -87.3% | \$0 | NA |

Actual vs. Budget

| | |
|---------------------|--------|
| YTD Actual Revenue: | \$107 |
| YTD Budget: | 163 |
| Dollars Over/Under: | (\$56) |
| Percent Over/Under: | -34.6% |

Actual vs. Prior Year

| | |
|------------------------|-------|
| YTD Actual Revenue: | \$107 |
| YTD Prior Year Actual: | 67 |
| Dollars Over/Under PY: | \$40 |
| Percent Over/Under PY: | 60.3% |

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(2+10)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$22,041 | \$22,402 | \$26,452 | 20.0% | \$26,452 | 20.0% | \$0 | NA |
| August | 22,675 | 20,581 | 24,715 | 9.0% | 24,715 | 9.0% | 0 | NA |
| September | 20,872 | 21,422 | 0 | NA | 0 | NA | 0 | NA |
| October | 21,895 | 21,626 | 0 | NA | 0 | NA | 0 | NA |
| November | 21,208 | 22,476 | 0 | NA | 0 | NA | 0 | NA |
| December | 22,922 | 22,703 | 0 | NA | 0 | NA | 0 | NA |
| January | 26,022 | 26,481 | 0 | NA | 0 | NA | 0 | NA |
| February | 21,572 | 22,432 | 0 | NA | 0 | NA | 0 | NA |
| March | 21,094 | 22,274 | 0 | NA | 0 | NA | 0 | NA |
| April | 26,728 | 24,865 | 0 | NA | 0 | NA | 0 | NA |
| May | 25,000 | 22,527 | 0 | NA | 0 | NA | 0 | NA |
| June | 24,981 | 23,255 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$277,012 | \$273,044 | \$51,167 | NA | \$51,167 | -81.5% | \$0 | NA |
| Year End Adjustment | 2,336 | 1,351 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$279,348 | \$274,395 | \$51,167 | NA | \$51,167 | -81.7% | \$0 | NA |

Actual vs. Budget

| | |
|---------------------|----------|
| YTD Actual Revenue: | \$51,167 |
| YTD Budget: | 42,983 |
| Dollars Over/Under: | \$8,184 |
| Percent Over/Under: | 19.0% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$51,167 |
| YTD Prior Year Actual: | 44,717 |
| Dollars Over/Under PY: | 6,451 |
| Percent Over/Under PY: | 14.4% |

TRANSPORTATION 2050 - PUBLIC TRANSIT EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(2+10)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2021-22 | % Chg | |
|------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|--------------|
| | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | Act/Est | Budget | from PY | |
| | | | | | | | | | | | | | | | Actuals | |
| Amusements | 367 | 378 | 41 | 41 | 40 | 42 | 41 | 40 | 48 | 51 | 33 | 44 | 1,166 | 1,166 | 8.0% | |
| (% change from prior year) | 922.5% | 600.0% | -5.9% | -27.2% | -49.5% | -45.8% | -39.5% | -48.9% | -54.8% | -65.7% | -76.2% | -76.6% | 8.0% | | | |
| Commercial Property Rental | 1,942 | 1,746 | 1,471 | 1,693 | 1,587 | 1,630 | 1,791 | 1,557 | 1,520 | 1,778 | 1,597 | 1,570 | 19,882 | 19,882 | -10.5% | |
| (% change from prior year) | 0.1% | -49.6% | 1.7% | -3.7% | -4.1% | -2.6% | -0.8% | -2.7% | -6.9% | -1.7% | -7.2% | -8.0% | -10.5% | | | |
| Construction Contracting | 2,621 | 2,170 | 1,935 | 1,869 | 2,091 | 2,059 | 2,176 | 1,881 | 1,822 | 2,034 | 2,055 | 2,098 | 24,811 | 24,811 | -1.4% | |
| (% change from prior year) | 18.9% | 10.8% | -0.2% | -1.0% | -3.7% | -13.9% | 1.1% | 6.9% | -5.4% | -15.2% | -3.5% | -6.1% | -1.4% | | | |
| Hotel/Motel Lodging | 398 | 401 | 237 | 290 | 395 | 371 | 295 | 459 | 511 | 558 | 352 | 308 | 4,575 | 4,575 | 32.8% | |
| (% change from prior year) | 105.8% | 132.1% | 17.2% | 36.8% | 48.9% | 37.9% | 34.2% | 78.3% | 35.2% | 62.9% | -26.9% | -31.9% | 32.8% | | | |
| Job Printing | 46 | 38 | 30 | 49 | 45 | 50 | 46 | 39 | 40 | 42 | 55 | 37 | 517 | 517 | 0.5% | |
| (% change from prior year) | 2.3% | -25.6% | -32.3% | -10.0% | 5.6% | 12.2% | 3.4% | 18.6% | 21.8% | -5.3% | 80.5% | -21.9% | 0.5% | | | |
| Publishing | 1 | 30 | (1) | (1) | (1) | 0 | (1) | 0 | 0 | 0 | 0 | (1) | 26 | 26 | 26.7% | |
| (% change from prior year) | -41.5% | 2196.3% | -169.0% | -140.6% | -161.9% | -125.5% | -117.6% | -136.8% | -132.7% | -122.1% | -114.2% | -123.8% | 26.7% | | | |
| Rentals of Personal Property | 1,040 | 987 | 724 | 748 | 826 | 831 | 880 | 818 | 873 | 1,077 | 818 | 753 | 10,375 | 10,375 | -0.5% | |
| (% change from prior year) | 41.8% | 30.3% | -1.0% | -3.1% | 0.1% | -0.8% | -13.0% | 7.5% | 15.3% | -22.1% | -16.0% | -15.1% | -0.5% | | | |
| Residential Property Rental | 1,375 | 1,372 | 1,258 | 1,303 | 1,213 | 1,348 | 1,435 | 1,289 | 1,340 | 1,422 | 1,318 | 1,350 | 16,023 | 16,023 | 3.0% | |
| (% change from prior year) | 7.7% | 15.1% | 4.3% | -2.2% | 4.0% | 2.0% | 2.4% | 4.1% | 4.0% | 0.6% | 2.3% | -5.9% | 3.0% | | | |
| Restaurant and Bars | 2,099 | 2,079 | 1,611 | 1,717 | 1,802 | 1,800 | 1,830 | 1,869 | 1,841 | 1,989 | 1,736 | 1,861 | 22,234 | 22,234 | 4.2% | |
| (% change from prior year) | 40.0% | 50.7% | 6.7% | 5.8% | 7.6% | 8.0% | 8.3% | 8.6% | -0.8% | -13.5% | -19.0% | -18.4% | 4.2% | | | |
| Retail Sales | 11,753 | 11,172 | 9,361 | 9,200 | 9,419 | 9,790 | 11,954 | 9,458 | 9,200 | 10,665 | 10,013 | 10,581 | 122,566 | 122,566 | -2.8% | |
| (% change from prior year) | 17.2% | 17.2% | -6.0% | -7.9% | 0.9% | -4.3% | -4.4% | -4.6% | -5.6% | -10.0% | -13.7% | -7.5% | -2.8% | | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | | |
| Transportation | 1 | 0 | 5 | 5 | 6 | 66 | 6 | 6 | 7 | 6 | 11 | 7 | 126 | 126 | -50.9% | |
| (% change from prior year) | -89.5% | -95.6% | -53.0% | -52.2% | -49.0% | -55.3% | -53.4% | -32.1% | -34.7% | -29.2% | 14.7% | -12.8% | -50.9% | | | |
| Use Tax | 1,158 | 927 | 996 | 1,137 | 1,047 | 1,083 | 1,420 | 1,178 | 786 | 1,304 | 1,055 | 980 | 13,071 | 13,071 | 3.3% | |
| (% change from prior year) | 12.1% | -4.8% | 10.7% | -3.4% | -0.3% | -1.0% | -6.7% | -3.9% | 76.5% | -3.2% | 3.0% | 14.8% | 3.3% | | | |
| Rounding Adjustment | | | | | | | | | | | | | | | | |
| Total | 22,802 | 21,302 | 17,668 | 18,049 | 18,469 | 19,071 | 21,874 | 18,594 | 17,986 | 20,926 | 19,042 | 19,589 | 235,372 | 235,372 | -1.4% | |
| (% change from prior year) | 20.0% | 9.0% | -1.8% | -4.4% | 1.0% | -3.5% | -2.5% | 0.0% | -1.1% | -9.2% | -11.6% | -9.1% | -1.4% | | | |
| | | | | | | | | | | | | | GASB | 1,164 | 1,164 | -42.1% |
| | | | | | | | | | | | | | Total | 236,536 | 236,536 | -1.8% |

