

Business Retention and Expansion Services



City of Phoenix
Community and Economic Development Department
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The City of Phoenix is committed to your success. We can provide a variety of business solutions to help your business grow, expand, and save time and money.

Expansion Assistance and Site Selection

The City of Phoenix can provide site and building specific information for commercial, industrial, or office space in Phoenix. For example:

- Property searches for expansion purposes
- Site tour coordination
- Assistance with brokers and developers

Navigation of City Departments

We can connect businesses to various departments within the City of Phoenix for expansion purposes or other issues or questions. For example:

- Plan reviews, permits, signage
- Water, sewer, storm-water, fiber, other utilities
- Streets, transportation, aviation, etc.

Small Business and Entrepreneurial Development

Phoenix has a variety of programs and services to help small businesses and facilitate entrepreneurial development. For example:

- No cost technical assistance
- B2B connections
- Educational services & networking opportunities



Councilwoman Gallego, District 8, celebrates with employees at **WebPT**, a leading physical therapy software company headquartered in the historic Warehouse District.

Workforce Recruitment and Training Assistance

Phoenix has an in-house team fully dedicated to workforce and business services that creates a direct pipeline between employers and talent. For example:

- Promote jobs through social media networks i.e. azjobconnection.gov
- Screen candidates and review resumes
- Schedule interviews and organize hiring events

Programs and Financial Guidance

There are a variety of local, state, private sector, and federal programs to assist your business. For example:

- Arizona Commerce Authority managed incentive programs
- Foreign Trade Zones, HUB Zones
- Access to capital through public/private sector partners



Business visits by city staff provide valuable opportunities to listen and learn from business owners.

City Contracting and Procurement

Business owners interested in contracting with the City should register in the Vendor Management System (VMS). Registered vendors will receive automatic e-mail notifications when opportunities are available in the categories for which they provide goods and services. For more information visit: phoenix.gov/business/contract

Healthy Arizona Worksites

Businesses can attend free training, with tips to make their employees healthier and save significantly on workplace healthcare costs. Participating businesses that complete the training and meet certain other criteria will be recognized as a Healthy Arizona Worksite and as a "FitPHX Business." To register, visit healthyazworksites.org