# City of Phoenix 

To: Mayor and City Council
Date: December 22, 2023

From:


Subject: GENERAL FUND REVENUE REPORT - 5 MONTH ACTUAL REVENUE

General Fund (GF) revenue collections of $\$ 761.0$ million through November were $\$ 74.6$ million or $10.9 \%$ higher than the 2022-23 collections of $\$ 686.4$ million. The double-digit growth rate is primarily attributable to higher revenue collections in city and state-shared sales and income taxes, and interest earnings. The City has benefited from inflationary pressures, drawing in greater tax revenue from higher-priced taxable goods and a rise in wages. However, the retail category, which is the largest sales tax category, has experienced a significant slowdown since June 2022, with only $4.8 \%$ average growth for city retail sales tax and $3.7 \%$ for state-shared retail sales tax, which represents a considerable decline from the double-digit growth rates in 2021-22. Retail sales tax collections for the first five months of the fiscal year have also been extremely volatile and difficult to predict.

It should be noted the year-to-date growth rate of $10.9 \%$ is not indicative of actual GF revenue collections due to incorrect taxpayer filings in August and September, causing an overstatement in the General Fund and an understatement in the Public Safety Enhancement Fund. Staff is working with the Arizona Department of Revenue and the taxpayers to correct this issue. Additionally, there has been a delay in posting accrual entries for the emergency transportation services category, which has also impacted the actual collections in November. Based on preliminary data, it is anticipated that the adjusted General Fund growth rate will be $15.7 \%$, which decreased from last month's adjusted rate of $16.0 \%$. Staff will continue to diligently analyze revenue data and seek the input of our trusted economic sources to develop revised estimates for the current fiscal year and 2024-25. Staff will also work with the University of Arizona's Economic Business Research Center to update the econometric sales tax model used to estimate sales tax in preparation for the GF Status and Multi-Year Forecast scheduled to be presented to City Council in February 2024.

## General Fund Sales Tax (June - October Business Activity)

At five months of 2023-24, the combined GF revenue from city and state-shared sales tax was $\$ 398.9$ million, reflecting growth of $7.3 \%$ compared to November 2022.

City Sales Tax- Year-to-date (YTD) 2023-24 collections were $\$ 298.1$ million, representing $7.9 \%$ growth compared to November 2022, and the adjusted YTD growth rate is $5.6 \%$ after rectifying the incorrect taxpayer filings.

The accumulative November YOY growth percentages in key categories of city sales tax include:

- retail: $6.0 \%$ (adjusted from $9.7 \%$ to $6.0 \%$ due to ADOR shifting monies from the Use Tax to the Retail category, causing an artificial increase in Retail and low collections in the Use Tax category in August and October).
- contracting: 15.4\%
- restaurants \& bars: $2.0 \%$
- hotel/motel: -3.9\%
- telecommunications: 16.7\%
- commercial property rentals: 16.0\%

State-Shared Sales Tax- YTD 2023-24 collections were $\$ 100.8$ million, or $5.5 \%$ growth compared to November 2022. However, $5.5 \%$ growth is not indicative of actual State-Shared Sales Tax performance due to ADOR shifting monies from the Use Tax to the Retail category for technical adjustments, and the Use Tax is not shared with cities and towns, causing an artificial increase in State-Shared Sales Tax collections in August and October 2023.
The accumulative November YOY growth percentages in key categories of state sales tax include:

- retail: $2.6 \%$ (adjusted from $5.2 \%$ to $2.6 \%$ due to ADOR shifting monies from the Use Tax to the Retail category, causing an artificial increase in the Retail category in August and October).
- contracting: 11.2\%
- restaurants \& bars: 2.9\%
- hotel/motel: 3.3\%
- communications: 19.2\%

| Revenue Source | Actuals <br> 2018-19 |  | Actuals2019-20 |  | Actuals <br> 2020-21 |  | Actuals <br> 2021-22 |  | Actuals <br> 2022-23 |  | $\begin{aligned} & \text { 22-23 Act to } \\ & \text { 21-22 Act } \\ & \% \text { Change } \\ & \hline \end{aligned}$ | 5 Month Actuals 2022-23 |  | 5 Month Actuals 2023-24 |  | \% Change from PY | $\begin{aligned} & \text { Budget } \\ & \text { 2023-24 } \end{aligned}$ |  | 23-24 Budget to 22-23 Actual \$ Change |  | $\begin{aligned} & \text { 23-24 Budget } \\ & \text { to 22-23 Actual } \\ & \text { \% Change } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Local Taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Primary Property Tax | \$ | 162,130 | \$ | 170,210 | \$ | 182,043 | \$ | 192,214 | \$ | 201,050 | 4.6\% | \$ | 78,791 | \$ | 87,996 | 11.7\% | \$ | 206,935 | \$ | 5,885 | 2.9\% |
| Sales Taxes ${ }^{1 /}$ |  | 468,015 |  | 479,705 |  | 536,889 |  | 627,072 |  | 674,528 | 7.6\% |  | 276,236 |  | 298,053 | 7.9\% |  | 676,607 |  | 2,079 | 0.3\% |
| Privilege License Fees |  | 2,957 |  | 2,436 |  | 2,915 |  | 3,467 |  | 3,385 | -2.4\% |  | 463 |  | 611 | 32.0\% |  | 3,005 |  | (380) | -11.2\% |
| Other General Fund Excise Taxes |  | 18,535 |  | 18,837 |  | 19,148 |  | 19,277 |  | 19,452 | 0.9\% |  | 7,813 |  | 7,936 | 1.6\% |  | 19,617 |  | 165 | 0.8\% |
| Subtotal | \$ | 651,637 | \$ | 671,188 | \$ | 740,995 | \$ | 842,030 | \$ | 898,415 | 6.7\% | \$ | 363,303 | \$ | 394,596 | 8.6\% | \$ | 906,164 | \$ | 7,749 | 0.9\% |
| Non Taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Licenses \& Permits |  | 2,969 |  | 2,812 |  | 2,694 |  | 3,022 |  | 3,019 | -0.1\% |  | 982 |  | 971 | -1.1\% |  | 3,070 |  | 51 | 1.7\% |
| Cable Communications |  | 10,876 |  | 10,369 |  | 9,424 |  | 8,982 |  | 7,979 | -11.2\% |  | 1,917 |  | 1,692 | -11.7\% |  | 8,000 |  | 21 | 0.3\% |
| Fines \& Forfeitures |  | 12,456 |  | 10,734 |  | 9,211 |  | 8,109 |  | 7,954 | -1.9\% |  | 3,188 |  | 3,486 | 9.3\% |  | 7,987 |  | 33 | 0.4\% |
| Court Default Fee |  | 1,320 |  | 1,310 |  | 1,288 |  | 880 |  | 885 | 0.6\% |  | 307 |  | 307 | 0.0\% |  | 778 |  | (107) | -12.1\% |
| Parks \& Libraries |  | 8,629 |  | 5,824 |  | 3,790 |  | 5,576 |  | 6,713 | 20.4\% |  | 3,042 |  | 3,914 | 28.7\% |  | 6,810 |  | 97 | 1.4\% |
| Planning |  | 1,783 |  | 1,589 |  | 1,723 |  | 1,904 |  | 1,690 | -11.2\% |  | 743 |  | 570 | -23.3\% |  | 1,811 |  | 121 | 7.1\% |
| Police |  | 15,332 |  | 14,848 |  | 12,637 |  | 13,841 |  | 13,843 | 0.0\% |  | 5,671 |  | 6,691 | 18.0\% |  | 14,511 |  | 668 | 4.8\% |
| Street Transportation |  | 6,497 |  | 6,155 |  | 5,881 |  | 4,526 |  | 5,375 | 18.8\% |  | 5,899 |  | 7,712 | 30.7\% |  | 6,976 |  | 1,601 | 29.8\% |
| Emergency Transportation ${ }^{2 /}$ |  | 36,910 |  | 36,706 |  | 34,092 |  | 46,481 |  | 54,832 | 18.0\% |  | 20,717 |  | $(7,343)$ | -100\%+ |  | 51,332 |  | $(3,500)$ | -6.4\% |
| Hazardous Materials Inspection Fee |  | 1,369 |  | 1,408 |  | 1,464 |  | 1,299 |  | 1,584 | 21.9\% |  | 501 |  | 330 | -34.1\% |  | 1,700 |  | 116 | 7.3\% |
| Other Service Charges |  | 23,486 |  | 22,519 |  | 15,026 |  | 15,882 |  | 37,848 | 100\%+ |  | 13,973 |  | 21,965 | 57.2\% |  | 30,221 |  | $(7,627)$ | -20.2\% |
| All Others |  | 15,309 |  | 16,254 |  | 19,464 |  | 21,292 |  | 22,177 | 4.2\% |  | 10,806 |  | 11,388 | 5.4\% |  | 21,605 |  | (572) | -2.6\% |
| Subtotal | \$ | 136,936 | \$ | 130,528 | \$ | 116,694 | \$ | 131,792 | \$ | 163,899 | 24.4\% | \$ | 67,746 | \$ | 51,683 | -23.7\% | \$ | 154,801 | \$ | $(9,099)$ | -5.6\% |
| State Shared Revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sales Tax |  | 165,066 |  | 171,927 |  | 201,292 |  | 229,901 |  | 241,813 | 5.2\% |  | 95,622 |  | 100,838 | 5.5\% |  | 248,655 |  | 6,842 | 2.8\% |
| Income Tax |  | 196,918 |  | 214,697 |  | 240,237 |  | 213,294 |  | 308,183 | 44.5\% |  | 128,410 |  | 181,564 | 41.4\% |  | 435,656 |  | 127,473 | 41.4\% |
| Vehicle License Tax |  | 70,210 |  | 70,484 |  | 79,768 |  | 78,695 |  | 80,593 | 2.4\% |  | 31,365 |  | 32,375 | 3.2\% |  | 85,627 |  | 5,034 | 6.2\% |
| Subtotal | \$ | 432,194 | \$ | 457,108 | \$ | 521,297 | \$ | 521,889 | \$ | 630,589 | 20.8\% | \$ | 255,397 | \$ | 314,777 | 23.3\% | \$ | 769,938 | \$ | 139,349 | 22.1\% |
| Subtotal All GF Funds | \$ | 1,220,767 | \$ | 1,258,824 | \$ | 1,378,986 | \$ | 1,495,712 | \$ | 1,692,903 | 13.2\% | \$ | 686,446 | \$ | 761,056 | 10.9\% | \$ | 1,830,903 | \$ | 138,000 | 8.2\% |
| Coronavirus Relief Fund | \$ | - | \$ | 48,533 | \$ | 109,126 | \$ | - | \$ | - | NA | \$ | - | \$ | - | NA | \$ | - | \$ | - | NA |
| TOTAL ${ }^{3 /}$ | \$ | 1,220,767 | \$ | 1,307,357 | \$ | 1,488,112 | \$ | 1,495,712 | \$ | 1,692,903 | 13.8\% | \$ | 686,446 | \$ | 761,056 | 10.9\% | \$ | 1,830,903 | \$ | 138,000 | 8.2\% |

${ }^{1 /}$ Large incorrect tax filings in the Utilities category artificially increased collections in the General Fund in August and September. The year-to-date (YTD) adjusted growth rate for city sales tax is $5.6 \%$.
${ }^{2 /}$ Delayed accrual entries resulted in a negative collection in the Emergency Transportation Services (ETS) category in November. The YTD adjusted growth rate for ETS is $54.0 \%$ and Non Taxes is $34.2 \%$.
${ }^{3 /}$ Excluding the incorrect tax filings in Utilities and the delayed accrual entries in the ETS category, the YTD General Fund's revenue growth would have been $15.7 \%$.
Change from Prior Year

| $22-23$ | 5 Month Actual Revenue: | $\$$ | 686,446 |
| :--- | :--- | :--- | ---: |
| $23-24$ | 5 Month Actual Revenue: | $\$$ | 761,056 |
| Dollars Over/Under Prior Year: | $\$$ | 74,610 |  |
| Percent Over/Under Prior Year: ${ }^{3 /}$ |  | $10.9 \%$ |  |

\% Change from Prior Year and Budget

| $23-24$ \% Change from Prior Year Actual: | $10.9 \%$ |
| :--- | ---: |
| $23-24$ Budget \% Change <br> from Prior Year Actual: | $8.2 \%$ |

## General Fund Revenue

TOTAL GENERAL FUND REVENUE


GF NON-TAXES


## GF LOCAL TAXES

Annual Local Taxes $\quad 5$ Month Actuals —\% Annual Growth


GF State shared revenues


- Total General Fund revenues at five months of $\$ 761.0$ million, reflecting a year-over-year (YOY) growth of $10.9 \%$. However, excluding the incorrect tax filings in the utilities category and the delayed accrual entries in
 sales and income taxes, primary property tax, ETS, and interest earnings. The FY 2023-24 budget of $\$ 1.83$ billion is more than the overall FY 2022-23 actual by $8.2 \%$. The variance is primarily due to the increase in stateshared income tax collections. While the baseline forecast calls for continued growth in the near term, the economic conditions remain highly uncertain and difficult to predict due to factors such as inflation, market volatility, and potential impacts from Federal Reserve actions. Staff will continue to diligently analyze revenue data and seek the input of our trusted economic sources to develop revised estimates for the current fiscal year and FY 2024-25.
- Local taxes represent approximately $\$ 906.1$ million, or $49.5 \%$ of total GF collections. Local taxes are comprised primarily of property and city sales taxes. City sales taxes include various categories, such as retail/remote sales and contracting. The retail category has experienced a significant slowdown in several months, with an average growth rate of only $4.8 \%$ from June 2022 to November 2023 , considerably slower than the YOY monthly growth rates ranging from 10.8\% to 23.9\% from July 2021 through May 2022.
- Total non-tax revenues represent approximately $\$ 154.8$ million, or $8.4 \%$ of total annual GF revenues. The YOY growth rate of $-23.7 \%$ is mainly due to the delayed accrual in ETS which skewed actual collections in November. The YTD adjusted growth rate for the non-tax revenues is $34.2 \%$. The increase in ETS and the interest revenue collections is attributed to the double-digit growth.
- State Shared revenues represent $\$ 769.9$ million, or $42.1 \%$ of total annual GF collections and are comprised of state sales, income, and vehicle license taxes. Like city retail sales tax, state retail sales tax grew slower, averaging $3.7 \%$ from June 2022 through November 2023, compared to double-digit growth rates ranging from 10.5\% to 19.7\% from July 2021 through May 2022 . The slowdown in retail sales tax category could be attributed to decreased consumer activity resulting from increased gasoline prices and interest rates, as stated in JLBC's fiscal report. High-interest rates seem to have a significant effect on motor vehicle sales, while eneral inflation for consumer staples, such as gasoline (not subject to sales tax), may finally be slowing down consumer spending in other areas, such as general merchandise that is subject to sales tax. State shared income tax growth of $41.4 \%$ is based on collections received by the state from two years prior, and aligns with the estimate. The Yoy state-shared vehicle license tax increased by $3.2 \%$ in November 2023


## CITY PLT BY MONTH <br> (In Thousands) <br> (5+7)

|  | $\begin{array}{r} 2022-23 \\ \text { Actual } \end{array}$ | $\begin{array}{r} 2023-24 \\ \text { Budget } \end{array}$ | $\begin{array}{r} 2023-24 \\ \text { Actual } \end{array}$ | \% Change from PY | 2023-24 <br> Estimate | \% Change from PY | $\begin{array}{r} 2024-25 \\ \text { Proposed } \\ \text { Budget } \\ \hline \end{array}$ | \% Change from PY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | \$55,015 | \$54,538 | \$56,875 | 3.4\% | \$56,875 | 3.4\% | \$0 | NA |
| August ${ }^{1 /}$ | 51,259 | 56,335 | 60,298 | 17.6\% | 60,298 | 17.6\% | 0 | NA |
| September ${ }^{1 /}$ | 58,379 | 54,860 | 61,850 | 5.9\% | 61,850 | 5.9\% | 0 | NA |
| October | 57,175 | 56,004 | 60,090 | 5.1\% | 60,090 | 5.1\% | 0 | NA |
| November | 54,408 | 54,291 | 58,940 | 8.3\% | 58,940 | 8.3\% | 0 | NA |
| December | 54,029 | 55,447 | 0 | NA | 0 | NA | 0 | NA |
| January | 62,619 | 62,764 | 0 | NA | 0 | NA | 0 | NA |
| February | 54,375 | 53,024 | 0 | NA | 0 | NA | 0 | NA |
| March | 52,871 | 52,904 | 0 | NA | 0 | NA | 0 | NA |
| April | 60,110 | 60,552 | 0 | NA | 0 | NA | 0 | NA |
| May | 55,881 | 56,211 | 0 | NA | 0 | NA | 0 | NA |
| June | 54,009 | 57,356 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$670,130 | \$674,283 | \$298,053 | NA | \$298,053 | -55.5\% | \$0 | NA |
| Year End Adjustments | 4,398 | 2,324 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$674,528 | \$676,607 | \$298,053 | NA | \$298,053 | -55.8\% | \$0 | NA |

${ }^{1 /}$ Large incorrect tax filings occurred in the Utilities category which artificially increased collections in the General Fund in August and September. The year-to-date adjusted growth rate is $5.6 \%$.