TRANSPORTATION 2050 - STREET TRANSPORTATION EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(2+10)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2021-22 | % Chg | |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|----------------|--------------|
| | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | Act/Est | Budget | from PY | |
| | | | | | | | | | | | | | | | Actuals | |
| Amusements | 59 | 60 | 7 | 7 | 6 | 7 | 6 | 6 | 8 | 8 | 5 | 8 | 187 | 187 | 8.0% | |
| (% change from prior year) | 922.5% | 600.0% | -5.9% | -27.2% | -49.5% | -45.8% | -39.5% | -48.9% | -54.8% | -65.7% | -76.2% | -76.6% | 8.0% | | | |
| Commercial Property Rental | 311 | 280 | 235 | 271 | 254 | 261 | 287 | 249 | 243 | 285 | 256 | 251 | 3,183 | 3,183 | -10.5% | |
| (% change from prior year) | 0.1% | -49.6% | 1.7% | -3.7% | -4.1% | -2.6% | -0.8% | -2.7% | -6.8% | -1.7% | -7.2% | -8.0% | -10.5% | | | |
| Construction Contracting | 420 | 347 | 309 | 299 | 334 | 329 | 348 | 301 | 291 | 325 | 329 | 336 | 3,968 | 3,968 | -1.4% | |
| (% change from prior year) | 18.9% | 11.0% | -0.3% | -1.0% | -3.8% | -14.0% | 1.0% | 6.8% | -5.5% | -15.2% | -3.6% | -6.2% | -1.4% | | | |
| Hotel/Motel Lodging | 64 | 64 | 38 | 46 | 63 | 59 | 47 | 74 | 82 | 89 | 56 | 50 | 732 | 732 | 32.8% | |
| (% change from prior year) | 105.8% | 132.1% | 17.2% | 36.8% | 48.9% | 37.9% | 34.2% | 78.3% | 35.2% | 62.9% | -26.9% | -31.9% | 32.8% | | | |
| Job Printing | 7 | 6 | 5 | 8 | 7 | 8 | 7 | 6 | 6 | 7 | 9 | 7 | 83 | 83 | 0.5% | |
| (% change from prior year) | 2.3% | -25.5% | -32.3% | -10.0% | 5.6% | 12.2% | 3.3% | 18.6% | 21.8% | -5.3% | 80.5% | -21.9% | 0.5% | | | |
| Publishing | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (1) | 4 | 4 | 26.7% | |
| (% change from prior year) | -41.5% | 2196.3% | -169.0% | -140.6% | -161.9% | -125.5% | -117.6% | -136.8% | -132.7% | -122.1% | -114.2% | -123.8% | 26.7% | | | |
| Rentals of Personal Property | 166 | 158 | 116 | 120 | 132 | 133 | 141 | 131 | 140 | 172 | 131 | 121 | 1,661 | 1,661 | -0.5% | |
| (% change from prior year) | 41.8% | 30.4% | -1.0% | -3.2% | 0.1% | -0.8% | -13.1% | 7.4% | 15.3% | -22.2% | -16.0% | -15.1% | -0.5% | | | |
| Residential Property Rental | 220 | 220 | 201 | 208 | 194 | 216 | 229 | 206 | 214 | 227 | 211 | 217 | 2,563 | 2,563 | 2.9% | |
| (% change from prior year) | 7.9% | 15.1% | 4.2% | -2.2% | 4.0% | 1.9% | 2.3% | 4.0% | 3.8% | 0.5% | 2.2% | -6.0% | 2.9% | | | |
| Restaurant and Bars | 336 | 333 | 258 | 275 | 288 | 288 | 293 | 299 | 295 | 318 | 278 | 298 | 3,559 | 3,559 | 4.1% | |
| (% change from prior year) | 40.0% | 50.6% | 6.7% | 5.9% | 7.6% | 8.0% | 8.3% | 8.6% | -0.7% | -13.5% | -19.2% | -18.4% | 4.1% | | | |
| Retail Sales | 1,881 | 1,792 | 1,498 | 1,472 | 1,507 | 1,566 | 1,913 | 1,513 | 1,472 | 1,706 | 1,602 | 1,693 | 19,615 | 19,615 | -2.8% | |
| (% change from prior year) | 17.2% | 17.4% | -6.1% | -8.0% | 1.0% | -4.4% | -4.4% | -4.6% | -5.7% | -10.0% | -13.8% | -7.5% | -2.8% | | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | | |
| Transportation | 0 | 0 | 1 | 1 | 1 | 11 | 1 | 1 | 1 | 1 | 2 | 0 | 20 | 20 | -50.9% | |
| (% change from prior year) | -89.5% | -95.6% | -53.0% | -52.2% | -49.0% | -55.3% | -53.4% | -32.1% | -34.7% | -29.2% | 14.7% | -12.8% | -50.9% | | | |
| Use Tax | 185 | 148 | 160 | 182 | 168 | 174 | 228 | 189 | 126 | 209 | 169 | 159 | 2,097 | 2,097 | 3.5% | |
| (% change from prior year) | 12.1% | -4.8% | 10.0% | -3.0% | -0.5% | -0.8% | -6.5% | -3.7% | 77.0% | -2.9% | 3.0% | 15.1% | 3.5% | | | |
| Rounding Adjustment | | | | | | | | | | | | | | | | |
| Total | 3,650 | 3,413 | 2,827 | 2,889 | 2,956 | 3,052 | 3,501 | 2,976 | 2,878 | 3,349 | 3,047 | 3,134 | 37,672 | 37,672 | -1.4% | |
| (% change from prior year) | 20.0% | 9.1% | -1.9% | -4.4% | 1.1% | -3.5% | -2.5% | 0.0% | -1.1% | -9.2% | -11.7% | -9.1% | -1.4% | | | |
| | | | | | | | | | | | | | GASB | 187 | 187 | -42.3% |
| | | | | | | | | | | | | | Total | 37,859 | 37,859 | -1.8% |

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(2+10)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$3,224 | \$3,282 | \$3,876 | 20.2% | \$3,876 | 20.2% | \$0 | NA |
| August | 3,314 | 3,015 | 3,632 | 9.6% | 3,632 | 9.6% | 0 | NA |
| September | 3,062 | 3,138 | 0 | NA | 0 | NA | 0 | NA |
| October | 3,211 | 3,167 | 0 | NA | 0 | NA | 0 | NA |
| November | 3,110 | 3,290 | 0 | NA | 0 | NA | 0 | NA |
| December | 3,351 | 3,325 | 0 | NA | 0 | NA | 0 | NA |
| January | 3,815 | 3,884 | 0 | NA | 0 | NA | 0 | NA |
| February | 3,158 | 3,285 | 0 | NA | 0 | NA | 0 | NA |
| March | 3,090 | 3,260 | 0 | NA | 0 | NA | 0 | NA |
| April | 3,925 | 3,642 | 0 | NA | 0 | NA | 0 | NA |
| May | 3,668 | 3,298 | 0 | NA | 0 | NA | 0 | NA |
| June | 3,670 | 3,411 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$40,599 | \$39,997 | \$7,508 | NA | \$7,508 | -81.5% | \$0 | NA |
| Year End Adjustment | 341 | 217 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$40,940 | \$40,214 | \$7,508 | NA | \$7,508 | -81.7% | \$0 | NA |

Actual vs. Budget

| | |
|---------------------|---------|
| YTD Actual Revenue: | \$7,508 |
| YTD Budget: | 6,297 |
| Dollars Over/Under: | \$1,211 |
| Percent Over/Under: | 19.2% |

Actual vs. Prior Year

| | |
|------------------------|---------|
| YTD Actual Revenue: | \$7,508 |
| YTD Prior Year Actual: | 6,538 |
| Dollars Over/Under PY: | 970 |
| Percent Over/Under PY: | 14.8% |

