

To: Mayor and City Council Date: May 24, 2024

From: Jeff Barton

City Manager

Subject: GENERAL FUND REVENUE REPORT – 10 MONTH ACTUAL REVENUE

General Fund (GF) revenue collections of \$1.5 billion through April were \$182.3 million or 13.4% higher than the 2022-23 collections of \$1.4 billion. The double-digit growth rate is primarily attributable to higher revenue collections in city and state-shared sales and income taxes, emergency transportation services, and interest earnings. The City has benefited from inflationary pressures, drawing in greater tax revenue from higher-priced taxable goods and a rise in wages. However, the retail category, which is the largest sales tax category, has experienced a significant slowdown since June 2022, with only 4.3% average growth for city retail sales tax and 3.3% for state-shared retail sales tax, which represents a considerable decline from the double-digit growth rates in 2021-22. Retail sales tax collections in the past ten months of this fiscal year have also been extremely volatile and difficult to predict.

The revised 2023-24 GF revenue estimate is \$1.9 billion, representing 12.4% growth over 2022-23 actuals. Several revenue categories were adjusted from the 2023-24 GF budgeted revenue of \$1.8 billion to better align with YTD growth trends, most notably increases to city and state sales taxes. Staff will continue to closely monitor monthly revenue collections and look to trusted economic sources to determine if further adjustments are needed in the future.

General Fund Sales Tax (June – March Business Activity)

At ten months of 2023-24, the combined GF revenue from city and state-shared sales tax was \$794.6 million, reflecting growth of 4.6% compared to April 2023.

City Sales Tax- Year-to-date (YTD) 2023-24 collections were \$587.8 million, representing 4.9% growth compared to April 2023.

The accumulative April YOY growth percentages in key categories of city sales tax include:

• retail: 4.0% (adjusted from 5.7% to 4.0% due to ADOR shifting monies from the Use Tax to the Retail category, causing an artificial increase in Retail and low collections in the Use Tax category in August and October).

• contracting: 10.0%

restaurants & bars: 2.2%

hotel/motel: -3.5%

• telecommunications: 12.1%

commercial property rentals: 14.0%

State-Shared Sales Tax- YTD 2023-24 collections were \$206.8 million, or 3.7% growth compared to April 2023. However, 3.7% growth is not indicative of actual State-Shared Sales Tax performance due to ADOR shifting monies from the Use Tax to the Retail category for technical adjustments, and the Use Tax is not shared with cities and towns, causing an artificial increase in State-Shared Sales Tax collections in August and October 2023. Furthermore, the growth rate for the Utilities and Contracting category in December 2023 is overstated due to technical year-end adjustments made by ADOR in December 2022.

The accumulative April YOY growth percentages in key categories of state sales tax include:

 retail: 2.2% (adjusted from 3.5% to 2.2% due to ADOR shifting monies from the Use Tax to the Retail category, causing an artificial increase in the Retail category in August and October).

• contracting: 13.6% (overstated growth rate, the adjusted growth rate is not available)

restaurants & bars: 3.0%

hotel/motel: -0.2%

communications: 16.0%

SUMMARY OF GENERAL FUND REVENUE

(In Thousands of Dollars)

| Revenue Source | Actuals 2018-19 | Actuals 2019-20 | Actuals 2020-21 | Actuals 2021-22 | Actuals 2022-23 | 22-23 Act to 21-22 Act % Change | 10 Month Actuals 2022-23 | 10 Month Actuals 2023-24 | % Change from PY | Revised Estimate 2023-24 | % Change Revised Est from PY | Proposed Budget (PB) 2024-25 | % Change PB from Revised Est |
|------------------------------------|--------------------|--------------------|-----------------|-----------------|--------------------|---------------------------------------|--------------------------------|--------------------------------|------------------|--------------------------------|------------------------------------|------------------------------------|------------------------------------|
| Local Taxes | | | | | | | | | | | | | |
| Primary Property Tax | \$ 162,130 | \$ 170,210 | \$ 182,043 | \$ 192,214 | \$ 201,050 | 4.6% | \$ 134,688 | \$ 137,520 | 2.1% | 207,980 | 3.4% | \$ 215,419 | 3.6% |
| Sales Taxes | 468,015 | 479,705 | 536,889 | 627,072 | 674,528 | 7.6% | 560,241 | 587,815 | 4.9% | 707,300 | 4.9% | 713,778 | 0.9% |
| Privilege License Fees | 2,957 | 2,436 | 2,915 | 3,467 | 3,385 | -2.4% | 2,849 | 3,049 | 7.0% | 3,505 | 3.5% | 3,503 | 0.0% |
| Other General Fund Excise Taxes | 18,535 | 18,837 | 19,148 | 19,277 | 19,452 | 0.9% | 16,286 | 16,390 | 0.6% | 19,613 | 0.8% | 19,800 | 1.0% |
| Subtotal | \$ 651,637 | \$ 671,188 | \$ 740,995 | \$ 842,030 | \$ 898,415 | 6.7% | \$ 714,064 | \$ 744,774 | 4.3% | 938,398 | 4.5% | \$ 952,500 | 1.5% |
| Non Taxes | | | | | | | | | | | | | |
| Licenses & Permits | 2,969 | 2,812 | 2,694 | 3,022 | 3,019 | -0.1% | 2,520 | 2,521 | 0.0% | 3,064 | 1.5% | 3,064 | 0.0% |
| Cable Communications | 10,876 | 10,369 | 9,424 | 8,982 | 7,979 | -11.2% | 3,914 | 3,467 | -11.4% | 7,175 | -10.1% | 6,580 | -8.3% |
| Fines & Forfeitures | 12,456 | 10,734 | 9,211 | 8,109 | 7,954 | -1.9% | 6,655 | 7,221 | 8.5% | 8,271 | 4.0% | 8,271 | 0.0% |
| Court Default Fee | 1,320 | 1,310 | 1,288 | 880 | 885 | 0.6% | 716 | 715 | -0.1% | 846 | -4.4% | 846 | 0.0% |
| Parks & Libraries | 8,629 | 5,824 | 3,790 | 5,576 | 6,713 | 20.4% | 5,540 | 7,680 | 38.6% | 7,419 | 10.5% | 7,076 | -4.6% |
| Planning | 1,783 | 1,589 | 1,723 | 1,904 | 1,690 | -11.2% | 1,364 | 1,604 | 17.6% | 1,852 | 9.6% | 2,142 | 15.7% |
| Police | 15,332 | 14,848 | 12,637 | 13,841 | 13,843 | 0.0% | 11,498 | 14,927 | 29.8% | 14,998 | 8.3% | 15,105 | 0.7% |
| Street Transportation | 6,497 | 6,155 | 5,881 | 4,526 | 5,375 | 18.8% | 8,217 | 11,610 | 41.3% | 8,178 | 52.1% | 8,028 | -1.8% |
| Emergency Transportation | 36,910 | 36,706 | 34,092 | 46,481 | 54,832 | 18.0% | 38,473 | 53,695 | 39.6% | 73,070 | 33.3% | 75,990 | 4.0% |
| Hazardous Materials Inspection Fee | 1,369 | 1,408 | 1,464 | 1,299 | 1,584 | 21.9% | 1,101 | 899 | -18.3% | 1,450 | -8.5% | 1,500 | 3.4% |
| Other Service Charges | 23,486 | 22,519 | 15,026 | 15,882 | 37,848 | 100%+ | 30,140 | 42,531 | 41.1% | 47,686 | 26.0% | 40,468 | -15.1% |
| All Others | 15,309 | 16,254 | 19,464 | 21,292 | 22,177 | 4.2% | 18,020 | 17,004 | -5.6% | 23,519 | 6.1% | 22,933 | -2.5% |
| Subtotal | \$ 136,936 | \$ 130,528 | \$ 116,694 | \$ 131,792 | \$ 163,899 | 24.4% | \$ 128,158 | \$ 163,874 | 27.9% | 197,528 | 20.5% | \$ 192,003 | -2.8% |
| State Shared Revenues | | | | | | | | | | | | | |
| Sales Tax | 165,066 | 171,927 | 201,292 | 229,901 | 241,813 | 5.2% | 199,291 | 206,758 | 3.7% | 249,557 | 3.2% | 259,787 | 4.1% |
| Income Tax | 196,918 | 214,697 | 240,237 | 213,294 | 308,183 | 44.5% | 256,819 | 363,129 | 41.4% | 435,754 | 41.4% | 353,170 | -19.0% |
| Vehicle License Tax | 70,210 | 70,484 | 79,768 | 78,695 | 80,593 | 2.4% | 65,160 | 67,303 | 3.3% | 82,227 | 2.0% | 86,148 | 4.8% |
| Subtotal | \$ 432,194 | \$ 457,108 | \$ 521,297 | \$ 521,889 | \$ 630,589 | 20.8% | \$ 521,270 | \$ 637,191 | 22.2% | 767,538 | 21.7% | \$ 699,105 | -8.9% |
| Subtotal All GF Funds | \$ 1,220,767 | \$ 1,258,824 | \$ 1,378,986 | \$ 1,495,712 | \$ 1,692,903 | 13.2% | \$ 1,363,492 | \$ 1,545,838 | 13.4% | 1,903,464 | 12.4% | \$ 1,843,608 | -3.1% |
| Coronavirus Relief Fund | \$ - | \$ 48,533 | \$ 109,126 | \$ - | \$ - | NA | \$ - | \$ - | NA S | - | NA | \$ - | NA |
| TOTAL | \$ 1,220,767 | \$ 1,307,357 | \$ 1,488,112 | \$ 1,495,712 | \$ 1,692,903 | 13.2% | \$ 1,363,492 | \$ 1,545,838 | 13.4% | 1,903,464 | 12.4% | \$ 1,843,608 | -3.1% |

Change from Prior Year

| | 10 Month Actual Revenue: 10 Month Actual Revenue: | | 1,363,492 1,545,838 | | | | | |
|--------------------------------------|--|----|------------------------|--|--|--|--|--|
| Dollars | Over/Under Prior Year: | \$ | 182,346 | | | | | |
| Percent Over/Under Prior Year: 13.4% | | | | | | | | |

% Change from Prior Year and Revised Estimate

| 70 Grange in Girl From Four and From Code Ectimate | | | | | | | | | | |
|---|-------|--|--|--|--|--|--|--|--|--|
| 23-24 % Change from Prior Year Actual: | 13.4% | | | | | | | | | |
| 23-24 Revised Estimate % Change from Prior Year Actual: | 12.4% | | | | | | | | | |

General Fund Revenue

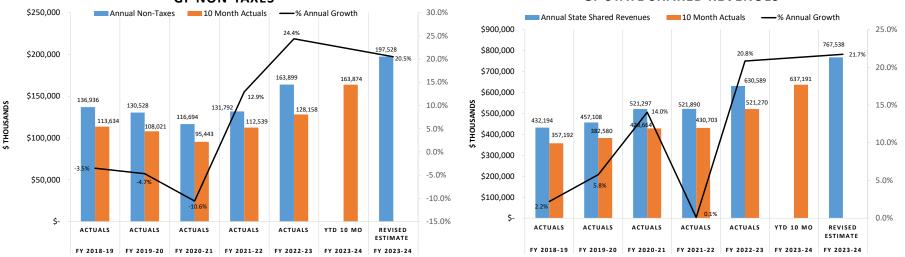
TOTAL GENERAL FUND REVENUE

GF LOCAL TAXES





GF STATE SHARED REVENUES



Notes

- Total General Fund revenues at ten months of \$1.5 billion, reflecting a year-over-year (YOY) growth of 13.4%. The growth can be attributed to higher revenue collections in city and state-shared sales and income taxes, primary property tax, emergency transportation services (ETS), and interest earnings. The FY 2023-24 revised estimate is \$1.9 billion, which is 12.4% higher than the overall FY 2022-23 actual. The variance between the YOY growth rate of 13.4% and the estimated growth rate of 12.4% is to account for additional economic uncertainty. Economic conditions remain highly uncertain and difficult to predict due to market volatility, real disposable income growth challenges, diminishing pandemic-related savings, geopolitical conflicts, and the risk of a surge in energy prices. Staff is closely monitoring revenue collections and will make any necessary adjustments.
- Local taxes represent approximately \$938.4 million, or 49.3% of total GF collections. Local taxes are comprised primarily of property and city sales taxes. City sales taxes include various categories, such as retail/remote sales and contracting. The retail category has experienced a significant slowdown in several months, with an average growth rate of only 4.3% from June 2022 to April 2024, considerably slower than the YOY monthly growth rates ranging from 10.8% to 23.9% from July 2021 through May 2022.
- Total non-tax revenues represent approximately \$197.5 million, or 10.4% of total annual GF revenues. The YOY growth rate of 27.9% is mainly due to the increase in ETS and the interest revenue collections.
- State Shared revenues represent \$767.5 million, or 40.3% of total annual GF collections and are comprised of state sales, income, and vehicle license taxes. Like city retail sales tax, state retail sales tax grew slower, averaging 3.3% from June 2022 through April 2024, compared to double-digit growth rates ranging from 10.5% to 19.7% from July 2021 through May 2022. The slowdown in retail sales tax category could be attributed to decreased consumer activity resulting from increased gasoline prices and interest rates, as stated in JLBC's fiscal report. High-interest rates seem to have a significant effect on motor vehicle sales, while general inflation for consumer staples, such as gasoline (not subject to sales tax), may finally be slowing down consumer spending in other areas, such as general merchandise that is subject to sales tax. State shared income tax growth of 41.4% is based on collections received by the state from two years prior, and aligns with the estimate. The YOY state-shared vehicle license tax increased by 3.3% in April 2024.

CITY PLT BY MONTH

(In Thousands) (10+2)

| _ | 2022-23 Actual | 2023-24 Budget | 2023-24 Actual | % Change from PY | 2023-24 Estimate | % Change from PY | 2024-25 Proposed Budget | % Change from PY |
|-------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$55,015 | \$54,538 | \$56,875 | 3.4% | \$56,875 | 3.4% | \$59,265 | 4.2% |
| August 1/ | 51,259 | 56,335 | 60,298 | 17.6% | 60,298 | 17.6% | 59,678 | -1.0% |
| September 1/ | 58,379 | 54,860 | 61,850 | 5.9% | 61,850 | 5.9% | 60,397 | -2.3% |
| October | 57,175 | 56,004 | 60,090 | 5.1% | 60,090 | 5.1% | 60,906 | 1.4% |
| November | 54,408 | 54,291 | 58,940 | 8.3% | 58,940 | 8.3% | 57,994 | -1.6% |
| December | 54,029 | 55,447 | 57,188 | 5.8% | 57,188 | 5.8% | 59,440 | 3.9% |
| January ^{1/} | 62,619 | 62,764 | 58,092 | -7.2% | 58,092 | -7.2% | 67,694 | 16.5% |
| February | 54,375 | 53,024 | 57,720 | 6.2% | 57,720 | 6.2% | 53,515 | -7.3% |
| March | 52,871 | 52,904 | 56,149 | 6.2% | 56,149 | 6.2% | 53,521 | -4.7% |
| April | 60,110 | 60,552 | 60,613 | 0.8% | 60,613 | 0.8% | 63,100 | 4.1% |
| May | 55,881 | 56,211 | 0 | NA | 58,024 | 3.8% | 60,292 | 3.9% |
| June | 54,009 | 57,356 | 0 | NA | 56,978 | 5.5% | 59,257 | 4.0% |
| Subtotal: | \$670,131 | \$674,283 | \$587,815 | NA | \$702,817 | 4.9% | \$715,059 | 1.7% |
| Year End Adjustments | 4,398 | 2,324 | 0 | NA | 4,483 | 1.9% | (1,281) | -100%+ |
| TOTAL: | \$674,528 | \$676,607 | \$587,815 | NA | \$707,300 | 4.9% | \$713,778 | 0.9% |

^{1/} August and September's high collection levels were due to incorrect taxpayer filings, causing an overstatement in the General Fund and an understatement in the Public Safety Enhancement Fund. The negative growth in January was due to corrections made by the taxpayer to rectify the inaccuracies in August and September.