## Actual vs. Budget

| YTD Actual Revenue: | $\$ 298,053$ |
| :--- | ---: |
| YTD Budget: | 276,026 |
|  |  |
| Dollars Over/Under: | $\$ 22,027$ |
| Percent Over/Under: | $8.0 \%$ |

Actual vs. Prior Year

| YTD Actual Revenue: | $\$ 298,053$ |
| :--- | ---: |
| YTD Prior Year Actual: | 276,236 |
|  |  |
| Dollars Over/Under: | 21,817 |
| Percent Over/Under: ${ }^{1 /}$ | $7.9 \%$ |

GENERAL FUND PLT CATEGORY ANALYSIS

## FY 2024 ACTUALS

(5+7)
(000'S)

|  | $\begin{aligned} & \text { JUL } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { AUG } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { SEP } \\ & \text { (Act) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { NOV } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { DEC } \\ & \text { (Est) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { JAN } \\ & \text { (Est) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { FEB } \\ & \text { (Est) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { MAR } \\ & \text { (Est) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { APR } \\ & \text { (Est) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { MAY } \\ & \text { (Est) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { JUN } \\ & \text { (Est) } \\ & \hline \end{aligned}$ | Total Act/Est | $\begin{array}{r} 2023-24 \\ \text { Budget } \\ \hline \end{array}$ | \% Chg from PY Actuals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amusements | 697 | 837 | 669 | 763 | 1,317 | 359 | 317 | 224 | 323 | 508 | 455 | 432 | 6,901 | 6,901 | -12.7\% |
| (\% change from prior year) | 36.0\% | 114.3\% | -9.3\% | 6.6\% | 154.3\% | -56.6\% | -48.9\% | -52.0\% | -39.5\% | -52.7\% | -49.1\% | -29.5\% | -12.7\% |  |  |
| Commercial Property Rental | 5,000 | 4,912 | 4,343 | 5,249 | 5,359 | 4,031 | 4,326 | 3,846 | 3,888 | 4,293 | 4,077 | 4,397 | 53,721 | 53,721 | 0.6\% |
| (\% change from prior year) | 12.4\% | 17.3\% | 7.4\% | 15.4\% | 27.6\% | -13.3\% | -10.8\% | -13.1\% | -8.1\% | -8.7\% | -9.7\% | -4.5\% | 0.6\% |  |  |
| Construction Contracting | 3,777 | 3,432 | 3,974 | 4,063 | 3,828 | 2,814 | 3,355 | 2,229 | 2,760 | 3,242 | 3,094 | 3,094 | 39,662 | 39,662 | -2.0\% |
| (\% change from prior year) | 14.3\% | 19.3\% | 7.6\% | 21.9\% | 15.3\% | -17.5\% | -11.2\% | -19.4\% | -14.4\% | -6.2\% | -8.3\% | -21.3\% | -2.0\% |  |  |
| Hotel/Motel Lodging | 965 | 879 | 899 | 1,035 | 1,466 | 1,272 | 1,114 | 1,365 | 1,896 | 2,237 | 1,717 | 1,419 | 16,264 | 16,264 | 16.9\% |
| (\% change from prior year) | -26.5\% | 10.5\% | 8.3\% | -5.4\% | 2.7\% | -11.7\% | -8.9\% | -11.5\% | -17.7\% | -0.6\% | 6.9\% | -174.3\% | 16.9\% |  |  |
| Job Printing | 51 | 61 | 63 | 75 | 76 | 61 | 60 | 65 | 62 | 64 | 59 | 59 | 756 | 756 | -1.5\% |
| (\% change from prior year) | -28.6\% | -6.4\% | 6.7\% | 20.6\% | -25.1\% | -1.0\% | -4.4\% | 11.2\% | -5.3\% | 16.0\% | 7.4\% | 18.3\% | -1.5\% |  |  |
| Other Utilities ${ }^{1 /}$ | 6,988 | 13,109 | 13,603 | 9,252 | 8,098 | 4,213 | 3,792 | 4,131 | 3,745 | 3,540 | 4,204 | 4,703 | 79,378 | 79,378 | -1.1\% |
| (\% change from prior year) | 0.2\% | 82.4\% | 18.4\% | 9.6\% | 13.1\% | -17.8\% | -31.6\% | -27.6\% | -30.9\% | -34.0\% | -20.7\% | -28.1\% | -1.1\% |  |  |
| Penalty \& Interest | 317 | 362 | 269 | 320 | 268 | 277 | 229 | 209 | 304 | 372 | 232 | 264 | 3,423 | 3,423 | -13.7\% |
| (\% change from prior year) | 19.0\% | 17.8\% | -13.0\% | 24.9\% | -2.6\% | -34.4\% | -36.2\% | -21.1\% | -36.3\% | -3.2\% | -23.0\% | -22.7\% | -13.7\% |  |  |
| Publishing | 7 | 2 | 2 | 3 | 2 | 2 | 8 | 3 | 2 | 2 | 3 | 1 | 37 | 37 | -37.7\% |
| (\% change from prior year) | 23.6\% | 35.5\% | 19.6\% | -48.2\% | -46.4\% | -43.0\% | -51.2\% | -51.7\% | -56.7\% | -49.7\% | -24.1\% | -56.9\% | -37.7\% |  |  |
| Rentals of Personal Property | 2,533 | 2,465 | 2,551 | 2,867 | 2,934 | 3,053 | 2,431 | 2,536 | 2,273 | 3,079 | 2,635 | 2,432 | 31,789 | 31,789 | -19.7\% |
| (\% change from prior year) | -19.2\% | 6.0\% | 11.3\% | -47.8\% | 7.1\% | -40.2\% | -11.5\% | -34.0\% | -15.4\% | -1.9\% | -15.1\% | -18.3\% | -19.7\% |  |  |
| Residential Property Rental | 3,567 | 3,444 | 3,547 | 3,945 | 3,492 | 3,457 | 3,656 | 3,218 | 3,433 | 3,679 | 3,365 | 3,533 | 42,336 | 42,336 | -0.1\% |
| (\% change from prior year) | -2.9\% | 4.6\% | 2.4\% | 10.9\% | 6.1\% | -4.1\% | -1.9\% | -3.8\% | -3.2\% | -3.2\% | -2.7\% | -2.0\% | -0.1\% |  |  |
| Restaurant and Bars | 2,976 | 2,873 | 2,735 | 3,010 | 3,308 | 2,894 | 3,057 | 2,940 | 3,155 | 3,698 | 3,476 | 3,408 | 37,530 | 37,530 | 0.4\% |
| (\% change from prior year) | -6.2\% | 8.5\% | 0.9\% | 2.4\% | 5.4\% | -3.5\% | -3.4\% | -4.1\% | -4.0\% | 0.9\% | 2.1\% | 7.5\% | 0.4\% |  |  |
| Retail Sales ${ }^{2 / 3 /}$ | 27,123 | 29,367 | 26,271 | 28,126 | 25,633 | 24,953 | 31,682 | 24,823 | 24,293 | 29,187 | 27,881 | 26,714 | 326,053 | 326,053 | 3.4\% |
| (\% change from prior year) | 8.4\% | 20.1\% | 3.0\% | 20.5\% | -1.8\% | 3.4\% | -3.5\% | -4.9\% | 0.7\% | 0.3\% | 1.3\% | -1.1\% | 3.4\% |  |  |
| Telecommunication and Cable TV | 796 | 805 | 806 | 817 | 786 | 498 | 521 | 483 | 513 | 597 | 522 | 452 | 7,596 | 7,596 | -11.2\% |
| (\% change from prior year) | 14.4\% | 18.8\% | 17.7\% | 16.1\% | 16.5\% | -24.4\% | -23.3\% | -25.0\% | -31.2\% | -42.2\% | -8.1\% | -42.6\% | -11.2\% |  |  |
| Transportation | 1 | 0 | 1 | 1 | 1 | 3 | 0 | 0 | 0 | 2 | 0 | 1 | 10 | 10 | -18.2\% |
| (\% change from prior year) | -2.8\% | -68.5\% | 39.3\% | 7.4\% | 21.2\% | 289.1\% | -80.4\% | -67.8\% | -52.0\% | -40.2\% | -56.7\% | -67.7\% | -18.2\% |  |  |
| Use Tax ${ }^{3 /}$ | 2,078 | $(2,251)$ | 2,117 | 565 | 2,370 | 3,464 | 5,160 | 3,856 | 3,099 | 4,215 | 3,653 | 3,433 | 31,759 | 31,759 | 8.5\% |
| (\% change from prior year) | -20.4\% | -198.0\% | -24.1\% | -80.7\% | 38.6\% | 89.2\% | 57.4\% | 62.0\% | 23.9\% | 79.7\% | 76.0\% | 35.7\% | 8.5\% |  |  |
| Rounding Adjustment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | 56,875 | 60,298 | 61,850 | 60,090 | 58,940 | 51,350 | 59,710 | 49,928 | 49,744 | 58,716 | 55,372 | 54,343 | 677,216 | 677,216 | 0.6\% |
| (\% change from prior year) | 3.4\% | 17.6\% | 5.9\% | 5.1\% | 8.3\% | -5.0\% | -4.6\% | -8.2\% | -5.9\% | $-2.3 \%$ | -0.9\% | 0.6\% | 1.1\% |  |  |
| Marijuana Sales Tax earmarked for PSPRS ${ }^{\text {2/ }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  | $(2,933)$ |  |
| 1/ August and September's high collection levels were due to incorrect taxpayer filings, causing an overstatement in the General Fund and an understatement in the PublicSafety Enhancement Fund. The adjusted growth rates for the Other Utilities category in August and September are $41.3 \%$ and $-11.1 \%$, respectively. |  |  |  |  |  |  |  |  |  | Year-End Adjustments |  |  | 2,324 | 2,324 | -57.0\% |
|  |  |  |  |  |  |  |  |  |  | 0 | 0 | NA |
|  |  |  |  |  |  |  |  |  |  | Total | 679,540 | 676,607 | 0.3\% |

${ }^{2 /}$ The Retail Sales Tax category includes revenue from recreational marijuana retail sales, designated for Police and Fire personnel costs to paying down public safety pension liability. The transfer from the General Fund to the Public Safety Personnel Retirement System (PSPRS) Fund occurs at year-end. The monthly earmarked amount for PSPRS can be found on page 38, "Recreational (Non-Medical) Marijuana Retail Sales Tax Report".
${ }^{3 /}$ In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for Retail and Use Tax categories are $9.0 \%$ and $-11.7 \%$ in August, and $12.5 \%$ and $-16.4 \%$ in October.

## GENERAL FUND PLT CATEGORY ANALYSIS

November 2023

| Category | $2022-23$ <br> Actual |
| :--- | ---: |
| Amusements | $\$ 518$ |
| Commercial Property Rental | 4,200 |
| Construction Contracting | 3,319 |
| Hotel/Motel Lodging | 1,428 |
| Job Printing | 101 |
| Other Utilities | 7,162 |
| Penalty \& Interest | 275 |
| Publishing | 4 |
| Rentals of Personal Property | 2,740 |
| Residential Property Rentals | 3,291 |
| Restaurants \& Bars | 3,139 |
| Retail Sales ${ }^{1 /}$ | 25,847 |
| Telecommunication and Cable TV | 675 |
| Transportation | 1,710 |
| Use | $\$ 54,408$ |
| TOTAL |  |


| $2023-24$ |  |  |
| ---: | ---: | ---: |
| Budget | Estimate | Actual |
| $\$ 545$ | $\$ 545$ | $\$ 1,317$ |
| 4,199 | 4,199 | 5,359 |
| 3,380 | 3,380 | 3,828 |
| 1,405 | 1,405 | 1,466 |
| 81 | 81 | 76 |
| 6,607 | 6,607 | 8,098 |
| 299 | 299 | 268 |
| 2 | 2 | 2 |
| 2,593 | 2,593 | 2,934 |
| 3,241 | 3,241 | 3,492 |
| 3,208 | 3,208 | 3,308 |
| 25,524 | 25,524 | 25,633 |
| 674 | 674 | 786 |
| 0 | 0 | 1 |
| 2,531 | 2,531 | 2,370 |
| $\$ 54,291$ | $\$ 54,291$ | $\$ 58,940$ |
|  |  |  |


| Actual/Actual |  |
| :---: | ---: |
| Amount | Percent |
| $\$ 799$ | $154.3 \%$ |
| 1,159 | $27.6 \%$ |
| 510 | $15.4 \%$ |
| 39 | $2.7 \%$ |
| $(25)$ | $-24.8 \%$ |
| 936 | $13.1 \%$ |
| $(7)$ | $-2.5 \%$ |
| $(2)$ | $-47.4 \%$ |
| 194 | $7.1 \%$ |
| 201 | $6.1 \%$ |
| 169 | $5.4 \%$ |
| $(214)$ | $-0.8 \%$ |
| 111 | $16.4 \%$ |
| 0 | $0.0 \%$ |
| 660 | $38.6 \%$ |
| $\$ 4,531$ | $8.3 \%$ |


| Actual/Budget |  |
| ---: | ---: |
| Amount | Percent |
| $\$ 772$ | $141.7 \%$ |
| 1,160 | $27.6 \%$ |
| 448 | $13.2 \%$ |
| 61 | $4.4 \%$ |
| $(5)$ | $-6.6 \%$ |
| 1,491 | $22.6 \%$ |
| $(31)$ | $-10.4 \%$ |
| $(0)$ | $-16.7 \%$ |
| 341 | $13.2 \%$ |
| 251 | $7.8 \%$ |
| 100 | $3.1 \%$ |
| 109 | $0.4 \%$ |
| 112 | $16.6 \%$ |
| 1 | $150.0 \%$ |
| $(161)$ | $-6.4 \%$ |
| $\$ 4,649$ | $8.6 \%$ |

${ }^{1 /}$ The Retail Sales Tax category in 2023-24 Actual includes revenue from recreational marijuana retail sales, designated for Police and Fire personnel costs to paying down public safety pension liability. The transfer from the General Fund to the Public Safety Personnel Retirement System (PSPRS) Fund occurs at year-end. The monthly earmarked amount for PSPRS can be found on page 38, "Recreational (Non-Medical) Marijuana Retail Sales Tax Report".

## PLT CATEGORY ANALYSIS

 CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE 2023-24 ACTUALS COMPARED TO 2022-23
## (5+7)

| Category | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amusements | 36.1\% | 70.1\% | 34.3\% | 25.9\% | 49.0\% | --- | --- | --- | --- | --- | --- | --- | -12.7\% |
| Commercial Property Rental | 12.4\% | 14.8\% | 12.4\% | 13.2\% | 16.0\% | --- | --- | --- | --- | --- | --- | --- | 0.6\% |
| Construction Contracting | 14.3\% | 16.6\% | 13.2\% | 15.4\% | 15.4\% | --- | --- | --- | --- | --- | --- | --- | -2.0\% |
| Hotel/Motel Lodging | -26.5\% | -12.5\% | -6.6\% | -6.3\% | -3.9\% | --- | --- | --- | --- | --- | --- | --- | 16.9\% |
| Job Printing | -28.2\% | -17.6\% | -10.3\% | -2.7\% | -8.9\% | --- | --- | --- | --- | --- | --- | --- | -1.5\% |
| Other Utilities ${ }^{1 /}$ | 0.1\% | 41.9\% | 31.3\% | 26.0\% | 23.7\% | --- | --- | --- | --- | --- | --- | --- | -1.1\% |
| Penalty \& Interest | 19.2\% | 18.5\% | 7.4\% | 11.3\% | 8.6\% | --- | --- | --- | --- | --- | --- | --- | -13.7\% |
| Publishing | 20.7\% | 15.4\% | 12.2\% | -4.1\% | -13.0\% | --- | --- | --- | --- | --- | --- | --- | -36.8\% |
| Rentals of Personal Property | -19.2\% | -8.5\% | -2.7\% | -21.4\% | -16.5\% | --- | --- | --- | --- | --- | --- | --- | -19.7\% |
| Residential Property Rentals | -2.9\% | 0.6\% | 1.2\% | 3.7\% | 4.2\% | --- | --- | --- | --- | --- | --- | --- | -0.1\% |
| Restaurants \& Bars | -6.2\% | 0.5\% | 0.6\% | 1.1\% | 2.0\% | --- | --- | --- | --- | --- | --- | --- | 0.4\% |
| Retail Sales ${ }^{2 /}$ | 9.3\% | 14.2\% | 10.4\% | 12.8\% | 9.7\% | --- | --- | --- | --- | --- | --- | --- | 3.4\% |
| Telecommunication and Cable TV | 14.4\% | 16.6\% | 17.0\% | 16.7\% | 16.7\% | --- | --- | --- | --- | --- | --- | --- | -11.2\% |
| Transportation | 0.0\% | -50.0\% | -28.6\% | -16.7\% | -13.0\% | --- | --- | --- | --- | --- | --- | --- | -26.9\% |
| Use Tax ${ }^{2 /}$ | -20.4\% | -103.5\% | -74.7\% | -76.4\% | -60.4\% | --- | --- | --- | --- | --- | --- | --- | 8.5\% |
| TOTAL | 3.4\% | 10.3\% | 8.7\% | 7.8\% | 7.9\% | --- | --- | --- | --- | --- | --- | --- | 0.6\% |

${ }^{1 /}$ August and September's high collection levels were due to incorrect taxpayer filings, causing an overstatement in the General Fund and an understatement in the Public Safety Enhancement Fund. The adjusted cumulative YTD growth rate for Other Utilities category is $8.4 \%$.
${ }^{2 /}$ In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted cumulative YTD growth rates for Retail and Use Tax categories are $6.0 \%$ and $-28.7 \%$, respectively.