PHOENIX PARKS AND PRESERVES INITIATIVE - PARKS EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(2+10)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2021-22 | % Chg | |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|----------------|--------------|
| | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | Act/Est | Budget | from PY | |
| | | | | | | | | | | | | | | | Actuals | |
| Amusements | 36 | 38 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 3 | 5 | 116 | 116 | 8.0% | |
| (% change from prior year) | 922.5% | 600.0% | -5.9% | -27.2% | -49.5% | -45.8% | -39.5% | -48.9% | -54.9% | -65.7% | -76.2% | -76.6% | 8.0% | | | |
| Commercial Property Rental | 193 | 174 | 146 | 168 | 158 | 162 | 178 | 155 | 151 | 177 | 159 | 156 | 1,977 | 1,977 | -10.5% | |
| (% change from prior year) | 0.1% | -49.6% | 1.7% | -3.7% | -4.2% | -2.6% | -0.8% | -2.7% | -6.9% | -1.7% | -7.2% | -8.0% | -10.5% | | | |
| Construction Contracting | 261 | 216 | 193 | 186 | 208 | 205 | 217 | 188 | 182 | 203 | 205 | 208 | 2,472 | 2,472 | -1.3% | |
| (% change from prior year) | 18.6% | 10.5% | -0.1% | -0.8% | -3.8% | -13.7% | 1.0% | 7.0% | -5.3% | -15.0% | -3.3% | -5.9% | -1.3% | | | |
| Hotel/Motel Lodging | 40 | 40 | 24 | 29 | 39 | 37 | 29 | 46 | 51 | 56 | 35 | 29 | 455 | 455 | 32.8% | |
| (% change from prior year) | 105.8% | 132.1% | 17.2% | 36.8% | 48.9% | 37.9% | 34.2% | 78.3% | 35.2% | 62.9% | -26.9% | -31.9% | 32.8% | | | |
| Job Printing | 5 | 4 | 3 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 2 | 51 | 51 | 0.5% | |
| (% change from prior year) | 2.3% | -25.6% | -32.3% | -10.0% | 5.6% | 12.2% | 3.4% | 18.6% | 21.8% | -5.3% | 80.5% | -21.9% | 0.5% | | | |
| Publishing | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 3 | 26.7% | |
| (% change from prior year) | -41.5% | 2196.3% | -169.0% | -140.6% | -161.9% | -125.5% | -117.6% | -136.8% | -132.7% | -122.1% | -114.2% | -123.8% | 26.7% | | | |
| Rentals of Personal Property | 103 | 98 | 72 | 74 | 82 | 83 | 88 | 81 | 87 | 107 | 81 | 76 | 1,032 | 1,032 | -0.5% | |
| (% change from prior year) | 41.8% | 30.3% | -1.0% | -3.1% | 0.0% | -0.8% | -13.0% | 7.5% | 15.3% | -22.1% | -15.9% | -15.0% | -0.5% | | | |
| Residential Property Rental | 137 | 136 | 125 | 130 | 121 | 134 | 143 | 128 | 133 | 141 | 131 | 135 | 1,594 | 1,594 | 3.0% | |
| (% change from prior year) | 7.5% | 15.1% | 4.3% | -2.2% | 4.0% | 2.1% | 2.5% | 4.2% | 4.0% | 0.6% | 2.3% | -5.9% | 3.0% | | | |
| Restaurant and Bars | 209 | 207 | 160 | 171 | 179 | 179 | 182 | 186 | 183 | 198 | 173 | 184 | 2,211 | 2,211 | 4.2% | |
| (% change from prior year) | 40.0% | 50.7% | 6.7% | 5.8% | 7.6% | 8.0% | 8.3% | 8.6% | -0.8% | -13.5% | -18.9% | -18.4% | 4.2% | | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | | |
| Retail Sales | 1,221 | 1,165 | 970 | 953 | 976 | 1,015 | 1,239 | 980 | 953 | 1,105 | 1,038 | 1,097 | 12,712 | 12,712 | -2.9% | |
| (% change from prior year) | 17.7% | 18.0% | -6.3% | -8.0% | 0.7% | -4.1% | -4.4% | -4.5% | -5.7% | -10.6% | -14.1% | -8.1% | -2.9% | | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | | |
| Transportation | 0 | 0 | 0 | 0 | 1 | 7 | 1 | 1 | 1 | 1 | 1 | 0 | 13 | 13 | -50.9% | |
| (% change from prior year) | -89.5% | -95.6% | -53.0% | -52.2% | -49.0% | -55.3% | -53.4% | -32.1% | -34.7% | -29.2% | 14.7% | -12.8% | -50.9% | | | |
| Use Tax | 121 | 99 | 104 | 118 | 109 | 113 | 148 | 123 | 82 | 136 | 110 | 99 | 1,362 | 1,362 | 3.5% | |
| (% change from prior year) | 12.9% | -2.5% | 12.4% | -4.6% | -1.6% | -1.2% | -5.6% | -3.4% | 69.3% | -2.5% | 2.7% | 13.4% | 3.5% | | | |
| Rounding Adjustment | | | | | | | | | | | | | | | | |
| Total | 2,326 | 2,179 | 1,801 | 1,839 | 1,881 | 1,943 | 2,232 | 1,895 | 1,831 | 2,132 | 1,941 | 1,998 | 23,998 | 23,998 | -1.5% | |
| (% change from prior year) | 20.2% | 9.6% | -2.0% | -4.5% | 0.8% | -3.4% | -2.5% | 0.0% | -1.2% | -9.5% | -11.8% | -9.3% | -1.5% | | | |
| | | | | | | | | | | | | | GASB | 130 | 130 | -36.6% |
| | | | | | | | | | | | | | Total | 24,128 | 24,128 | -1.8% |

PHOENIX PARKS AND PRESERVES INITIATIVE - PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(2+10)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2021-22 | % Chg |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|----------------|
| | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | Act/Est | Budget | from PY |
| | | | | | | | | | | | | | | | Actuals |
| Amusements | 24 | 25 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 77 | 77 | 8.0% |
| (% change from prior year) | 922.5% | 600.0% | -5.9% | -27.2% | -49.5% | -45.8% | -39.5% | -48.9% | -54.9% | -65.7% | -76.2% | -76.6% | 8.0% | | |
| Commercial Property Rental | 129 | 116 | 97 | 112 | 105 | 108 | 119 | 103 | 101 | 118 | 106 | 104 | 1,318 | 1,318 | -10.5% |
| (% change from prior year) | 0.1% | -49.6% | 1.7% | -3.7% | -4.2% | -2.6% | -0.8% | -2.7% | -6.9% | -1.7% | -7.2% | -8.0% | -10.5% | | |
| Construction Contracting | 174 | 144 | 129 | 124 | 139 | 137 | 145 | 125 | 121 | 135 | 137 | 138 | 1,648 | 1,648 | -1.3% |
| (% change from prior year) | 18.6% | 10.5% | -0.1% | -0.8% | -3.8% | -13.7% | 1.0% | 7.0% | -5.3% | -15.0% | -3.3% | -5.9% | -1.3% | | |
| Hotel/Motel Lodging | 26 | 27 | 16 | 19 | 26 | 25 | 20 | 30 | 34 | 37 | 23 | 20 | 303 | 303 | 32.8% |
| (% change from prior year) | 105.8% | 132.1% | 17.2% | 36.8% | 48.9% | 37.9% | 34.2% | 78.3% | 35.2% | 62.9% | -26.9% | -31.9% | 32.8% | | |
| Job Printing | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 1 | 34 | 34 | 0.5% |
| (% change from prior year) | 2.3% | -25.6% | -32.3% | -10.0% | 5.6% | 12.2% | 3.4% | 18.6% | 21.8% | -5.3% | 80.5% | -21.9% | 0.5% | | |
| Publishing | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 26.7% |
| (% change from prior year) | -41.5% | 2196.3% | -169.0% | -140.6% | -161.9% | -125.5% | -117.6% | -136.8% | -132.7% | -122.1% | -114.2% | -123.8% | 26.7% | | |
| Rentals of Personal Property | 69 | 65 | 48 | 50 | 55 | 55 | 58 | 54 | 58 | 71 | 54 | 51 | 688 | 688 | -0.5% |
| (% change from prior year) | 41.8% | 30.3% | -1.0% | -3.1% | 0.0% | -0.8% | -13.0% | 7.5% | 15.3% | -22.1% | -15.9% | -15.0% | -0.5% | | |
| Residential Property Rental | 91 | 91 | 83 | 86 | 80 | 89 | 95 | 85 | 89 | 94 | 87 | 93 | 1,063 | 1,063 | 3.0% |
| (% change from prior year) | 7.5% | 15.1% | 4.3% | -2.2% | 4.0% | 2.1% | 2.5% | 4.2% | 4.0% | 0.6% | 2.3% | -5.9% | 3.0% | | |
| Restaurant and Bars | 139 | 138 | 107 | 114 | 119 | 119 | 121 | 124 | 122 | 132 | 115 | 124 | 1,474 | 1,474 | 4.2% |
| (% change from prior year) | 40.0% | 50.7% | 6.7% | 5.8% | 7.6% | 8.0% | 8.3% | 8.6% | -0.8% | -13.5% | -18.9% | -18.4% | 4.2% | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Retail Sales | 814 | 777 | 647 | 636 | 651 | 676 | 826 | 653 | 636 | 737 | 692 | 730 | 8,475 | 8,475 | -2.9% |
| (% change from prior year) | 17.7% | 18.0% | -6.3% | -8.0% | 0.7% | -4.1% | -4.4% | -4.5% | -5.7% | -10.6% | -14.1% | -8.1% | -2.9% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 0 | 1 | 3 | 8 | 8 | -50.9% |
| (% change from prior year) | -89.5% | -95.6% | -53.0% | -52.2% | -49.0% | -55.3% | -53.4% | -32.1% | -34.7% | -29.2% | 14.7% | -12.8% | -50.9% | | |
| Use Tax | 81 | 66 | 69 | 79 | 73 | 75 | 99 | 82 | 54 | 90 | 73 | 67 | 908 | 908 | 3.5% |
| (% change from prior year) | 12.9% | -2.5% | 12.4% | -4.6% | -1.6% | -1.2% | -5.6% | -3.4% | 69.3% | -2.5% | 2.7% | 13.4% | 3.5% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 1,550 | 1,453 | 1,201 | 1,226 | 1,254 | 1,295 | 1,488 | 1,263 | 1,221 | 1,421 | 1,294 | 1,333 | 15,999 | 15,999 | -1.5% |
| (% change from prior year) | 20.2% | 9.6% | -2.0% | -4.5% | 0.8% | -3.4% | -2.5% | 0.0% | -1.2% | -9.5% | -11.8% | -9.3% | -1.5% | | |
| | | | | | | | | | | | GASB | | 87 | 87 | -36.0% |
| | | | | | | | | | | | Total | | 16,086 | 16,086 | -1.8% |