Actual vs. Revised Estimate

| YTD Actual Revenue: | \$587,815 |
|-----------------------|-----------|
| YTD Revised Estimate: | 585,228 |
| | |
| Dollars Over/Under: | \$2,587 |
| Percent Over/Under: | 0.4% |

| YTD Actual Revenue: | \$587,815 |
|------------------------|-----------|
| YTD Prior Year Actual: | 560,241 |
| | |
| Dollars Over/Under: | 27,574 |
| Percent Over/Under: | 4.9% |

GENERAL FUND PLT CATEGORY ANALYSIS FY 2024 ACTUALS (10+2)

(10+2) (000'S)

| | | | | | | | | | | | | | | 2023-24 | |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------------|---------------------|--------------------------|
| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | Revised Estimate | % Chg from PY Actuals |
| Amusements | 697 | 837 | 669 | 763 | 1,317 | 798 | 554 | 602 | 778 | 1,104 | 701 | 666 | 9,486 | 9,486 | 20.0% |
| (% change from prior year) | 36.0% | 114.3% | -9.3% | 6.6% | 154.3% | -3.6% | -10.7% | 29.1% | 45.7% | 2.6% | -21.5% | 8.7% | 20.0% | | |
| Commercial Property Rental | 5,000 | 4,912 | 4,343 | 5,249 | 5,359 | 4,830 | 5,150 | 4,919 | 4,471 | 6,265 | 4,739 | 5,111 | 60,348 | 60,348 | 13.0% |
| (% change from prior year) | 12.4% | 17.3% | 7.4% | 15.4% | 27.6% | 3.9% | 6.2% | 11.2% | 5.7% | 33.2% | 4.9% | 11.0% | 13.0% | | |
| Construction Contracting | 3,777 | 3,432 | 3,974 | 4,063 | 3,828 | 3,273 | 3,613 | 3,289 | 3,693 | 3,522 | 4,427 | 4,428 | 45,319 | 45,319 | 12.0% |
| (% change from prior year) | 14.3% | 19.3% | 7.6% | 21.9% | 15.3% | -4.0% | -4.4% | 19.0% | 14.5% | 1.9% | 31.3% | 12.6% | 12.0% | | |
| Hotel/Motel Lodging | 965 | 879 | 899 | 1,035 | 1,466 | 1,383 | 1,111 | 1,655 | 2,041 | 2,294 | (247) | (204) | 13,277 | 13,277 | -4.6% |
| (% change from prior year) | -26.5% | 10.5% | 8.3% | -5.4% | 2.7% | -4.0% | -9.2% | 7.4% | -11.4% | 1.9% | -115.4% | -89.3% | -4.6% | | |
| Job Printing | 51 | 61 | 63 | 75 | 76 | 64 | 80 | 57 | 85 | 77 | 1 | 1 | 691 | 691 | -10.0% |
| (% change from prior year) | -28.6% | -6.4% | 6.7% | 20.6% | -25.1% | 3.8% | 26.6% | -1.8% | 31.1% | 40.5% | -98.9% | -98.8% | -10.0% | | |
| Other Utilities 1/ | 6,988 | 13,109 | 13,603 | 9,252 | 8,098 | 6,267 | (60) | 7,256 | 5,998 | 5,648 | 3,212 | 3,599 | 82,970 | 82,970 | 3.4% |
| (% change from prior year) | 0.2% | 82.4% | 18.4% | 9.6% | 13.1% | 22.3% | -101.1% | 27.2% | 10.8% | 5.3% | -39.4% | -45.0% | 3.4% | | |
| Penalty & Interest | 317 | 362 | 269 | 320 | 268 | 320 | 357 | 467 | 646 | 310 | 209 | 238 | 4,083 | 4,083 | 3.0% |
| (% change from prior year) | 19.0% | 17.8% | -13.0% | 24.9% | -2.6% | -24.1% | -0.7% | 76.3% | 35.6% | -19.5% | -30.5% | -30.2% | 3.0% | | |
| Publishing | 7 | 2 | 2 | 3 | 2 | 1 | 15 | 7 | 18 | 1 | (4) | (3) | 51 | 51 | -14.5% |
| (% change from prior year) | 23.6% | 35.5% | 19.6% | -48.2% | -46.4% | -55.7% | -8.5% | 24.1% | 365.9% | -74.7% | -215.4% | -165.5% | -14.5% | | |
| Rentals of Personal Property 2/ | 2,533 | 2,465 | 2,551 | 2,867 | 2,934 | 2,648 | 2,966 | 2,844 | 2,801 | 3,410 | 5,195 | 4,793 | 38,007 | 38,007 | -4.0% |
| (% change from prior year) | -19.2% | 6.0% | 11.3% | -47.8% | 7.1% | -48.1% | 8.0% | -26.0% | 4.2% | 8.6% | 67.4% | 61.0% | -4.0% | | |
| Residential Property Rental | 3,567 | 3,444 | 3,547 | 3,945 | 3,492 | 3,997 | 4,373 | 3,691 | 3,756 | 3,979 | 2,911 | 3,058 | 43,760 | 43,760 | 3.3% |
| (% change from prior year) | -2.9% | 4.6% | 2.4% | 10.9% | 6.1% | 10.9% | 17.4% | 10.3% | 6.0% | 4.8% | -15.8% | -15.2% | 3.3% | | |
| Restaurant and Bars | 2,976 | 2,873 | 2,735 | 3,010 | 3,308 | 3,033 | 3,281 | 3,162 | 3,342 | 3,750 | 3,450 | 3,382 | 38,302 | 38,302 | 2.5% |
| (% change from prior year) | -6.2% | 8.5% | 0.9% | 2.4% | 5.4% | 1.1% | 3.7% | 3.1% | 1.6% | 2.3% | 1.3% | 6.7% | 2.5% | | |
| Retail Sales 3/ | 27,123 | 29,367 | 26,271 | 28,126 | 25,633 | 27,518 | 32,394 | 26,731 | 25,374 | 27,118 | 30,915 | 29,619 | 336,189 | 336,189 | 6.7% |
| (% change from prior year) | 8.4% | 20.1% | 3.0% | 20.5% | -1.8% | 14.0% | -1.4% | 2.4% | 5.2% | -6.8% | 12.4% | 9.7% | 6.7% | | |
| Telecommunication and Cable TV | 796 | 805 | 806 | 817 | 786 | 779 | 855 | 815 | 779 | 824 | 950 | 824 | 9,836 | 9,836 | 15.0% |
| (% change from prior year) | 14.4% | 18.8% | 17.7% | 16.1% | 16.5% | 18.4% | 25.8% | 26.5% | 4.6% | -20.2% | 67.3% | 4.4% | 15.0% | | |
| Transportation | 1 | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 2 | 1 | 11 | 11 | -12.0% |
| (% change from prior year) | -2.8% | -68.5% | 39.3% | 7.4% | 21.2% | -20.2% | -51.4% | 69.3% | 78.6% | -90.1% | 223.4% | 141.5% | -12.0% | | |
| Use Tax 3/ | 2,078 | (2,251) | 2,117 | 565 | 2,370 | 2,276 | 3,403 | 2,222 | 2,365 | 2,310 | 1,564 | 1,469 | 20,488 | 20,488 | -30.0% |
| (% change from prior year) | -20.4% | -198.0% | -24.1% | -80.7% | 38.6% | 24.3% | 3.8% | -6.6% | -5.5% | -1.5% | -24.7% | -41.9% | -30.0% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 56,875 | 60,298 | 61,850 | 60,090 | 58,940 | 57,188 | 58,092 | 57,720 | 56,149 | 60,613 | 58,024 | 56,978 | 702,817 | 702,817 | 4.9% |
| (% change from prior year) | 3.4% | 17.6% | 5.9% | 5.1% | 8.3% | 5.8% | -7.2% | 6.2% | 6.2% | 0.8% | 3.8% | 5.5% | 4.9% | | - |

^{1/} August and September's high collection levels were due to incorrect taxpayer filings, causing an overstatement in the General Fund and an understatement in the Public Safety Enhancement Fund. The negative amount in January was due to corrections made by the taxpayer to rectify the inaccuracies in August and September.

| Total | 707.300 | 707.300 | 4.9% |
|----------------------|---------|---------|--------|
| Year-End Adjustments | 0 | 0 | NA |
| GASB | 4,483 | 4,483 | -17.0% |
| | | | |

2023-24

^{2/} Negative growth in October, December, and February was due to audit adjustments made in the same months last year, which increased collections in the Rentals of Personal Property category. Adjusted growth rates for those months are 7.0%, 1.8%, and 9.8%, respectively.

^{3'} In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for Retail and Use Tax categories are 9.0% and -11.7% in August, and 12.5% and -16.4% in October.

GENERAL FUND PLT CATEGORY ANALYSIS April 2024

| | 2022-23 | | 2023-24 | | Actual/ | Actual | Actual/Es | timate |
|--------------------------------|----------|----------|----------|----------|---------|---------|-----------|---------|
| Category | Actual | Budget | Estimate | Actual | Amount | Percent | Amount | Percent |
| Amusements | \$1,076 | \$645 | \$1,010 | \$1,104 | \$28 | 2.6% | \$94 | 9.3% |
| Commercial Property Rental | 4,703 | 4,703 | 5,278 | \$6,265 | 1,562 | 33.2% | 987 | 18.7% |
| Construction Contracting | 3,457 | 3,743 | 4,133 | \$3,522 | 65 | 1.9% | (611) | -14.8% |
| Hotel/Motel Lodging | 2,251 | 2,046 | 1,631 | \$2,294 | 43 | 1.9% | 663 | 40.6% |
| Job Printing | 55 | 66 | 54 | \$77 | 22 | 40.0% | 23 | 42.6% |
| Other Utilities | 5,365 | 4,581 | 3,982 | \$5,648 | 283 | 5.3% | 1,666 | 41.8% |
| Penalty & Interest | 385 | 386 | 503 | \$310 | (75) | -19.4% | (193) | -38.4% |
| Publishing | 3 | 2 | 3 | \$1 | (2) | -66.7% | (2) | -66.7% |
| Rentals of Personal Property | 3,139 | 3,587 | 4,117 | \$3,410 | 271 | 8.6% | (707) | -17.2% |
| Residential Property Rentals | 3,799 | 3,798 | 3,894 | \$3,979 | 180 | 4.7% | 85 | 2.2% |
| Restaurants & Bars | 3,667 | 3,513 | 3,825 | \$3,750 | 83 | 2.3% | (75) | -2.0% |
| Retail Sales ^{1/} | 28,829 | 29,728 | 30,748 | \$27,118 | (1,711) | -5.9% | (3,630) | -11.8% |
| Telecommunication and Cable TV | 1,032 | 629 | 970 | \$824 | (208) | -20.2% | (146) | -15.1% |
| Transportation | 3 | 3 | 2 | \$0 | (3) | -100.0% | (2) | -100.0% |
| Use | 2,346 | 3,121 | 2,447 | \$2,310 | (36) | -1.5% | (137) | -5.6% |
| TOTAL | \$60,110 | \$60,552 | \$62,597 | \$60,613 | \$503 | 0.8% | (\$1,984) | -3.2% |

^{1/} The Retail Sales Tax category in 2023-24 Actual includes revenue from recreational marijuana retail sales, designated for Police and Fire personnel costs to paying down public safety pension liability. The transfer from the General Fund to the Public Safety Personnel Retirement System (PSPRS) Fund occurs at year-end. The monthly earmarked amount for PSPRS can be found on page 38, "Recreational (Non-Medical) Marijuana Retail Sales Tax Report".

PLT CATEGORY ANALYSIS CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE 2023-24 ACTUALS COMPARED TO 2022-23 (10+2)

| Category | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Revised Estimate |
|--|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|-----|-----|---------------------|
| Amusements | 36.1% | 70.1% | 34.3% | 25.9% | 49.0% | 37.3% | 30.3% | 30.2% | 31.8% | 26.9% | | | 20.0% |
| Commercial Property Rental | 12.4% | 14.8% | 12.4% | 13.2% | 16.0% | 13.9% | 12.7% | 12.5% | 11.8% | 14.0% | | | 13.0% |
| Construction Contracting | 14.3% | 16.6% | 13.2% | 15.4% | 15.4% | 12.1% | 9.5% | 10.5% | 10.9% | 10.0% | | | 12.0% |
| Hotel/Motel Lodging | -26.5% | -12.5% | -6.6% | -6.3% | -4.0% | -4.0% | -4.7% | -2.8% | -4.5% | -3.5% | | | -4.6% |
| Job Printing | -28.2% | -17.6% | -10.3% | -2.7% | -8.9% | -7.1% | -2.7% | -2.6% | 0.9% | 4.1% | | | -10.0% |
| Other Utilities | 0.1% | 41.9% | 31.3% | 26.0% | 23.7% | 23.6% | 10.3% | 11.9% | 11.8% | 11.3% | | | 3.4% |
| Penalty & Interest | 19.2% | 18.5% | 7.4% | 11.3% | 8.6% | 1.1% | 0.8% | 8.9% | 13.3% | 9.5% | | | 3.0% |
| Publishing | 20.7% | 15.4% | 12.2% | -4.1% | -13.0% | -19.8% | -13.5% | -9.3% | 22.1% | 16.7% | | | -14.5% |
| Rentals of Personal Property ^{1/} | -19.2% | -8.5% | -2.7% | -21.4% | -16.5% | -24.2% | -20.5% | -21.2% | -19.0% | -16.4% | | | -4.0% |
| Residential Property Rentals | -2.9% | 0.6% | 1.2% | 3.7% | 4.2% | 5.3% | 7.1% | 7.5% | 7.3% | 7.1% | | | 3.3% |
| Restaurants & Bars | -6.2% | 0.5% | 0.6% | 1.1% | 2.0% | 1.9% | 2.1% | 2.3% | 2.2% | 2.2% | | | 2.5% |
| Retail Sales 2/ | 9.3% | 14.2% | 10.4% | 12.8% | 9.7% | 10.4% | 8.3% | 7.6% | 7.3% | 5.7% | | | 6.7% |
| Telecommunication and Cable TV | 14.4% | 16.6% | 17.0% | 16.7% | 16.7% | 16.9% | 18.2% | 19.2% | 17.4% | 12.1% | | | 15.0% |
| | | | | | | | | | | | | | |
| Transportation | 0.0% | -50.0% | -28.6% | -16.7% | -13.0% | -10.7% | -15.5% | -13.6% | -10.1% | -29.8% | | | -12.0% |
| Use Tax ^{2/} | -20.4% | -103.5% | -74.7% | -76.4% | -60.4% | -49.5% | -39.4% | -35.5% | -32.1% | -29.2% | | | -30.0% |
| TOTAL | 3.4% | 10.3% | 8.7% | 7.8% | 7.9% | 7.6% | 5.2% | 5.3% | 5.4% | 4.9% | | | 4.9% |

^{1/} Several audit adjustments were made last fiscal year, artificially increasing collections. The adjusted year-to-date growth rate for the Rentals of Personal Property category is 9.8%.

^{2/} In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted cumulative YTD growth rates for Retail and Use Tax categories are 4.0% and -29.9%, respectively

CONVENTION CENTER EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2022-23 Actual | 2023-24 Budget | 2023-24 Actual | % Change from PY | 2023-24 Estimate | % Change from PY | 2024-25 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$7,108 | \$6,461 | \$6,664 | -6.3% | \$6,664 | -6.3% | \$7,142 | 7.2% |
| August | 5,544 | 5,881 | 6,133 | 10.6% | 6,133 | 10.6% | 6,125 | -0.1% |
| September | 6,196 | 6,023 | 6,231 | 0.6% | 6,231 | 0.6% | 6,508 | 4.4% |
| October | 6,705 | 6,477 | 7,099 | 5.9% | 7,099 | 5.9% | 6,961 | -1.9% |
| November | 7,433 | 7,434 | 7,732 | 4.0% | 7,732 | 4.0% | 7,831 | 1.3% |
| December | 7,227 | 7,674 | 6,975 | -3.5% | 6,975 | -3.5% | 7,890 | 13.1% |
| January | 7,480 | 7,333 | 7,038 | -5.9% | 7,038 | -5.9% | 8,024 | 14.0% |
| February | 6,900 | 7,244 | 7,443 | 7.9% | 7,443 | 7.9% | 7,283 | -2.1% |
| March | 8,700 | 8,028 | 8,578 | -1.4% | 8,578 | -1.4% | 8,998 | 4.9% |
| April | 9,124 | 8,884 | 9,218 | 1.0% | 9,218 | 1.0% | 10,590 | 14.9% |
| May | 7,701 | 7,435 | 0 | NA | 9,414 | 22.2% | 9,209 | -2.2% |
| June | 11,572 | 7,110 | 0 | NA | 8,734 | -24.5% | 8,600 | -1.5% |
| Subtotal: | \$91,691 | \$85,983 | \$73,111 | NA | \$91,259 | -0.5% | \$95,161 | 4.3% |
| Year End Adjustment | 824 | 180 | 0 | NA | 681 | -17.4% | 355 | -48% |
| TOTAL: | \$92,515 | \$86,163 | \$73,111 | NA | \$91,940 | -0.6% | \$95,516 | 3.9% |

Actual vs. Revised Estimate

| YTD Actual Revenue: | \$73,111 |
|-----------------------|-----------|
| YTD Revised Estimate: | 74,387 |
| | _ |
| Dollars Over/Under: | (\$1,276) |
| Percent Over/Under: | -1.7% |

| YTD Actual Revenue: | \$73,111 |
|------------------------|----------|
| YTD Prior Year Actual: | 72,418 |
| | |
| Dollars Over/Under: | 693 |
| Percent Over/Under: | 1.0% |