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(5+7)

|  | $\begin{array}{r} 2022-23 \\ \text { Actual } \end{array}$ | $\begin{array}{r} 2023-24 \\ \text { Budget } \end{array}$ | $\begin{array}{r} \text { 2023-24 } \\ \text { Actual } \end{array}$ | \% Change from PY | 2023-24 <br> Estimate | \% Change from PY | $\begin{array}{r} 2024-25 \\ \text { Proposed } \\ \text { Budget } \end{array}$ | \% Change from PY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | \$7,108 | \$6,461 | \$6,664 | -6.3\% | \$6,664 | -6.3\% | \$0 | NA |
| August | 5,544 | 5,881 | 6,133 | 10.6\% | 6,133 | 10.6\% | 0 | NA |
| September | 6,196 | 6,023 | 6,231 | 0.6\% | 6,231 | 0.6\% | 0 | NA |
| October | 6,705 | 6,477 | 7,099 | 5.9\% | 7,099 | 5.9\% | 0 | NA |
| November | 7,433 | 7,434 | 7,732 | 4.0\% | 7,732 | 4.0\% | 0 | NA |
| December | 7,227 | 7,674 | 0 | NA | 0 | NA | 0 | NA |
| January | 7,480 | 7,333 | 0 | NA | 0 | NA | 0 | NA |
| February | 6,900 | 7,244 | 0 | NA | 0 | NA | 0 | NA |
| March | 8,700 | 8,028 | 0 | NA | 0 | NA | 0 | NA |
| April | 9,124 | 8,884 | 0 | NA | 0 | NA | 0 | NA |
| May | 7,701 | 7,435 | 0 | NA | 0 | NA | 0 | NA |
| June | 11,572 | 7,110 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$91,691 | \$85,983 | \$33,859 | NA | \$33,859 | -63.1\% | \$0 | NA |
| Year End Adjustment | 824 | 180 | 0 | NA | 180 | -78.2\% | 0 | NA |
| TOTAL: | \$92,515 | \$86,163 | \$33,859 | NA | \$34,039 | -63.2\% | \$0 | NA |

Actual vs. Budget

| YTD Actual Revenue: | $\$ 33,859$ |
| :--- | ---: |
| YTD Budget: | 32,276 |
|  |  |
| Dollars Over/Under: | $\$ 1,583$ |
| Percent Over/Under: | $4.9 \%$ |

Actual vs. Prior Year

| YTD Actual Revenue: | $\$ 33,859$ |
| :--- | ---: |
| YTD Prior Year Actual: | 32,987 |
|  |  |
| Dollars Over/Under: | 872 |
| Percent Over/Under: | $2.6 \%$ |

PHOENIX CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2024 ACTUALS
(5+7)
(000'S)


SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(5+7)

|  | $\begin{array}{r} 2022-23 \\ \text { Actual } \end{array}$ | $\begin{array}{r} 2023-24 \\ \text { Budget } \end{array}$ | 2023-24 Actual | \% Change from PY | 2023-24 <br> Estimate | \% Change from PY | 2024-25 <br> Proposed $\qquad$ | \% Change from PY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | \$2,049 | \$1,977 | \$1,822 | -11.1\% | \$1,822 | -11.1\% | \$0 | NA |
| August | 1,544 | 1,661 | 1,655 | 7.2\% | 1,655 | 7.2\% | 0 | NA |
| September | 1,565 | 1,611 | 1,523 | -2.7\% | 1,523 | -2.7\% | 0 | NA |
| October | 1,924 | 1,862 | 1,985 | 3.2\% | 1,985 | 3.2\% | 0 | NA |
| November | 2,557 | 2,535 | 2,658 | 3.9\% | 2,658 | 3.9\% | 0 | NA |
| December | 2,514 | 2,497 | 0 | NA | 0 | NA | 0 | NA |
| January | 2,165 | 2,133 | 0 | NA | 0 | NA | 0 | NA |
| February | 2,532 | 2,554 | 0 | NA | 0 | NA | 0 | NA |
| March | 3,516 | 3,061 | 0 | NA | 0 | NA | 0 | NA |
| April | 3,904 | 3,566 | 0 | NA | 0 | NA | 0 | NA |
| May | 2,987 | 2,673 | 0 | NA | 0 | NA | 0 | NA |
| June | 4,501 | 2,248 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$31,758 | \$28,378 | \$9,643 | NA | \$9,643 | -69.6\% | \$0 | NA |
| Year End Adjustment | 242 | 110 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$32,000 | \$28,488 | \$9,643 | -69.9\% | \$9,643 | -69.9\% | \$0 | NA |

Actual vs. Budget

| YTD Actual Revenue: | $\$ 9,643$ |
| :--- | ---: |
| YTD Budget: | 9,646 |
|  |  |
| Dollars Over/Under: | $(\$ 3)$ |
| Percent Over/Under: | $0.0 \%$ |

Actual vs. Prior Year

| YTD Actual Revenue: | $\$ 9,643$ |
| :--- | ---: |
| YTD Prior Year Actual: | 9,639 |
|  |  |
| Dollars Over/Under: | 4 |
| Percent Over/Under: | $0.0 \%$ |

SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2024 ACTUALS
(5+7)
(000'S)

|  | JUL <br> (Act) | AUG <br> (Act) | $\begin{aligned} & \text { SEP } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { NOV } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { DEC } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JAN } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { FEB } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAR } \\ & \text { (Est) } \end{aligned}$ | APR <br> (Est) | $\begin{aligned} & \text { MAY } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JUN } \\ & \text { (Est) } \end{aligned}$ | Total Act/Est | 2023-24 <br> Budget | \% Chg from PY Actuals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel Lodging | 775 | 717 | 629 | 899 | 1,208 | 1,066 | 934 | 1,144 | 1,588 | 1,875 | 1,439 | 1,188 | 13,462 | 13,462 | -16.9\% |
| (\% change from prior year) | -28.3\% | 9.9\% | -6.1\% | 0.1\% | 2.8\% | -9.7\% | -7.0\% | -9.1\% | -16.6\% | -0.2\% | 8.0\% | -62.4\% | -16.9\% |  |  |
| Short-Term Motor Vehicle Rental | 1,047 | 938 | 894 | 1,086 | 1,450 | 1,207 | 990 | 1,057 | 1,324 | 1,873 | 1,682 | 1,367 | 14,915 | 14,915 | -4.2\% |
| (\% change from prior year) <br> Rounding Adjustment | 8.1\% | 5.3\% | -0.1\% | 5.9\% | 5.0\% | -9.6\% | -14.7\% | -17.1\% | -17.9\% | -7.5\% | 1.6\% | 2.3\% | -4.2\% |  |  |
| Total | 1,822 | 1,655 | 1,523 | 1,985 | 2,658 | 2,273 | 1,923 | 2,201 | 2,912 | 3,748 | 3,121 | 2,557 | 28,378 | 28,378 | -10.6\% |
| (\% change from prior year) | -11.1\% | 7.2\% | -2.7\% | 3.2\% | 4.0\% | -9.6\% | -11.1\% | -13.1\% | -17.2\% | -4.0\% | 4.5\% | -43.2\% | -10.6\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  | ASB |  | 110 | 110 | -54.5\% |
|  |  |  |  |  |  |  |  |  |  |  | otal |  | 28,488 | 28,488 | -11.0\% |

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(5+7)

|  | $\begin{array}{r} \text { 2022-23 } \\ \text { Actual } \end{array}$ | $\begin{array}{r} 2023-24 \\ \text { Budget } \end{array}$ | $\begin{array}{r} 2023-24 \\ \text { Actual } \end{array}$ | \% Change from PY | $\begin{aligned} & \text { 2023-24 } \\ & \text { Estimate } \end{aligned}$ | \% Change from PY | 2024-25 Proposed Budget | \% Change from PY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | \$53 | \$48 | \$52 | -2.2\% | \$52 | -2.2\% | \$0 | NA |
| August | 42 | 46 | 41 | -3.1\% | 41 | -3.1\% | 0 | NA |
| September | 40 | 46 | 46 | 16.5\% | 46 | 16.5\% | 0 | NA |
| October | 44 | 44 | 47 | 6.8\% | 47 | 6.8\% | 0 | NA |
| November | 51 | 46 | 57 | 12.9\% | 57 | 12.9\% | 0 | NA |
| December | 58 | 54 | 0 | NA | 0 | NA | 0 | NA |
| January | 66 | 60 | 0 | NA | 0 | NA | 0 | NA |
| February | 232 | 236 | 0 | NA | 0 | NA | 0 | NA |
| March | 77 | 57 | 0 | NA | 0 | NA | 0 | NA |
| April | 132 | 86 | 0 | NA | 0 | NA | 0 | NA |
| May | 74 | 53 | 0 | NA | 0 | NA | 0 | NA |
| June | 54 | 46 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$922 | \$822 | \$243 | NA | \$243 | -73.7\% | \$0 | NA |
| Year End <br> Adjustment | (10) | 1 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$912 | \$823 | \$243 | NA | \$243 | -73.4\% | \$0 | NA |

Actual vs. Budget

| YTD Actual Revenue: | $\$ 243$ |
| :--- | ---: |
| YTD Budget: | 230 |
|  |  |
| Dollars Over/Under: | $\$ 13$ |
| Percent Over/Under: | $5.7 \%$ |

## Actual vs. Prior Year

| YTD Actual Revenue: | $\$ 243$ |
| :--- | ---: |
| YTD Prior Year Actual: | 229 |
|  |  |
| Dollars Over/Under: | $\$ 14$ |
| Percent Over/Under: | $5.9 \%$ |

JET FUEL EXCISE TAXES EXCISE TAX CATEGORY ANALYSIS

## FY 2024 ACTUALS

(5+7)
(000'S)


| Budget \& Research :plt2405 |  | RANSPOR | ATION 20 <br> ( In T | 50 EXCISE <br> ousands) $(5+7)$ | TAX BY M | NTH |  | $\begin{array}{r} \text { 19-Dec-23 } \\ 01: 42 \mathrm{PM} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2022-23 \\ \text { Actual } \end{array}$ | 2023-24 Budget | $\begin{array}{r} \text { 2023-24 } \\ \text { Actual } \end{array}$ | \% Change from PY | 2023-24 <br> Estimate | \% Change from PY | 2024-25 Proposed Budget | \% Change from PY |
| July | \$29,218 | \$29,265 | \$30,316 | 3.8\% | \$30,316 | 3.8\% | \$0 | NA |
| August | 26,686 | 28,119 | 28,510 | 6.8\% | 28,510 | 6.8\% | 0 | NA |
| September | 28,633 | 27,761 | 29,439 | 2.8\% | 29,439 | 2.8\% | 0 | NA |
| October | 29,672 | 28,829 | 30,968 | 4.4\% | 30,968 | 4.4\% | 0 | NA |
| November | 28,899 | 29,264 | 31,102 | 7.6\% | 31,102 | 7.6\% | 0 | NA |
| December | 29,818 | 30,218 | 0 | NA | 0 | NA | 0 | NA |
| January | 34,561 | 35,227 | 0 | NA | 0 | NA | 0 | NA |
| February | 29,467 | 28,917 | 0 | NA | 0 | NA | 0 | NA |
| March | 29,065 | 29,352 | 0 | NA | 0 | NA | 0 | NA |
| April | 33,241 | 34,203 | 0 | NA | 0 | NA | 0 | NA |
| May | 31,043 | 31,057 | 0 | NA | 0 | NA | 0 | NA |
| June | 29,163 | 31,131 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$359,465 | \$363,343 | \$150,335 | NA | \$150,335 | -58.2\% | \$0 | NA |
| Year End Adjustment | 3,006 | 1,430 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$362,471 | \$364,773 | \$150,335 | NA | \$150,335 | -58.5\% | \$0 | NA |

## Actual vs. Budget

| YTD Actual Revenue: | $\$ 150,335$ |
| :--- | ---: |
| YTD Budget: | 143,238 |
| Dollars Over/Under: | $\$ 7,097$ |
| Percent Over/Under: | $5.0 \%$ |

Actual vs. Prior Year

| YTD Actual Revenue: | $\$ 150,335$ |
| :--- | ---: |
| YTD Prior Year Actual: | 143,107 |
| Dollars Over/Under: | 7,228 |
| Percent Over/Under: | $5.1 \%$ |

TRANSPORTATION 2050 - PUBLIC TRANSIT EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS
(5+7)
(000'S)

|  | $\begin{aligned} & \text { JUL } \\ & \text { (Act) } \end{aligned}$ | AUG <br> (Act) | $\begin{aligned} & \text { SEP } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { NOV } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { DEC } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JAN } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { FEB } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { APR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAY } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JUN } \\ & \text { (Est) } \end{aligned}$ | Total Act/Est | 2023-24 <br> Budget | \% Chg from PY Actuals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amusements | 350 | 421 | 336 | 384 | 662 | 180 | 159 | 112 | 162 | 255 | 228 | 215 | 3,464 | 3,464 | -12.8\% |
| (\% change from prior year) | 36.0\% | 114.4\% | -9.3\% | 6.6\% | 154.4\% | -56.8\% | -49.1\% | -52.2\% | -39.7\% | -52.9\% | -49.3\% | -29.8\% | -12.8\% |  |  |
| Commercial Property Rental | 2,329 | 2,284 | 2,020 | 2,440 | 2,494 | 1,875 | 2,012 | 1,789 | 1,808 | 1,996 | 1,896 | 2,045 | 24,988 | 24,988 | 0.7\% |
| (\% change from prior year) | 12.4\% | 17.2\% | 7.3\% | 15.2\% | 29.3\% | -12.8\% | -11.0\% | -12.3\% | -8.4\% | -8.8\% | -10.4\% | -4.4\% | 0.7\% |  |  |
| Construction Contracting | 3,254 | 2,956 | 3,423 | 3,500 | 3,300 | 2,427 | 2,893 | 1,922 | 2,380 | 2,796 | 2,668 | 2,667 | 34,186 | 34,186 | -2.0\% |
| (\% change from prior year) | 14.3\% | 19.2\% | 7.5\% | 21.9\% | 15.3\% | -17.4\% | -11.2\% | -19.3\% | -14.4\% | -6.1\% | -8.2\% | -21.2\% | -2.0\% |  |  |
| Hotel/Motel Lodging | 485 | 442 | 452 | 521 | 737 | 639 | 560 | 686 | 953 | 1,125 | 863 | 715 | 8,178 | 8,178 | 18.1\% |
| (\% change from prior year) | -17.2\% | 10.5\% | 8.3\% | -5.4\% | 2.7\% | -11.7\% | -8.9\% | -11.5\% | -17.7\% | -0.6\% | 6.9\% | -174.3\% | 18.1\% |  |  |
| Job Printing | 44 | 53 | 55 | 64 | 65 | 53 | 52 | 56 | 53 | 55 | 50 | 52 | 652 | 652 | -1.4\% |
| (\% change from prior year) | -28.6\% | -5.7\% | 6.7\% | 20.6\% | -25.1\% | -1.0\% | -4.4\% | 11.2\% | -5.3\% | 16.0\% | 7.4\% | 18.3\% | -1.4\% |  |  |
| Publishing | 6 | 2 | 2 | 2 | 2 | 1 | 7 | 2 | 1 | 1 | 2 | 4 | 32 | 32 | -37.7\% |
| (\% change from prior year) | 23.6\% | 35.5\% | 19.6\% | -48.2\% | -46.4\% | -43.0\% | -51.2\% | -51.7\% | -56.7\% | -49.7\% | -24.1\% | -56.9\% | -37.7\% |  |  |
| Rentals of Personal Property | 1,274 | 1,240 | 1,283 | 1,441 | 1,476 | 1,535 | 1,222 | 1,275 | 1,143 | 1,548 | 1,325 | 1,223 | 15,985 | 15,985 | -19.7\% |
| (\% change from prior year) | -19.2\% | 6.0\% | 11.3\% | -47.8\% | 7.1\% | -40.2\% | -11.5\% | -34.0\% | -15.4\% | -1.9\% | -15.1\% | -18.3\% | -19.7\% |  |  |
| Residential Property Rental | 1,794 | 1,732 | 1,784 | 1,983 | 1,756 | 1,738 | 1,838 | 1,618 | 1,726 | 1,850 | 1,692 | 1,777 | 21,288 | 21,288 | -0.1\% |
| (\% change from prior year) | -2.9\% | 4.6\% | 2.4\% | 10.9\% | 6.1\% | -4.1\% | -1.9\% | -3.8\% | -3.2\% | -3.2\% | -2.7\% | -2.0\% | -0.1\% |  |  |
| Restaurant and Bars | 2,564 | 2,476 | 2,357 | 2,595 | 2,852 | 2,495 | 2,635 | 2,534 | 2,720 | 3,188 | 2,996 | 2,939 | 32,351 | 32,351 | 0.4\% |
| (\% change from prior year) | -6.3\% | 8.5\% | 0.9\% | 2.4\% | 5.4\% | -3.4\% | -3.4\% | -4.1\% | -4.0\% | 0.9\% | 2.1\% | 7.5\% | 0.4\% |  |  |
| Retail Sales ${ }^{1 /}$ | 13,066 | 14,202 | 12,711 | 13,576 | 12,372 | 11,987 | 15,219 | 11,924 | 11,670 | 14,021 | 13,393 | 12,833 | 156,974 | 156,974 | 3.6\% |
| (\% change from prior year) | 8.8\% | 20.7\% | 3.6\% | 21.4\% | -1.6\% | 3.2\% | -3.3\% | -4.9\% | 0.2\% | 0.4\% | 1.5\% | -1.2\% | 3.6\% |  |  |
| Transportation | 1 | 0 | 1 | 1 | 1 | 3 | 0 | 0 | 0 | 2 | 0 | 0 | 9 | 9 | -18.2\% |
| (\% change from prior year) | -2.8\% | -68.5\% | 39.3\% | 7.4\% | 21.2\% | 289.1\% | -80.4\% | -67.8\% | -52.0\% | -40.2\% | -56.7\% | -67.7\% | -18.2\% |  |  |
| Use Tax ${ }^{\text {/ }}$ | 966 | $(1,231)$ | 953 | 187 | 1,094 | 1,694 | 2,523 | 1,885 | 1,515 | 2,061 | 1,786 | 1,678 | 15,111 | 15,111 | 10.7\% |
| (\% change from prior year) Rounding Adjustment | -19.9\% | -217.7\% | -25.5\% | -86.2\% | 47.5\% | 101.1\% | 62.7\% | 69.2\% | 25.9\% | 80.8\% | 79.3\% | 41.8\% | 10.7\% |  |  |
| Total | 26,133 | 24,576 | 25,376 | 26,694 | 26,810 | 24,626 | 29,122 | 23,805 | 24,132 | 28,898 | 26,901 | 26,146 | 313,219 | 313,219 | 1.1\% |
| (\% change from prior year) | 3.7\% | 6.8\% | 2.8\% | 4.4\% | 7.6\% | -4.2\% | -2.3\% | -6.3\% | -3.7\% | 0.9\% | 0.5\% | 4.0\% | 1.1\% |  |  |