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(2+10)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$3,224 | \$3,282 | \$3,876 | 20.2% | \$3,876 | 20.2% | \$0 | NA |
| August | 3,314 | 3,016 | 3,632 | 9.6% | 3,632 | 9.6% | 0 | NA |
| September | 3,064 | 3,139 | 0 | NA | 0 | NA | 0 | NA |
| October | 3,210 | 3,167 | 0 | NA | 0 | NA | 0 | NA |
| November | 3,111 | 3,291 | 0 | NA | 0 | NA | 0 | NA |
| December | 3,351 | 3,325 | 0 | NA | 0 | NA | 0 | NA |
| January | 3,815 | 3,884 | 0 | NA | 0 | NA | 0 | NA |
| February | 3,159 | 3,285 | 0 | NA | 0 | NA | 0 | NA |
| March | 3,089 | 3,260 | 0 | NA | 0 | NA | 0 | NA |
| April | 3,925 | 3,641 | 0 | NA | 0 | NA | 0 | NA |
| May | 3,668 | 3,299 | 0 | NA | 0 | NA | 0 | NA |
| June | 3,668 | 3,407 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$40,599 | \$39,996 | \$7,508 | NA | \$7,508 | -81.5% | \$0 | NA |
| Year End Adjustment | 341 | 218 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$40,940 | \$40,214 | \$7,508 | NA | \$7,508 | -81.7% | \$0 | NA |

Actual vs. Budget

| | |
|---------------------|---------|
| YTD Actual Revenue: | \$7,508 |
| YTD Budget: | 6,298 |
| Dollars Over/Under: | \$1,210 |
| Percent Over/Under: | 19.2% |

Actual vs. Prior Year

| | |
|------------------------|---------|
| YTD Actual Revenue: | \$7,508 |
| YTD Prior Year Actual: | 6,538 |
| Dollars Over/Under PY: | 970 |
| Percent Over/Under PY: | 14.8% |

NEIGHBORHOOD PROTECTION - BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(2+10)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2021-22 | % Chg |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|----------------|
| | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | Act/Est | Budget | from PY |
| | | | | | | | | | | | | | | | Actuals |
| Amusements | 3 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 10 | 10 | 8.0% |
| (% change from prior year) | 922.5% | 600.0% | -5.9% | -27.2% | -49.5% | -45.8% | -39.5% | -48.9% | -54.9% | -65.7% | -76.2% | -76.6% | 8.0% | | |
| Commercial Property Rental | 16 | 14 | 12 | 14 | 13 | 14 | 15 | 13 | 13 | 15 | 13 | 13 | 165 | 165 | -10.5% |
| (% change from prior year) | 0.1% | -49.6% | 1.7% | -3.7% | -4.2% | -2.6% | -0.8% | -2.7% | -6.9% | -1.7% | -7.2% | -8.0% | -10.5% | | |
| Construction Contracting | 22 | 18 | 16 | 16 | 17 | 17 | 18 | 16 | 15 | 17 | 17 | 17 | 206 | 206 | -1.3% |
| (% change from prior year) | 18.6% | 10.5% | -0.1% | -0.8% | -3.8% | -13.7% | 1.0% | 7.0% | -5.3% | -15.0% | -3.3% | -5.9% | -1.3% | | |
| Hotel/Motel Lodging | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 4 | 4 | 5 | 3 | 4 | 38 | 38 | 32.8% |
| (% change from prior year) | 105.8% | 132.1% | 17.2% | 36.8% | 48.9% | 37.9% | 34.2% | 78.3% | 35.2% | 62.9% | -26.9% | -31.9% | 32.8% | | |
| Job Printing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 4 | 4 | 0.5% |
| (% change from prior year) | 2.3% | -25.6% | -32.3% | -10.0% | 5.6% | 12.2% | 3.4% | 18.6% | 21.8% | -5.3% | 80.5% | -21.9% | 0.5% | | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 26.7% |
| (% change from prior year) | -41.5% | 2196.3% | -169.0% | -140.6% | -161.9% | -125.5% | -117.6% | -136.8% | -132.7% | -122.1% | -114.2% | -123.8% | 26.7% | | |
| Rentals of Personal Property | 9 | 8 | 6 | 6 | 7 | 7 | 7 | 7 | 7 | 9 | 7 | 6 | 86 | 86 | -0.5% |
| (% change from prior year) | 41.8% | 30.3% | -1.0% | -3.1% | 0.0% | -0.8% | -13.0% | 7.5% | 15.3% | -22.1% | -15.9% | -15.0% | -0.5% | | |
| Residential Property Rental | 11 | 11 | 10 | 11 | 10 | 11 | 12 | 11 | 11 | 12 | 11 | 12 | 133 | 133 | 3.0% |
| (% change from prior year) | 7.5% | 15.1% | 4.3% | -2.2% | 4.0% | 2.1% | 2.5% | 4.2% | 4.0% | 0.6% | 2.3% | -5.9% | 3.0% | | |
| Restaurant and Bars | 17 | 17 | 13 | 14 | 15 | 15 | 15 | 15 | 15 | 16 | 14 | 18 | 184 | 184 | 4.2% |
| (% change from prior year) | 40.0% | 50.7% | 6.7% | 5.8% | 7.6% | 8.0% | 8.3% | 8.6% | -0.8% | -13.5% | -18.9% | -18.4% | 4.2% | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Retail Sales | 102 | 97 | 81 | 79 | 81 | 85 | 103 | 82 | 79 | 92 | 86 | 92 | 1,059 | 1,059 | -2.9% |
| (% change from prior year) | 17.7% | 18.0% | -6.3% | -8.0% | 0.7% | -4.1% | -4.4% | -4.5% | -5.7% | -10.6% | -14.1% | -8.1% | -2.9% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | -50.9% |
| (% change from prior year) | -89.5% | -95.6% | -53.0% | -52.2% | -49.0% | -55.3% | -53.4% | -32.1% | -34.7% | -29.2% | 14.7% | -12.8% | -50.9% | | |
| Use Tax | 10 | 8 | 9 | 10 | 9 | 9 | 12 | 10 | 7 | 11 | 9 | 10 | 114 | 114 | 3.5% |
| (% change from prior year) | 12.9% | -2.5% | 12.4% | -4.6% | -1.6% | -1.2% | -5.6% | -3.4% | 69.3% | -2.5% | 2.7% | 13.4% | 3.5% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 194 | 182 | 150 | 153 | 157 | 162 | 186 | 158 | 153 | 178 | 162 | 165 | 2,000 | 2,000 | -1.5% |
| (% change from prior year) | 20.2% | 9.6% | -2.0% | -4.5% | 0.8% | -3.4% | -2.5% | 0.0% | -1.2% | -9.5% | -11.8% | -9.3% | -1.5% | | |
| | | | | | | | | | | | | | 11 | 11 | -35.3% |
| | | | | | | | | | | | | | 2,011 | 2,011 | -1.8% |