PHOENIX CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2023-24 Revised Estimate | % Chg from PY Actuals |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------------------------|-----------------------------|
| Advertising | 249 | 149 | 134 | 193 | 162 | 143 | 247 | 107 | 139 | 185 | 70 | 84 | 1,862 | 1,862 | -40.0% |
| (% change from prior year) | -6.0% | -38.8% | -44.0% | -49.4% | -58.7% | -41.3% | -45.5% | -38.2% | -26.7% | -21.2% | -54.5% | -37.5% | -40.0% | | |
| Construction Contracting | 2,698 | 2,452 | 2,839 | 2,902 | 2,734 | 2,338 | 2,580 | 2,350 | 2,638 | 2,516 | 3,162 | 3,162 | 32,371 | 32,371 | 12.0% |
| (% change from prior year) | 14.3% | 19.3% | 7.6% | 21.9% | 15.3% | -4.0% | -4.4% | 19.0% | 14.5% | 1.9% | 31.3% | 12.6% | 12.0% | | |
| Hotel/Motel Lodging | 1,549 | 1,435 | 1,257 | 1,798 | 2,417 | 2,280 | 1,798 | 2,681 | 3,339 | 3,783 | 3,720 | 3,073 | 29,130 | 29,130 | -10.1% |
| (% change from prior year) | -28.3% | 9.9% | -6.1% | 0.1% | 2.8% | -3.3% | -10.5% | 6.5% | -12.3% | 0.7% | 39.6% | -51.4% | -10.1% | | |
| Job Printing | 36 | 44 | 45 | 53 | 54 | 46 | 57 | 41 | 61 | 55 | 0 | 1 | 493 | 493 | -10.0% |
| (% change from prior year) | -28.6% | -6.4% | 6.7% | 20.6% | -25.1% | 3.8% | 26.6% | -1.8% | 31.1% | 40.5% | -98.9% | -98.8% | -10.0% | | |
| Publishing | 5 | 2 | 1 | 2 | 1 | 1 | 11 | 5 | 13 | 1 | (3) | (3) | 36 | 36 | -14.5% |
| (% change from prior year) | 23.6% | 35.5% | 19.6% | -48.2% | -46.4% | -55.7% | -8.5% | 24.1% | 365.9% | -74.7% | -215.4% | -165.5% | -14.5% | | |
| Restaurant and Bars | 2,126 | 2,052 | 1,953 | 2,150 | 2,363 | 2,166 | 2,344 | 2,259 | 2,387 | 2,679 | 2,464 | 2,415 | | 27,358 | 2.5% |
| (% change from prior year) | -6.2% | 8.5% | 0.9% | 2.4% | 5.4% | 1.1% | 3.7% | 3.1% | 1.6% | 2.3% | 1.3% | 6.7% | 2.5% | | |
| Transportation | 1 | 0 | 1 | 1 | 1 | 0 | 1 | 1 | 1 | 0 | 1 | 0 | 8 | 8 | -12.0% |
| (% change from prior year) Rounding Adjustment | -2.8% | -68.5% | 39.3% | 7.4% | 21.2% | -20.2% | -51.4% | 69.3% | 78.6% | -90.1% | 223.4% | 141.5% | -12.0% | | |
| Total | 6,664 | 6,133 | 6,231 | 7,099 | 7,732 | 6,975 | 7,038 | 7,443 | 8,578 | 9,218 | 9,414 | 8,734 | 91,259 | 91,259 | -0.5% |
| (% change from prior year) | -6.3% | 10.6% | 0.6% | 5.9% | 4.0% | -3.5% | -5.9% | 7.9% | -1.4% | 1.0% | 22.2% | -24.5% | -0.5% | | |
| | | | | | | | | | | <u>.</u> | GASB | | 681 | 681 | -17.4% |
| | | | | | | | | | | - | Total | | 91,940 | 91,940 | -0.6% |

SPORTS FACILITIES EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2022-23 Actual | 2023-24 Budget | 2023-24 Actual | % Change from PY | 2023-24 Estimate | % Change from PY | 2024-25 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|------------------|
| July | \$2,049 | \$1,977 | \$1,822 | -11.1% | \$1,822 | -11.1% | \$2,009 | 10.3% |
| August | 1,544 | 1,661 | 1,655 | 7.2% | 1,655 | 7.2% | 1,715 | 3.6% |
| September | 1,565 | 1,611 | 1,523 | -2.7% | 1,523 | -2.7% | 1,698 | 11.5% |
| October | 1,924 | 1,862 | 1,985 | 3.2% | 1,985 | 3.2% | 2,033 | 2.4% |
| November | 2,557 | 2,535 | 2,658 | 3.9% | 2,658 | 3.9% | 2,722 | 2.4% |
| December | 2,514 | 2,497 | 2,515 | 0.0% | 2,515 | 0.0% | 2,720 | 8.2% |
| January | 2,165 | 2,133 | 2,116 | -2.3% | 2,116 | -2.3% | 2,299 | 8.6% |
| February | 2,532 | 2,554 | 2,534 | 0.1% | 2,534 | 0.1% | 2,625 | 3.6% |
| March | 3,516 | 3,061 | 3,199 | -9.0% | 3,199 | -9.0% | 3,467 | 8.4% |
| April | 3,904 | 3,566 | 4,198 | 7.5% | 4,198 | 7.5% | 4,476 | 6.6% |
| May | 2,987 | 2,673 | 0 | NA | 3,621 | 21.2% | 3,737 | 3.2% |
| June | 4,501 | 2,248 | 0 | NA | 2,969 | -34.0% | 3,060 | 3.1% |
| Subtotal: | \$31,758 | \$28,378 | \$24,205 | NA | \$30,795 | -3.0% | \$32,561 | 5.7% |
| Year End Adjustment | 242 | 110 | 0 | NA | 32 | -86.8% | 107 | 100%+ |
| TOTAL: | \$32,000 | \$28,488 | \$24,205 | -24.4% | \$30,827 | -3.7% | \$32,668 | 6.0% |

Actual vs. Revised Estimate

| YTD Actual Revenue: | \$24,205 |
|-----------------------|----------|
| YTD Revised Estimate: | 24,381 |
| | |
| Dollars Over/Under: | (\$176) |
| Percent Over/Under: | -0.7% |

| YTD Actual Revenue: | \$24,205 |
|------------------------|----------|
| YTD Prior Year Actual: | 24,270 |
| | |
| Dollars Over/Under: | (65) |
| Percent Over/Under: | -0.3% |

SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2023-24 Revised Estimate | % Chg from PY Actuals |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------------------------|-----------------------------|
| Hotel/Motel Lodging | 775 | 717 | 629 | 899 | 1,208 | 1,140 | 899 | 1,340 | 1,669 | 1,891 | 1,860 | 1,538 | 14,565 | 14,565 | -10.1% |
| (% change from prior year) | -28.3% | 9.9% | -6.1% | 0.1% | 2.8% | -3.3% | -10.5% | 6.5% | -12.3% | 0.7% | 39.6% | -51.4% | -10.1% | | |
| Short-Term Motor Vehicle Rental | 1,047 | 938 | 894 | 1,086 | 1,450 | 1,374 | 1,217 | 1,194 | 1,530 | 2,307 | 1,761 | 1,432 | 16,230 | 16,230 | 4.3% |
| (% change from prior year) | 8.1% | 5.3% | -0.1% | 5.9% | 5.0% | 3.0% | 4.8% | -6.3% | -5.1% | 13.9% | 6.4% | 7.1% | 4.3% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 1,822 | 1,655 | 1,523 | 1,985 | 2,658 | 2,515 | 2,116 | 2,534 | 3,199 | 4,198 | 3,621 | 2,969 | 30,795 | 30,795 | -3.0% |
| (% change from prior year) | -11.1% | 7.2% | -2.7% | 3.2% | 4.0% | 0.0% | -2.3% | 0.1% | -9.0% | 7.5% | 21.2% | -34.0% | -3.0% | | |
| | | | | | | | | | | | GASB | | 32 | 32 | -86.8% |
| | | | | | | | | | | | Total | | 30,827 | 30,827 | -3.7% |

JET FUEL EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2022-23 Actual | 2023-24 Budget | g | | % Change from PY | 2024-25 Proposed Budget | % Change from PY | |
|------------------------|-------------------|-------------------|-------|--------|---------------------|-------------------------------|------------------|--------|
| July | \$53 | \$48 | \$52 | -2.2% | \$52 | -2.2% | \$57 | 9.6% |
| August | 42 | 46 | 41 | -3.1% | 41 | -3.1% | 49 | 19.5% |
| September | 40 | 46 | 46 | 16.5% | 46 | 16.5% | 47 | 2.2% |
| October | 44 | 44 | 47 | 6.8% | 47 | 6.8% | 47 | 0.0% |
| November | 51 | 46 | 57 | 12.9% | 57 | 12.9% | 49 | -14.0% |
| December | 58 | 54 | 51 | -12.1% | 51 | -12.1% | 62 | 21.6% |
| January | 66 | 60 | 45 | -31.8% | 45 | -31.8% | 63 | 40.0% |
| February | 232 | 236 | 197 | -15.1% | 197 | -15.1% | 254 | 28.9% |
| March | 77 | 57 | 93 | 20.8% | 93 | 20.8% | 67 | -28.0% |
| April | 132 | 86 | 126 | -4.5% | 126 | -4.5% | 127 | 0.8% |
| May | 74 | 53 | 0 | NA | 114 | 54.1% | 84 | -26.3% |
| June | 54 | 46 | 0 | NA | 79 | 45.8% | 57 | -27.8% |
| Subtotal: | \$923 | \$822 | \$755 | NA | \$948 | 2.7% | \$963 | 1.6% |
| Year End Adjustment | (10) | 1 | 0 | NA | 9 | 100%+ | 1 | -88.9% |
| TOTAL: | \$912 | \$823 | \$755 | NA | \$957 | 4.9% | \$964 | 0.7% |

Actual vs. Revised Estimate

| YTD Actual Revenue: | \$755 |
|-----------------------|--------|
| YTD Revised Estimate: | 808 |
| | |
| Dollars Over/Under: | (\$53) |
| Percent Over/Under: | -6.6% |

| YTD Actual Revenue: | \$755 |
|------------------------|--------|
| YTD Prior Year Actual: | 794 |
| | |
| Dollars Over/Under: | (\$39) |
| Percent Over/Under: | -5.0% |

JET FUEL EXCISE TAXES EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2023-24 Revised Estimate | % Chg from PY Actuals |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|---------------|--------------------------------|-----------------------------|
| Jet Fuel (% change from prior year) Rounding Adjustment | 52 -2.2% | 41 -3.7% | 46 16.8% | 47 8.9% | 57 11.9% | 51 -12.9% | 45 -31.4% | 197 -15.0% | 93 21.5% | 126 -3.9% | 114 54.1% | 79 43.1% | | 948 | 2.7% |
| Total | 52 | 41 | 46 | 47 | 57 | 51 | 45 | 197 | 93 | 126 | 114 | 79 | 948 | 948 | 2.7% |
| (% change from prior year) | -2.2% | -3.7% | 16.8% | 8.9% | 11.9% | -12.9% | -31.4% | -15.0% | 21.5% | -3.9% | 54.1% | 43.1% | 2.7% | | |
| | | | | | | | | | | | GASB | | 9 | 9 | +100% |
| | | | | | | | | | | - | Total | | 957 | 957 | 4.9% |

TRANSPORTATION 2050 EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2022-23 Actual | 2023-24 Budget | • | | 2023-24 Estimate | % Change from PY | 2024-25 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-----------|------|---------------------|------------------|-------------------------------|------------------|
| July | \$29,218 | \$29,265 | \$30,316 | 3.8% | \$30,316 | 3.8% | \$31,504 | 3.9% |
| August | 26,686 | 28,119 | 28,510 | 6.8% | 28,510 | 6.8% | 30,038 | 5.4% |
| September | 28,633 | 27,761 | 29,439 | 2.8% | 29,439 | 2.8% | 30,110 | 2.3% |
| October | 29,672 | 28,829 | 30,968 | 4.4% | 30,968 | 4.4% | 31,410 | 1.4% |
| November | 28,899 | 29,264 | 31,102 | 7.6% | 31,102 | 7.6% | 30,949 | -0.5% |
| December | 29,818 | 30,218 | 30,726 | 3.0% | 30,726 | 3.0% | 32,214 | 4.8% |
| January | 34,561 | 35,227 | 35,000 | 1.3% | 35,000 | 1.3% | 37,590 | 7.4% |
| February | 29,467 | 28,917 | 30,575 | 3.8% | 30,575 | 3.8% | 28,686 | -6.2% |
| March | 29,065 | 29,352 | 30,594 | 5.3% | 30,594 | 5.3% | 29,343 | -4.1% |
| April | 33,241 | 34,203 | 33,503 | 0.8% | 33,503 | 0.8% | 35,337 | 5.5% |
| May | 31,043 | 31,057 | 0 | NA | 33,225 | 7.0% | 33,080 | -0.4% |
| June | 29,163 | 31,131 | 0 | NA | 32,448 | 11.3% | 32,090 | -1.1% |
| Subtotal: | \$359,465 | \$363,343 | \$310,733 | NA | \$376,406 | 4.7% | \$382,351 | 1.6% |
| Year End Adjustment | 3,006 | 1,430 | 0 | NA | 2,239 | -25.5% | (722) | -100%+ |
| TOTAL: | \$362,471 | \$364,773 | \$310,733 | NA | \$378,645 | 4.5% | \$381,629 | 0.8% |

Actual vs. Revised Estimate

| Actual Vo. Nevioca Estimate | |
|-----------------------------|-----------|
| YTD Actual Revenue: | \$310,733 |
| YTD Revised Estimate: | 310,817 |
| | |
| Dollars Over/Under: | (\$84) |
| Percent Over/Under: | 0.0% |

| YTD Actual Revenue: | \$310,733 |
|------------------------|-----------|
| YTD Prior Year Actual: | 299,259 |
| | |
| Dollars Over/Under: | 11,474 |
| Percent Over/Under: | 3.8% |

TRANSPORTATION 2050 - PUBLIC TRANSIT EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2023-24 Revised Estimate | % Chg from PY Actuals |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------------------------|-----------------------------|
| Amusements | 350 | 421 | 336 | 384 | 662 | 401 | 279 | 303 | 391 | 555 | 352 | 336 | 4,770 | 4,770 | 20.0% |
| (% change from prior year) | 36.0% | 114.4% | -9.3% | 6.6% | 154.4% | -3.6% | -10.7% | 29.1% | 45.7% | 2.6% | -21.5% | 8.7% | 20.0% | | |
| Commercial Property Rental | 2,329 | 2,284 | 2,020 | 2,440 | 2,494 | 2,250 | 2,399 | 2,281 | 2,088 | 2,915 | 2,187 | 2,357 | 28,044 | 28,044 | 13.0% |
| (% change from prior year) | 12.4% | 17.2% | 7.3% | 15.2% | 29.3% | 4.6% | 6.1% | 11.8% | 5.8% | 33.1% | 3.3% | 10.2% | | | |
| Construction Contracting | 3,254 | 2,956 | 3,423 | 3,500 | 3,300 | 2,819 | 3,109 | 2,835 | 3,181 | 3,035 | 3,826 | 3,827 | 39,065 | 39,065 | 12.0% |
| (% change from prior year) | 14.3% | 19.2% | 7.5% | 21.9% | 15.3% | -4.1% | -4.6% | 19.0% | 14.5% | 1.9% | 31.7% | 12.9% | 12.0% | | |
| Hotel/Motel Lodging | 485 | 442 | 452 | 521 | 737 | 695 | 558 | 832 | 1,026 | 1,154 | (124) | (102) | 6,676 | 6,676 | -3.6% |
| (% change from prior year) | -17.2% | 10.5% | 8.3% | -5.4% | 2.7% | -4.0% | -9.2% | 7.4% | -11.4% | 1.9% | -115.4% | -89.3% | -3.6% | | |
| Job Printing | 44 | 53 | 55 | 64 | 65 | 55 | 69 | 49 | 74 | 67 | 1 | (1) | 595 | 595 | -10.0% |
| (% change from prior year) | -28.6% | -5.7% | 6.7% | 20.6% | -25.1% | 3.8% | 26.6% | -1.8% | 31.1% | 40.5% | -98.9% | -98.8% | -10.0% | | |
| Publishing | 6 | 2 | 2 | 2 | 2 | 1 | 13 | 6 | 15 | 1 | (4) | (2) | 44 | 44 | -14.5% |
| (% change from prior year) | 23.6% | 35.5% | 19.6% | -48.2% | -46.4% | -55.7% | -8.5% | 24.1% | 365.9% | -74.7% | -215.4% | -165.5% | -14.5% | | |
| Rentals of Personal Property | 1,274 | 1,240 | 1,283 | 1,441 | 1,476 | 1,332 | 1,491 | 1,430 | 1,408 | 1,715 | 2,612 | 2,409 | 19,111 | 19,111 | -4.0% |
| (% change from prior year) | -19.2% | 6.0% | 11.3% | -47.8% | 7.1% | -48.1% | 8.0% | -26.0% | 4.2% | 8.6% | 67.4% | 61.0% | -4.0% | | |
| Residential Property Rental | 1,794 | 1,732 | 1,784 | 1,983 | 1,756 | 2,010 | 2,199 | 1,856 | 1,889 | 2,001 | 1,464 | 1,536 | 22,004 | 22,004 | 3.3% |
| (% change from prior year) | -2.9% | 4.6% | 2.4% | 10.9% | 6.1% | 10.9% | 17.4% | 10.3% | 6.0% | 4.8% | -15.8% | -15.2% | 3.3% | | |
| Restaurant and Bars | 2,564 | 2,476 | 2,357 | 2,595 | 2,852 | 2,614 | 2,828 | 2,726 | 2,881 | 3,233 | 2,974 | 2,916 | | 33,016 | 2.5% |
| (% change from prior year) | -6.3% | 8.5% | 0.9% | 2.4% | 5.4% | 1.2% | 3.7% | 3.1% | 1.7% | 2.3% | 1.3% | 6.7% | 2.5% | | |
| Retail Sales 1/ | 13,066 | 14,202 | 12,711 | 13,576 | 12,372 | 13,267 | 15,630 | 12,992 | 12,306 | 13,096 | 14,480 | 13,873 | 161,571 | 161,571 | 6.7% |
| (% change from prior year) | 8.8% | 20.7% | 3.6% | 21.4% | -1.6% | 14.3% | -0.7% | 3.6% | 5.7% | -6.3% | 9.7% | 6.8% | 6.7% | | |
| Transportation | 1 | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 1 | 1 | 10 | 10 | -12.0% |
| (% change from prior year) | -2.8% | -68.5% | 39.3% | 7.4% | 21.2% | -20.2% | -51.4% | 69.3% | 78.6% | -90.1% | 223.4% | 141.5% | -12.0% | | |
| Use Tax 1/ | 966 | (1,231) | 953 | 187 | 1,094 | 1,041 | 1,594 | 1,045 | 1,110 | 1,108 | 870 | 819 | 9,556 | 9,556 | -30.0% |
| (% change from prior year) | -19.9% | -217.7% | -25.5% | -86.2% | 47.5% | 23.6% | 2.8% | -6.2% | -7.7% | -2.8% | -12.6% | -30.9% | -30.0% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 26,133 | 24,576 | 25,376 | 26,694 | 26,810 | 26,486 | 30,170 | 26,356 | 26,372 | 28,880 | 28,640 | 27,969 | 324,462 | 324,462 | 4.7% |
| (% change from prior year) | 3.7% | 6.8% | 2.8% | 4.4% | 7.6% | 3.0% | 1.3% | 3.8% | 5.3% | 0.8% | 7.0% | 11.3% | 4.7% | | |