${ }^{1 /}$ In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are $9.1 \%$ and $-12.0 \%$, respectively,

| GASB | 1,233 |
| :--- | ---: |
| Total | 314,452 |

TRANSPORTATION 2050 - STREET TRANSPORTATION EXCISE TAX CATEGORY ANALYSIS
FY 2024 ACTUALS
(5+7)
(000'S)

|  | $\begin{aligned} & \text { JUL } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { AUG } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { SEP } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { NOV } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { DEC } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JAN } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { FEB } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { APR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAY } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JUN } \\ & \text { (Est) } \end{aligned}$ | Total Act/Est | $\begin{aligned} & \text { 2023-24 } \\ & \text { Budget } \end{aligned}$ | \% Chg from PY Actuals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amusements | 56 | 67 | 54 | 61 | 106 | 29 | 25 | 18 | 26 | 40 | 36 | 35 | 553 | 553 | -13.1\% |
| (\% change from prior year) | 36.0\% | 114.6\% | -9.3\% | 6.6\% | 154.4\% | -57.2\% | -49.5\% | -52.6\% | -40.2\% | -53.3\% | -49.7\% | -30.4\% | -13.1\% |  |  |
| Commercial Property Rental | 373 | 365 | 323 | 391 | 399 | 300 | 322 | 286 | 289 | 320 | 304 | 328 | 4,000 | 4,000 | 0.7\% |
| (\% change from prior year) | 12.4\% | 17.0\% | 7.3\% | 15.2\% | 29.3\% | -12.8\% | -11.0\% | -12.3\% | -8.4\% | -8.8\% | -10.4\% | -4.4\% | 0.7\% |  |  |
| Construction Contracting | 521 | 473 | 548 | 560 | 528 | 388 | 463 | 308 | 381 | 448 | 427 | 428 | 5,473 | 5,473 | -2.0\% |
| (\% change from prior year) | 14.3\% | 19.2\% | 7.5\% | 21.9\% | 15.3\% | -17.4\% | -11.2\% | -19.3\% | -14.3\% | -6.1\% | -8.2\% | -21.2\% | -2.0\% |  |  |
| Hotel/Motel Lodging | 78 | 71 | 72 | 83 | 118 | 102 | 90 | 110 | 153 | 180 | 138 | 114 | 1,309 | 1,309 | 20.7\% |
| (\% change from prior year) | 10.3\% | 10.5\% | 8.3\% | -5.4\% | 2.7\% | -11.7\% | -8.9\% | -11.5\% | -17.7\% | -0.6\% | 6.9\% | -174.3\% | 20.7\% |  |  |
| Job Printing | 7 | 8 | 9 | 10 | 10 | 8 | 8 | 9 | 9 | 9 | 8 | 9 | 104 | 104 | -1.3\% |
| (\% change from prior year) | -28.6\% | -4.4\% | 6.7\% | 20.6\% | -25.1\% | -1.0\% | -4.4\% | 11.2\% | -5.3\% | 16.0\% | 7.4\% | 18.3\% | -1.3\% |  |  |
| Publishing | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 3 | 5 | 5 | -37.7\% |
| (\% change from prior year) | 23.6\% | 35.5\% | 19.6\% | -48.2\% | -46.4\% | -43.0\% | -51.2\% | -51.7\% | -56.7\% | -49.7\% | -24.1\% | -56.9\% | -37.7\% |  |  |
| Rentals of Personal Property | 204 | 198 | 205 | 231 | 236 | 246 | 196 | 204 | 183 | 248 | 212 | 196 | 2,559 | 2,559 | -19.7\% |
| (\% change from prior year) | -19.2\% | 6.0\% | 11.3\% | -47.8\% | 7.1\% | -40.2\% | -11.4\% | -34.0\% | -15.4\% | -1.9\% | -15.1\% | -18.3\% | -19.7\% |  |  |
| Residential Property Rental | 287 | 277 | 286 | 318 | 281 | 278 | 294 | 259 | 276 | 296 | 271 | 285 | 3,408 | 3,408 | -0.1\% |
| (\% change from prior year) | -2.9\% | 4.6\% | 2.4\% | 10.9\% | 6.1\% | -4.1\% | -1.9\% | -3.8\% | -3.2\% | -3.2\% | -2.7\% | -2.0\% | -0.1\% |  |  |
| Restaurant and Bars | 410 | 396 | 377 | 415 | 457 | 399 | 422 | 406 | 435 | 510 | 480 | 472 | 5,179 | 5,179 | 0.4\% |
| (\% change from prior year) | -6.3\% | 8.5\% | 0.9\% | 2.4\% | 5.4\% | -3.4\% | -3.4\% | -4.1\% | -4.0\% | 0.9\% | 2.0\% | 7.5\% | 0.4\% |  |  |
| Retail Sales ${ }^{1 /}$ | 2,092 | 2,274 | 2,035 | 2,173 | 1,981 | 1,917 | 2,434 | 1,907 | 1,866 | 2,242 | 2,142 | 2,050 | 25,113 | 25,113 | 3.5\% |
| (\% change from prior year) | 8.8\% | 20.7\% | 3.6\% | 21.4\% | -1.6\% | 3.1\% | -3.4\% | -5.0\% | 0.1\% | 0.2\% | 1.4\% | -1.3\% | 3.5\% |  |  |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -18.2\% |
| (\% change from prior year) | -2.8\% | -68.5\% | 39.3\% | 7.4\% | 21.2\% | 289.1\% | -80.4\% | -67.8\% | -52.0\% | -40.2\% | -56.7\% | -67.7\% | -18.2\% |  |  |
| Use Tax ${ }^{1 /}$ | 155 | (197) | 153 | 31 | 175 | 271 | 404 | 302 | 242 | 330 | 286 | 267 | 2,419 | 2,419 | 10.8\% |
| (\% change from prior year) Rounding Adjustment | -19.9\% | -219.3\% | -25.3\% | -85.9\% | 47.5\% | 101.1\% | 62.6\% | 69.1\% | 25.8\% | 80.7\% | 79.3\% | 41.8\% | 10.8\% |  |  |
| Total | 4,183 | 3,934 | 4,063 | 4,274 | 4,292 | 3,940 | 4,659 | 3,809 | 3,861 | 4,623 | 4,304 | 4,182 | 50,124 | 50,124 | 1.1\% |
| (\% change from prior year) | 4.3\% | 6.9\% | 2.8\% | 4.4\% | 7.6\% | -4.2\% | -2.3\% | -6.3\% | -3.7\% | 0.8\% | 0.5\% | 3.9\% | 1.1\% |  |  |

${ }^{1 /}$ In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificia reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are $9.1 \%$ and $-10.7 \%$, respectively, and $12.9 \%$ and $-15.6 \%$ for October.

| GASB | 197 |
| :--- | ---: |
| Total | 50,321 |


| Budget \& Research :plt2405 | PARKS \& PRESERVES EXCISE TAX BY MONTH <br> (In Thousands) $(5+7)$ |  |  |  |  |  |  | 19-Dec-23 <br> 01:42 PM <br> \% Change from PY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  | $\begin{array}{r} 2022-23 \\ \text { Actual } \end{array}$ | $\begin{gathered} \text { 2023-24 } \\ \text { Budget } \end{gathered}$ | $\begin{array}{r} 2023-24 \\ \text { Actual } \end{array}$ | \% Change from PY | 2023-24 <br> Estimate | \% Change from PY | $\begin{array}{r} 2024-25 \\ \text { Proposed } \\ \text { Budget } \\ \hline \end{array}$ |  |
| July | \$4,303 | \$4,285 | \$4,440 | 3.2\% | \$4,440 | 3.2\% | \$0 | NA |
| August | 3,918 | 4,115 | 4,184 | 6.8\% | 4,184 | 6.8\% | 0 | NA |
| September | 4,203 | 4,067 | 4,307 | 2.5\% | 4,307 | 2.5\% | 0 | NA |
| October | 4,350 | 4,222 | 4,535 | 4.3\% | 4,535 | 4.3\% | 0 | NA |
| November | 4,239 | 4,283 | 4,544 | 7.2\% | 4,544 | 7.2\% | 0 | NA |
| December | 4,360 | 4,425 | 0 | NA | 0 | NA | 0 | NA |
| January | 5,080 | 5,167 | 0 | NA | 0 | NA | 0 | NA |
| February | 4,320 | 4,235 | 0 | NA | 0 | NA | 0 | NA |
| March | 4,242 | 4,294 | 0 | NA | 0 | NA | 0 | NA |
| April | 4,864 | 5,007 | 0 | NA | 0 | NA | 0 | NA |
| May | 4,548 | 4,549 | 0 | NA | 0 | NA | 0 | NA |
| June | 4,280 | 4,560 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$52,707 | \$53,209 | \$22,010 | NA | \$22,010 | -58.2\% | \$0 | NA |
| Year End |  |  |  |  |  |  |  |  |
| Adjustment | 441 | 211 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$53,148 | \$53,420 | \$22,010 | NA | \$22,010 | -58.6\% | \$0 | NA |

Actual vs. Budget

| YTD Actual Revenue: | $\$ 22,010$ |
| :--- | ---: |
| YTD Budget: | 20,972 |
| Dollars Over/Under: | $\$ 1,038$ |
| Percent Over/Under: | $4.9 \%$ |


| Actual vs. Prior Year |
| :--- |
| YTD Actual Revenue: $\$ 22,010$ <br> YTD Prior Year Actual: 21,013 <br>   <br> Dollars Over/Under: 997 <br> Percent Over/Under: $4.7 \%$ |

PHOENIX PARKS AND PRESERVES INITIATIVE - PARKS EXCISE TAX CATEGORY ANALYSIS
FY 2024 ACTUALS
(5+7)
(000'S)

|  | JUL <br> (Act) | AUG <br> (Act) | $\begin{aligned} & \text { SEP } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { NOV } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { DEC } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JAN } \\ & \text { (Est) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { FEB } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { APR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAY } \\ & \text { (Est) } \end{aligned}$ | JUN (Est) | Total Act/Est | 2023-24 | \% Chg from PY Actuals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amusements | 35 | 42 | 33 | 38 | 66 | 18 | 16 | 11 | 16 | 25 | 23 | 22 | 345 | 345 | -12.7\% |
| (\% change from prior year) | 36.0\% | 114.3\% | -9.3\% | 6.6\% | 154.3\% | -56.6\% | -48.9\% | -52.0\% | -39.5\% | -52.7\% | -49.1\% | -29.5\% | -12.7\% |  |  |
| Commercial Property Rental | 232 | 227 | 201 | 243 | 248 | 186 | 200 | 178 | 180 | 199 | 189 | 202 | 2,485 | 2,485 | 0.7\% |
| (\% change from prior year) | 12.4\% | 17.3\% | 7.3\% | 15.2\% | 29.3\% | -12.8\% | -11.0\% | -12.3\% | -8.4\% | -8.8\% | -10.4\% | -4.4\% | 0.7\% |  |  |
| Construction Contracting | 324 | 294 | 341 | 348 | 328 | 241 | 288 | 191 | 237 | 278 | 265 | 265 | 3,400 | 3,400 | -2.0\% |
| (\% change from prior year) | 14.3\% | 19.3\% | 7.6\% | 21.9\% | 15.3\% | -17.5\% | -11.2\% | -19.4\% | -14.4\% | -6.2\% | -8.3\% | -21.3\% | -2.0\% |  |  |
| Hotel/Motel Lodging | 48 | 44 | 45 | 52 | 73 | 64 | 56 | 68 | 95 | 112 | 86 | 70 | 813 | 813 | 16.9\% |
| (\% change from prior year) | -26.5\% | 10.5\% | 8.3\% | -5.4\% | 2.7\% | -11.7\% | -8.9\% | -11.5\% | -17.7\% | -0.6\% | 6.9\% | -174.3\% | 16.9\% |  |  |
| Job Printing | 4 | 5 | 5 | 6 | 6 | 5 | 5 | 6 | 5 | 5 | 5 | 8 | 65 | 65 | -1.5\% |
| (\% change from prior year) | -28.6\% | -6.4\% | 6.7\% | 20.6\% | -25.1\% | -1.0\% | -4.4\% | 11.2\% | -5.3\% | 16.0\% | 7.4\% | 18.3\% | -1.5\% |  |  |
| Publishing | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 3 | 3 | -37.7\% |
| (\% change from prior year) | 23.6\% | 35.5\% | 19.6\% | -48.2\% | -46.4\% | -43.0\% | -51.2\% | -51.7\% | -56.7\% | -49.7\% | -24.1\% | -56.9\% | -37.7\% |  |  |
| Rentals of Personal Property | 127 | 123 | 128 | 143 | 147 | 153 | 122 | 127 | 114 | 154 | 132 | 119 | 1,589 | 1,589 | -19.7\% |
| (\% change from prior year) | -19.2\% | 6.0\% | 11.3\% | -47.8\% | 7.1\% | -40.2\% | -11.5\% | -34.0\% | -15.4\% | -1.9\% | -15.1\% | -18.3\% | -19.7\% |  |  |
| Residential Property Rental | 178 | 172 | 177 | 197 | 175 | 173 | 183 | 161 | 172 | 184 | 168 | 177 | 2,117 | 2,117 | -0.1\% |
| (\% change from prior year) | -2.9\% | 4.6\% | 2.4\% | 10.9\% | 6.1\% | -4.1\% | -1.9\% | -3.8\% | -3.2\% | -3.2\% | -2.7\% | -2.0\% | -0.1\% |  |  |
| Restaurant and Bars | 255 | 246 | 234 | 258 | 284 | 248 | 262 | 252 | 270 | 317 | 298 | 293 | 3,217 | 3,217 | 0.4\% |
| (\% change from prior year) | -6.2\% | 8.5\% | 0.9\% | 2.4\% | 5.4\% | -3.5\% | -3.4\% | -4.1\% | -4.0\% | 0.9\% | 2.1\% | 7.5\% | 0.4\% |  |  |
| Retail Sales ${ }^{1 /}$ | 1,356 | 1,468 | 1,314 | 1,406 | 1,282 | 1,248 | 1,584 | 1,241 | 1,215 | 1,459 | 1,394 | 1,336 | 16,303 | 16,303 | 3.4\% |
| (\% change from prior year) | 8.4\% | 20.1\% | 3.0\% | 20.5\% | -1.8\% | 3.4\% | -3.5\% | -4.9\% | 0.7\% | 0.3\% | 1.3\% | -1.1\% | 3.4\% |  |  |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -18.2\% |
| (\% change from prior year) | -2.8\% | -68.5\% | 39.3\% | 7.4\% | 21.2\% | 289.1\% | -80.4\% | -67.8\% | -52.0\% | -40.2\% | -56.7\% | -67.7\% | -18.2\% |  |  |
| Use Tax ${ }^{1 /}$ | 104 | (113) | 106 | 28 | 119 | 173 | 258 | 193 | 155 | 211 | 183 | 171 | 1,588 | 1,588 | 8.5\% |
| (\% change from prior year) Rounding Adjustment | -20.4\% | -198.0\% | -24.1\% | -80.7\% | 38.6\% | 89.2\% | 57.4\% | 62.0\% | 23.9\% | 79.7\% | 76.0\% | 35.7\% | 8.5\% |  |  |
| Total | 2,664 | 2,510 | 2,584 | 2,721 | 2,727 | 2,509 | 2,974 | 2,428 | 2,458 | 2,944 | 2,742 | 2,664 | 31,925 | 31,925 | 1.0\% |
| (\% change from prior year) | 3.2\% | 6.8\% | 2.5\% | 4.2\% | 7.2\% | -4.1\% | -2.5\% | -6.3\% | -3.4\% | 0.9\% | 0.5\% | 3.8\% | 1.0\% |  |  |

${ }^{1 /}$ In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificia reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are $8.9 \%$ and $-12.2 \%$, respectively, $\qquad$

$$
\begin{array}{r}
32,052 \\
\hline
\end{array}
$$

PHOENIX PARKS AND PRESERVES INITIATIVE - PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2024 ACTUALS
(5+7)
(000'S)