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(2+10)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$722 | \$667 | \$569 | -21.3% | \$569 | -21.3% | \$0 | NA |
| August | 681 | 605 | 515 | -24.4% | 515 | -24.4% | 0 | NA |
| September | 625 | 659 | 0 | NA | 0 | NA | 0 | NA |
| October | 560 | 603 | 0 | NA | 0 | NA | 0 | NA |
| November | 670 | 624 | 0 | NA | 0 | NA | 0 | NA |
| December | 554 | 596 | 0 | NA | 0 | NA | 0 | NA |
| January | 574 | 605 | 0 | NA | 0 | NA | 0 | NA |
| February | 527 | 610 | 0 | NA | 0 | NA | 0 | NA |
| March | 536 | 584 | 0 | NA | 0 | NA | 0 | NA |
| April | 574 | 609 | 0 | NA | 0 | NA | 0 | NA |
| May | 555 | 613 | 0 | NA | 0 | NA | 0 | NA |
| June | 539 | 614 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$7,117 | \$7,389 | \$1,083 | NA | \$1,083 | -84.8% | \$0 | NA |
| Year End Adjustment | (87) | (19) | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$7,030 | \$7,370 | \$1,083 | NA | \$1,083 | -84.6% | \$0 | NA |

Actual vs. Budget

| | |
|---------------------|---------|
| YTD Actual Revenue: | \$1,083 |
| YTD Budget: | 1,272 |
| Dollars Over/Under: | (\$189) |
| Percent Over/Under: | -14.8% |

Actual vs. Prior Year

| | |
|------------------------|---------|
| YTD Actual Revenue: | \$1,083 |
| YTD Prior Year Actual: | 1,403 |
| Dollars Over/Under PY: | (320) |
| Percent Over/Under PY: | -22.8% |

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(2+10)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$1,816 | \$2,182 | \$2,618 | 44.2% | \$2,618 | 44.2% | \$0 | NA |
| August | 2,614 | 2,661 | 2,769 | 5.9% | 2,769 | 5.9% | 0 | NA |
| September | 2,986 | 2,705 | 0 | NA | 0 | NA | 0 | NA |
| October | 2,750 | 1,887 | 0 | NA | 0 | NA | 0 | NA |
| November | 2,098 | 1,524 | 0 | NA | 0 | NA | 0 | NA |
| December | 1,663 | 1,187 | 0 | NA | 0 | NA | 0 | NA |
| January | 1,651 | 1,102 | 0 | NA | 0 | NA | 0 | NA |
| February | 1,845 | 1,349 | 0 | NA | 0 | NA | 0 | NA |
| March | 1,726 | 1,307 | 0 | NA | 0 | NA | 0 | NA |
| April | 1,562 | 5,063 | 0 | NA | 0 | NA | 0 | NA |
| May | 1,718 | 1,785 | 0 | NA | 0 | NA | 0 | NA |
| June | 1,745 | 1,906 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$24,175 | \$24,658 | \$5,387 | NA | \$5,387 | -77.7% | \$0 | NA |
| Year End Adjustment | \$300 | \$48 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$24,475 | \$24,706 | \$5,387 | NA | \$5,387 | -78.0% | \$0 | NA |

Actual vs. Budget

| | |
|---------------------|---------|
| YTD Actual Revenue: | \$5,387 |
| YTD Budget: | 4,843 |
| Dollars Over/Under: | \$544 |
| Percent Over/Under: | 11.2% |

Actual vs. Prior Year

| | |
|------------------------|---------|
| YTD Actual Revenue: | \$5,387 |
| YTD Prior Year Actual: | 4,430 |
| Dollars Over/Under PY: | 957 |
| Percent Over/Under PY: | 21.6% |

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(2+10)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$6,448 | \$6,564 | \$7,752 | 20.2% | \$7,752 | 20.2% | \$0 | NA |
| August | 6,628 | 6,030 | 7,263 | 9.6% | 7,263 | 9.6% | 0 | NA |
| September | 6,124 | 6,277 | 0 | NA | 0 | NA | 0 | NA |
| October | 6,423 | 6,334 | 0 | NA | 0 | NA | 0 | NA |
| November | 6,220 | 6,581 | 0 | NA | 0 | NA | 0 | NA |
| December | 6,703 | 6,650 | 0 | NA | 0 | NA | 0 | NA |
| January | 7,630 | 7,768 | 0 | NA | 0 | NA | 0 | NA |
| February | 6,317 | 6,571 | 0 | NA | 0 | NA | 0 | NA |
| March | 6,180 | 6,520 | 0 | NA | 0 | NA | 0 | NA |
| April | 7,850 | 7,283 | 0 | NA | 0 | NA | 0 | NA |
| May | 7,336 | 6,597 | 0 | NA | 0 | NA | 0 | NA |
| June | 7,339 | 6,818 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$81,199 | \$79,993 | \$15,015 | NA | \$15,015 | -81.5% | \$0 | NA |
| Year End Adjustment | 682 | 435 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$81,881 | \$80,428 | \$15,015 | NA | \$15,015 | -81.7% | \$0 | NA |

Actual vs. Budget

| | |
|---------------------|----------|
| YTD Actual Revenue: | \$15,015 |
| YTD Budget: | 12,594 |
| Dollars Over/Under: | \$2,421 |
| Percent Over/Under: | 19.2% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$15,015 |
| YTD Prior Year Actual: | 13,076 |
| Dollars Over/Under PY: | 1,939 |
| Percent Over/Under PY: | 14.8% |

PUBLIC SAFETY EXPANSION - FIRE EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(2+10)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2021-22 | % Chg | |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|----------------|--------------|
| | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | Act/Est | Budget | from PY | |
| | | | | | | | | | | | | | | | Actuals | |
| Amusements | 24 | 25 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 77 | 77 | 8.0% | |
| (% change from prior year) | 922.5% | 600.0% | -5.9% | -27.2% | -49.5% | -45.8% | -39.5% | -48.9% | -54.9% | -65.7% | -76.2% | -76.6% | 8.0% | | | |
| Commercial Property Rental | 129 | 116 | 97 | 112 | 105 | 108 | 119 | 103 | 101 | 118 | 106 | 104 | 1,318 | 1,318 | -10.5% | |
| (% change from prior year) | 0.1% | -49.6% | 1.7% | -3.7% | -4.2% | -2.6% | -0.8% | -2.7% | -6.9% | -1.7% | -7.2% | -8.0% | -10.5% | | | |
| Construction Contracting | 174 | 144 | 129 | 124 | 139 | 137 | 145 | 125 | 121 | 135 | 137 | 138 | 1,648 | 1,648 | -1.3% | |
| (% change from prior year) | 18.6% | 10.5% | -0.1% | -0.8% | -3.8% | -13.7% | 1.0% | 7.0% | -5.3% | -15.0% | -3.3% | -5.9% | -1.3% | | | |
| Hotel/Motel Lodging | 26 | 27 | 16 | 19 | 26 | 25 | 20 | 30 | 34 | 37 | 23 | 20 | 303 | 303 | 32.8% | |
| (% change from prior year) | 105.8% | 132.1% | 17.2% | 36.8% | 48.9% | 37.9% | 34.2% | 78.3% | 35.2% | 62.9% | -26.9% | -31.9% | 32.8% | | | |
| Job Printing | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 1 | 34 | 34 | 0.5% | |
| (% change from prior year) | 2.3% | -25.6% | -32.3% | -10.0% | 5.6% | 12.2% | 3.4% | 18.6% | 21.8% | -5.3% | 80.5% | -21.9% | 0.5% | | | |
| Publishing | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 26.7% | |
| (% change from prior year) | -41.5% | 2196.3% | -169.0% | -140.6% | -161.9% | -125.5% | -117.6% | -136.8% | -132.7% | -122.1% | -114.2% | -123.8% | 26.7% | | | |
| Rentals of Personal Property | 69 | 65 | 48 | 50 | 55 | 55 | 58 | 54 | 58 | 71 | 54 | 51 | 688 | 688 | -0.5% | |
| (% change from prior year) | 41.8% | 30.3% | -1.0% | -3.1% | 0.0% | -0.8% | -13.0% | 7.5% | 15.3% | -22.1% | -15.9% | -15.0% | -0.5% | | | |
| Residential Property Rental | 91 | 91 | 83 | 86 | 80 | 89 | 95 | 85 | 89 | 94 | 87 | 93 | 1,063 | 1,063 | 3.0% | |
| (% change from prior year) | 7.5% | 15.1% | 4.3% | -2.2% | 4.0% | 2.1% | 2.5% | 4.2% | 4.0% | 0.6% | 2.3% | -5.9% | 3.0% | | | |
| Restaurant and Bars | 139 | 138 | 107 | 114 | 119 | 119 | 121 | 124 | 122 | 132 | 115 | 124 | 1,474 | 1,474 | 4.2% | |
| (% change from prior year) | 40.0% | 50.7% | 6.7% | 5.8% | 7.6% | 8.0% | 8.3% | 8.6% | -0.8% | -13.5% | -18.9% | -18.4% | 4.2% | | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | | |
| Retail Sales | 814 | 777 | 647 | 636 | 651 | 676 | 826 | 653 | 636 | 737 | 692 | 730 | 8,475 | 8,475 | -2.9% | |
| (% change from prior year) | 17.7% | 18.0% | -6.3% | -8.0% | 0.7% | -4.1% | -4.4% | -4.5% | -5.7% | -10.6% | -14.1% | -8.1% | -2.9% | | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 0 | 1 | 3 | 8 | 8 | -50.9% | |
| (% change from prior year) | -89.5% | -95.6% | -53.0% | -52.2% | -49.0% | -55.3% | -53.4% | -32.1% | -34.7% | -29.2% | 14.7% | -12.8% | -50.9% | | | |
| Use Tax | 81 | 66 | 69 | 79 | 73 | 75 | 99 | 82 | 54 | 90 | 73 | 67 | 908 | 908 | 3.5% | |
| (% change from prior year) | 12.9% | -2.5% | 12.4% | -4.6% | -1.6% | -1.2% | -5.6% | -3.4% | 69.3% | -2.5% | 2.7% | 13.4% | 3.5% | | | |
| Rounding Adjustment | | | | | | | | | | | | | | | | |
| Total | 1,550 | 1,453 | 1,201 | 1,226 | 1,254 | 1,295 | 1,488 | 1,263 | 1,221 | 1,421 | 1,294 | 1,333 | 15,999 | 15,999 | -1.5% | |
| (% change from prior year) | 20.2% | 9.6% | -2.0% | -4.5% | 0.8% | -3.4% | -2.5% | 0.0% | -1.2% | -9.5% | -11.8% | -9.3% | -1.5% | | | |
| | | | | | | | | | | | | | GASB | 87 | 87 | -36.5% |
| | | | | | | | | | | | | | Total | 16,086 | 16,086 | -1.8% |