^{1/} In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are 9.1% and -12.0%, respectively, and 13.0% and -16.3% for October.

| GASB | 1,929 | 1,929 | -25.6% |
|-------|---------|---------|--------|
| Total | 326,391 | 326,391 | 4.5% |

TRANSPORTATION 2050 - STREET TRANSPORTATION EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS

| | | | | | | • | • | | | | | | | | |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------------------------|-----------------------------|
| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2023-24 Revised Estimate | % Chg from PY Actuals |
| Amusements | 56 | 67 | 54 | 61 | 106 | 64 | 45 | 48 | 63 | 89 | 56 | 55 | 764 | 764 | 20.0% |
| (% change from prior year) | 36.0% | 114.6% | -9.3% | 6.6% | 154.4% | -3.6% | -10.7% | 29.1% | 45.7% | 2.6% | -21.5% | 8.7% | | | |
| Commercial Property Rental | 373 | 365 | 323 | 391 | 399 | 360 | 384 | 365 | 334 | 467 | 350 | 379 | -, | 4,490 | 13.0% |
| (% change from prior year) | 12.4% | 17.0% | 7.3% | 15.2% | 29.3% | 4.6% | 6.1% | 11.9% | 5.8% | 33.1% | 3.4% | 10.3% | | | |
| Construction Contracting | 521 | 473 | 548 | 560 | 528 | 451 | 498 | 454 | 509 | 486 | 613 | 613 | 6,254 | 6,254 | 12.0% |
| (% change from prior year) | 14.3% | 19.2% | 7.5% | 21.9% | 15.3% | -4.0% | -4.6% | 19.1% | 14.5% | 1.9% | 31.7% | 13.0% | 12.0% | | |
| Hotel/Motel Lodging | 78 | 71 | 72 | 83 | 118 | 111 | 89 | 133 | 164 | 185 | (20) | (15) | 1,069 | 1,069 | -1.5% |
| (% change from prior year) | 10.3% | 10.5% | 8.3% | -5.4% | 2.7% | -4.0% | -9.2% | 7.4% | -11.4% | 1.9% | -115.4% | -89.3% | -1.5% | | |
| Job Printing | 7 | 8 | 9 | 10 | 10 | 9 | 11 | 8 | 12 | 11 | 0 | C | 95 | 95 | -9.9% |
| (% change from prior year) | -28.6% | -4.4% | 6.7% | 20.6% | -25.1% | 3.8% | 26.6% | -1.8% | 31.1% | 40.5% | -98.9% | -98.8% | -9.9% | | |
| Publishing | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 2 | 0 | (1) | 2 | ? 7 | 7 | -14.5% |
| (% change from prior year) | 23.6% | 35.5% | 19.6% | -48.2% | -46.4% | -55.7% | -8.5% | 24.1% | 365.9% | -74.7% | -215.4% | -165.5% | -14.5% | | |
| Rentals of Personal Property | 204 | 198 | 205 | 231 | 236 | 213 | 239 | 229 | 225 | 274 | 418 | 388 | 3,060 | 3,060 | -4.0% |
| (% change from prior year) | -19.2% | 6.0% | 11.3% | -47.8% | 7.1% | -48.1% | 8.0% | -26.0% | 4.2% | 8.6% | 67.5% | 61.0% | -4.0% | | |
| Residential Property Rental | 287 | 277 | 286 | 318 | 281 | 322 | 352 | 297 | 302 | 320 | 234 | 247 | 3,523 | 3,523 | 3.3% |
| (% change from prior year) | -2.9% | 4.6% | 2.4% | 10.9% | 6.1% | 10.9% | 17.4% | 10.3% | 6.0% | 4.8% | -15.8% | -15.2% | 3.3% | | |
| Restaurant and Bars | 410 | 396 | 377 | 415 | 457 | 419 | 453 | 436 | 461 | 518 | 476 | 468 | 5,286 | 5,286 | 2.5% |
| (% change from prior year) | -6.3% | 8.5% | 0.9% | 2.4% | 5.4% | 1.2% | 3.7% | 3.1% | 1.7% | 2.3% | 1.3% | 6.7% | 2.5% | | |
| Retail Sales 1/ | 2,092 | 2,274 | 2,035 | 2,173 | 1,981 | 2,124 | 2,502 | 2,080 | 1,970 | 2,097 | 2,318 | 2,220 | 25,866 | 25,866 | 6.7% |
| (% change from prior year) | 8.8% | 20.7% | 3.6% | 21.4% | -1.6% | 14.2% | -0.7% | 3.6% | 5.7% | -6.3% | 9.7% | 6.8% | 6.7% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 2 | -12.0% |
| (% change from prior year) | -2.8% | -68.5% | 39.3% | 7.4% | 21.2% | -20.2% | -51.4% | 69.3% | 78.6% | -90.1% | 223.4% | 141.5% | -12.0% | | |
| Use Tax 1/ | 155 | (197) | 153 | 31 | 175 | 167 | 255 | 167 | 178 | 177 | 139 | 130 | | 1,530 | -29.9% |
| (% change from prior year) | -19.9% | -219.3% | -25.3% | -85.9% | 47.5% | 23.7% | 2.8% | -6.2% | -7.7% | -2.7% | -12.9% | -31.1% | | .,000 | 20.070 |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 4,183 | 3,934 | 4,063 | 4,274 | 4,292 | 4,240 | 4,830 | 4,219 | 4,222 | 4,623 | 4,585 | 4,479 | 51,944 | 51,944 | 4.8% |
| (% change from prior year) | 4.3% | 6.9% | 2.8% | 4.4% | 7.6% | 3.1% | 1.3% | 3.8% | 5.3% | 0.8% | 7.0% | 11.3% | 4.8% | | |
| | | | | | | | | | | | | | | | |

^{1/} In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are 9.1% and -10.7%, respectively, and 12.9% and -15.6% for October.

| GASB | 310 | 310 | -24.9% |
|-------|--------|--------|--------|
| Total | 52,254 | 52,254 | 4.5% |

PARKS & PRESERVES EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2022-23 Actual | 2023-24 Budget | 2023-24 Actual | % Change from PY | 2023-24 Estimate | % Change from PY | 2024-25 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$4,303 | \$4,285 | \$4,440 | 3.2% | \$4,440 | 3.2% | \$4,615 | 3.9% |
| August | 3,918 | 4,115 | 4,184 | 6.8% | 4,184 | 6.8% | 4,402 | 5.2% |
| September | 4,203 | 4,067 | 4,307 | 2.5% | 4,307 | 2.5% | 4,417 | 2.6% |
| October | 4,350 | 4,222 | 4,535 | 4.3% | 4,535 | 4.3% | 4,601 | 1.5% |
| November | 4,239 | 4,283 | 4,545 | 7.2% | 4,545 | 7.2% | 4,536 | -0.2% |
| December | 4,360 | 4,425 | 4,502 | 3.3% | 4,502 | 3.3% | 4,716 | 4.8% |
| January | 5,080 | 5,167 | 5,130 | 1.0% | 5,130 | 1.0% | 5,520 | 7.6% |
| February | 4,320 | 4,235 | 4,455 | 3.1% | 4,455 | 3.1% | 4,212 | -5.5% |
| March | 4,242 | 4,294 | 4,459 | 5.1% | 4,459 | 5.1% | 4,305 | -3.5% |
| April | 4,864 | 5,007 | 4,885 | 0.4% | 4,885 | 0.4% | 5,182 | 6.1% |
| May | 4,548 | 4,549 | 0 | NA | 4,907 | 7.9% | 4,854 | -1.1% |
| June | 4,280 | 4,560 | 0 | NA | 4,786 | 11.8% | 4,709 | -1.6% |
| Subtotal: | \$52,707 | \$53,209 | \$45,442 | NA | \$55,135 | 4.6% | \$56,069 | 1.7% |
| Year End Adjustment | 441 | 211 | 0 | NA | 330 | -25.2% | (64) | -100%+ |
| TOTAL: | \$53,148 | \$53,420 | \$45,442 | NA | \$55,465 | 4.4% | \$56,005 | 1.0% |

Actual vs. Revised Estimate

| YTD Actual Revenue: | \$45,442 |
|-----------------------|----------|
| YTD Revised Estimate: | 45,525 |
| | _ |
| Dollars Over/Under: | (\$83) |
| Percent Over/Under: | -0.2% |

| YTD Actual Revenue: | \$45,442 |
|------------------------|----------|
| YTD Prior Year Actual: | 43,879 |
| | |
| Dollars Over/Under: | 1,563 |
| Percent Over/Under: | 3.6% |

PHOENIX PARKS AND PRESERVES INITIATIVE - PARKS EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2023-24 Revised Estimate | % Chg from PY Actuals |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------------------------|-----------------------------|
| Amusements | 35 | 42 | 33 | 38 | 66 | 40 | 28 | 30 | 39 | 55 | 35 | 33 | 3 474 | 474 | 20.0% |
| (% change from prior year) | 36.0% | 114.3% | -9.3% | 6.6% | 154.3% | -3.6% | -10.7% | 29.1% | 45.7% | 2.6% | -21.5% | 8.7% | | | |
| Commercial Property Rental | 232 | 227 | 201 | 243 | 248 | 224 | 239 | 227 | 208 | 290 | 217 | 233 | 2,789 | 2,789 | 13.0% |
| (% change from prior year) | 12.4% | 17.3% | 7.3% | 15.2% | 29.3% | 4.6% | 6.1% | 11.8% | 5.8% | 33.1% | 3.3% | 10.2% | | | |
| Construction Contracting | 324 | 294 | 341 | 348 | 328 | 281 | 310 | 282 | 317 | 302 | 379 | 379 | -, | 3,885 | 12.0% |
| (% change from prior year) | 14.3% | 19.3% | 7.6% | 21.9% | 15.3% | -4.0% | -4.4% | 19.0% | 14.5% | 1.9% | 31.3% | 12.6% | 12.0% | | |
| Hotel/Motel Lodging | 48 | 44 | 45 | 52 | 73 | 69 | 56 | 83 | 102 | 115 | (12) | (11) | 664 | 664 | -4.6% |
| (% change from prior year) | -26.5% | 10.5% | 8.3% | -5.4% | 2.7% | -4.0% | -9.2% | 7.4% | -11.4% | 1.9% | -115.4% | -89.3% | -4.6% | | |
| Job Printing | 4 | 5 | 5 | 6 | 6 | 5 | 7 | 5 | 7 | 7 | 0 | 2 | 2 59 | 59 | -10.0% |
| (% change from prior year) | -28.6% | -6.4% | 6.7% | 20.6% | -25.1% | 3.8% | 26.6% | -1.8% | 31.1% | 40.5% | -98.9% | -98.8% | | | |
| Publishing | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 2 | 0 | 0 | (1) | | 4 | -14.5% |
| (% change from prior year) | 23.6% | 35.5% | 19.6% | -48.2% | -46.4% | -55.7% | -8.5% | 24.1% | 365.9% | -74.7% | -215.4% | -165.5% | -14.5% | | |
| Rentals of Personal Property | 127 | 123 | 128 | 143 | 147 | 132 | 148 | 142 | 140 | 171 | 260 | 239 | 1,900 | 1,900 | -4.0% |
| (% change from prior year) | -19.2% | 6.0% | 11.3% | -47.8% | 7.1% | -48.1% | 8.0% | -26.0% | 4.2% | 8.6% | 67.4% | 61.0% | -4.0% | | |
| Residential Property Rental | 178 | 172 | 177 | 197 | 175 | 200 | 219 | 185 | 188 | 199 | 146 | 152 | 2,188 | 2,188 | 3.3% |
| (% change from prior year) | -2.9% | 4.6% | 2.4% | 10.9% | 6.1% | 10.9% | 17.4% | 10.3% | 6.0% | 4.8% | -15.8% | -15.2% | 3.3% | | |
| Restaurant and Bars | 255 | 246 | 234 | 258 | 284 | 260 | 281 | 271 | 286 | 321 | 296 | 291 | 3,283 | 3,283 | 2.5% |
| (% change from prior year) | -6.2% | 8.5% | 0.9% | 2.4% | 5.4% | 1.1% | 3.7% | 3.1% | 1.6% | 2.3% | 1.3% | 6.7% | 2.5% | | |
| Retail Sales 1/ | 1,356 | 1,468 | 1,314 | 1,406 | 1,282 | 1,376 | 1,620 | 1,337 | 1,269 | 1,356 | 1,546 | 1,479 | 16,809 | 16,809 | 6.7% |
| (% change from prior year) | 8.4% | 20.1% | 3.0% | 20.5% | -1.8% | 14.0% | -1.4% | 2.4% | 5.2% | -6.8% | 12.4% | 9.7% | 6.7% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -12.0% |
| (% change from prior year) | -2.8% | -68.5% | 39.3% | 7.4% | 21.2% | -20.2% | -51.4% | 69.3% | 78.6% | -90.1% | 223.4% | 141.5% | -12.0% | | |
| Use Tax 1/ | 104 | (113) | 106 | 28 | 119 | 114 | 170 | 111 | 118 | 115 | 78 | 74 | 1,024 | 1.024 | -30.0% |
| (% change from prior year) | -20.4% | -198.0% | -24.1% | -80.7% | 38.6% | 24.3% | 3.8% | -6.6% | -5.5% | -1.5% | -24.7% | -41.9% | • | ., | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 2,664 | 2,510 | 2,584 | 2,721 | 2,727 | 2,701 | 3,078 | 2,673 | 2,675 | 2,931 | 2,944 | 2,873 | 33,081 | 33,081 | 4.6% |
| (% change from prior year) | 3.2% | 6.8% | 2.5% | 4.2% | 7.2% | 3.2% | 1.0% | 3.1% | 5.1% | 0.4% | 7.9% | 11.9% | 4.6% | | |

^{1/} In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are 8.9% and -12.2%, respectively, and 12.4% and -16.5% for October.

| GASB | 198 | 198 | -25.3% |
|-------|--------|--------|--------|
| Total | 33,279 | 33,279 | 4.4% |