|  | $\begin{aligned} & \text { JUL } \\ & \text { (Act) } \end{aligned}$ | AUG <br> (Act) | $\begin{aligned} & \text { SEP } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { NOV } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { DEC } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JAN } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { FEB } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { APR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAY } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JUN } \\ & \text { (Est) } \end{aligned}$ | Total Act/Est | 2023-24 <br> Budget | \% Chg from PY Actuals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amusements | 23 | 28 | 22 | 25 | 44 | 12 | 11 | 7 | 11 | 17 | 15 | 15 | 230 | 230 | -12.7\% |
| (\% change from prior year) | 36.0\% | 114.3\% | -9.3\% | 6.6\% | 154.3\% | -56.6\% | -48.9\% | -52.0\% | -39.5\% | -52.7\% | -49.1\% | -29.5\% | -12.7\% |  |  |
| Commercial Property Rental | 154 | 152 | 134 | 162 | 165 | 124 | 133 | 119 | 120 | 132 | 126 | 136 | 1,657 | 1,657 | 0.7\% |
| (\% change from prior year) | 12.4\% | 17.3\% | 7.3\% | 15.2\% | 29.3\% | -12.8\% | -11.0\% | -12.3\% | -8.4\% | -8.8\% | -10.4\% | -4.4\% | 0.7\% |  |  |
| Construction Contracting | 216 | 196 | 227 | 232 | 219 | 161 | 192 | 127 | 158 | 185 | 177 | 176 | 2,266 | 2,266 | -2.0\% |
| (\% change from prior year) | 14.3\% | 19.3\% | 7.6\% | 21.9\% | 15.3\% | -17.5\% | -11.2\% | -19.4\% | -14.4\% | -6.2\% | -8.3\% | -21.3\% | -2.0\% |  |  |
| Hotel/Motel Lodging | 32 | 29 | 30 | 35 | 49 | 42 | 37 | 46 | 63 | 75 | 57 | 47 | 542 | 542 | 16.9\% |
| (\% change from prior year) | -26.5\% | 10.5\% | 8.3\% | -5.4\% | 2.7\% | -11.7\% | -8.9\% | -11.5\% | -17.7\% | -0.6\% | 6.9\% | -174.3\% | 16.9\% |  |  |
| Job Printing | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 3 | 4 | 43 | 43 | -1.5\% |
| (\% change from prior year) | -28.6\% | -6.4\% | 6.7\% | 20.6\% | -25.1\% | -1.0\% | -4.4\% | 11.2\% | -5.3\% | 16.0\% | 7.4\% | 18.3\% | -1.5\% |  |  |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 2 | -37.7\% |
| (\% change from prior year) | 23.6\% | 35.5\% | 19.6\% | -48.2\% | -46.4\% | -43.0\% | -51.2\% | -51.7\% | -56.7\% | -49.7\% | -24.1\% | -56.9\% | -37.7\% |  |  |
| Rentals of Personal Property | 84 | 82 | 85 | 96 | 98 | 102 | 81 | 85 | 76 | 103 | 88 | 80 | 1,060 | 1,060 | -19.7\% |
| (\% change from prior year) | -19.2\% | 6.0\% | 11.3\% | -47.8\% | 7.1\% | -40.2\% | -11.5\% | -34.0\% | -15.4\% | -1.9\% | -15.1\% | -18.3\% | -19.7\% |  |  |
| Residential Property Rental | 119 | 115 | 118 | 131 | 116 | 115 | 122 | 107 | 114 | 123 | 112 | 119 | 1,411 | 1,411 | -0.1\% |
| (\% change from prior year) | -2.9\% | 4.6\% | 2.4\% | 10.9\% | 6.1\% | -4.1\% | -1.9\% | -3.8\% | -3.2\% | -3.2\% | -2.7\% | -2.0\% | -0.1\% |  |  |
| Restaurant and Bars | 170 | 164 | 156 | 172 | 189 | 165 | 175 | 168 | 180 | 211 | 199 | 196 | 2,145 | 2,145 | 0.4\% |
| (\% change from prior year) | -6.2\% | 8.5\% | 0.9\% | 2.4\% | 5.4\% | -3.5\% | -3.4\% | -4.1\% | -4.0\% | 0.9\% | 2.1\% | 7.5\% | 0.4\% |  |  |
| Retail Sales ${ }^{1 /}$ | 904 | 979 | 876 | 938 | 854 | 832 | 1,056 | 827 | 810 | 973 | 929 | 890 | 10,868 | 10,868 | 3.4\% |
| (\% change from prior year) | 8.4\% | 20.1\% | 3.0\% | 20.5\% | -1.8\% | 3.4\% | -3.5\% | -4.9\% | 0.7\% | 0.3\% | 1.3\% | -1.1\% | 3.4\% |  |  |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |  | 1 | -18.2\% |
| (\% change from prior year) | -2.8\% | -68.5\% | 39.3\% | 7.4\% | 21.2\% | 289.1\% | -80.4\% | -67.8\% | -52.0\% | -40.2\% | -56.7\% | -67.7\% | -18.2\% |  |  |
| Use Tax ${ }^{1 /}$ | 69 | (75) | 71 | 19 | 79 | 115 | 172 | 129 | 103 | 140 | 122 | 115 | 1,059 | 1,059 | 8.5\% |
| (\% change from prior year) Rounding Adjustment | -20.4\% | -198.0\% | -24.1\% | -80.7\% | 38.6\% | 89.2\% | 57.4\% | 62.0\% | 23.9\% | 79.7\% | 76.0\% | 35.7\% | 8.5\% |  |  |
| Total | 1,776 | 1,674 | 1,723 | 1,814 | 1,818 | 1,673 | 1,982 | 1,619 | 1,639 | 1,963 | 1,828 | 1,775 | 21,284 | 21,284 | 1.0\% |
| (\% change from prior year) | 3.2\% | 6.8\% | 2.5\% | 4.2\% | 7.2\% | -4.1\% | -2.5\% | -6.3\% | -3.4\% | 0.9\% | 0.5\% | 3.8\% | 1.0\% |  |  |

${ }^{1 /}$ In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are $9.0 \%$ and $-12.2 \%$, respectively,

| GASB |
| :--- |
| Total | 84 $\qquad$


| Budget \& Research :pl2405 |  | BBORHO | PROTE <br> (In T | TION EXC <br> housands) $(5+7)$ | E TAX B | MONTH |  | $\begin{array}{r} \text { 19-Dec-23 } \\ 01: 42 \text { PM } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2022-23 \\ \text { Actual } \end{array}$ | 2023-24 <br> Budget | 2023-24 Actual | \% Change from PY | 2023-24 <br> Estimate | \% Change from PY | 2024-25 <br> Proposed <br> Budget | \% Change from PY |
| July | \$4,303 | \$4,285 | \$4,439 | 3.2\% | \$4,439 | 3.2\% | \$0 | NA |
| August | 3,918 | 4,116 | 4,184 | 6.8\% | 4,184 | 6.8\% | 0 | NA |
| September | 4,203 | 4,066 | 4,307 | 2.5\% | 4,307 | 2.5\% | 0 | NA |
| October | 4,351 | 4,223 | 4,535 | 4.2\% | 4,535 | 4.2\% | 0 | NA |
| November | 4,239 | 4,284 | 4,545 | 7.2\% | 4,545 | 7.2\% | 0 | NA |
| December | 4,360 | 4,424 | 0 | NA | 0 | NA | 0 | NA |
| January | 5,081 | 5,167 | 0 | NA | 0 | NA | 0 | NA |
| February | 4,320 | 4,236 | 0 | NA | 0 | NA | 0 | NA |
| March | 4,241 | 4,294 | 0 | NA | 0 | NA | 0 | NA |
| April | 4,864 | 5,007 | 0 | NA | 0 | NA | 0 | NA |
| May | 4,548 | 4,548 | 0 | NA | 0 | NA | 0 | NA |
| June | 4,280 | 4,558 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$52,708 | \$53,208 | \$22,010 | NA | \$22,010 | -58.2\% | \$0 | NA |
| Year End Adjustment | 438 | 213 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$53,146 | \$53,421 | \$22,010 | NA | \$22,010 | -58.6\% | \$0 | NA |

Actual vs. Budget

| YTD Actual Revenue: | $\$ 22,010$ |
| :--- | ---: |
| YTD Budget: | 20,974 |
| Dollars Over/Under: | $\$ 1,036$ |
| Percent Over/Under: | $4.9 \%$ |

Actual vs. Prior Year

| YTD Actual Revenue: | $\$ 22,010$ |
| :--- | ---: |
| YTD Prior Year Actual: | 21,014 |
|  |  |
| Dollars Over/Under: | 996 |
| Percent Over/Under: | $4.7 \%$ |

## NEIGHBORHOOD PROTECTION - BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS

## FY 2024 ACTUALS

## (5+7)

(000'S)

|  | $\begin{aligned} & \text { JUL } \\ & \text { (Act) } \end{aligned}$ | AUG <br> (Act) | $\begin{aligned} & \text { SEP } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { NOV } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { DEC } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JAN } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { FEB } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { APR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAY } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JUN } \\ & \text { (Est) } \end{aligned}$ | Total Act/Est | $\begin{aligned} & 2023-24 \\ & \text { Budget } \end{aligned}$ | \% Chg from PY <br> Actuals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amusements | 3 | 3 | 3 | 3 | 5 | 1 | 1 | 1 | 1 | 2 | 2 | 4 | 29 | 29 | -12.7\% |
| (\% change from prior year) | 36.0\% | 114.3\% | -9.3\% | 6.6\% | 154.3\% | -56.6\% | -48.9\% | -52.0\% | -39.5\% | -52.7\% | -49.1\% | -29.5\% | -12.7\% |  |  |
| Commercial Property Rental | 19 | 19 | 17 | 20 | 21 | 16 | 17 | 15 | 15 | 17 | 16 | 15 | 207 | 207 | 0.7\% |
| (\% change from prior year) | 12.4\% | 17.3\% | 7.3\% | 15.2\% | 29.3\% | -12.8\% | -11.0\% | -12.3\% | -8.4\% | -8.8\% | -10.4\% | -4.4\% | 0.7\% |  |  |
| Construction Contracting | 27 | 25 | 28 | 29 | 27 | 20 | 24 | 16 | 20 | 23 | 22 | 22 | 283 | 283 | -2.0\% |
| (\% change from prior year) | 14.3\% | 19.3\% | 7.6\% | 21.9\% | 15.3\% | -17.5\% | -11.2\% | -19.4\% | -14.4\% | -6.2\% | -8.3\% | -21.3\% | -2.0\% |  |  |
| Hotel/Motel Lodging | 4 | 4 | 4 | 4 | 6 | 5 | 5 | 6 | 8 | 9 | 7 | 6 | 68 | 68 | 16.9\% |
| (\% change from prior year) | -26.5\% | 10.5\% | 8.3\% | -5.4\% | 2.7\% | -11.7\% | -8.9\% | -11.5\% | -17.7\% | -0.6\% | 6.9\% | -174.3\% | 16.9\% |  |  |
| Job Printing | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 5 | 5 | -1.5\% |
| (\% change from prior year) | -28.6\% | -6.4\% | 6.7\% | 20.6\% | -25.1\% | -1.0\% | -4.4\% | 11.2\% | -5.3\% | 16.0\% | 7.4\% | 18.3\% | -1.5\% |  |  |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -37.7\% |
| (\% change from prior year) | 23.6\% | 35.5\% | 19.6\% | -48.2\% | -46.4\% | -43.0\% | -51.2\% | -51.7\% | -56.7\% | -49.7\% | -24.1\% | -56.9\% | -37.7\% |  |  |
| Rentals of Personal Property | 11 | 10 | 11 | 12 | 12 | 13 | 10 | 11 | 9 | 13 | 11 | 9 | 132 | 132 | -19.7\% |
| (\% change from prior year) | -19.2\% | 6.0\% | 11.3\% | -47.8\% | 7.1\% | -40.2\% | -11.5\% | -34.0\% | -15.4\% | -1.9\% | -15.1\% | -18.3\% | -19.7\% |  |  |
| Residential Property Rental | 15 | 14 | 15 | 16 | 15 | 14 | 15 | 13 | 14 | 15 | 14 | 16 | 176 | 176 | -0.1\% |
| (\% change from prior year) | -2.9\% | 4.6\% | 2.4\% | 10.9\% | 6.1\% | -4.1\% | -1.9\% | -3.8\% | -3.2\% | -3.2\% | -2.7\% | -2.0\% | -0.1\% |  |  |
| Restaurant and Bars | 21 | 21 | 20 | 21 | 24 | 21 | 22 | 21 | 23 | 26 | 25 | 23 | 268 | 268 | 0.4\% |
| (\% change from prior year) | -6.2\% | 8.5\% | 0.9\% | 2.4\% | 5.4\% | -3.5\% | -3.4\% | -4.1\% | -4.0\% | 0.9\% | 2.1\% | 7.5\% | 0.4\% |  |  |
| Retail Sales ${ }^{\text {² }}$ | 113 | 122 | 109 | 117 | 107 | 104 | 132 | 103 | 101 | 122 | 116 | 113 | 1,359 | 1,359 | 3.4\% |
| (\% change from prior year) | 8.4\% | 20.1\% | 3.0\% | 20.5\% | -1.8\% | 3.4\% | -3.5\% | -4.9\% | 0.7\% | 0.3\% | 1.3\% | -1.1\% | 3.4\% |  |  |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -18.2\% |
| (\% change from prior year) | -2.8\% | -68.5\% | 39.3\% | 7.4\% | 21.2\% | 289.1\% | -80.4\% | -67.8\% | -52.0\% | -40.2\% | -56.7\% | -67.7\% | -18.2\% |  |  |
| Use Tax ${ }^{1 /}$ | 9 | (9) | 9 | 2 | 10 | 14 | 22 | 16 | 13 | 18 | 15 | 13 | 132 | 132 | 8.5\% |
| (\% change from prior year) <br> Rounding Adjustment | -20.4\% | -198.0\% | -24.1\% | -80.7\% | 38.6\% | 89.2\% | 57.4\% | 62.0\% | 23.9\% | 79.7\% | 76.0\% | 35.7\% | 8.5\% |  |  |
| Total | 222 | 209 | 215 | 227 | 227 | 209 | 248 | 202 | 205 | 245 | 229 | 222 | 2,660 | 2,660 | 1.0\% |
| (\% change from prior year) | 3.2\% | 6.8\% | 2.5\% | 4.2\% | 7.2\% | -4.1\% | -2.5\% | -6.3\% | -3.4\% | 0.9\% | 0.5\% | 3.8\% | 1.0\% |  |  |

' In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificia reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are $8.5 \%$ and $-11.7 \%$, respectively, and 12.6\% and -18.1\% for October.

| GASB | 11 | 11 | $-50.0 \%$ |
| :--- | ---: | ---: | ---: |
|  | 2,671 |  |  |

NEIGHBORHOOD PROTECTION - FIRE EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS
(5+7)
(000'S)

|  | JUL <br> (Act) | AUG <br> (Act) | $\begin{aligned} & \text { SEP } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { NOV } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { DEC } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JAN } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { FEB } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { APR } \\ & \text { (Est) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { MAY } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JUN } \\ & \text { (Est) } \end{aligned}$ | Total Act/Est | $\begin{aligned} & 2023-24 \\ & \text { Budget } \\ & \hline \end{aligned}$ | \% Chg from PY <br> Actuals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amusements | 15 | 17 | 14 | 16 | 27 | 7 | 7 | 5 | 7 | 11 | 9 | 9 | 144 | 144 | -12.7\% |
| (\% change from prior year) | 36.0\% | 114.3\% | -9.3\% | 6.6\% | 154.3\% | -56.6\% | -48.9\% | -52.0\% | -39.5\% | -52.7\% | -49.1\% | -29.5\% | -12.7\% |  |  |
| Commercial Property Rental | 96 | 95 | 84 | 101 | 103 | 78 | 83 | 74 | 75 | 83 | 79 | 84 | 1,035 | 1,035 | 0.7\% |
| (\% change from prior year) | 12.4\% | 17.3\% | 7.3\% | 15.2\% | 29.3\% | -12.8\% | -11.0\% | -12.3\% | -8.4\% | -8.8\% | -10.4\% | -4.4\% | 0.7\% |  |  |
| Construction Contracting | 135 | 123 | 142 | 145 | 137 | 100 | 120 | 80 | 99 | 116 | 110 | 110 | 1,417 | 1,417 | -2.0\% |
| (\% change from prior year) | 14.3\% | 19.3\% | 7.6\% | 21.9\% | 15.3\% | -17.5\% | -11.2\% | -19.4\% | -14.4\% | -6.2\% | -8.3\% | -21.3\% | -2.0\% |  |  |
| Hotel/Motel Lodging | 20 | 18 | 19 | 22 | 31 | 26 | 23 | 28 | 39 | 47 | 36 | 30 | 339 | 339 | 16.9\% |
| (\% change from prior year) | -26.5\% | 10.5\% | 8.3\% | -5.4\% | 2.7\% | -11.7\% | -8.9\% | -11.5\% | -17.7\% | -0.6\% | 6.9\% | -174.3\% | 16.9\% |  |  |
| Job Printing | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 27 | 27 | -1.5\% |
| (\% change from prior year) | -28.6\% | -6.4\% | 6.7\% | 20.6\% | -25.1\% | -1.0\% | -4.4\% | 11.2\% | -5.3\% | 16.0\% | 7.4\% | 18.3\% | -1.5\% |  |  |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -37.7\% |
| (\% change from prior year) | 23.6\% | 35.5\% | 19.6\% | -48.2\% | -46.4\% | -43.0\% | -51.2\% | -51.7\% | -56.7\% | -49.7\% | -24.1\% | -56.9\% | -37.7\% |  |  |
| Rentals of Personal Property | 53 | 51 | 53 | 60 | 61 | 64 | 51 | 53 | 47 | 64 | 55 | 50 | 662 | 662 | -19.7\% |
| (\% change from prior year) | -19.2\% | 6.0\% | 11.3\% | -47.8\% | 7.1\% | -40.2\% | -11.5\% | -34.0\% | -15.4\% | -1.9\% | -15.1\% | -18.3\% | -19.7\% |  |  |
| Residential Property Rental | 74 | 72 | 74 | 82 | 73 | 72 | 76 | 67 | 72 | 77 | 70 | 73 | 882 | 882 | -0.1\% |
| (\% change from prior year) | -2.9\% | 4.6\% | 2.4\% | 10.9\% | 6.1\% | -4.1\% | -1.9\% | -3.8\% | -3.2\% | -3.2\% | -2.7\% | -2.0\% | -0.1\% |  |  |
| Restaurant and Bars | 106 | 103 | 98 | 107 | 118 | 103 | 109 | 105 | 113 | 132 | 124 | 122 | 1,340 | 1,340 | 0.4\% |
| (\% change from prior year) | -6.2\% | 8.5\% | 0.9\% | 2.4\% | 5.4\% | -3.5\% | -3.4\% | -4.1\% | -4.0\% | 0.9\% | 2.1\% | 7.5\% | 0.4\% |  |  |
| Retail Sales ${ }^{1 /}$ | 565 | 612 | 547 | 586 | 534 | 520 | 660 | 517 | 506 | 608 | 581 | 557 | 6,793 | 6,793 | 3.4\% |
| (\% change from prior year) | 8.4\% | 20.1\% | 3.0\% | 20.5\% | -1.8\% | 3.4\% | -3.5\% | -4.9\% | 0.7\% | 0.3\% | 1.3\% | -1.1\% | 3.4\% |  |  |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -18.2\% |
| (\% change from prior year) | -2.8\% | -68.5\% | 39.3\% | 7.4\% | 21.2\% | 289.1\% | -80.4\% | -67.8\% | -52.0\% | -40.2\% | -56.7\% | -67.7\% | -18.2\% |  |  |
| Use Tax ${ }^{1 /}$ | 43 | (47) | 44 | 12 | 49 | 72 | 108 | 80 | 65 | 88 | 76 | 72 | 662 | 662 | 8.5\% |
| (\% change from prior year) Rounding Adjustment | -20.4\% | -198.0\% | -24.1\% | -80.7\% | 38.6\% | 89.2\% | 57.4\% | 62.0\% | 23.9\% | 79.7\% | 76.0\% | 35.7\% | 8.5\% |  |  |
| Total | 1,110 | 1,046 | 1,077 | 1,134 | 1,136 | 1,046 | 1,239 | 1,012 | 1,024 | 1,227 | 1,143 | 1,108 | 13,302 | 13,302 | 1.0\% |
| (\% change from prior year) | 3.2\% | 6.8\% | 2.5\% | 4.2\% | 7.2\% | -4.1\% | -2.5\% | -6.3\% | -3.4\% | 0.9\% | 0.5\% | 3.8\% | 1.0\% |  |  |
| ${ }^{1 /}$ In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are 9.1\% and -12.2\%, respectively, and $12.5 \%$ and $-16.2 \%$ for October. |  |  |  |  |  |  |  |  |  |  | GASB |  | 54 | 54 | -50.5\% |
|  |  |  |  |  |  |  |  |  |  | Total |  |  | 13,356 | 13,356 | 0.5\% |