PUBLIC SAFETY EXPANSION - POLICE EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(2+10)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2021-22 | % Chg | |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|----------------|--------------|
| | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | Act/Est | Budget | from PY | |
| | | | | | | | | | | | | | | | Actuals | |
| Amusements | 97 | 100 | 11 | 11 | 11 | 11 | 11 | 11 | 13 | 13 | 9 | 11 | 309 | 309 | 8.0% | |
| (% change from prior year) | 922.5% | 600.0% | -5.9% | -27.2% | -49.5% | -45.8% | -39.5% | -48.9% | -54.9% | -65.7% | -76.2% | -76.6% | 8.0% | | | |
| Commercial Property Rental | 515 | 463 | 390 | 449 | 421 | 432 | 475 | 413 | 403 | 471 | 423 | 417 | 5,272 | 5,272 | -10.5% | |
| (% change from prior year) | 0.1% | -49.6% | 1.7% | -3.7% | -4.2% | -2.6% | -0.8% | -2.7% | -6.9% | -1.7% | -7.2% | -8.0% | -10.5% | | | |
| Construction Contracting | 695 | 576 | 514 | 497 | 556 | 547 | 578 | 500 | 484 | 541 | 546 | 558 | 6,592 | 6,592 | -1.3% | |
| (% change from prior year) | 18.6% | 10.5% | -0.1% | -0.8% | -3.8% | -13.7% | 1.0% | 7.0% | -5.3% | -15.0% | -3.3% | -5.9% | -1.3% | | | |
| Hotel/Motel Lodging | 106 | 106 | 63 | 77 | 105 | 98 | 78 | 122 | 135 | 148 | 93 | 82 | 1,213 | 1,213 | 32.8% | |
| (% change from prior year) | 105.8% | 132.1% | 17.2% | 36.8% | 48.9% | 37.9% | 34.2% | 78.3% | 35.2% | 62.9% | -26.9% | -31.9% | 32.8% | | | |
| Job Printing | 12 | 10 | 8 | 13 | 12 | 13 | 12 | 10 | 11 | 11 | 15 | 10 | 137 | 137 | 0.5% | |
| (% change from prior year) | 2.3% | -25.6% | -32.3% | -10.0% | 5.6% | 12.2% | 3.4% | 18.6% | 21.8% | -5.3% | 80.5% | -21.9% | 0.5% | | | |
| Publishing | 0 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (1) | 7 | 7 | 26.7% | |
| (% change from prior year) | -41.5% | 2196.3% | -169.0% | -140.6% | -161.9% | -125.5% | -117.6% | -136.8% | -132.7% | -122.1% | -114.2% | -123.8% | 26.7% | | | |
| Rentals of Personal Property | 276 | 262 | 192 | 198 | 219 | 220 | 233 | 217 | 231 | 286 | 217 | 200 | 2,751 | 2,751 | -0.5% | |
| (% change from prior year) | 41.8% | 30.3% | -1.0% | -3.1% | 0.0% | -0.8% | -13.0% | 7.5% | 15.3% | -22.1% | -15.9% | -15.0% | -0.5% | | | |
| Residential Property Rental | 365 | 364 | 334 | 346 | 322 | 358 | 381 | 342 | 356 | 377 | 350 | 355 | 4,250 | 4,250 | 3.0% | |
| (% change from prior year) | 7.5% | 15.1% | 4.3% | -2.2% | 4.0% | 2.1% | 2.5% | 4.2% | 4.0% | 0.6% | 2.3% | -5.9% | 3.0% | | | |
| Restaurant and Bars | 557 | 551 | 427 | 455 | 478 | 477 | 485 | 496 | 488 | 527 | 460 | 495 | 5,896 | 5,896 | 4.2% | |
| (% change from prior year) | 40.0% | 50.7% | 6.7% | 5.8% | 7.6% | 8.0% | 8.3% | 8.6% | -0.8% | -13.5% | -18.9% | -18.4% | 4.2% | | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | | |
| Retail Sales | 3,256 | 3,107 | 2,587 | 2,542 | 2,603 | 2,705 | 3,303 | 2,614 | 2,542 | 2,947 | 2,767 | 2,926 | 33,899 | 33,899 | -2.9% | |
| (% change from prior year) | 17.7% | 18.0% | -6.3% | -8.0% | 0.7% | -4.1% | -4.4% | -4.5% | -5.7% | -10.6% | -14.1% | -8.1% | -2.9% | | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | | |
| Transportation | 0 | 0 | 1 | 1 | 1 | 18 | 2 | 2 | 2 | 2 | 3 | 1 | 33 | 33 | -50.9% | |
| (% change from prior year) | -89.5% | -95.6% | -53.0% | -52.2% | -49.0% | -55.3% | -53.4% | -32.1% | -34.7% | -29.2% | 14.7% | -12.8% | -50.9% | | | |
| Use Tax | 323 | 263 | 276 | 315 | 291 | 300 | 394 | 327 | 218 | 362 | 293 | 271 | 3,633 | 3,633 | 3.5% | |
| (% change from prior year) | 12.9% | -2.5% | 12.4% | -4.6% | -1.6% | -1.2% | -5.6% | -3.4% | 69.3% | -2.5% | 2.7% | 13.4% | 3.5% | | | |
| Rounding Adjustment | | | | | | | | | | | | | | | | |
| Total | 6,202 | 5,810 | 4,803 | 4,904 | 5,017 | 5,181 | 5,953 | 5,052 | 4,883 | 5,686 | 5,176 | 5,327 | 63,994 | 63,994 | -1.5% | |
| (% change from prior year) | 20.2% | 9.6% | -2.0% | -4.5% | 0.8% | -3.4% | -2.5% | 0.0% | -1.2% | -9.5% | -11.8% | -9.3% | -1.5% | | | |
| | | | | | | | | | | | | | GASB | 348 | 348 | -36.1% |
| | | | | | | | | | | | | | Total | 64,342 | 64,342 | -1.8% |

