The Highlight Reel – Taking Advantage of Business Opportunities at Aviation
Aviation Department
Valerie Churchwell, Small Business Engagement Manager

The City of Phoenix Aviation Department is a **committed** and **proactive partner** to the small business community.

- Advocating on behalf of small and disadvantaged businesses
- Providing contracting opportunity information to small businesses
- Assisting prime contractors with identifying small businesses
- Educating small businesses on “how to” access contracting opportunities
- Hosting small business networking forums
- Tracking participation of DBE, ACDBE, SBE, and SBC firms
Aviation Department Opportunities
Terminal 3 Modernization Project

CoP AVN PM: Art Fairbanks
Contract Value: ~$425M
SBE Goals
Schedule: NOW – Oct. 2019
Contractor: Hunt Austin JV
www.huntaustinjv.com
Aviation Department Opportunities
Terminal 4 N4 International Concourse Renovation

CoP AVN PM: B.A. Golston
Contract Value: ~$17.6M
SBE Goals
Schedule: NOW (early procurement) – June 2019
Contractor: Skanska USA
www.usa.skanska.com
Aviation Department Opportunities
Terminal 4 Terrazzo Floor Installation

CoP AVN PM: Lori Buchanan
Contract Value: ~$15M
SBE Goals
Schedule: Sep 2015 - Sep 2020
Contractor:
McCarthy Building Companies
www.mccarthy.com
Aviation Department Opportunities
Terminal 4 Retail Concessions

Business Concessions Manager: Paula Kucharz

RFP for T4 Retail Concessions - *all retail establishments*
Race and Gender Neutral got concessions
Small Business Outreach *will be required*

RFP Release: TBD
Public meetings began Jun 2014
For information: [www.phoenix.gov/solicitations/35](http://www.phoenix.gov/solicitations/35)
Questions and Comments
Aviation Department

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