NEIGHBORHOOD PROTECTION - POLICE EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS
(5+7)
(000'S)

|  | $\begin{aligned} & \text { JUL } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { AUG } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { SEP } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { NOV } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { DEC } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JAN } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { FEB } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { APR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAY } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JUN } \\ & \text { (Est) } \end{aligned}$ | Total Act/Est | $\begin{aligned} & \text { 2023-24 } \\ & \text { Budget } \end{aligned}$ | \% Chg from PY Actuals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amusements | 41 | 49 | 39 | 44 | 77 | 21 | 19 | 13 | 19 | 30 | 27 | 24 | 403 | 403 | -12.7\% |
| (\% change from prior year) | 36.0\% | 114.3\% | -9.3\% | 6.6\% | 154.3\% | -56.6\% | -48.9\% | -52.0\% | -39.5\% | -52.7\% | -49.1\% | -29.5\% | -12.7\% |  |  |
| Commercial Property Rental | 270 | 265 | 234 | 283 | 289 | 217 | 233 | 208 | 210 | 232 | 220 | 238 | 2,899 | 2,899 | 0.7\% |
| (\% change from prior year) | 12.4\% | 17.3\% | 7.3\% | 15.2\% | 29.3\% | -12.8\% | -11.0\% | -12.3\% | -8.4\% | -8.8\% | -10.4\% | -4.4\% | 0.7\% |  |  |
| Construction Contracting | 378 | 343 | 397 | 406 | 383 | 281 | 336 | 223 | 276 | 324 | 309 | 310 | 3,966 | 3,966 | -2.0\% |
| (\% change from prior year) | 14.3\% | 19.3\% | 7.6\% | 21.9\% | 15.3\% | -17.5\% | -11.2\% | -19.4\% | -14.4\% | -6.2\% | -8.3\% | -21.3\% | -2.0\% |  |  |
| Hotel/Motel Lodging | 56 | 51 | 52 | 60 | 86 | 74 | 65 | 80 | 111 | 131 | 100 | 83 | 949 | 949 | 16.9\% |
| (\% change from prior year) | -26.5\% | 10.5\% | 8.3\% | -5.4\% | 2.7\% | -11.7\% | -8.9\% | -11.5\% | -17.7\% | -0.6\% | 6.9\% | -174.3\% | 16.9\% |  |  |
| Job Printing | 5 | 6 | 6 | 7 | 8 | 6 | 6 | 6 | 6 | 6 | 6 | 8 | 76 | 76 | -1.5\% |
| (\% change from prior year) | -28.6\% | -6.4\% | 6.7\% | 20.6\% | -25.1\% | -1.0\% | -4.4\% | 11.2\% | -5.3\% | 16.0\% | 7.4\% | 18.3\% | -1.5\% |  |  |
| Publishing | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 4 | 4 | -37.7\% |
| (\% change from prior year) | 23.6\% | 35.5\% | 19.6\% | -48.2\% | -46.4\% | -43.0\% | -51.2\% | -51.7\% | -56.7\% | -49.7\% | -24.1\% | -56.9\% | -37.7\% |  |  |
| Rentals of Personal Property | 148 | 144 | 149 | 167 | 171 | 178 | 142 | 148 | 133 | 180 | 154 | 140 | 1,854 | 1,854 | -19.7\% |
| (\% change from prior year) | -19.2\% | 6.0\% | 11.3\% | -47.8\% | 7.1\% | -40.2\% | -11.5\% | -34.0\% | -15.4\% | -1.9\% | -15.1\% | -18.3\% | -19.7\% |  |  |
| Residential Property Rental | 208 | 201 | 207 | 230 | 204 | 202 | 213 | 188 | 200 | 215 | 196 | 206 | 2,470 | 2,470 | -0.1\% |
| (\% change from prior year) | -2.9\% | 4.6\% | 2.4\% | 10.9\% | 6.1\% | -4.1\% | -1.9\% | -3.8\% | -3.2\% | -3.2\% | -2.7\% | -2.0\% | -0.1\% |  |  |
| Restaurant and Bars | 298 | 287 | 273 | 301 | 331 | 289 | 306 | 294 | 316 | 370 | 348 | 340 | 3,753 | 3,753 | 0.4\% |
| (\% change from prior year) | -6.2\% | 8.5\% | 0.9\% | 2.4\% | 5.4\% | -3.5\% | -3.4\% | -4.1\% | -4.0\% | 0.9\% | 2.1\% | 7.5\% | 0.4\% |  |  |
| Retail Sales ${ }^{1 /}$ | 1,582 | 1,713 | 1,532 | 1,641 | 1,495 | 1,456 | 1,848 | 1,448 | 1,417 | 1,703 | 1,626 | 1,559 | 19,020 | 19,020 | 3.4\% |
| (\% change from prior year) | 8.4\% | 20.1\% | 3.0\% | 20.5\% | -1.8\% | 3.4\% | -3.5\% | -4.9\% | 0.7\% | 0.3\% | 1.3\% | -1.1\% | 3.4\% |  |  |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -18.2\% |
| (\% change from prior year) | -2.8\% | -68.5\% | 39.3\% | 7.4\% | 21.2\% | 289.1\% | -80.4\% | -67.8\% | -52.0\% | -40.2\% | -56.7\% | -67.7\% | -18.2\% |  |  |
| Use Tax ${ }^{1 /}$ | 121 | (131) | 123 | 33 | 138 | 202 | 301 | 225 | 181 | 246 | 213 | 201 | 1,853 | 1,853 | 8.5\% |
| (\% change from prior year) <br> Rounding Adjustment | -20.4\% | -198.0\% | -24.1\% | -80.7\% | 38.6\% | 89.2\% | 57.4\% | 62.0\% | 23.9\% | 79.7\% | 76.0\% | 35.7\% | 8.5\% |  |  |
| Total | 3,107 | 2,929 | 3,015 | 3,174 | 3,182 | 2,927 | 3,469 | 2,832 | 2,868 | 3,435 | 3,199 | 3,109 | 37,246 | 37,246 | 1.0\% |
| (\% change from prior year) | 3.2\% | 6.8\% | 2.5\% | 4.2\% | 7.2\% | -4.1\% | -2.5\% | -6.3\% | -3.4\% | 0.9\% | 0.5\% | 3.8\% | 1.0\% |  |  |

${ }^{1 /}$ In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are $9.0 \%$ and $-11.5 \%$, respectively,

## CAPITAL CONSTRUCTION EXCISE TAX BY MONTH (In Thousands) <br> (5+7)

|  | $\begin{array}{r} 2022-23 \\ \text { Actual } \end{array}$ | $\begin{gathered} \text { 2023-24 } \\ \text { Budget } \end{gathered}$ | $\begin{array}{r} 2023-24 \\ \text { Actual } \end{array}$ | \% Change from PY | 2023-24 <br> Estimate | \% Change from PY | $\begin{array}{r} 2024-25 \\ \text { Proposed } \\ \text { Budget } \\ \hline \end{array}$ | \% Change from PY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | \$515 | \$513 | \$590 | 14.5\% | \$590 | 14.5\% | \$0 | NA |
| August | 502 | 489 | 596 | 18.8\% | 596 | 18.8\% | 0 | NA |
| September | 507 | 485 | 597 | 17.9\% | 597 | 17.9\% | 0 | NA |
| October | 522 | 460 | 605 | 15.9\% | 605 | 15.9\% | 0 | NA |
| November | 500 | 499 | 582 | 16.4\% | 582 | 16.4\% | 0 | NA |
| December | 488 | 460 | 0 | NA | 0 | NA | 0 | NA |
| January | 503 | 475 | 0 | NA | 0 | NA | 0 | NA |
| February | 477 | 446 | 0 | NA | 0 | NA | 0 | NA |
| March | 552 | 446 | 0 | NA | 0 | NA | 0 | NA |
| April | 765 | 466 | 0 | NA | 0 | NA | 0 | NA |
| May | 421 | 493 | 0 | NA | 0 | NA | 0 | NA |
| June | 584 | 393 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$6,335 | \$5,626 | \$2,970 | NA | \$2,970 | -53.1\% | \$0 | NA |
| Year End Adjustment | (43) | (3) | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$6,292 | \$5,623 | \$2,970 | NA | \$2,970 | -52.8\% | \$0 | NA |

Actual vs. Budget

| YTD Actual Revenue: | $\$ 2,970$ |
| :--- | ---: |
| YTD Budget: | 2,446 |
| Dollars Over/Under: | $\$ 524$ |
| Percent Over/Under: | $21.4 \%$ |

Actual vs. Prior Year

| YTD Actual Revenue: | $\$ 2,970$ |
| :--- | ---: |
| YTD Prior Year Actual: | 2,545 |
|  |  |
| Dollars Over/Under: | 425 |
| Percent Over/Under: | $16.7 \%$ |

CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2024 ACTUALS
(5+7)
(000'S)

|  | $\begin{aligned} & \mathrm{JUL} \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { AUG } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { SEP } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { NOV } \\ & \text { (Act) } \end{aligned}$ | $\begin{array}{r} \text { DEC } \\ \text { (Est) } \\ \hline \end{array}$ | $\begin{aligned} & \text { JAN } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { FEB } \\ & \text { (Est) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { MAR } \\ & \text { (Est) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { APR } \\ & \text { (Est) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { MAY } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JUN } \\ & \text { (Est) } \end{aligned}$ | Total Act/Est | $\begin{aligned} & 2023-24 \\ & \text { Budget } \end{aligned}$ | \% Chg <br> from PY <br> Actuals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telecommunication and Cable TV | 590 | 596 | 597 | 605 | 582 | 369 | 386 | 358 | 380 | 442 | 387 | 334 | 5,626 | 5,626 | -11.2\% |
| (\% change from prior year) Rounding Adjustment | 14.4\% | 18.8\% | 17.7\% | 16.1\% | 16.5\% | -24.4\% | -23.3\% | -25.0\% | -31.2\% | -42.2\% | -8.1\% | -42.6\% | -11.2\% |  |  |
| Total | 590 | 596 | 597 | 605 | 582 | 369 | 386 | 358 | 380 | 442 | 387 | 334 | 5,626 | 5,626 | -11.2\% |
| (\% change from prior year) | 14.4\% | 18.8\% | 17.7\% | 16.1\% | 16.5\% | -24.4\% | -23.3\% | -25.0\% | -31.2\% | -42.2\% | -8.1\% | -42.6\% | -11.2\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  | GASB |  | (3) | (3) | -93.0\% |
|  |  |  |  |  |  |  |  |  |  |  | Total |  | 5,623 | 5,623 | -10.6\% |

## PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH (In Thousands) <br> (5+7)

|  | $\begin{array}{r} 2022-23 \\ \text { Actual } \end{array}$ | $\begin{gathered} \text { 2023-24 } \\ \text { Budget } \end{gathered}$ | $\begin{array}{r} 2023-24 \\ \text { Actual } \end{array}$ | \% Change from PY | 2023-24 <br> Estimate | \% Change from PY | $\begin{array}{r} 2024-25 \\ \text { Proposed } \\ \text { Budget } \\ \hline \end{array}$ | \% Change from PY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | \$2,632 | \$2,582 | \$2,711 | 3.0\% | \$2,711 | 3.0\% | \$0 | NA |
| August ${ }^{1 /}$ | 3,086 | 3,178 | 10 | -99.7\% | 10 | -99.7\% | 0 | NA |
| September ${ }^{1 /}$ | 3,033 | 3,384 | 224 | -92.6\% | 224 | -92.6\% | 0 | NA |
| October | 3,029 | 3,284 | 3,736 | 23.3\% | 3,736 | 23.3\% | 0 | NA |
| November | 2,616 | 2,553 | 2,849 | 8.9\% | 2,849 | 8.9\% | 0 | NA |
| December | 1,961 | 1,994 | 0 | NA | 0 | NA | 0 | NA |
| January | 2,000 | 1,828 | 0 | NA | 0 | NA | 0 | NA |
| February | 2,368 | 2,321 | 0 | NA | 0 | NA | 0 | NA |
| March | 2,292 | 2,068 | 0 | NA | 0 | NA | 0 | NA |
| April | 2,216 | 2,042 | 0 | NA | 0 | NA | 0 | NA |
| May | 2,053 | 2,252 | 0 | NA | 0 | NA | 0 | NA |
| June | 2,439 | 2,307 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$29,726 | \$29,793 | \$9,530 | NA | \$9,530 | -67.9\% | \$0 | NA |
| Year End Adjustment | 369 | 52 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$30,095 | \$29,845 | \$9,530 | NA | \$9,530 | -68.3\% | \$0 | NA |

${ }^{1 /}$ August and September's low collection levels were due to incorrect taxpayer filings, causing an overstatement in the General Fund and an understatement in the Public Safety Enhancement Fund. The year-to-date adjusted growth rate for the Public Safety Enhancement Fund is $10.2 \%$.

Actual vs. Budget

| Actual vs. Budget |  |
| :--- | ---: |
| YTD Actual Revenue: | $\$ 9,530$ |
| YTD Budget: | 14,981 |
|  |  |
| Dollars Over/Under: | $(\$ 5,451)$ |
| Percent Over/Under: | $-36.4 \%$ |

Actual vs. Prior Year

| YTD Actual Revenue: | $\$ 9,530$ |
| :--- | ---: |
| YTD Prior Year Actual: | 14,397 |
| Dollars Over/Under: | $(4,867)$ |
| Percent Over/Under: ${ }^{1 /}$ | $-33.8 \%$ |

PUBLIC SAFETY ENHANCEMENT - FIRE EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS
(5+7)
(000'S)

|  | JUL <br> (Act) | AUG <br> (Act) | $\begin{aligned} & \text { SEP } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { NOV } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { DEC } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JAN } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { FEB } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAR } \\ & \text { (Est) } \end{aligned}$ | APR <br> (Est) | $\begin{aligned} & \text { MAY } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JUN } \\ & \text { (Est) } \end{aligned}$ | Total Act/Est | 2023-24 <br> Budget | \% Chg from PY Actuals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other Utilities ${ }^{1 /}$ | 1,030 | 4 | 85 | 1,420 | 1,083 | 1,020 | 1,016 | 1,202 | 1,093 | 1,105 | 1,059 | 1,204 | 11,321 | 11,321 | 0.2\% |
| (\% change from prior year) <br> Rounding Adjustment | 3.0\% | -99.7\% | -92.6\% | 23.3\% | 8.9\% | 36.9\% | 33.6\% | 33.6\% | 25.5\% | 31.2\% | 35.7\% | 30.1\% | 0.2\% |  |  |
| Total | 1,030 | 4 | 85 | 1,420 | 1,083 | 1,020 | 1,016 | 1,202 | 1,093 | 1,105 | 1,059 | 1,204 | 11,321 | 11,321 | 0.2\% |
| (\% change from prior year) | 3.0\% | -99.7\% | -92.6\% | 23.3\% | 8.9\% | 36.9\% | 33.6\% | 33.6\% | 25.5\% | 31.2\% | 35.7\% | 30.1\% | 0.2\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| understatement in the Public | ment Fund. | The adju | d growth | ates for th | Other Ut | ies categor | y in Augus | and Sept | mber are |  | Total |  | 11,341 | 11,341 | -0.8\% | understatement in the Public Safety Enhancement Fund. The adjusted growth rates for the Other Utilities category in August and September are $-3.8 \%$ and $18.8 \%$, respectively.