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
2+10

| | 2020-21 Actual | 2021-22 Budget | % Change from PY Actual | 2021-22 Actual | % Change from PY Actual | % Change from CY Budget | 2021-22 Estimate | % Change from PY Actual | 2022-23 Proposed Budget | % Change from PY Estimate |
|------------------------------------|---------------------------|---------------------------|--|---------------------------|--|--|-----------------------------|--|--|--|
| July | \$15,466 | \$15,890 | 2.7% | \$18,856 | 21.9% | 18.7% | \$18,856 | 21.9% | 0 | NA |
| August | 14,866 | 15,222 | 2.4% | 17,238 | 16.0% | 13.2% | 17,238 | 16.0% | 0 | NA |
| September | 15,244 | 15,628 | 2.5% | 0 | NA | NA | 0 | NA | 0 | NA |
| October | 15,603 | 15,485 | -0.8% | 0 | NA | NA | 0 | NA | 0 | NA |
| November | 15,466 | 15,957 | 3.2% | 0 | NA | NA | 0 | NA | 0 | NA |
| December | 15,894 | 16,583 | 4.3% | 0 | NA | NA | 0 | NA | 0 | NA |
| January | 18,864 | 19,489 | 3.3% | 0 | NA | NA | 0 | NA | 0 | NA |
| February | 15,274 | 15,976 | 4.6% | 0 | NA | NA | 0 | NA | 0 | NA |
| March | 15,794 | 15,727 | -0.4% | 0 | NA | NA | 0 | NA | 0 | NA |
| April | 19,810 | 17,893 | -9.7% | 0 | NA | NA | 0 | NA | 0 | NA |
| May | 18,370 | 16,029 | -12.7% | 0 | NA | NA | 0 | NA | 0 | NA |
| June | 18,769 | 17,128 | -8.7% | 0 | NA | NA | 0 | NA | 0 | NA |
| Subtotal | \$199,421 | \$197,007 | -1.2% | \$36,094 | NA | NA | \$36,094 | -81.9% | \$0 | NA |
| Year end adjust. (GASB) | 1,871 | 938 | -49.9% | 0 | NA | NA | 0 | NA | 0 | NA |
| TOTAL: | \$201,292 | \$197,945 | -1.7% | \$36,094 | NA | NA | \$36,094 | -82.1% | \$0 | NA |

Actual vs. Budget

| | |
|-----------------------|-----------------|
| YTD Actual Revenue: | \$36,094 |
| YTD Budget: | 31,112 |
| Dollars Over/(Under): | \$4,982 |
| Percent Over/(Under): | 16.0% |

Actual vs. PY

| | |
|------------------------|-----------------|
| YTD Actual Revenue: | \$36,094 |
| YTD Prior Year Actual: | 30,332 |
| Dollars Over/(Under): | \$5,762 |
| Percent Over/(Under): | 19.0% |

STATE SALES TAX - CATEGORY ANALYSIS
FY 2021-22 ACTUALS
(in thousands)

| Category | JUL (Act) | AUG (Act) | SEP (Est) | OCT (Est) | NOV (Est) | DEC (Est) | JAN (Est) | FEB (Est) | MAR (Est) | APR (Est) | MAY (Est) | JUN (Est) | TOTAL | % Change fr PY Acts |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------------|
| Transportation & Towing | \$28 | \$26 | \$117 | \$193 | \$202 | \$182 | \$90 | \$127 | \$127 | \$133 | \$123 | \$159 | 1,508 | 23.8% |
| <i>% change from PY actual</i> | -44.4% | -52.8% | 98.1% | -11.5% | -17.5% | -25.3% | 43.9% | 153.8% | 95.6% | 130.2% | 148.3% | 159.1% | | |
| Mining-Oil & Gas Production | \$201 | \$169 | \$210 | \$183 | \$193 | \$188 | \$170 | \$185 | \$173 | \$193 | \$213 | \$212 | 2,291 | 6.5% |
| <i>% change from PY actual</i> | 1.6% | 8.0% | 8.3% | 19.9% | -1.5% | 9.8% | -1.3% | 12.7% | 3.9% | -5.7% | 11.1% | 15.5% | | |
| Utilities | \$11,042 | \$12,495 | \$11,889 | \$10,853 | \$8,917 | \$6,354 | \$6,652 | \$7,755 | \$6,931 | \$6,663 | \$6,538 | \$7,612 | 103,701 | -3.7% |
| <i>% change from PY actual</i> | 21.6% | 4.6% | -6.4% | -8.1% | -8.7% | -14.3% | -8.5% | -2.3% | -6.3% | -6.4% | -11.8% | -2.6% | | |
| Communications | \$1,109 | \$1,050 | \$1,361 | \$1,259 | \$1,302 | \$1,246 | \$1,294 | \$1,250 | \$1,214 | \$1,292 | \$1,252 | \$1,246 | 14,876 | 7.2% |
| <i>% change from PY actual</i> | -22.8% | -23.2% | 10.4% | 14.0% | 18.8% | 13.5% | 15.8% | 20.4% | 14.1% | 12.2% | 15.3% | 14.9% | | |
| Private Car & Pipelines | \$40 | \$38 | \$36 | \$36 | \$36 | \$37 | \$45 | \$22 | \$36 | \$39 | \$41 | \$40 | 447 | -12.1% |
| <i>% change from PY actual</i> | 4.5% | -1.7% | -4.0% | -7.4% | -6.0% | -2.6% | -36.4% | -42.5% | -5.6% | -24.3% | 2.5% | 2.5% | | |
| Publishing | \$37 | \$264 | \$5 | \$6 | \$6 | \$4 | \$5 | \$4 | \$4 | \$4 | \$4 | \$3 | 346 | 6.3% |
| <i>% change from PY actual</i> | 26.6% | 959.0% | -81.4% | -79.5% | -78.3% | -83.7% | -85.5% | -84.5% | -83.0% | -85.4% | -85.7% | -87.4% | | |
| Printing | \$186 | \$169 | \$47 | \$195 | \$182 | \$181 | \$176 | \$161 | \$154 | \$167 | \$150 | \$154 | 1,922 | 3.7% |
| <i>% change from PY actual</i> | 23.9% | 6.6% | -69.1% | 3.1% | 20.4% | 15.8% | 4.0% | 17.6% | 16.3% | 2.5% | 14.1% | -5.2% | | |
| Restaurants & Bars | \$29,239 | \$29,224 | \$20,729 | \$21,837 | \$22,770 | \$22,937 | \$23,757 | \$23,493 | \$23,335 | \$25,533 | \$22,500 | \$24,520 | 289,874 | -5.0% |
| <i>% change from PY actual</i> | 31.9% | 44.0% | -4.3% | -4.7% | -4.8% | -3.6% | -1.9% | -2.7% | -11.6% | -20.8% | -26.8% | -24.5% | | |
| Amusements | \$3,689 | \$2,896 | \$1,190 | \$1,217 | \$1,359 | \$1,634 | \$1,708 | \$1,626 | \$1,706 | \$2,002 | \$1,326 | \$1,505 | 21,858 | 24.3% |
| <i>% change from PY actual</i> | 338.3% | 301.6% | 51.6% | 24.0% | 12.0% | 14.7% | 19.9% | 17.1% | -9.5% | -21.3% | -36.9% | -34.0% | | |
| Rentals-Personal Property | \$9,429 | \$9,442 | \$7,172 | \$7,476 | \$7,699 | \$7,549 | \$8,725 | \$7,863 | \$7,980 | \$9,329 | \$7,702 | \$7,521 | 97,887 | -2.0% |
| <i>% change from PY actual</i> | 26.3% | 24.2% | -4.3% | -8.1% | -1.7% | -3.2% | -5.6% | 2.9% | 5.4% | -19.0% | -15.0% | -11.9% | | |
| Contracting | \$16,236 | \$14,160 | \$16,127 | \$15,794 | \$16,721 | \$15,502 | \$18,016 | \$15,054 | \$14,680 | \$16,675 | \$16,385 | \$18,003 | 193,353 | 7.6% |
| <i>% change from PY actual</i> | -0.9% | -9.5% | 8.9% | 4.2% | 1.8% | 10.7% | 3.4% | 13.3% | 15.5% | 14.1% | 21.1% | 14.0% | | |
| Retail | \$175,989 | \$164,151 | \$148,861 | \$146,344 | \$151,253 | \$163,680 | \$199,631 | \$150,928 | \$149,593 | \$177,905 | \$164,668 | \$173,781 | 1,966,784 | 3.2% |
| <i>% change from PY actual</i> | 18.3% | 17.3% | 3.4% | -0.2% | 5.1% | 5.6% | 4.7% | 3.1% | -0.2% | -5.6% | -6.2% | -1.5% | | |
| Severance - Mining | \$3,743 | \$2,999 | \$928 | \$915 | \$842 | \$797 | \$1,077 | \$836 | \$865 | \$892 | \$1,009 | \$1,298 | 16,201 | -43.1% |
| <i>% change from PY actual</i> | 192.3% | 41.6% | -50.6% | -49.1% | -41.6% | -56.7% | -59.3% | -63.2% | -70.3% | -73.7% | -65.3% | -67.7% | | |
| Bed Tax - Hotel/Motel | \$8,885 | \$8,551 | \$5,248 | \$6,148 | \$7,460 | \$6,661 | \$5,918 | \$7,495 | \$8,451 | \$9,420 | \$6,704 | \$6,454 | 87,395 | 3.9% |
| <i>% change from PY actual</i> | 71.1% | 79.1% | 3.6% | 4.6% | 8.9% | 10.2% | 9.8% | 24.7% | 14.1% | -17.5% | -35.3% | -33.5% | | |
| Other | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | NA |
| State Total | 259,854 | 245,636 | 213,920 | 212,456 | 218,942 | 226,952 | 267,264 | 216,799 | 215,249 | 250,247 | 228,615 | 242,509 | 2,798,444 | 1.8% |
| Cities Share (25%) | 64,964 | 61,409 | 53,480 | 53,114 | 54,736 | 56,738 | 66,816 | 54,200 | 53,812 | 62,562 | 57,154 | 60,627 | 699,611 | 1.8% |
| Phoenix Population Percentage | 29.03% | 28.07% | 28.07% | 28.07% | 28.07% | 28.07% | 28.07% | 28.07% | 28.07% | 28.07% | 28.07% | 28.07% | | |
| Phoenix TOTAL | \$18,856 | \$17,238 | \$15,012 | \$14,910 | \$15,365 | \$15,927 | \$18,756 | \$15,214 | \$15,106 | \$17,562 | \$16,044 | \$17,019 | \$197,007 | -1.2% |