PHOENIX PARKS AND PRESERVES INITIATIVE - PRESERVES EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS

| | JUL A | AUG | SEP | ост | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | | 2023-24 Revised | % Chg from PY |
|------------------------------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------------|--------------------|------------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Est) | (Est) | Total Act/Est | Estimate | Actuals |
| Amusements | 23 | 28 | 22 | 25 | 44 | 27 | 18 | 20 | 26 | 37 | 23 | 23 | 316 | 316 | 20.0% |
| (% change from prior year) | 36.0% | 114.3% | -9.3% | 6.6% | 154.3% | -3.6% | -10.7% | 29.1% | 45.7% | 2.6% | -21.5% | 8.7% | 20.0% | | |
| Commercial Property Rental | 154 | 152 | 134 | 162 | 165 | 149 | 159 | 151 | 138 | 193 | 145 | 157 | 1,859 | 1,859 | 13.0% |
| (% change from prior year) | 12.4% | 17.3% | 7.3% | 15.2% | 29.3% | 4.6% | 6.1% | 11.8% | 5.8% | 33.1% | 3.3% | 10.2% | | | |
| Construction Contracting | 216 | 196 | 227 | 232 | 219 | 187 | 206 | 188 | 211 | 201 | 253 | 254 | | 2,590 | 12.0% |
| (% change from prior year) | 14.3% | 19.3% | 7.6% | 21.9% | 15.3% | -4.0% | -4.4% | 19.0% | 14.5% | 1.9% | 31.3% | 12.6% | 12.0% | | |
| Hotel/Motel Lodging | 32 | 29 | 30 | 35 | 49 | 46 | 37 | 55 | 68 | 76 | (8) | (6) | 443 | 443 | -4.6% |
| (% change from prior year) | -26.5% | 10.5% | 8.3% | -5.4% | 2.7% | -4.0% | -9.2% | 7.4% | -11.4% | 1.9% | -115.4% | -89.3% | -4.6% | | |
| Job Printing | 3 | 3 | 4 | 4 | 4 | 4 | 5 | 3 | 5 | 4 | 0 | 0 | 39 | 39 | -10.0% |
| (% change from prior year) | -28.6% | -6.4% | 6.7% | 20.6% | -25.1% | 3.8% | 26.6% | -1.8% | 31.1% | 40.5% | -98.9% | -98.8% | -10.0% | | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 1 | 3 | 3 | -14.5% |
| (% change from prior year) | 23.6% | 35.5% | 19.6% | -48.2% | -46.4% | -55.7% | -8.5% | 24.1% | 365.9% | -74.7% | -215.4% | -165.5% | -14.5% | | |
| Rentals of Personal Property | 84 | 82 | 85 | 96 | 98 | 88 | 99 | 95 | 93 | 114 | 173 | 160 | 1,267 | 1,267 | -4.0% |
| (% change from prior year) | -19.2% | 6.0% | 11.3% | -47.8% | 7.1% | -48.1% | 8.0% | -26.0% | 4.2% | 8.6% | 67.4% | 61.0% | -4.0% | | |
| Residential Property Rental | 119 | 115 | 118 | 131 | 116 | 133 | 146 | 123 | 125 | 133 | 97 | 103 | 1,459 | 1,459 | 3.3% |
| (% change from prior year) | -2.9% | 4.6% | 2.4% | 10.9% | 6.1% | 10.9% | 17.4% | 10.3% | 6.0% | 4.8% | -15.8% | -15.2% | | | |
| Restaurant and Bars | 170 | 164 | 156 | 172 | 189 | 173 | 187 | 181 | 191 | 214 | 197 | 195 | 2,189 | 2,189 | 2.5% |
| (% change from prior year) | -6.2% | 8.5% | 0.9% | 2.4% | 5.4% | 1.1% | 3.7% | 3.1% | 1.6% | 2.3% | 1.3% | 6.7% | 2.5% | | |
| Retail Sales 1/ | 904 | 979 | 876 | 938 | 854 | 917 | 1,080 | 891 | 846 | 904 | 1,030 | 987 | 11,206 | 11,206 | 6.7% |
| (% change from prior year) | 8.4% | 20.1% | 3.0% | 20.5% | -1.8% | 14.0% | -1.4% | 2.4% | 5.2% | -6.8% | 12.4% | 9.7% | 6.7% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -12.0% |
| (% change from prior year) | -2.8% | -68.5% | 39.3% | 7.4% | 21.2% | -20.2% | -51.4% | 69.3% | 78.6% | -90.1% | 223.4% | 141.5% | -12.0% | | |
| Use Tax 1/ | 69 | (75) | 71 | 19 | 79 | 76 | 113 | 74 | 79 | 77 | 52 | 49 | 683 | 683 | -30.0% |
| (% change from prior year) | -20.4% | -198.0% | -24.1% | -80.7% | 38.6% | 24.3% | 3.8% | -6.6% | -5.5% | -1.5% | -24.7% | -41.9% | -30.0% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 1,776 | 1,674 | 1,723 | 1,814 | 1,818 | 1,801 | 2,052 | 1,782 | 1,784 | 1,954 | 1,963 | 1,913 | 22,054 | 22,054 | 4.6% |
| (% change from prior year) | 3.2% | 6.8% | 2.5% | 4.2% | 7.2% | 3.2% | 1.0% | 3.1% | 5.1% | 0.4% | 7.9% | 11.9% | 4.6% | | |

^{1/} In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are 9.0% and -12.2%, respectively, and 12.5% and -15.9% for October.

| GASB | 132 | 132 | -25.0% |
|-------|--------|--------|--------|
| Total | 22,186 | 22,186 | 4.4% |

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2022-23 Actual | 2023-24 Budget | 2023-24 Actual | % Change from PY | 2023-24 Estimate | % Change from PY | 2024-25 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|------------------|
| July | \$4,303 | \$4,285 | \$4,439 | 3.2% | \$4,439 | 3.2% | \$4,617 | 4.0% |
| August | 3,918 | 4,116 | 4,184 | 6.8% | 4,184 | 6.8% | 4,401 | 5.2% |
| September | 4,203 | 4,066 | 4,307 | 2.5% | 4,307 | 2.5% | 4,417 | 2.5% |
| October | 4,351 | 4,223 | 4,535 | 4.2% | 4,535 | 4.2% | 4,601 | 1.5% |
| November | 4,239 | 4,284 | 4,545 | 7.2% | 4,545 | 7.2% | 4,534 | -0.3% |
| December | 4,360 | 4,424 | 4,501 | 3.2% | 4,501 | 3.2% | 4,717 | 4.8% |
| January | 5,081 | 5,167 | 5,129 | 0.9% | 5,129 | 0.9% | 5,518 | 7.6% |
| February | 4,320 | 4,236 | 4,455 | 3.1% | 4,455 | 3.1% | 4,213 | -5.4% |
| March | 4,241 | 4,294 | 4,459 | 5.1% | 4,459 | 5.1% | 4,304 | -3.5% |
| April | 4,864 | 5,007 | 4,884 | 0.4% | 4,884 | 0.4% | 5,185 | 6.2% |
| May | 4,548 | 4,548 | 0 | NA | 4,907 | 7.9% | 4,853 | -1.1% |
| June | 4,280 | 4,558 | 0 | NA | 4,790 | 11.9% | 4,709 | -1.7% |
| Subtotal: | \$52,708 | \$53,208 | \$45,438 | NA | \$55,135 | 4.6% | \$56,068 | 1.7% |
| Year End Adjustment | 438 | 213 | 0 | NA | 333 | -24.0% | (66) | -100%+ |
| TOTAL: | \$53,146 | \$53,421 | \$45,438 | NA | \$55,468 | 4.4% | \$56,002 | 1.0% |

Actual vs. Revised Estimate

| YTD Actual Revenue: | \$45,438 |
|-----------------------|----------|
| YTD Revised Estimate: | 45,525 |
| | |
| Dollars Over/Under: | (\$87) |
| Percent Over/Under: | -0.2% |

| YTD Actual Revenue: | \$45,438 |
|------------------------|----------|
| YTD Prior Year Actual: | 43,880 |
| | _ |
| Dollars Over/Under: | 1,558 |
| Percent Over/Under: | 3.6% |

NEIGHBORHOOD PROTECTION - BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS (10+2)

| | | | | | | • | • | | | | | | | | 0/ 01 |
|------------------------------|--------|---------|--------|--------------|--------|--------|--------------|--------|--------|----------|---------|--------|---------------|--------------------|------------------|
| | JUL | AUG | SEP | ост | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | | 2023-24 Revised | % Chg from PY |
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Est) | (Est) | Total Act/Est | Estimate | Actuals |
| A | | · ' | | _ ` <i>'</i> | • • | | _ ` <i>'</i> | | · ' | <u> </u> | • • | (201) | | | |
| Amusements | 3 | 3 | 3 | 3 | 5 | 3 | 2 | 3 | 3 | 5 | 3 | 2 = 2/ | 40 | 40 | 20.0% |
| (% change from prior year) | 36.0% | 114.3% | -9.3% | 6.6% | 154.3% | -3.6% | -10.7% | 29.1% | 45.7% | 2.6% | -21.5% | 8.7% | | 000 | 40.00/ |
| Commercial Property Rental | 19 | 19 | 17 | 20 | 21 | 19 | 20 | 19 | 17 | 24 | 18 | 19 | | 232 | 13.0% |
| (% change from prior year) | 12.4% | 17.3% | 7.3% | 15.2% | 29.3% | 4.6% | 6.1% | 11.8% | 5.8% | 33.1% | 3.3% | 10.2% | | | |
| Construction Contracting | 27 | 25 | 28 | 29 | 27 | 23 | 26 | 23 | 26 | 25 | 32 | 33 | | 324 | 12.0% |
| (% change from prior year) | 14.3% | 19.3% | 7.6% | 21.9% | 15.3% | -4.0% | -4.4% | 19.0% | 14.5% | 1.9% | 31.3% | 12.6% | 12.0% | | |
| Hotel/Motel Lodging | 4 | 4 | 4 | 4 | 6 | 6 | 5 | 7 | 9 | 10 | (1) | (3) | 55 | 55 | -4.6% |
| (% change from prior year) | -26.5% | 10.5% | 8.3% | -5.4% | 2.7% | -4.0% | -9.2% | 7.4% | -11.4% | 1.9% | -115.4% | -89.3% | -4.6% | | |
| Job Printing | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 5 | 5 | -10.0% |
| (% change from prior year) | -28.6% | -6.4% | 6.7% | 20.6% | -25.1% | 3.8% | 26.6% | -1.8% | 31.1% | 40.5% | -98.9% | -98.8% | -10.0% | | |
| Rentals of Personal Property | 11 | 10 | 11 | 12 | 12 | 11 | 12 | 12 | 12 | 14 | 22 | 19 | 158 | 158 | -4.0% |
| (% change from prior year) | -19.2% | 6.0% | 11.3% | -47.8% | 7.1% | -48.1% | 8.0% | -26.0% | 4.2% | 8.6% | 67.4% | 61.0% | -4.0% | | |
| Residential Property Rental | 15 | 14 | 15 | 16 | 15 | 17 | 18 | 15 | 16 | 17 | 12 | 12 | | 182 | 3.3% |
| (% change from prior year) | -2.9% | 4.6% | 2.4% | 10.9% | 6.1% | 10.9% | 17.4% | 10.3% | 6.0% | 4.8% | -15.8% | -15.2% | 3.3% | | |
| Restaurant and Bars | 21 | 21 | 20 | 21 | 24 | 22 | 23 | 23 | 24 | 27 | 25 | 23 | 274 | 274 | 2.5% |
| (% change from prior year) | -6.2% | 8.5% | 0.9% | 2.4% | 5.4% | 1.1% | 3.7% | 3.1% | 1.6% | 2.3% | 1.3% | 6.7% | 2.5% | | |
| Retail Sales 1/ | 113 | 122 | 109 | 117 | 107 | 115 | 135 | 111 | 106 | 113 | 129 | 124 | | 1,401 | 6.7% |
| (% change from prior year) | 8.4% | 20.1% | 3.0% | 20.5% | -1.8% | 14.0% | -1.4% | 2.4% | 5.2% | -6.8% | 12.4% | 9.7% | 6.7% | | |
| Use Tax 1/ | 9 | (9) | 9 | 2 | 10 | 9 | 14 | 9 | 10 | 10 | 7 | 5 | 85 | 85 | -30.0% |
| (% change from prior year) | -20.4% | -198.0% | -24.1% | -80.7% | 38.6% | 24.3% | 3.8% | -6.6% | -5.5% | -1.5% | -24.7% | -41.9% | | 00 | 00.070 |
| Rounding Adjustment | 20.170 | .00.070 | 2 | 0070 | 00.070 | 2 | 0.070 | 0.070 | 0.070 | 1.070 | 2 // | | | | |
| Total | 222 | 209 | 215 | 227 | 227 | 225 | 256 | 223 | 223 | 244 | 245 | 241 | 2,757 | 2,757 | 4.6% |
| (% change from prior year) | 3.2% | 6.8% | 2.5% | 4.2% | 7.2% | 3.2% | 1.0% | 3.1% | 5.1% | 0.4% | 7.9% | 11.9% | 4.6% | | |

^{1/} In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are 8.5% and -11.7%, respectively, and 12.6% and -18.1% for October.

| GASB | 17 | 17 | -22.7% |
|-------|-------|-------|--------|
| Total | 2,774 | 2,774 | 4.4% |

NEIGHBORHOOD PROTECTION - FIRE EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS (10+2)

| | | | | | | • | , | | | | | | | | |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------------------------|-----------------------------|
| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2023-24 Revised Estimate | % Chg from PY Actuals |
| Amusements | 15 | 17 | 14 | 16 | 27 | 17 | 12 | 13 | 16 | 23 | 15 | 13 | 198 | 198 | 20.0% |
| (% change from prior year) | 36.0% | 114.3% | -9.3% | 6.6% | 154.3% | -3.6% | -10.7% | 29.1% | 45.7% | 2.6% | -21.5% | 8.7% | 20.0% | | |
| Commercial Property Rental | 96 | 95 | 84 | 101 | 103 | 93 | 99 | 94 | 87 | 121 | 91 | 98 | 1,162 | 1,162 | 13.0% |
| (% change from prior year) | 12.4% | 17.3% | 7.3% | 15.2% | 29.3% | 4.6% | 6.1% | 11.8% | 5.8% | 33.1% | 3.3% | 10.2% | 13.0% | | |
| Construction Contracting | 135 | 123 | 142 | 145 | 137 | 117 | 129 | 117 | 132 | 126 | 158 | 158 | 1,619 | 1,619 | 12.0% |
| (% change from prior year) | 14.3% | 19.3% | 7.6% | 21.9% | 15.3% | -4.0% | -4.4% | 19.0% | 14.5% | 1.9% | 31.3% | 12.6% | 12.0% | | |
| Hotel/Motel Lodging | 20 | 18 | 19 | 22 | 31 | 29 | 23 | 34 | 43 | 48 | (5) | (5) | 277 | 277 | -4.6% |
| (% change from prior year) | -26.5% | 10.5% | 8.3% | -5.4% | 2.7% | -4.0% | -9.2% | 7.4% | -11.4% | 1.9% | -115.4% | -89.3% | -4.6% | | |
| Job Printing | 2 | 2 | 2 | 3 | 3 | 2 | 3 | 2 | 3 | 3 | 0 | 0 | 25 | 25 | -10.0% |
| (% change from prior year) | -28.6% | -6.4% | 6.7% | 20.6% | -25.1% | 3.8% | 26.6% | -1.8% | 31.1% | 40.5% | -98.9% | -98.8% | -10.0% | | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 2 | 2 | -14.5% |
| (% change from prior year) | 23.6% | 35.5% | 19.6% | -48.2% | -46.4% | -55.7% | -8.5% | 24.1% | 365.9% | -74.7% | -215.4% | -165.5% | -14.5% | | |
| Rentals of Personal Property | 53 | 51 | 53 | 60 | 61 | 55 | 62 | 59 | 58 | 71 | 108 | 101 | 792 | 792 | -4.0% |
| (% change from prior year) | -19.2% | 6.0% | 11.3% | -47.8% | 7.1% | -48.1% | 8.0% | -26.0% | 4.2% | 8.6% | 67.4% | 61.0% | -4.0% | | |
| Residential Property Rental | 74 | 72 | 74 | 82 | 73 | 83 | 91 | 77 | 78 | 83 | 61 | 64 | 912 | 912 | 3.3% |
| (% change from prior year) | -2.9% | 4.6% | 2.4% | 10.9% | 6.1% | 10.9% | 17.4% | 10.3% | 6.0% | 4.8% | -15.8% | -15.2% | 3.3% | | |
| Restaurant and Bars | 106 | 103 | 98 | 107 | 118 | 108 | 117 | 113 | 119 | 134 | 123 | 122 | 1,368 | 1,368 | 2.5% |
| (% change from prior year) | -6.2% | 8.5% | 0.9% | 2.4% | 5.4% | 1.1% | 3.7% | 3.1% | 1.6% | 2.3% | 1.3% | 6.7% | 2.5% | | |
| Retail Sales 1/ | 565 | 612 | 547 | 586 | 534 | 573 | 675 | 557 | 529 | 565 | 644 | 617 | 7,004 | 7,004 | 6.7% |
| (% change from prior year) | 8.4% | 20.1% | 3.0% | 20.5% | -1.8% | 14.0% | -1.4% | 2.4% | 5.2% | -6.8% | 12.4% | 9.7% | 6.7% | | |
| Use Tax 1/ | 43 | (47) | 44 | 12 | 49 | 47 | 71 | 46 | 49 | 48 | 33 | 32 | 427 | 427 | -30.0% |
| (% change from prior year) | -20.4% | -198.0% | -24.1% | -80.7% | 38.6% | 24.3% | 3.8% | -6.6% | -5.5% | -1.5% | -24.7% | -41.9% | -30.0% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 1,110 | 1,046 | 1,077 | 1,134 | 1,136 | 1,125 | 1,282 | 1,114 | 1,115 | 1,221 | 1,227 | 1,197 | 13,784 | 13,784 | 4.6% |
| (% change from prior year) | 3.2% | 6.8% | 2.5% | 4.2% | 7.2% | 3.2% | 1.0% | 3.1% | 5.1% | 0.4% | 7.9% | 11.9% | 4.6% | | |
| | | | | | | | | | | | | | | | |

^{1/} In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are 9.1% and -12.2%, respectively, and 12.5% and -16.2% for October.

| GASB | 84 | 84 | -22.9% |
|-------|--------|--------|--------|
| Total | 13,868 | 13,868 | 4.4% |