PUBLIC SAFETY ENHANCEMENT - POLICE EXCISE TAX CATEGORY ANALYSIS
FY 2024 ACTUALS
(5+7)
(000'S)
 understatement in the Public Safety Enhancement Fund. The adjusted growth rates for the Other Utilities category in August and September are $-3.8 \%$ and $18.8 \%$, respectively.

| Budget \& Research :plt2405 | $2007$ | UBLIC SA | ETY EXP <br> (In | ANSION EX <br> housands) $(5+7)$ | SE TAX | Y MONTH |  | $\begin{array}{r} \text { 19-Dec-23 } \\ \text { 01:42 PM } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2022-23 \\ \text { Actual } \end{array}$ | $\begin{array}{r} \text { 2023-24 } \\ \text { Budget } \end{array}$ | $\begin{array}{r} \text { 2023-24 } \\ \text { Actual } \end{array}$ | \% Change from PY | 2023-24 <br> Estimate | \% Change from PY | $\begin{array}{r} 2024-25 \\ \text { Proposed } \\ \text { Budget } \\ \hline \end{array}$ | \% Change from PY |
| July | \$8,606 | \$8,571 | \$8,879 | 3.2\% | \$8,879 | 3.2\% | \$0 | NA |
| August | 7,836 | 8,230 | 8,368 | 6.8\% | 8,368 | 6.8\% | 0 | NA |
| September | 8,407 | 8,133 | 8,614 | 2.5\% | 8,614 | 2.5\% | 0 | NA |
| October | 8,700 | 8,445 | 9,069 | 4.2\% | 9,069 | 4.2\% | 0 | NA |
| November | 8,479 | 8,567 | 9,090 | 7.2\% | 9,090 | 7.2\% | 0 | NA |
| December | 8,721 | 8,850 | 0 | NA | 0 | NA | 0 | NA |
| January | 10,161 | 10,333 | 0 | NA | 0 | NA | 0 | NA |
| February | 8,639 | 8,471 | 0 | NA | 0 | NA | 0 | NA |
| March | 8,484 | 8,588 | 0 | NA | 0 | NA | 0 | NA |
| April | 9,729 | 10,014 | 0 | NA | 0 | NA | 0 | NA |
| May | 9,096 | 9,098 | 0 | NA | 0 | NA | 0 | NA |
| June | 8,559 | 9,118 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$105,417 | \$106,418 | \$44,020 | NA | \$44,020 | -58.2\% | \$0 | NA |
| Year End Adjustment | 879 | 425 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$106,296 | \$106,843 | \$44,020 | NA | \$44,020 | -58.6\% | \$0 | NA |

Actual vs. Budget

| YTD Actual Revenue: | $\$ 44,020$ |
| :--- | ---: |
| YTD Budget: | 41,946 |
|  |  |
| Dollars Over/Under: | $\$ 2,074$ |
| Percent Over/Under: | $4.9 \%$ |

## Actual vs. Prior Year

| YTD Actual Revenue: | $\$ 44,020$ |
| :--- | ---: |
| YTD Prior Year Actual: | 42,028 |
|  |  |
| Dollars Over/Under: | 1,992 |
| Percent Over/Under: | $4.7 \%$ |

PUBLIC SAFETY EXPANSION - FIRE EXCISE TAX CATEGORY ANALYSIS

## FY 2024 ACTUALS

(5+7)
(000'S)

|  | $\begin{aligned} & \mathrm{JUL} \\ & \text { (Act) } \end{aligned}$ | AUG <br> (Act) | $\begin{aligned} & \text { SEP } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { NOV } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { DEC } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JAN } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { FEB } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { APR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAY } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JUN } \\ & \text { (Est) } \end{aligned}$ | Total Act/Est | 2023-24 <br> Budget | \% Chg from PY Actuals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amusements | 23 | 28 | 22 | 25 | 44 | 12 | 11 | 7 | 11 | 17 | 15 | 15 | 230 | 230 | -12.7\% |
| (\% change from prior year) | 36.0\% | 114.3\% | -9.3\% | 6.6\% | 154.3\% | -56.6\% | -48.9\% | -52.0\% | -39.5\% | -52.7\% | -49.1\% | -29.5\% | -12.7\% |  |  |
| Commercial Property Rental | 154 | 152 | 134 | 162 | 165 | 124 | 133 | 119 | 120 | 132 | 126 | 136 | 1,657 | 1,657 | 0.7\% |
| (\% change from prior year) | 12.4\% | 17.3\% | 7.3\% | 15.2\% | 29.3\% | -12.8\% | -11.0\% | -12.3\% | -8.4\% | -8.8\% | -10.4\% | -4.4\% | 0.7\% |  |  |
| Construction Contracting | 216 | 196 | 227 | 232 | 219 | 161 | 192 | 127 | 158 | 185 | 177 | 176 | 2,266 | 2,266 | -2.0\% |
| (\% change from prior year) | 14.3\% | 19.3\% | 7.6\% | 21.9\% | 15.3\% | -17.5\% | -11.2\% | -19.4\% | -14.4\% | -6.2\% | -8.3\% | -21.3\% | -2.0\% |  |  |
| Hotel/Motel Lodging | 32 | 29 | 30 | 35 | 49 | 42 | 37 | 46 | 63 | 75 | 57 | 47 | 542 | 542 | 16.9\% |
| (\% change from prior year) | -26.5\% | 10.5\% | 8.3\% | -5.4\% | 2.7\% | -11.7\% | -8.9\% | -11.5\% | -17.7\% | -0.6\% | 6.9\% | -174.3\% | 16.9\% |  |  |
| Job Printing | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 3 | 4 | 43 | 43 | -1.5\% |
| (\% change from prior year) | -28.6\% | -6.4\% | 6.7\% | 20.6\% | -25.1\% | -1.0\% | -4.4\% | 11.2\% | -5.3\% | 16.0\% | 7.4\% | 18.3\% | -1.5\% |  |  |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 2 | -37.7\% |
| (\% change from prior year) | 23.6\% | 35.5\% | 19.6\% | -48.2\% | -46.4\% | -43.0\% | -51.2\% | -51.7\% | -56.7\% | -49.7\% | -24.1\% | -56.9\% | -37.7\% |  |  |
| Rentals of Personal Property | 84 | 82 | 85 | 96 | 98 | 102 | 81 | 85 | 76 | 103 | 88 | 80 | 1,060 | 1,060 | -19.7\% |
| (\% change from prior year) | -19.2\% | 6.0\% | 11.3\% | -47.8\% | 7.1\% | -40.2\% | -11.5\% | -34.0\% | -15.4\% | -1.9\% | -15.1\% | -18.3\% | -19.7\% |  |  |
| Residential Property Rental | 119 | 115 | 118 | 131 | 116 | 115 | 122 | 107 | 114 | 123 | 112 | 119 | 1,411 | 1,411 | -0.1\% |
| (\% change from prior year) | -2.9\% | 4.6\% | 2.4\% | 10.9\% | 6.1\% | -4.1\% | -1.9\% | -3.8\% | -3.2\% | -3.2\% | -2.7\% | -2.0\% | -0.1\% |  |  |
| Restaurant and Bars | 170 | 164 | 156 | 172 | 189 | 165 | 175 | 168 | 180 | 211 | 199 | 196 | 2,145 | 2,145 | 0.4\% |
| (\% change from prior year) | -6.2\% | 8.5\% | 0.9\% | 2.4\% | 5.4\% | -3.5\% | -3.4\% | -4.1\% | -4.0\% | 0.9\% | 2.1\% | 7.5\% | 0.4\% |  |  |
| Retail Sales ${ }^{1 /}$ | 904 | 979 | 876 | 938 | 854 | 832 | 1,056 | 827 | 810 | 973 | 929 | 890 | 10,868 | 10,868 | 3.4\% |
| (\% change from prior year) | 8.4\% | 20.1\% | 3.0\% | 20.5\% | -1.8\% | 3.4\% | -3.5\% | -4.9\% | 0.7\% | 0.3\% | 1.3\% | -1.1\% | 3.4\% |  |  |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -18.2\% |
| (\% change from prior year) | -2.8\% | -68.5\% | 39.3\% | 7.4\% | 21.2\% | 289.1\% | -80.4\% | -67.8\% | -52.0\% | -40.2\% | -56.7\% | -67.7\% | -18.2\% |  |  |
| Use Tax ${ }^{1 /}$ | 69 | (75) | 71 | 19 | 79 | 115 | 172 | 129 | 103 | 140 | 122 | 115 | 1,059 | 1,059 | 8.5\% |
| (\% change from prior year) Rounding Adjustment | -20.4\% | -198.0\% | -24.1\% | -80.7\% | 38.6\% | 89.2\% | 57.4\% | 62.0\% | 23.9\% | 79.7\% | 76.0\% | 35.7\% | 8.5\% |  |  |
| Total | 1,776 | 1,674 | 1,723 | 1,814 | 1,818 | 1,673 | 1,982 | 1,619 | 1,639 | 1,963 | 1,828 | 1,775 | 21,284 | 21,284 | 1.0\% |
| (\% change from prior year) | 3.2\% | 6.8\% | 2.5\% | 4.2\% | 7.2\% | -4.1\% | -2.5\% | -6.3\% | -3.4\% | 0.9\% | 0.5\% | 3.8\% | 1.0\% |  |  |

${ }^{1 /}$ In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are $9.0 \%$ and $-12.2 \%$, respectively, and $12.5 \%$ and $-15.9 \%$ for October. $\qquad$

PUBLIC SAFETY EXPANSION - POLICE EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS
(5+7)
(000'S)

|  | $\begin{aligned} & \text { JUL } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { AUG } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { SEP } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { NOV } \\ & \text { (Act) } \end{aligned}$ | $\begin{aligned} & \text { DEC } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JAN } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { FEB } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { APR } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { MAY } \\ & \text { (Est) } \end{aligned}$ | $\begin{aligned} & \text { JUN } \\ & \text { (Est) } \end{aligned}$ | Total Act/Est | $\begin{aligned} & \text { 2023-24 } \\ & \text { Budget } \end{aligned}$ | \% Chg from PY Actuals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amusements | 93 | 112 | 89 | 102 | 176 | 48 | 42 | 30 | 43 | 68 | 61 | 56 | 920 | 920 | -12.7\% |
| (\% change from prior year) | 36.0\% | 114.3\% | -9.3\% | 6.6\% | 154.3\% | -56.6\% | -48.9\% | -52.0\% | -39.5\% | -52.7\% | -49.1\% | -29.5\% | -12.7\% |  |  |
| Commercial Property Rental | 617 | 606 | 536 | 647 | 661 | 497 | 534 | 474 | 480 | 529 | 503 | 542 | 6,626 | 6,626 | 0.7\% |
| (\% change from prior year) | 12.4\% | 17.3\% | 7.3\% | 15.2\% | 29.3\% | -12.8\% | -11.0\% | -12.3\% | -8.4\% | -8.8\% | -10.4\% | -4.4\% | 0.7\% |  |  |
| Construction Contracting | 863 | 785 | 908 | 929 | 875 | 643 | 767 | 509 | 631 | 741 | 707 | 708 | 9,066 | 9,066 | -2.0\% |
| (\% change from prior year) | 14.3\% | 19.3\% | 7.6\% | 21.9\% | 15.3\% | -17.5\% | -11.2\% | -19.4\% | -14.4\% | -6.2\% | -8.3\% | -21.3\% | -2.0\% |  |  |
| Hotel/Motel Lodging | 129 | 117 | 120 | 138 | 195 | 170 | 149 | 182 | 253 | 298 | 229 | 189 | 2,169 | 2,169 | 16.9\% |
| (\% change from prior year) | -26.5\% | 10.5\% | 8.3\% | -5.4\% | 2.7\% | -11.7\% | -8.9\% | -11.5\% | -17.7\% | -0.6\% | 6.9\% | -174.3\% | 16.9\% |  |  |
| Job Printing | 12 | 14 | 14 | 17 | 17 | 14 | 14 | 15 | 14 | 15 | 13 | 14 | 173 | 173 | -1.5\% |
| (\% change from prior year) | -28.6\% | -6.4\% | 6.7\% | 20.6\% | -25.1\% | -1.0\% | -4.4\% | 11.2\% | -5.3\% | 16.0\% | 7.4\% | 18.3\% | -1.5\% |  |  |
| Publishing | 2 | 1 | 0 | 1 | 0 | 0 | 2 | 1 | 0 | 0 | 1 | 0 | 8 | 8 | -37.7\% |
| (\% change from prior year) | 23.6\% | 35.5\% | 19.6\% | -48.2\% | -46.4\% | -43.0\% | -51.2\% | -51.7\% | -56.7\% | -49.7\% | -24.1\% | -56.9\% | -37.7\% |  |  |
| Rentals of Personal Property | 338 | 329 | 340 | 382 | 391 | 407 | 324 | 338 | 303 | 411 | 351 | 325 | 4,239 | 4,239 | -19.7\% |
| (\% change from prior year) | -19.2\% | 6.0\% | 11.3\% | -47.8\% | 7.1\% | -40.2\% | -11.5\% | -34.0\% | -15.4\% | -1.9\% | -15.1\% | -18.3\% | -19.7\% |  |  |
| Residential Property Rental | 476 | 459 | 473 | 526 | 466 | 461 | 487 | 429 | 458 | 490 | 449 | 471 | 5,645 | 5,645 | -0.1\% |
| (\% change from prior year) | -2.9\% | 4.6\% | 2.4\% | 10.9\% | 6.1\% | -4.1\% | -1.9\% | -3.8\% | -3.2\% | -3.2\% | -2.7\% | -2.0\% | -0.1\% |  |  |
| Restaurant and Bars | 680 | 657 | 625 | 688 | 756 | 662 | 699 | 672 | 721 | 845 | 795 | 778 | 8,578 | 8,578 | 0.4\% |
| (\% change from prior year) | -6.2\% | 8.5\% | 0.9\% | 2.4\% | 5.4\% | -3.5\% | -3.4\% | -4.1\% | -4.0\% | 0.9\% | 2.1\% | 7.5\% | 0.4\% |  |  |
| Retail Sales ${ }^{1 /}$ | 3,616 | 3,916 | 3,503 | 3,750 | 3,418 | 3,327 | 4,224 | 3,310 | 3,239 | 3,892 | 3,717 | 3,562 | 43,474 | 43,474 | 3.4\% |
| (\% change from prior year) | 8.4\% | 20.1\% | 3.0\% | 20.5\% | -1.8\% | 3.4\% | -3.5\% | -4.9\% | 0.7\% | 0.3\% | 1.3\% | -1.1\% | 3.4\% |  |  |
| Transportation | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 2 | -18.2\% |
| (\% change from prior year) | -2.8\% | -68.5\% | 39.3\% | 7.4\% | 21.2\% | 289.1\% | -80.4\% | -67.8\% | -52.0\% | -40.2\% | -56.7\% | -67.7\% | -18.2\% |  |  |
| Use Tax ${ }^{1 /}$ | 277 | (300) | 282 | 75 | 316 | 462 | 688 | 514 | 413 | 562 | 487 | 459 | 4,235 | 4,235 | 8.5\% |
| (\% change from prior year) <br> Rounding Adjustment | -20.4\% | -198.0\% | -24.1\% | -80.7\% | 38.6\% | 89.2\% | 57.4\% | 62.0\% | 23.9\% | 79.7\% | 76.0\% | 35.7\% | 8.5\% |  |  |
| Total | 7,103 | 6,694 | 6,891 | 7,255 | 7,272 | 6,691 | 7,930 | 6,474 | 6,555 | 7,852 | 7,313 | 7,104 | 85,134 | 85,134 | 1.0\% |
| (\% change from prior year) | 3.2\% | 6.8\% | 2.5\% | 4.2\% | 7.2\% | -4.1\% | -2.5\% | -6.3\% | -3.4\% | 0.9\% | 0.5\% | 3.8\% | 1.0\% |  |  |

${ }^{1 /}$ In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are $9.0 \%$ and $-11.6 \%$, respectively,

| 340 | $-51.7 \%$ |
| ---: | ---: |
| 85,474 | $0.5 \%$ |

## STATE SALES TAX BY MONTH

PHOENIX SHARE
(In Thousands)
$5+7$

|  | 2022-23 <br> Actual | $\begin{gathered} 2023-24 \\ \text { Budget } \end{gathered}$ | \% Change from PY Actual | 2023-24 <br> Actual | \% Change from PY Actual | \% Change from CY Budget | 2023-24 <br> Estimate | \% Change from PY Actual | 2024-25 <br> Proposed Budget | \% Change from PY Estimate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | \$19,827 | \$19,627 | -1.0\% | \$20,075 | 1.3\% | 2.3\% | \$20,075 | 1.3\% | \$0 | NA |
| August | 18,231 | 18,847 | 3.4\% | 20,412 | 12.0\% | 8.3\% | 20,412 | 12.0\% | 0 | NA |
| September | 18,939 | 19,131 | 1.0\% | 19,786 | 4.5\% | 3.4\% | 19,786 | 4.5\% | 0 | NA |
| October | 18,932 | 19,342 | 2.2\% | 20,528 | 8.4\% | 6.1\% | 20,528 | 8.4\% | 0 | NA |
| November | 19,693 | 19,995 | 1.5\% | 20,037 | 1.7\% | 0.2\% | 20,037 | 1.7\% | 0 | NA |
| December | 19,530 | 20,606 | 5.5\% | 0 | NA | NA | 0 | NA | 0 | NA |
| January | 23,182 | 24,330 | 5.0\% | 0 | NA | NA | 0 | NA | 0 | NA |
| February | 19,379 | 19,734 | 1.8\% | 0 | NA | NA | 0 | NA | 0 | NA |
| March | 19,306 | 19,991 | 3.6\% | 0 | NA | NA | 0 | NA | 0 | NA |
| April | 22,272 | 23,516 | 5.6\% | 0 | NA | NA | 0 | NA | 0 | NA |
| May | 20,404 | 21,526 | 5.5\% | 0 | NA | NA | 0 | NA | 0 | NA |
| June | 20,451 | 21,154 | 3.4\% | 0 | NA | NA | 0 | NA | 0 | NA |
| Subtotal | \$240,145 | \$247,797 | 3.2\% | \$100,838 | NA | NA | \$100,838 | -58.0\% | \$0 | NA |
| Year end adjust. (GASB) | 1,668 | 858 | -48.5\% | 0 | NA | NA | 0 | NA | 0 | NA |
| TOTAL: | \$241,813 | \$248,655 | 2.8\% | \$100,838 | NA | NA | \$100,838 | -58.3\% | \$0 | NA |

Actual vs. Budget

| YTD Actual Revenue: | $\$ 100,838$ |
| :--- | ---: |
| YTD Budget: | 96,942 |
| Dollars Over/(Under): | $\$ 3,896$ |
| Percent Over/(Under): | $\mathbf{4 . 0 \%}$ |

