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TERMINAL 4 RETAIL OPPORTUNITIES

FASTPITCH MATCHMAKING EVENT

The city of Phoenix Aviation Department is conducting a series of workshops and business informational meetings for retail operators and other interested parties including ACDBE, DBE and small business operators and potential retail suppliers, in preparation for the release of a competitive Request for Proposals (RFP) for the Terminal 4 Retail concession opportunities. This RFP will offer between 14 and 18 contracting opportunities for specified retail operations in Terminal 4. No food and beverage concession opportunities are available at this time.

The city of Phoenix Aviation Department invites small business to participate in our **FASTPITCH Matchmaking Event**. As small business retailers and goods and services providers, this is your chance to tell Retail Primes in 3 minutes why they should consider you!

Note: Separate sessions will be held for retailers and good/services providers.

If your company is interested presenting your retail concept and/or goods/services "pitch," register at phxt4retail-fastpitchsmallbiz.eventbrite.com by **Oct. 3!**

Participation in the Terminal 4 Retail Program FASTPITCH Matchmaking Event will be limited to small business retailers and good/services providers. One person per company will be allowed to "pitch" (two representatives per company can attend). FASTPITCH is free but registration for small business firms is required. Small business participants do not have to be certified to participate in this event.

Here is the PHX FastPitch! schedule:

- Tuesday, Oct. 14 - 8:30 a.m. to noon, Retail Operators, Phoenix Convention Center
- Tuesday, Oct. 14 - 1 to 4:30 p.m., Goods and Services Suppliers, Phoenix Convention Center

For more information, contact Valerie Churchwell, Small Business Engagement Manager, at 602-273-2024.