NEIGHBORHOOD PROTECTION - POLICE EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS (10+2)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2023-24 Revised Estimate | % Chg from PY Actuals |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------------------------|-----------------------------|
| Amusements | 41 | 49 | 39 | 44 | 77 | 47 | 32 | 35 | 45 | 64 | 41 | 39 | 553 | 553 | 20.0% |
| (% change from prior year) | 36.0% | 114.3% | -9.3% | 6.6% | 154.3% | -3.6% | -10.7% | 29.1% | 45.7% | 2.6% | -21.5% | 8.7% | 20.0% | | |
| Commercial Property Rental | 270 | 265 | 234 | 283 | 289 | 261 | 278 | 265 | 242 | 338 | 254 | 274 | -, | 3,253 | 13.0% |
| (% change from prior year) | 12.4% | 17.3% | 7.3% | 15.2% | 29.3% | 4.6% | 6.1% | 11.8% | 5.8% | 33.1% | 3.3% | 10.2% | | | |
| Construction Contracting | 378 | 343 | 397 | 406 | 383 | 327 | 361 | 329 | 369 | 352 | 443 | 444 | -, | 4,532 | 12.0% |
| (% change from prior year) | 14.3% | 19.3% | 7.6% | 21.9% | 15.3% | -4.0% | -4.4% | 19.0% | 14.5% | 1.9% | 31.3% | 12.6% | 12.0% | | |
| Hotel/Motel Lodging | 56 | 51 | 52 | 60 | 86 | 81 | 65 | 97 | 119 | 134 | (14) | (13) | 774 | 774 | -4.6% |
| (% change from prior year) | -26.5% | 10.5% | 8.3% | -5.4% | 2.7% | -4.0% | -9.2% | 7.4% | -11.4% | 1.9% | -115.4% | -89.3% | -4.6% | | |
| Job Printing | 5 | 6 | 6 | 7 | 8 | 6 | 8 | 6 | 9 | 8 | 0 | 0 | 69 | 69 | -10.0% |
| (% change from prior year) | -28.6% | -6.4% | 6.7% | 20.6% | -25.1% | 3.8% | 26.6% | -1.8% | 31.1% | 40.5% | -98.9% | -98.8% | -10.0% | | |
| Publishing | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 2 | 0 | 0 | 0 | • | 5 | -14.5% |
| (% change from prior year) | 23.6% | 35.5% | 19.6% | -48.2% | -46.4% | -55.7% | -8.5% | 24.1% | 365.9% | -74.7% | -215.4% | -165.5% | -14.5% | | |
| Rentals of Personal Property | 148 | 144 | 149 | 167 | 171 | 154 | 173 | 166 | 163 | 199 | 303 | 280 | 2,217 | 2,217 | -4.0% |
| (% change from prior year) | -19.2% | 6.0% | 11.3% | -47.8% | 7.1% | -48.1% | 8.0% | -26.0% | 4.2% | 8.6% | 67.4% | 61.0% | -4.0% | | |
| Residential Property Rental | 208 | 201 | 207 | 230 | 204 | 233 | 255 | 215 | 219 | 232 | 170 | 179 | 2,553 | 2,553 | 3.3% |
| (% change from prior year) | -2.9% | 4.6% | 2.4% | 10.9% | 6.1% | 10.9% | 17.4% | 10.3% | 6.0% | 4.8% | -15.8% | -15.2% | | | |
| Restaurant and Bars | 298 | 287 | 273 | 301 | 331 | 303 | 328 | 316 | 334 | 375 | 345 | 339 | | 3,830 | 2.5% |
| (% change from prior year) | -6.2% | 8.5% | 0.9% | 2.4% | 5.4% | 1.1% | 3.7% | 3.1% | 1.6% | 2.3% | 1.3% | 6.7% | | | |
| Retail Sales 17 | 1,582 | 1,713 | 1,532 | 1,641 | 1,495 | 1,605 | 1,890 | 1,559 | 1,480 | 1,582 | 1,803 | 1,729 | 19,611 | 19,611 | 6.7% |
| (% change from prior year) | 8.4% | 20.1% | 3.0% | 20.5% | -1.8% | 14.0% | -1.4% | 2.4% | 5.2% | -6.8% | 12.4% | 9.7% | 6.7% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -12.0% |
| (% change from prior year) | -2.8% | -68.5% | 39.3% | 7.4% | 21.2% | -20.2% | -51.4% | 69.3% | 78.6% | -90.1% | 223.4% | 141.5% | -12.0% | | |
| Use Tax 1/ | 121 | (131) | 123 | 33 | 138 | 133 | 199 | 130 | 138 | 135 | 91 | 85 | 1,195 | 1,195 | -30.0% |
| (% change from prior year) | -20.4% | -198.0% | -24.1% | -80.7% | 38.6% | 24.3% | 3.8% | -6.6% | -5.5% | -1.5% | -24.7% | -41.9% | -30.0% | * | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 3,107 | 2,929 | 3,015 | 3,174 | 3,182 | 3,151 | 3,591 | 3,118 | 3,121 | 3,419 | 3,435 | 3,352 | 38,594 | 38,594 | 4.6% |
| (% change from prior year) | 3.2% | 6.8% | 2.5% | 4.2% | 7.2% | 3.2% | 1.0% | 3.1% | 5.1% | 0.4% | 7.9% | 11.9% | 4.6% | | |

^{1/} In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are 9.0% and -11.5%, respectively, and 12.5% and -16.6% for October.

| O/ (OB | | 202 | Z 1. 170 |
|--------|-----|-----|----------|
| GASB | 232 | 232 | -24.4% |

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH (In Thousands) (10+2)

| _ | 2022-23 Actual | 2023-24 Budget | 2023-24 Actual | % Change from PY | 2023-24 Estimate | % Change from PY | 2024-25 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|------------------|
| July | \$515 | \$513 | \$590 | 14.5% | \$590 | 14.5% | \$685 | 16.1% |
| August | 502 | 489 | 596 | 18.8% | 596 | 18.8% | 644 | 8.1% |
| September | 507 | 485 | 597 | 17.9% | 597 | 17.9% | 631 | 5.7% |
| October | 522 | 460 | 605 | 15.9% | 605 | 15.9% | 619 | 2.3% |
| November | 500 | 499 | 582 | 16.4% | 582 | 16.4% | 650 | 11.7% |
| December | 488 | 460 | 577 | 18.2% | 577 | 18.2% | 593 | 2.8% |
| January | 503 | 475 | 633 | 25.8% | 633 | 25.8% | 621 | -1.9% |
| February | 477 | 446 | 603 | 26.4% | 603 | 26.4% | 576 | -4.5% |
| March | 552 | 446 | 577 | 4.5% | 577 | 4.5% | 611 | 5.9% |
| April | 765 | 466 | 610 | -20.3% | 610 | -20.3% | 712 | 16.7% |
| May | 421 | 493 | 0 | NA | 704 | 67.2% | 622 | -11.6% |
| June | 584 | 393 | 0 | NA | 612 | 4.8% | 540 | -11.8% |
| Subtotal: | \$6,335 | \$5,626 | \$5,970 | NA NA | \$7,286 | 15.0% | \$7,504 | 3.0% |
| Year End Adjustment | (43) | (3) | 0 | NA | 172 | 100%+ | (2) | -100%+ |
| TOTAL: | \$6,292 | \$5,623 | \$5,970 | NA | \$7,458 | 18.5% | \$7,502 | 0.6% |

Actual vs. Revised Estimate

| YTD Actual Revenue: | \$5,970 |
|-----------------------|---------|
| YTD Revised Estimate: | 6,113 |
| | |
| Dollars Over/Under: | (\$143) |
| Percent Over/Under: | -2.3% |

| YTD Actual Revenue: | \$5,970 |
|------------------------|---------|
| YTD Prior Year Actual: | 5,330 |
| | |
| Dollars Over/Under: | 640 |
| Percent Over/Under: | 12.0% |

CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2023-24 Revised Estimate | % Chg from PY Actuals |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|--------------|----------------|--------------------------------|-----------------------------|
| Telecommunication and Cable TV (% change from prior year) Rounding Adjustment | 590 14.4% | 596 18.8% | 597 17.7% | 605 16.1% | 582 16.5% | 577 18.4% | 633 25.8% | 603 26.5% | 577 4.6% | 610 -20.2% | 704 67.3% | 612 4.4% | 7,286 15.0% | 7,286 | 15.0% |
| Total | 590 | 596 | 597 | 605 | 582 | 577 | 633 | 603 | 577 | 610 | 704 | 612 | 7286 | 7,286 | 15.0% |
| (% change from prior year) | 14.4% | 18.8% | 17.7% | 16.1% | 16.5% | 18.4% | 25.8% | 26.5% | 4.6% | -20.2% | 67.3% | 4.4% | 15.0% | | |
| | | | | | | | | | | (| GASB | | 172 | 172 | +100% |
| | | | | | | | | | | - | Total | | 7,458 | 7,458 | 18.5% |

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2022-23 Actual | 2023-24 Budget | 2023-24 Actual | % Change from PY | 2023-24 Estimate | % Change from PY | 2024-25 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|------------------|
| July | \$2,632 | \$2,582 | \$2,711 | 3.0% | \$2,711 | 3.0% | \$2,908 | 7.3% |
| August 1/ | 3,086 | 3,178 | 10 | -99.7% | 10 | -99.7% | 3,485 | 100%+ |
| September 1/ | 3,033 | 3,384 | 224 | -92.6% | 224 | -92.6% | 3,614 | 100%+ |
| October | 3,029 | 3,284 | 3,736 | 23.3% | 3,736 | 23.3% | 3,479 | -6.9% |
| November | 2,616 | 2,553 | 2,849 | 8.9% | 2,849 | 8.9% | 2,857 | 0.3% |
| December | 1,961 | 1,994 | 2,261 | 15.3% | 2,261 | 15.3% | 2,217 | -1.9% |
| January ^{1/} | 2,000 | 1,828 | 8,067 | 303.4% | 8,067 | 303.4% | 2,208 | -72.6% |
| February | 2,368 | 2,321 | 1,924 | -18.8% | 1,924 | -18.8% | 2,614 | 35.9% |
| March | 2,292 | 2,068 | 2,510 | 9.5% | 2,510 | 9.5% | 2,377 | -5.3% |
| April | 2,216 | 2,042 | 1,858 | -16.2% | 1,858 | -16.2% | 2,403 | 29.3% |
| May | 2,053 | 2,252 | 0 | NA | 2,506 | 22.1% | 2,302 | -8.1% |
| June | 2,439 | 2,307 | 0 | NA | 2,855 | 17.1% | 2,623 | -8.1% |
| Subtotal: | \$29,726 | \$29,793 | \$26,150 | NA | \$31,511 | 6.0% | \$33,087 | 5.0% |
| Year End Adjustment | 369 | 52 | 0 | NA | 326 | -11.7% | 44 | -86.5% |
| TOTAL: | \$30,095 | \$29,845 | \$26,150 | NA | \$31,837 | 5.8% | \$33,131 | 4.1% |

^{1/} August and September's low collection levels were due to incorrect taxpayer filings, causing an overstatement in the General Fund and an understatement in the Public Safety Enhancement Fund. The significant growth in January was due to the corrections made by the taxpayer to rectify the inaccuracies in August and September.

Actual vs. Revised Estimate

| 7 totaar voi 1 to 1 to a zotimato | |
|-----------------------------------|----------|
| YTD Actual Revenue: | \$26,150 |
| YTD Revised Estimate: | 25,049 |
| | |
| Dollars Over/Under: | \$1,101 |
| Percent Over/Under: | 4.4% |

| YTD Actual Revenue: YTD Prior Year Actual: | \$26,150 25,234 |
|---|--------------------|
| Dollars Over/Under: | 916 |
| Percent Over/Under: 1/ | 3.6% |

PUBLIC SAFETY ENHANCEMENT - FIRE EXCISE TAX CATEGORY ANALYSIS **FY 2024 ACTUALS**

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | Revised Estimate | % Chg from PY Actuals |
|--|---------------|--------------|--------------|----------------|---------------|--------------|-----------------|---------------|--------------|---------------|---------------|----------------|---------------|---------------------|-----------------------------|
| Other Utilities ^{1/} (% change from prior year) Rounding Adjustment | 1,030 3.0% | 4 -99.7% | 85 -92.6% | 1,420 23.3% | 1,083 8.9% | 859 15.3% | 3,065 303.2% | 731 -18.7% | 954 9.5% | 706 -16.2% | 952 22.1% | 1,085 17.1% | ,- | 11,974 | 6.0% |
| Total | 1,030 | 4 | 85 | 1,420 | 1,083 | 859 | 3,065 | 731 | 954 | 706 | 952 | 1,085 | 11,974 | 11,974 | 6.0% |
| (% change from prior year) | 3.0% | -99.7% | -92.6% | 23.3% | 8.9% | 15.3% | 303.2% | -18.7% | 9.5% | -16.2% | 22.1% | 17.1% | 6.0% | | |
| 1/ August and September's low collection | | | | 0 / | 0 | | | | | - | GASB Total | | 124 12.098 | 124 12.098 | -11.4% 5.8% |

understatement in the Public Safety Enhancement Fund. The significant growth in January was due to the corrections made by the taxpayer to rectify the inaccuracies in August and September.

PUBLIC SAFETY ENHANCEMENT - POLICE EXCISE TAX CATEGORY ANALYSIS **FY 2024 ACTUALS**

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | Revised Estimate | % Cng from PY Actuals |
|--|--------------------|---------------|---------------|----------------|---------------|----------------|-----------------|-----------------|---------------|-----------------|----------------|----------------|---------------|---------------------|-----------------------------|
| Other Utilities ^{1/} (% change from prior year) Rounding Adjustment | 1,681 3.0% | 6 -99.7% | 139 -92.6% | 2,316 23.3% | 1,766 8.9% | 1,402 15.3% | 5,002 303.2% | 1,193 -18.7% | 1,556 9.5% | 1,152 -16.2% | 1,554 22.1% | 1,770 17.1% | - , | 19,537 | 6.0% |
| Total | 1,681 | 6 | 139 | 2,316 | 1,766 | 1,402 | 5,002 | 1,193 | 1,556 | 1,152 | 1,554 | 1,770 | 19,537 | 19,537 | 6.0% |
| (% change from prior year) | 3.0% | -99.7% | -92.6% | 23.3% | 8.9% | 15.3% | 303.2% | -18.7% | 9.5% | -16.2% | 22.1% | 17.1% | 6.0% | | |
| 1/ August and September's low collecti | on levels were due | e to incorred | t taxpayer f | ilings, caus | ing an over | statement ir | the Gener | ral Fund and | d an | _ | GASB | | 202 | 202 | -11.8% |
| understatement in the Public Safety E | hancement Fund | . The signifi | cant growth | in January | was due to | the correct | ions made l | by the taxpa | aver to | - | Total | | 19,739 | 19,739 | 5.8% |

understatement in the Public Safety Enhancement Fund. The significant growth in January was due to the corrections made by the taxpayer to rectify the inaccuracies in August and September.