Actual vs. Prior Year

| YTD Actual Revenue: | $\$ 100,838$ |
| :--- | ---: |
| YTD Prior Year Actual: | $\mathbf{9 5 , 6 2 2}$ |
| Dollars Over/(Under): | $\$ 5,216$ |
| Percent Over/(Under): | $\mathbf{5 . 5 \%}$ |


| Category | JUL (Act) | AUG <br> (Act) | SEP <br> (Act) | $\begin{aligned} & \text { OCT } \\ & \text { (Act) } \\ & \hline \end{aligned}$ | NOV (Act) | DEC <br> (Est) | JAN <br> (Est) | FEB <br> (Est) | MAR <br> (Est) | $\begin{aligned} & \text { APR } \\ & \text { (Est) } \\ & \hline \end{aligned}$ | MAY <br> (Est) | JUN <br> (Est) | TOTAL | \% Change fr PY Acts |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transportation \& Towing | \$43 | \$43 | \$42 | \$32 | \$34 | \$33 | \$23 | \$15 | \$19 | \$75 | \$20 | \$20 | \$398 | -16.1\% |
| \% change from PY actual | 39.2\% | 7.8\% | 50.7\% | 14.3\% | -12.8\% | -8.0\% | -62.9\% | -59.7\% | -59.6\% | 93.4\% | -58.4\% | -51.4\% |  |  |
| Mining-Oil \& Gas Production | \$271 | \$197 | \$313 | \$219 | \$220 | \$184 | \$190 | \$175 | \$192 | \$209 | \$208 | \$203 | \$2,581 | -0.6\% |
| \% change from PY actual | 23.3\% | -2.7\% | 35.1\% | 7.4\% | 1.4\% | -10.0\% | -13.6\% | -3.3\% | -13.3\% | -2.8\% | -10.0\% | -18.8\% |  |  |
| Utilities ${ }^{1 /}$ | \$11,261 | \$13,484 | \$14,960 | \$13,237 | \$11,450 | \$5,471 | \$5,675 | \$7,028 | \$6,180 | \$6,250 | \$6,092 | \$7,185 | \$108,273 | 0.1\% |
| \% change from PY actual | 3.1\% | 12.6\% | 10.2\% | 374.7\% | 16.8\% | 6.2\% | -33.6\% | -25.6\% | -31.8\% | -28.0\% | -23.3\% | -30.2\% |  |  |
| Communications | \$1,132 | \$1,256 | \$1,218 | \$1,276 | \$1,267 | \$869 | \$901 | \$842 | \$909 | \$1,075 | \$924 | \$866 | \$12,535 | -4.1\% |
| \% change from PY actual | -1.2\% | 18.9\% | 24.7\% | 26.4\% | 30.7\% | -8.5\% | -11.1\% | -10.6\% | -22.0\% | -32.6\% | -5.7\% | -31.5\% |  |  |
| Private Car \& Pipelines | \$37 | \$38 | \$37 | \$37 | \$38 | \$48 | \$62 | \$48 | \$48 | \$53 | \$48 | \$49 | \$543 | 11.9\% |
| \% change from PY actual | -7.3\% | 0.8\% | -2.2\% | -6.7\% | -38.1\% | 23.8\% | 55.9\% | 23.5\% | 27.2\% | 40.0\% | 27.1\% | 28.0\% |  |  |
| Publishing | \$33 | \$23 | \$23 | \$23 | \$24 | \$27 | \$45 | \$36 | \$26 | \$29 | \$29 | \$28 | \$346 | -5.1\% |
| \% change from PY actual | 5.9\% | -5.3\% | -21.2\% | -21.7\% | -23.4\% | 16.5\% | -9.2\% | -15.4\% | 9.6\% | 14.3\% | 16.8\% | -6.8\% |  |  |
| Printing | \$179 | \$171 | \$209 | \$215 | \$228 | \$192 | \$204 | \$187 | \$179 | \$197 | \$180 | \$188 | \$2,329 | -4.3\% |
| \% change from PY actual | -11.9\% | -19.9\% | 13.0\% | 11.8\% | -14.6\% | -4.5\% | -7.3\% | -2.4\% | -9.9\% | 3.8\% | -4.2\% | 2.9\% |  |  |
| Restaurants \& Bars | \$34,914 | \$33,989 | \$32,472 | \$35,701 | \$36,827 | \$32,663 | \$34,986 | \$33,071 | \$35,979 | \$41,936 | \$39,180 | \$39,448 | \$431,167 | -0.5\% |
| \% change from PY actual | -3.5\% | 7.3\% | 2.1\% | 6.2\% | 3.1\% | -4.9\% | -7.0\% | -7.2\% | -5.0\% | -0.5\% | -0.1\% | 4.9\% |  |  |
| Amusements | \$3,840 | \$3,836 | \$3,296 | \$3,929 | \$4,656 | \$2,317 | \$2,487 | \$1,915 | \$2,402 | \$4,180 | \$2,945 | \$2,828 | \$38,632 | -17.2\% |
| \% change from PY actual | 15.8\% | 45.2\% | 14.9\% | 32.1\% | 51.9\% | -39.0\% | -42.3\% | -36.3\% | -22.4\% | -55.5\% | -34.0\% | -23.8\% |  |  |
| Rentals-Personal Property | \$11,424 | \$11,061 | \$11,339 | \$12,361 | \$13,221 | \$15,554 | \$14,191 | \$12,147 | \$12,723 | \$16,499 | \$14,257 | \$13,349 | \$158,126 | -2.5\% |
| \% change from PY actual | -12.4\% | 4.5\% | 13.8\% | -48.2\% | 13.7\% | -20.9\% | 13.9\% | 7.5\% | 14.0\% | 21.0\% | 10.3\% | 12.0\% |  |  |
| Contracting | \$22,960 | \$21,798 | \$21,689 | \$20,761 | \$22,596 | \$15,283 | \$20,304 | \$16,468 | \$17,101 | \$19,246 | \$18,180 | \$20,624 | \$237,010 | 1.1\% |
| \% change from PY actual | 13.3\% | 19.0\% | 6.0\% | 3.9\% | 14.6\% | 16.1\% | -3.3\% | -12.2\% | -9.5\% | -8.5\% | -10.2\% | -8.9\% |  |  |
| Retail ${ }^{2 /}$ | \$190,332 | \$197,868 | \$189,168 | \$195,234 | \$183,315 | \$195,154 | \$239,911 | \$184,559 | \$183,746 | \$222,013 | \$208,188 | \$204,580 | \$2,394,068 | 5.2\% |
| \% change from PY actual | 1.3\% | 13.0\% | 3.7\% | 11.0\% | -2.0\% | 3.1\% | 2.3\% | 1.2\% | 4.4\% | 10.1\% | 9.4\% | 6.2\% |  |  |
| Severance - Mining | \$1,378 | \$104 | \$869 | \$655 | \$446 | \$1,244 | \$1,495 | \$1,588 | \$1,360 | \$1,812 | \$1,649 | \$1,468 | \$14,070 | -11.8\% |
| \% change from PY actual | -31.2\% | -89.2\% | 29.6\% | -0.7\% | -57.2\% | 8.8\% | -3.0\% | -23.4\% | 2.5\% | -3.2\% | -13.5\% | 97.5\% |  |  |
| Bed Tax - Hotel/Motel | \$10,179 | \$9,020 | \$8,259 | \$10,861 | \$13,181 | \$12,100 | \$11,212 | \$12,630 | \$16,037 | \$20,314 | \$16,780 | \$14,824 | \$155,398 | 3.0\% |
| \% change from PY actual | 10.0\% | 3.1\% | -2.8\% | 4.3\% | 1.9\% | -1.9\% | 0.4\% | -10.0\% | -10.7\% | 6.4\% | 16.8\% | 22.2\% |  |  |
| State Total | \$287,984 | \$292,890 | \$283,894 | \$294,543 | \$287,502 | \$281,139 | \$331,686 | \$270,709 | \$276,901 | \$333,888 | \$308,680 | \$305,659 | \$3,555,476 | 3.2\% |
| Cities Share (25\%) | \$71,996 | \$73,223 | \$70,974 | \$73,636 | \$71,875 | \$70,285 | \$82,922 | \$67,677 | \$69,225 | \$83,472 | \$77,170 | \$76,415 | \$888,869 | 3.2\% |
| Phoenix Population Percentage | 27.88\% | 27.88\% | 27.88\% | 27.88\% | 27.88\% | 27.88\% | 27.88\% | 27.88\% | 27.88\% | 27.88\% | 27.88\% | 27.88\% |  |  |
| Phoenix TOTAL | \$20,075 | \$20,412 | \$19,786 | \$20,528 | \$20,037 | \$19,594 | \$23,116 | \$18,867 | \$19,298 | \$23,270 | \$21,513 | \$21,302 | \$247,797 | 3.2\% |

${ }^{1 /}$ In October 2022 (FY 2022-23), a substantial tax refund of approximately $\$(40)$ million was issued, causing a decline in October collections. Absent a large taxpayer refund in last FY, Utilities
TPT growth would have been $10.4 \%$ in October 2023 and $10.5 \%$ YTD. (JLBC. Monthly Fiscal Highlights)
${ }^{2}$ In August and October 2023, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category. Absent this technical adjusment,
Retail/Remote Seller growth would have been $6.5 \%$ in October and $2.6 \%$ YTD. (JLBC. Monthly Fiscal Highlights)

## STATEWIDE COLLECTIONS

(000's)
5+7

| Category | Prior Year Actual | Current Year |  |  | CY Actual/PY Actual |  | CY Actual/CY Budget |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transportation \& Towing | \$39 | \$38 | \$38 | \$34 | (\$5) | -12.8\% | (\$4) | -10.5\% |
| Mining-Oil \& Gas Production | 217 | 222 | 222 | 220 | 3 | 1.4\% | (2) | -0.7\% |
| Utilities | 9,807 | 9,306 | 9,306 | 11,450 | 1,643 | 16.8\% | 2,144 | 23.0\% |
| Communications | 969 | 1,048 | 1,048 | 1,267 | 298 | 30.7\% | 219 | 20.9\% |
| Private Car \& Pipelines | 61 | 45 | 45 | 38 | (23) | -38.1\% | (7) | -15.5\% |
| Publishing | 31 | 25 | 25 | 24 | (7) | -23.4\% | (1) | -4.0\% |
| Printing | 267 | 242 | 242 | 228 | (39) | -14.6\% | (14) | -5.9\% |
| Restaurants \& Bars | 35,715 | 36,443 | 36,443 | 36,827 | 1,112 | 3.1\% | 384 | 1.1\% |
| Amusements | 3,065 | 2,949 | 2,949 | 4,656 | 1,591 | 51.9\% | 1,707 | 57.9\% |
| Rentals-Personal Property | 11,627 | 12,767 | 12,767 | 13,221 | 1,593 | 13.7\% | 454 | 3.6\% |
| Contracting | 19,724 | 19,923 | 19,923 | 22,596 | 2,872 | 14.6\% | 2,673 | 13.4\% |
| Retail | 187,121 | 188,656 | 188,656 | 183,315 | $(3,807)$ | -2.0\% | $(5,342)$ | -2.8\% |
| Severance - Mining | 1,042 | 1,064 | 1,064 | 446 | (596) | -57.2\% | (617) | -58.1\% |
| Bed Tax - Hotel/Motel | 12,937 | 14,237 | 14,237 | 13,181 | 244 | 1.9\% | $(1,056)$ | -7.4\% |
| DISTRIBUTION BASE TOTAL | \$282,622 | \$286,965 | \$286,965 | \$287,502 | \$4,880 | 1.7\% | \$537 | 0.2\% |
| Distribution to Cities <br> (25\% of distribution base) Phoenix Share of Distribution (actual is $27.88 \%$ ) | $\$ 70,656$ $\$ 19,693$ | $\$ 71,741$ $\$ 19,995$ | $\$ 71,741$ $\$ 19,995$ | $\$ 71,875$ $\$ 20,037$ | $\$ 1,220$ $\$ 344$ | $1.7 \%$ $1.7 \%$ | $\$ 134$ $\$ 42$ | $0.2 \%$ $0.2 \%$ |

## CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE

2023-24 COMPARED TO 2022-23
5+7

| Category | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Budgeted <br> Annual Growth |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transportation \& Towing | 39.2\% | 21.5\% | 29.8\% | 26.4\% | 17.2\% | --- | --- | --- | --- | --- | --- | --- | -16.2\% |
| Mining-Oil \& Gas Production | 23.3\% | 10.8\% | 19.4\% | 16.6\% | 13.5\% | --- | --- | --- | --- | --- | --- | --- | -0.7\% |
| Utilities ${ }^{1 /}$ | 3.1\% | 8.1\% | 8.9\% | 34.9\% | 31.2\% | --- | --- | --- | --- | --- | --- | --- | 0.1\% |
| Communications | -1.2\% | 8.4\% | 13.4\% | 16.6\% | 19.2\% | --- | --- | --- | --- | --- | --- | --- | -4.1\% |
| Private Car \& Pipelines | -7.3\% | -3.3\% | -3.0\% | -3.9\% | -13.5\% | --- | --- | --- | --- | --- | --- | --- | 11.8\% |
| Publishing | 5.9\% | 1.0\% | -6.5\% | -10.4\% | -13.3\% | --- | --- | --- | --- | --- | --- | --- | -4.9\% |
| Printing | -11.9\% | -16.0\% | -7.1\% | -2.5\% | -5.6\% | --- | --- | --- | --- | --- | --- | --- | -4.3\% |
| Restaurants \& Bars | -3.5\% | 1.5\% | 1.7\% | 2.8\% | 2.9\% | --- | --- | --- | --- | --- | --- | --- | -0.5\% |
| Amusements | 15.8\% | 28.8\% | 24.3\% | 26.3\% | $31.5 \%$ | --- | --- | --- | --- | --- | --- | --- | -17.2\% |
| Rentals-Personal Property | -12.4\% | -4.8\% | 0.7\% | -19.6\% | -14.0\% | --- | --- | --- | --- | --- | --- | --- | -2.5\% |
| Contracting | 13.3\% | 16.0\% | 12.5\% | 10.3\% | 11.2\% | --- | --- | --- | --- | --- | --- | --- | 1.1\% |
| Retail ${ }^{2 /}$ | 1.3\% | 6.9\% | 5.8\% | 7.1\% | 5.2\% | --- | --- | --- | --- | --- | --- | --- | 5.3\% |
| Severance - Mining | -31.2\% | -50.2\% | -35.5\% | -30.2\% | -35.4\% | --- | --- | --- | --- | --- | --- | --- | -11.8\% |
| Bed Tax - Hotel/Motel | 10.0\% | 6.6\% | 3.6\% | 3.8\% | 3.3\% | --- | --- | --- | --- | --- | --- | --- | 3.0\% |
| Subtotal (State) | 1.2\% | 6.3\% | 5.7\% | 6.4\% | 5.4\% | --- | --- | --- | --- | --- | --- | --- | 3.2\% |
| Cities Share (25\%) | 1.2\% | 6.3\% | 5.7\% | 6.4\% | 5.4\% | --- | --- | --- | --- | --- | --- | --- |  |
| TOTAL (Phoenix Share) | 1.3\% | 6.4\% | 5.7\% | 6.4\% | 5.5\% | --- | --- | --- | --- | --- | --- | --- | 3.2\% |
| ${ }^{1 /}$ In October 2022 (FY 2022-23), a substantial tax refund of approximately $\$(40)$ million was issued, causing a decline in October collections. Absent a large taxpayer refund in last FY, Utilities TPT growth would have been $10.4 \%$ in October 2023 and $10.5 \%$ YTD. (JLBC. Monthly Fiscal Highlights) |  |  |  |  |  |  |  |  |  |  | GASB (Y/E Adj) |  | -48.5\% |
| ${ }^{2 /}$ In August and October 2023, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category. Absent this technical adjusment, Retail/Remote Seller growth would have been $6.5 \%$ in October and $2.6 \%$ YTD. (JLBC. Monthly Fiscal Highlights) |  |  |  |  |  |  |  |  |  |  | TOTAL (Year End) | End) | 2.8\% |

City of Phoenix

## Recreational (Non-Medical) Marijuana (MJ) Retail Sales Tax Report

Tax Revenue from July to November 2023 (June - October 2023 Activity)
(In Thousands)

| Recreational (Non-Medical) MJ Retail Sales Taxes | Current Fiscal Year |  |  |  |  |  |  |  |  |  |  |  |  | Prior Fiscal Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | $\begin{array}{\|l\|} \hline \text { Fiscal YTD } \\ \text { FY 2023-24 } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Fiscal YTD } \\ \text { FY 2022-23 } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Total } \\ \text { FY 2022-23 } \\ \hline \end{gathered}$ |
| City Sales Tax Collection from Recreational MJ Retail Sales | 498 | 477 | 407 | 609 | 492 | - | - | - | - | - | - | - | 2,483 | 2,235 | 5,715 |
| State-Shared Sales Tax Collection from MJ Retail Sales | 115 | 120 | 106 | 131 | 127 | - | - | - | - | - | - | - | 599 | 512 | 1,334 |
| $16 \%$ Excise Tax on MJ Retail Sales for Police and Fire Personnel Costs ${ }^{2 /}$ | NA | NA | NA | NA | NA | - | - | - | - | - | - | - | NA | NA | 12,193 |
| 16\% Excise Tax on MJ Retail Sales for AHUR ${ }^{2 /}$ | NA | NA | NA | NA | NA | - | - | - | - | - | - | - | NA | NA | 3,678 |
| Total COP Recreational (Non-Medical) MJ Retail Sales Taxes | 613 | 597 | 513 | 740 | 619 | - | - | - | - | - | - | - | 3,082 | 2,747 | 22,921 |


| Recreational MJ Sales Taxes Earmarked for Public Safety Pension ${ }^{3 /}$ | Current Fiscal Year |  |  |  |  |  |  |  |  |  |  |  |  | Prior Fiscal Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | $\begin{array}{\|c\|} \hline \text { Fiscal YTD } \\ \text { FY 2023-24 } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Fiscal YTD } \\ \text { FY 2022-23 } \\ \hline \end{array}$ | Total FY 2022-23 |
| GF City Retail Sales Tax from Recreational MJ Retail Sales ( $1.2 \%$ of $2.3 \%$ tax rate) | 260 | 249 | 212 | 318 | 257 | - | - | - | - | - |  | - | 1,295 | 1,166 | 2,982 |
| 16\% Excise Tax on MJ Retail Sales for Police and Fire Personnel Costs ${ }^{2 /}$ | NA | NA | NA | NA | NA | - | - | - | - | - | - | - | NA | NA | 12,193 |
| Total Recreational MJ Sales Taxes Earmarked for Public Safety Pension | 260 | 249 | 212 | 318 | 257 | - | - | - | - | - | - | - | 1,295 | 1,166 | 15,175 |

Notes:
 collecting sales tax from Recreational marijuana sales. However, the business activity in January was not reported until February 2021
 December 31 of each year as follows:

- $33.0 \%$ to community colleges
- 31.4\% to local law enforcement and fire departments for personnel costs
- $25.4 \%$ to the Arizona Highway User Revenue fund (AHUR)
- $10.0 \%$ to the Justice Reinvestment fund
- $0.2 \%$ to the Attorney General, or to grant to localities for enforcement
 personnel costs to paying down public safety pension liability.


## City of Phoenix

Recreational (Non-Medical) Marijuana (MJ) Retail Sales Tax Report Tax Revenue from July to November 2023 (June - October 2023 Activity) (In Thousands)


Recreational MJ Retail Sales Taxes Earmarked for Public Safety Pension