| | | |
|--------------------------|------------------|---------------|
| Year End GASB Adjustment | 938 | -49.9% |
| Total | \$197,945 | -1.7% |

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
2+10

| Category | Prior Year Actual | Current Year | | | CY Actual/PY Actual | | CY Actual/CY Budget | |
|---|----------------------|------------------|------------------|------------------|---------------------|--------------|---------------------|--------------|
| | | Budget | Estimate | Actual | Amount | Percent | Amount | Percent |
| Transportation & Towing | \$55 | \$170 | \$170 | \$26 | (\$29) | -52.8% | (\$144) | -84.6% |
| Mining-Oil & Gas Production | \$157 | \$174 | \$174 | \$169 | 12 | 8.0% | (\$5) | -2.9% |
| Utilities | \$11,951 | \$12,124 | \$12,124 | \$12,495 | 545 | 4.6% | \$371 | 3.1% |
| Communications | \$1,368 | \$1,238 | \$1,238 | \$1,050 | (318) | -23.2% | (\$188) | -15.2% |
| Private Car & Pipelines | \$39 | \$38 | \$38 | \$38 | (1) | -1.7% | \$0 | 0.8% |
| Publishing | \$25 | \$32 | \$32 | \$264 | 239 | 959.0% | \$232 | 726.9% |
| Printing | \$159 | \$225 | \$225 | \$169 | 10 | 6.6% | (\$55) | -24.7% |
| Restaurants & Bars | \$20,295 | \$21,869 | \$21,869 | \$29,224 | 8,929 | 44.0% | \$7,355 | 33.6% |
| Amusements | \$721 | \$1,592 | \$1,592 | \$2,896 | 2,175 | 301.6% | \$1,304 | 81.9% |
| Rentals-Personal Property | \$7,600 | \$7,703 | \$7,703 | \$9,442 | 1,842 | 24.2% | \$1,738 | 22.6% |
| Contracting | \$15,638 | \$15,345 | \$15,345 | \$14,160 | (1,478) | -9.5% | (\$1,185) | -7.7% |
| Retail | \$139,972 | \$142,074 | \$142,074 | \$164,151 | 24,179 | 17.3% | \$22,077 | 15.5% |
| Severance - Mining | \$2,118 | \$1,440 | \$1,440 | \$2,999 | 881 | 41.6% | \$1,560 | 108.4% |
| Bed Tax - Hotel/Motel | \$4,775 | \$5,743 | \$5,743 | \$8,551 | 3,776 | 79.1% | \$2,808 | 48.9% |
| Other | \$0 | \$0 | \$0 | \$0 | 0 | NA | 0 | NA |
| DISTRIBUTION BASE TOTAL | \$204,874 | \$209,767 | \$209,767 | \$245,636 | \$40,762 | 19.9% | \$35,869 | 17.1% |
| Distribution to Cities (25% of distribution base) | 51,218 | 52,442 | 52,442 | 61,409 | 10,191 | 19.9% | 8,967 | 17.1% |
| Phoenix Share of Distribution (actual is 28.07%) | \$14,866 | \$15,222 | \$15,222 | \$17,238 | \$2,372 | 16.0% | \$2,016 | 13.2% |

City of Phoenix
Recreational (Non-Medical) Marijuana (MJ) Retail Sales Tax Report¹
Tax Revenue from July through August 2021 (June-July Activity)
(In Thousands)

| Recreational (Non-Medical) MJ Retail Sales Taxes | Current Fiscal Year | | | Prior Fiscal Year ¹ | |
|--|---------------------|------------|--------------------------|--------------------------------|---------------------|
| | July | Aug | Fiscal YTD FY 2021-22 | Fiscal YTD FY 2020-21 | Total FY 2020-21 |
| City Sales Tax Collection from Recreational MJ Retail Sales | 296 | 359 | 655 | NA | 1,174 |
| State-Shared Sales Tax Collection from MJ Retail Sales | 76 | 76 | 152 | NA | 283 |
| 16% Excise Tax on MJ Retail Sales for Police and Fire Personnel Costs ² | NA | NA | NA | NA | 2,811 |
| 16% Excise Tax on MJ Retail Sales for AHUR ^{2 3} | NA | NA | NA | NA | 850 |
| Total COP Recreational (Non-Medical) MJ Retail Sales Taxes | 372 | 435 | 807 | NA | 5,118 |

| Recreational MJ Sales Taxes Earmarked for Public Safety Pension ⁴ | Current Fiscal Year | | | Prior Fiscal Year ¹ | |
|--|---------------------|------------|--------------------------|--------------------------------|---------------------|
| | July | Aug | Fiscal YTD FY 2021-22 | Fiscal YTD FY 2020-21 | Total FY 2020-21 |
| GF City Retail Sales Tax from Recreational MJ Retail Sales (1.2% of 2.3% tax rate) | 154 | 187 | 342 | NA | 612 |
| 16% Excise Tax on MJ Retail Sales for Police and Fire Personnel Costs ² | NA | NA | NA | NA | 2,811 |
| Total Recreational MJ Sales Taxes Earmarked for Public Safety Pension | 154 | 187 | 342 | NA | 3,423 |

Notes:

¹ In the November 3, 2020 General Election, voters approved the Smart and Safe Arizona Act (Proposition 207), which has become effective to govern the possession, sale, and taxation of Recreational marijuana in Arizona. In January 2021, the City started collecting sales tax from Recreational marijuana sales. However, the business activity in January was not reported until February 2021.

² The additional 16% excise tax is deposited into the Smart and Safe Arizona Fund (SSAF). SSAF monies are first used to pay administrative costs of certain state agencies. The remainder of these monies will then be distributed on or before June 30 and December 31 of each year as follows:

- 33.0% to community colleges
- 31.4% to local law enforcement and fire departments for personnel costs
- 25.4% to the Arizona Highway User Revenue fund (AHUR)
- 10.0% to the Justice Reinvestment fund
- 0.2% to the Attorney General, or to grant to localities for enforcement

³ The City received the AHUR portion of the MJ Excise Tax for FY 2020-21 in September 2021.

⁴ On June 16, 2021, the City Council adopted the pension funding policy that designated the General Fund (GF) portion of the City Sales tax from Recreational (non-medical) MJ retail sales and the state-shared 16% excise tax on the MJ sales for Police and Fire personnel costs to paying down public safety pension liability.

**City of Phoenix
Recreational (Non-Medical) Marijuana (MJ) Retail Sales Tax Report
Tax Revenue from July through August 2021 (June-July Activity)
(In Thousands)**