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2022-23 Actual | 2023-24 Budget | 2023-24 Actual | % Change from PY | 2023-24 Estimate | % Change from PY | 2024-25 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$8,606 | \$8,571 | \$8,879 | 3.2% | \$8,879 | 3.2% | \$9,234 | 4.0% |
| August | 7,836 | 8,230 | 8,368 | 6.8% | 8,368 | 6.8% | 8,803 | 5.2% |
| September | 8,407 | 8,133 | 8,614 | 2.5% | 8,614 | 2.5% | 8,831 | 2.5% |
| October | 8,700 | 8,445 | 9,069 | 4.2% | 9,069 | 4.2% | 9,204 | 1.5% |
| November | 8,479 | 8,567 | 9,090 | 7.2% | 9,090 | 7.2% | 9,070 | -0.2% |
| December | 8,721 | 8,850 | 9,003 | 3.2% | 9,003 | 3.2% | 9,434 | 4.8% |
| January | 10,161 | 10,333 | 10,259 | 1.0% | 10,259 | 1.0% | 11,038 | 7.6% |
| February | 8,639 | 8,471 | 8,909 | 3.1% | 8,909 | 3.1% | 8,428 | -5.4% |
| March | 8,484 | 8,588 | 8,918 | 5.1% | 8,918 | 5.1% | 8,608 | -3.5% |
| April | 9,729 | 10,014 | 9,769 | 0.4% | 9,769 | 0.4% | 10,368 | 6.1% |
| May | 9,096 | 9,098 | 0 | NA | 9,814 | 7.9% | 9,709 | -1.1% |
| June | 8,559 | 9,118 | 0 | NA | 9,578 | 11.9% | 9,413 | -1.7% |
| Subtotal: | \$105,417 | \$106,418 | \$90,878 | NA | \$110,270 | 4.6% | \$112,139 | 1.7% |
| Year End Adjustment | 879 | 425 | 0 | NA | 662 | -24.7% | (131) | -100%+ |
| TOTAL: | \$106,296 | \$106,843 | \$90,878 | NA | \$110,932 | 4.4% | \$112,008 | 1.0% |

Actual vs. Revised Estimate

| YTD Actual Revenue: | \$90,878 |
|-----------------------|--------------------|
| YTD Revised Estimate: | \$90,878 91,055 |
| | |
| Dollars Over/Under: | (\$177) -0.2% |
| Percent Over/Under: | -0.2% |

| YTD Actual Revenue: | \$90,878 |
|------------------------|----------|
| YTD Prior Year Actual: | 87,762 |
| | |
| Dollars Over/Under: | 3,116 |
| Percent Over/Under: | 3.6% |

PUBLIC SAFETY EXPANSION - FIRE EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS (10+2)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2023-24 Revised Estimate | % Chg from PY Actuals |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------------------------|-----------------------------|
| Amusements | 23 | 28 | 22 | 25 | 44 | 27 | 18 | 20 | 26 | 37 | 23 | 23 | 316 | 316 | 20.0% |
| (% change from prior year) | 36.0% | 114.3% | -9.3% | 6.6% | 154.3% | -3.6% | -10.7% | 29.1% | 45.7% | 2.6% | -21.5% | 8.7% | 20.0% | | |
| Commercial Property Rental | 154 | 152 | 134 | 162 | 165 | 149 | 159 | 151 | 138 | 193 | 145 | 157 | 1,859 | 1,859 | 13.0% |
| (% change from prior year) | 12.4% | 17.3% | 7.3% | 15.2% | 29.3% | 4.6% | 6.1% | 11.8% | 5.8% | 33.1% | 3.3% | 10.2% | | | |
| Construction Contracting | 216 | 196 | 227 | 232 | 219 | 187 | 206 | 188 | 211 | 201 | 253 | 254 | | 2,590 | 12.0% |
| (% change from prior year) | 14.3% | 19.3% | 7.6% | 21.9% | 15.3% | -4.0% | -4.4% | 19.0% | 14.5% | 1.9% | 31.3% | 12.6% | 12.0% | | |
| Hotel/Motel Lodging | 32 | 29 | 30 | 35 | 49 | 46 | 37 | 55 | 68 | 76 | (8) | (6) | 443 | 443 | -4.6% |
| (% change from prior year) | -26.5% | 10.5% | 8.3% | -5.4% | 2.7% | -4.0% | -9.2% | 7.4% | -11.4% | 1.9% | -115.4% | -89.3% | -4.6% | | |
| Job Printing | 3 | 3 | 4 | 4 | 4 | 4 | 5 | 3 | 5 | 4 | 0 | 0 | 39 | 39 | -10.0% |
| (% change from prior year) | -28.6% | -6.4% | 6.7% | 20.6% | -25.1% | 3.8% | 26.6% | -1.8% | 31.1% | 40.5% | -98.9% | -98.8% | -10.0% | | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 1 | 3 | 3 | -14.5% |
| (% change from prior year) | 23.6% | 35.5% | 19.6% | -48.2% | -46.4% | -55.7% | -8.5% | 24.1% | 365.9% | -74.7% | -215.4% | -165.5% | -14.5% | | |
| Rentals of Personal Property | 84 | 82 | 85 | 96 | 98 | 88 | 99 | 95 | 93 | 114 | 173 | 160 | 1,267 | 1,267 | -4.0% |
| (% change from prior year) | -19.2% | 6.0% | 11.3% | -47.8% | 7.1% | -48.1% | 8.0% | -26.0% | 4.2% | 8.6% | 67.4% | 61.0% | -4.0% | | |
| Residential Property Rental | 119 | 115 | 118 | 131 | 116 | 133 | 146 | 123 | 125 | 133 | 97 | 103 | 1,459 | 1,459 | 3.3% |
| (% change from prior year) | -2.9% | 4.6% | 2.4% | 10.9% | 6.1% | 10.9% | 17.4% | 10.3% | 6.0% | 4.8% | -15.8% | -15.2% | | | |
| Restaurant and Bars | 170 | 164 | 156 | 172 | 189 | 173 | 187 | 181 | 191 | 214 | 197 | 195 | , | 2,189 | 2.5% |
| (% change from prior year) | -6.2% | 8.5% | 0.9% | 2.4% | 5.4% | 1.1% | 3.7% | 3.1% | 1.6% | 2.3% | 1.3% | 6.7% | 2.5% | | |
| Retail Sales 1/ | 904 | 979 | 876 | 938 | 854 | 917 | 1,080 | 891 | 846 | 904 | 1,030 | 987 | 11,206 | 11,206 | 6.7% |
| (% change from prior year) | 8.4% | 20.1% | 3.0% | 20.5% | -1.8% | 14.0% | -1.4% | 2.4% | 5.2% | -6.8% | 12.4% | 9.7% | 6.7% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -12.0% |
| (% change from prior year) | -2.8% | -68.5% | 39.3% | 7.4% | 21.2% | -20.2% | -51.4% | 69.3% | 78.6% | -90.1% | 223.4% | 141.5% | -12.0% | | |
| Use Tax 1/ | 69 | (75) | 71 | 19 | 79 | 76 | 113 | 74 | 79 | 77 | 52 | 49 | 683 | 683 | -30.0% |
| (% change from prior year) Rounding Adjustment | -20.4% | -198.0% | -24.1% | -80.7% | 38.6% | 24.3% | 3.8% | -6.6% | -5.5% | -1.5% | -24.7% | -41.9% | -30.0% | | |
| Total | 1,776 | 1,674 | 1,723 | 1,814 | 1,818 | 1,801 | 2,052 | 1,782 | 1,784 | 1,954 | 1,963 | 1,913 | 22,054 | 22,054 | 4.6% |
| (% change from prior year) | 3.2% | 6.8% | 2.5% | 4.2% | 7.2% | 3.2% | 1.0% | 3.1% | 5.1% | 0.4% | 7.9% | 11.9% | 4.6% | | |

^{1/} In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are 9.0% and -12.2%, respectively, and 12.5% and -15.9% for October.

| GASB 132 132 -24.6% | Total | 22.186 | 22.186 | 4.4% |
|---------------------|-------|--------|--------|--------|
| | GASB | 132 | 132 | -24.6% |

PUBLIC SAFETY EXPANSION - POLICE EXCISE TAX CATEGORY ANALYSIS FY 2024 ACTUALS

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2023-24 Revised Estimate | % Chg from PY Actuals |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------------------------|-----------------------------|
| Amusements | 93 | 112 | 89 | 102 | 176 | 106 | 74 | 80 | 104 | 147 | 93 | 89 | 1,265 | 1,265 | 20.0% |
| (% change from prior year) | 36.0% | 114.3% | -9.3% | 6.6% | 154.3% | -3.6% | -10.7% | 29.1% | 45.7% | 2.6% | -21.5% | 8.7% | | | |
| Commercial Property Rental | 617 | 606 | 536 | 647 | 661 | 597 | 636 | 605 | 554 | 773 | 580 | 624 | 7,436 | 7,436 | 13.0% |
| (% change from prior year) | 12.4% | 17.3% | 7.3% | 15.2% | 29.3% | 4.6% | 6.1% | 11.8% | 5.8% | 33.1% | 3.3% | 10.2% | | | |
| Construction Contracting | 863 | 785 | 908 | 929 | 875 | 748 | 826 | 752 | 844 | 805 | 1,012 | 1,012 | | 10,359 | 12.0% |
| (% change from prior year) | 14.3% | 19.3% | 7.6% | 21.9% | 15.3% | -4.0% | -4.4% | 19.0% | 14.5% | 1.9% | 31.3% | 12.6% | 12.0% | | |
| Hotel/Motel Lodging | 129 | 117 | 120 | 138 | 195 | 184 | 148 | 221 | 272 | 306 | (33) | (27) | 1,770 | 1,770 | -4.6% |
| (% change from prior year) | -26.5% | 10.5% | 8.3% | -5.4% | 2.7% | -4.0% | -9.2% | 7.4% | -11.4% | 1.9% | -115.4% | -89.3% | -4.6% | | |
| Job Printing | 12 | 14 | 14 | 17 | 17 | 15 | 18 | 13 | 20 | 18 | 0 | 0 | 158 | 158 | -10.0% |
| (% change from prior year) | -28.6% | -6.4% | 6.7% | 20.6% | -25.1% | 3.8% | 26.6% | -1.8% | 31.1% | 40.5% | -98.9% | -98.8% | -10.0% | | |
| Publishing | 2 | 1 | 0 | 1 | 0 | 0 | 3 | 2 | 4 | 0 | (1) | 0 | 12 | 12 | -14.5% |
| (% change from prior year) | 23.6% | 35.5% | 19.6% | -48.2% | -46.4% | -55.7% | -8.5% | 24.1% | 365.9% | -74.7% | -215.4% | -165.5% | -14.5% | | |
| Rentals of Personal Property | 338 | 329 | 340 | 382 | 391 | 353 | 395 | 379 | 373 | 455 | 693 | 640 | 5,068 | 5,068 | -4.0% |
| (% change from prior year) | -19.2% | 6.0% | 11.3% | -47.8% | 7.1% | -48.1% | 8.0% | -26.0% | 4.2% | 8.6% | 67.4% | 61.0% | -4.0% | | |
| Residential Property Rental | 476 | 459 | 473 | 526 | 466 | 533 | 583 | 492 | 501 | 531 | 388 | 407 | 5,835 | 5,835 | 3.3% |
| (% change from prior year) | -2.9% | 4.6% | 2.4% | 10.9% | 6.1% | 10.9% | 17.4% | 10.3% | 6.0% | 4.8% | -15.8% | -15.2% | 3.3% | | |
| Restaurant and Bars | 680 | 657 | 625 | 688 | 756 | 693 | 750 | 723 | 764 | 857 | 789 | 773 | 8,755 | 8,755 | 2.5% |
| (% change from prior year) | -6.2% | 8.5% | 0.9% | 2.4% | 5.4% | 1.1% | 3.7% | 3.1% | 1.6% | 2.3% | 1.3% | 6.7% | 2.5% | | |
| Retail Sales 1/ | 3,616 | 3,916 | 3,503 | 3,750 | 3,418 | 3,669 | 4,319 | 3,564 | 3,383 | 3,616 | 4,122 | 3,949 | 44,825 | 44,825 | 6.7% |
| (% change from prior year) | 8.4% | 20.1% | 3.0% | 20.5% | -1.8% | 14.0% | -1.4% | 2.4% | 5.2% | -6.8% | 12.4% | 9.7% | 6.7% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 3 | 3 | -12.0% |
| (% change from prior year) | -2.8% | -68.5% | 39.3% | 7.4% | 21.2% | -20.2% | -51.4% | 69.3% | 78.6% | -90.1% | 223.4% | 141.5% | -12.0% | | |
| Use Tax 1/ | 277 | (300) | 282 | 75 | 316 | 303 | 454 | 296 | 315 | 308 | 208 | 198 | 2,732 | 2,732 | -30.0% |
| (% change from prior year) | -20.4% | -198.0% | -24.1% | -80.7% | 38.6% | 24.3% | 3.8% | -6.6% | -5.5% | -1.5% | -24.7% | -41.9% | -30.0% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 7,103 | 6,694 | 6,891 | 7,255 | 7,272 | 7,202 | 8,207 | 7,127 | 7,134 | 7,815 | 7,851 | 7,665 | 88,216 | 88,216 | 4.6% |
| (% change from prior year) | 3.2% | 6.8% | 2.5% | 4.2% | 7.2% | 3.2% | 1.0% | 3.1% | 5.1% | 0.4% | 7.9% | 11.9% | 4.6% | | |

^{1/} In August and October, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category, which artificially increased the Retail collections and decreased the Use Tax collections. In addition, a refund issued further contributed to the artificial reduction in Use Tax collections. The adjusted growth rates for August for Retail and Use Tax categories are 9.0% and -11.6%, respectively, and 12.5% and -16.6% for October.

| GASB | 530 | 530 | -24.7% |
|-------|--------|--------|--------|
| Total | 88,746 | 88,746 | 4.4% |

STATE SALES TAX BY MONTH

PHOENIX SHARE

(In Thousands) 10+2

| | 2022-23 Actual | 2023-24 Actual | % Change from PY Actual | 2023-24 Estimate | % Change from PY Actual | 2024-25 Proposed Budget | % Change from PY Estimate |
|----------------------------|-------------------|-------------------|----------------------------------|---------------------|----------------------------------|-------------------------------|------------------------------------|
| July | \$19,827 | \$20,075 | 1.3% | \$20,075 | 1.3% | \$20,698 | 3.1% |
| August | 18,231 | 20,412 | 12.0% | 20,412 | 12.0% | 19,478 | -4.6% |
| September | 18,939 | 19,786 | 4.5% | 19,786 | 4.5% | 19,887 | 0.5% |
| October | 18,932 | 20,528 | 8.4% | 20,528 | 8.4% | 20,245 | -1.4% |
| November | 19,693 | 20,037 | 1.7% | 20,037 1.7% | | 20,674 | 3.2% |
| December | 19,530 | 20,439 | 4.7% | 20,439 | 20,439 4.7% | | 2.6% |
| January | 23,182 | 23,718 | 2.3% | 23,718 | 2.3% | 24,739 | 4.3% |
| February | 19,379 | 19,815 | 2.3% | 19,815 | 2.3% | 20,269 | 2.3% |
| March | 19,306 | 19,701 | 2.0% | 19,701 | 2.0% | 20,753 | 5.3% |
| April | 22,272 | 22,247 | -0.1% | 22,247 | -0.1% | 25,029 | 12.5% |
| Мау | 20,404 | 0 | NA | 20,949 | 2.7% | 23,103 | 10.3% |
| June | 20,451 | 0 | NA | 20,779 | 1.6% | 22,949 | 10.4% |
| Subtotal | \$240,145 | \$206,758 | NA | \$248,486 | 3.5% | \$258,801 | 4.2% |
| Year end adjust. (GASB) | 1,668 | 0 | NA | 1,071 | -35.8% | 986 | -7.9% |
| TOTAL: | \$241,813 | \$206,758 | NA | \$249,557 | 3.2% | \$259,787 | 4.1% |

Actual vs. Prior Year

| YTD Actual Revenue: | \$206,758 |
|------------------------|-----------|
| YTD Prior Year Actual: | 199,291 |
| Dollars Over/(Under): | \$7,468 |
| Percent Over/(Under): | 3.7% |

Actual vs. Estimate

| 7 totaar voi Eotimato | |
|-----------------------|-----------|
| YTD Actual Revenue: | \$206,758 |
| YTD Estimate: | 205,469 |
| Dollars Over/(Under): | \$1,289 |
| Percent Over/(Under): | 0.6% |

STATE SALES TAX - CATEGORY ANALYSIS FY 2023-24 ACTUALS (in thousands)

| | JUL | AUG | SEP | ОСТ | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | | % Change |
|-------------------------------|-------------------|-----------------|-----------------|-----------------|-----------|-----------------|--------------------|-----------|-------------------|-----------|-----------------|------------|-----------------------|------------|
| Category | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Est) | (Est) | TOTAL | fr PY Acts |
| Transportation & Towing | \$43 | \$43 | \$42 | \$32 | \$34 | \$28 | \$49 | \$29 | \$32 | \$38 | \$47 | \$47 | \$463 | -2.4% |
| % change from PY actual | 39.2% | 7.8% | 50.7% | 14.3% | -12.8% | -22.8% | -20.3% | -21.7% | -32.6% | -2.3% | -2.4% | 16.0% | | |
| Mining-Oil & Gas Production | \$271 | \$197 | \$313 | \$219 | \$220 | \$207 | \$224 | \$228 | \$219 | \$254 | \$283 | \$273 | \$2,909 | 12.0% |
| % change from PY actual | 23.3% | -2.7% | 35.1% | 7.4% | 1.4% | 1.5% | 2.0% | 25.9% | -1.3% | 18.1% | 22.4% | 9.5% | | |
| Utilities 1/ | \$11,261 | \$13,484 | \$14,960 | \$13,237 | \$11,450 | \$9,236 | \$8,799 | \$10,601 | \$9,566 | \$7,953 | \$7,359 | \$8,678 | \$126,583 | 17.0% |
| % change from PY actual | 3.1% | 12.6% | 10.2% | 374.7% | 16.8% | 79.3% | 2.9% | 12.2% | 5.6% | -8.4% | -7.3% | -15.7% | | |
| Communications | \$1,132 | \$1,256 | \$1,218 | \$1,276 | \$1,267 | \$1,249 | \$1,371 | \$1,265 | \$1,237 | \$1,280 | \$941 | \$882 | \$14,373 | 10.0% |
| % change from PY actual | -1.2% | 18.9% | 24.7% | 26.4% | 30.7% | 31.5% | 35.3% | 34.2% | 6.1% | -19.7% | -4.0% | -30.3% | | |
| Private Car & Pipelines | \$37 | \$38 | \$37 | \$37 | \$38 | \$38 | \$43 | \$37 | \$37 | \$37 | \$35 | \$35 | \$450 | -7.4% |
| % change from PY actual | -7.3% | 0.8% | -2.2% | -6.7% | -38.1% | -3.0% | 8.5% | -4.6% | -1.4% | -1.4% | -7.3% | -8.1% | | |
| Publishing | \$33 | \$23 | \$23 | \$23 | \$24 | \$24 | \$53 | \$37 | \$47 | \$24 | (\$4) | (\$5) | \$303 | -16.8% |
| % change from PY actual | 5.9% | -5.3% | -21.2% | -21.7% | -23.4% | 5.3% | 7.9% | -12.5% | 98.3% | -6.2% | -116.1% | -115.8% | | |
| Printing | \$179 | \$171 | \$209 | \$215 | \$228 | \$201 | \$235 | \$199 | \$224 | \$231 | \$88 | \$92 | \$2,272 | -6.6% |
| % change from PY actual | -11.9% | -19.9% | 13.0% | 11.8% | -14.6% | -0.2% | 6.9% | 4.1% | 12.6% | 21.6% | -53.2% | -49.6% | | |
| Restaurants & Bars | \$34,914 | \$33,989 | \$32,472 | \$35,701 | \$36,827 | \$35,469 | \$39,328 | \$36,094 | \$38,420 | \$44,291 | \$37,394 | \$37,650 | \$442,549 | 2.1% |
| % change from PY actual | -3.5% | 7.3% | 2.1% | 6.2% | 3.1% | 3.2% | 4.6% | 1.3% | 1.5% | 5.0% | -4.7% | 0.1% | | |
| Amusements | \$3,840 | \$3,836 | \$3,296 | \$3,929 | \$4,656 | \$4,143 | \$4,203 | \$3,617 | \$4,044 | \$5,086 | \$5,437 | \$5,219 | \$51,306 | 10.0% |
| % change from PY actual | 15.8% | 45.2% | 14.9% | 32.1% | 51.9% | 9.1% | -2.5% | 20.3% | 30.7% | -45.9% | 21.8% | 40.6% | | |
| Rentals-Personal Property | \$11,424 | \$11,061 | \$11,339 | \$12,361 | \$13,221 | \$11,673 | \$13,054 | \$12,342 | \$11,856 | \$14,125 | \$12,688 | \$11,879 | \$147,023 | -9.3% |
| % change from PY actual | -12.4% | 4.5% | 13.8% | -48.2% | 13.7% | -40.7% | 4.8% | 9.3% | 6.2% | 3.6% | -1.8% | -0.3% | | |
| Contracting 1/ | \$22,960 | \$21,798 | \$21,689 | \$20,761 | \$22,596 | \$21,477 | \$23,928 | \$20,329 | \$20,418 | \$21,664 | \$18,888 | \$21,428 | \$257,938 | 10.0% |
| % change from PY actual | 13.3% | 19.0% | 6.0% | 3.9% | 14.6% | 63.1% | 13.9% | 8.4% | 8.0% | 2.9% | -6.7% | -5.3% | | |
| Retail 2/ | \$190,332 | \$197,868 | \$189,168 | \$195,234 | \$183,315 | \$196,370 | \$236,781 | \$185,318 | \$179,861 | \$203,914 | \$200,322 | \$196,850 | \$2,355,331 | 3.5% |
| % change from PY actual | 1.3% | 13.0% | 3.7% | 11.0% | -2.0% | 3.8% | 1.0% | 1.6% | 2.2% | 1.1% | 5.3% | 2.2% | | |
| Severance - Mining | \$1,378 | \$104 | \$869 | \$655 | \$446 | \$747 | \$1,217 | \$860 | \$396 | \$768 | \$282 | \$253 | \$7,977 | -50.0% |
| % change from PY actual | -31.2% | -89.2% | 29.6% | -0.7% | -57.2% | -34.6% | -21.0% | -58.5% | -70.2% | -59.0% | -85.2% | -65.9% | | |
| Bed Tax - Hotel/Motel | \$10,179 | \$9,020 | \$8,259 | \$10,861 | \$13,181 | \$12,414 | \$11,039 | \$13,362 | \$16,325 | \$19,552 | \$16,827 | \$14,865 | \$155,884 | 3.3% |
| % change from PY actual | 10.0% | 3.1% | -2.8% | 4.3% | 1.9% | 0.6% | -1.1% | -4.8% | -9.1% | 2.4% | 17.1% | 22.6% | | |
| Other | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | NA |
| State Total | \$287.984 | \$292.890 | \$283.894 | \$294,543 | \$287.502 | \$293.275 | \$340.325 | \$284,318 | \$282.680 | \$319,215 | \$300.587 | \$298.147 | \$3,565,361 | 3.4% |
| | Ψ <u>2</u> 01,004 | 4202,000 | 4200,004 | 4204,040 | Q201,002 | 4200,270 | ψ0-70,0 <u>2</u> 0 | Ψ204,010 | Ψ <u></u> 202,000 | ₩010,210 | 4000,007 | Ψ200, 1-11 | 40,000,001 | J. 7/0 |
| Cities Share (25%) | \$71,996 | \$73,223 | \$70,974 | \$73,636 | \$71,875 | \$73,319 | \$85,081 | \$71,079 | \$70,670 | \$79,804 | \$75,147 | \$74,537 | \$891,340 | 3.4% |
| Phoenix Population Percentage | 27.88% | 27.88% | 27.88% | 27.88% | 27.88% | 27.88% | 27.88% | 27.88% | 27.88% | 27.88% | 27.88% | 27.88% | | |
| Phoenix TOTAL | \$20,075 | \$20,412 | \$19,786 | \$20,528 | \$20,037 | \$20,439 | \$23,718 | \$19,815 | \$19,701 | \$22,247 | \$20,949 | \$20,779 | \$248,486 | 3.5% |

^{1/} In October 2022 (FY 2022-23), a substantial tax refund of approximately \$(40) million was issued, causing a decline in October collections. Absent a large taxpayer refund in last FY, Utilities TPT growth would have been 10.4% in October 2023. In addition, Utilities and Contracting category increased at double-digit percentage rates in December, these growth rates were overstated due to large year-end technical adjustments made in December 2022. (JLBC. Monthly Fiscal Highlights)

| Year End GASB Adjustment | 1,071 | -35.8% |
|--------------------------|---------|--------|
| Total | 249,557 | 3.2% |

^{2/} In August and October 2023, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category. Absent this technical adjustment, Retail/Remote Seller growth would have been 6.5% in October 2023. (JLBC. Monthly Fiscal Highlights)

STATE SALES TAX CATEGORY ANALYSIS STATEWIDE COLLECTIONS (000's) 10+2

| | Prior Year | | Current Year | | CY Actual/F | | CY Actual/CY ESTIMATE | | | |
|---|------------|-----------|--------------|-----------|-------------|---------|-----------------------|---------|--|--|
| Category | Actual | Budget | Estimate | Actual | Amount | Percent | Amount | Percent | | |
| Transportation & Towing | \$39 | \$99 | \$99 | \$38 | (\$1) | -2.3% | (\$61) | -61.8% | | |
| Mining-Oil & Gas Production | 215 | 229 | 260 | 254 | 39 | 18.1% | (\$6) | -2.2% | | |
| Utilities | 8,683 | 7,376 | 8,858 | 7,953 | (730) | -8.4% | (\$905) | -10.2% | | |
| Communications | 1,594 | 1,049 | 1,385 | 1,280 | (314) | -19.7% | (\$105) | -7.6% | | |
| Private Car & Pipelines | 38 | 49 | 39 | 37 | (1) | -1.4% | (\$2) | -5.5% | | |
| Publishing | 25 | 25 | 23 | 24 | (2) | -6.2% | \$1 | 2.5% | | |
| Printing | 190 | 212 | 188 | 231 | 41 | 21.6% | \$43 | 22.6% | | |
| Restaurants & Bars | 42,164 | 40,012 | 43,792 | 44,291 | 2,126 | 5.0% | \$499 | 1.1% | | |
| Amusements | 9,392 | 4,074 | 6,957 | 5,086 | (4,307) | -45.9% | (\$1,872) | -26.9% | | |
| Rentals-Personal Property | 13,634 | 15,898 | 14,644 | 14,125 | 490 | 3.6% | (\$519) | -3.5% | | |
| Contracting | 21,044 | 20,840 | 22,413 | 21,664 | 621 | 2.9% | (\$749) | -3.3% | | |
| Retail | 201,665 | 228,966 | 216,032 | 203,914 | 2,249 | 1.1% | (\$12,118) | -5.6% | | |
| Severance - Mining | 1,871 | 1,069 | 772 | 768 | (1,103) | -59.0% | (\$4) | -0.6% | | |
| Bed Tax - Hotel/Motel | 19,092 | 17,597 | 20,352 | 19,552 | 460 | 2.4% | (\$800) | -3.9% | | |
| DISTRIBUTION BASE TOTAL | \$319,646 | \$337,495 | \$335,815 | \$319,215 | (\$431) | -0.1% | (\$16,600) | -4.9% | | |
| Distribution to Cities (25% of distribution base) Phoenix Share of Distribution | \$79,911 | \$84,374 | \$83,954 | \$79,804 | (\$108) | -0.1% | (\$4,150) | -4.9% | | |
| (actual is 27.88%) | \$22,272 | \$23,516 | \$23,404 | \$22,247 | (\$25) | -0.1% | (\$1,157) | -4.9% | | |

CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE

2023-24 COMPARED TO 2022-23

10+2

| | | | | | | | | | | | | | Revised Estimate |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----|-----|------------------|
| Category | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Annual Growth |
| Transportation & Towing | 39.2% | 21.5% | 29.8% | 26.4% | 17.2% | 10.0% | 2.9% | -0.2% | -4.6% | -4.3% | | | -2.3% |
| Mining-Oil & Gas Production | 23.3% | 10.8% | 19.4% | 16.6% | 13.5% | 11.6% | 10.2% | 11.9% | 10.3% | 11.1% | | | 12.0% |
| Utilities 1/ | 3.1% | 8.1% | 8.9% | 34.9% | 31.2% | 35.8% | 31.3% | 28.8% | 26.2% | 22.9% | | | 17.0% |
| Communications | -1.2% | 8.4% | 13.4% | 16.6% | 19.2% | 21.1% | 23.1% | 24.4% | 22.1% | 16.0% | | | 10.0% |
| Private Car & Pipelines | -7.3% | -3.3% | -3.0% | -3.9% | -13.5% | -11.9% | -9.2% | -8.6% | -7.9% | -7.3% | | | -7.3% |
| Publishing | 5.9% | 1.0% | -6.5% | -10.4% | -13.3% | -10.7% | -6.5% | -7.5% | 1.4% | 0.7% | | | -16.9% |
| Printing | -11.9% | -16.0% | -7.1% | -2.5% | -5.6% | -4.7% | -3.0% | -2.2% | -0.6% | 1.4% | | | -6.6% |
| Restaurants & Bars | -3.5% | 1.5% | 1.7% | 2.8% | 2.9% | 2.9% | 3.2% | 3.0% | 2.8% | 3.0% | | | 2.1% |
| Amusements | 15.8% | 28.8% | 24.3% | 26.3% | 31.5% | 27.0% | 21.5% | 21.3% | 22.3% | 5.7% | | | 10.0% |
| Rentals-Personal Property | -12.4% | -4.8% | 0.7% | -19.6% | -14.0% | -19.9% | -16.9% | -14.2% | -12.4% | -10.8% | | | -9.3% |
| Contracting 1/ | 13.3% | 16.0% | 12.5% | 10.3% | 11.2% | 17.3% | 16.8% | 15.7% | 14.9% | 13.6% | | | 10.0% |
| Retail 2/ | 1.3% | 6.9% | 5.8% | 7.1% | 5.2% | 5.0% | 4.3% | 3.9% | 3.8% | 3.5% | | | 3.5% |
| Severance - Mining | -31.2% | -50.2% | -35.5% | -30.2% | -35.4% | -35.3% | -32.5% | -37.9% | -41.6% | -44.1% | | | -50.0% |
| Bed Tax - Hotel/Motel | 10.0% | 6.6% | 3.6% | 3.8% | 3.3% | 2.8% | 2.2% | 1.1% | -0.7% | -0.2% | | | 3.3% |
| Subtotal (State) | 1.2% | 6.3% | 5.7% | 6.4% | 5.4% | 5.3% | 4.8% | 4.5% | 4.2% | 3.7% | | | 3.4% |
| Cities Share (25%) | 1.2% | 6.3% | 5.7% | 6.4% | 5.4% | 5.3% | 4.8% | 4.5% | 4.2% | 3.7% | | | |
| TOTAL (Phoenix Share) | 1.3% | 6.4% | 5.7% | 6.4% | 5.5% | 5.3% | 4.8% | 4.5% | 4.2% | 3.7% | | | 3.5% |
| | | | | | | | | | | | | | |

^{1/} December's year-over-year growth for Utilities and Contracting category is overstated due to technical year-end adjustments made by ADOR in December 2022. (JLBC, Monthly Fiscal Highlights)

^{2'} In August and October 2023, ADOR made the technical adjustments to shift monies from the Use Tax category to the Retail category. Absent this technical adjusment, Retail/Remote Seller growth would have been 2.2% YTD. (JLBC. Monthly Fiscal Highlights)

GASB (Y/E Adj)

-35.8%

^{3/} In October 2022, a large taxpayer refund of \$40 million was issued, artificially increasing the increasing the Utilities YTD growth. Absent this refund, Utilities YTD growth would have been 11.5% (JLBC. Monthly Fiscal Highlights)

City of Phoenix

Recreational (Non-Medical) Marijuana (MJ) Retail Sales Tax Report ^{1/} Tax Revenue from July 2023 to April 2024 (June 2023 - March 2024 Activity) (In Thousands)

| | | Current Fiscal Year | | | | | | | | | | | | | scal Year |
|---|------|---------------------|------|-----|-----|-------|-----|-----|-----|-----|-----|-----|------------|------------|------------|
| | July | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | | Fiscal YTD | Total |
| Recreational (Non-Medical) MJ Retail Sales Taxes | • | | • | | | | | | | • | · · | | FY 2023-24 | FY 2022-23 | FY 2022-23 |
| City Sales Tax Collection from Recreational MJ Retail Sales | 498 | 477 | 407 | 609 | 492 | 456 | 545 | 476 | 498 | 500 | - | - | 4,958 | 4,681 | 5,715 |
| State-Shared Sales Tax Collection from MJ Retail Sales | 115 | 120 | 106 | 131 | 127 | 121 | 124 | 115 | 124 | 123 | - | - | 1,206 | 1,085 | 1,334 |
| 16% Excise Tax on MJ Retail Sales for Police and Fire Personnel Costs ^{2/} | NA | NA | NA | NA | NA | 5,735 | NA | NA | NA | NA | - | - | 5,735 | 5,680 | 12,193 |
| 16% Excise Tax on MJ Retail Sales for AHUR ^{2/} | NA | NA | NA | NA | NA | 1,748 | NA | NA | NA | NA | - | - | 1,748 | 1,699 | 3,678 |
| Total COP Recreational (Non-Medical) MJ Retail Sales Taxes | 613 | 597 | 513 | 740 | 619 | 8,060 | 669 | 591 | 622 | 623 | - | - | 13,647 | 13,146 | 22,921 |

| | | Current Fiscal Year | | | | | | | | | | | | | |
|---|------|---------------------|---------|-----|------|-------|-----|-----|-------|-----|-------|------|------------|------------|------------|
| | July | Aug | ug Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Fiscal YTD | Fiscal YTD | Total |
| Recreational MJ Sales Taxes Earmarked for Public Safety Pension 3/ | July | Aug | Зері | OCC | 1404 | | | 165 | 17101 | Aþi | iviay | Juli | FY 2023-24 | FY 2022-23 | FY 2022-23 |
| GF City Retail Sales Tax from Recreational MJ Retail Sales (1.2% of 2.3% tax rate) | 260 | 249 | 212 | 318 | 257 | 238 | 284 | 249 | 260 | 261 | - | - | 2,587 | 2,442 | 2,982 |
| 16% Excise Tax on MJ Retail Sales for Police and Fire Personnel Costs ^{2/} | NA | NA | NA | NA | NA | 5,735 | NA | NA | NA | NA | - | - | 5,735 | 5,680 | 12,193 |
| Total Recreational MJ Sales Taxes Earmarked for Public Safety Pension | 260 | 249 | 212 | 318 | 257 | 5,973 | 284 | 249 | 260 | 261 | - | - | 8,322 | 8,122 | 15,175 |

Notes:

- 33.0% to community colleges
- 31.4% to local law enforcement and fire departments for personnel costs
- 25.4% to the Arizona Highway User Revenue fund (AHUR)
- 10.0% to the Justice Reinvestment fund
- 0.2% to the Attorney General, or to grant to localities for enforcement

^{1/} In the November 3, 2020 General Election, voters approved the Smart and Safe Arizona Act (Proposition 207), which has become effective to govern the possession, sale, and taxation of Recreational marijuana in Arizona. In January 2021, the City started collecting sales tax from Recreational marijuana sales. However, the business activity in January was not reported until February 2021.

^{2/} The additional 16% excise tax is deposited into the Smart and Safe Arizona Fund (SSAF). SSAF monies are first used to pay administrative costs of certain state agencies. The remainder of these monies will then be distributed on or before June 30 and December 31 of each year as follows:

^{3/}On June 16, 2021, the City Council adopted the pension funding policy that designated the General Fund (GF) portion of the City Sales tax from Recreational (non-medical) MJ retail sales and the state-shared 16% excise tax on the MJ sales for Police and Fire personnel costs to paying down public safety pension liability.

City of Phoenix
Recreational (Non-Medical) Marijuana (MJ) Retail Sales Tax Report
Tax Revenue from July 2023 to April 2024 (June 2023 - March 2024 Activity)
(In Thousands)

