



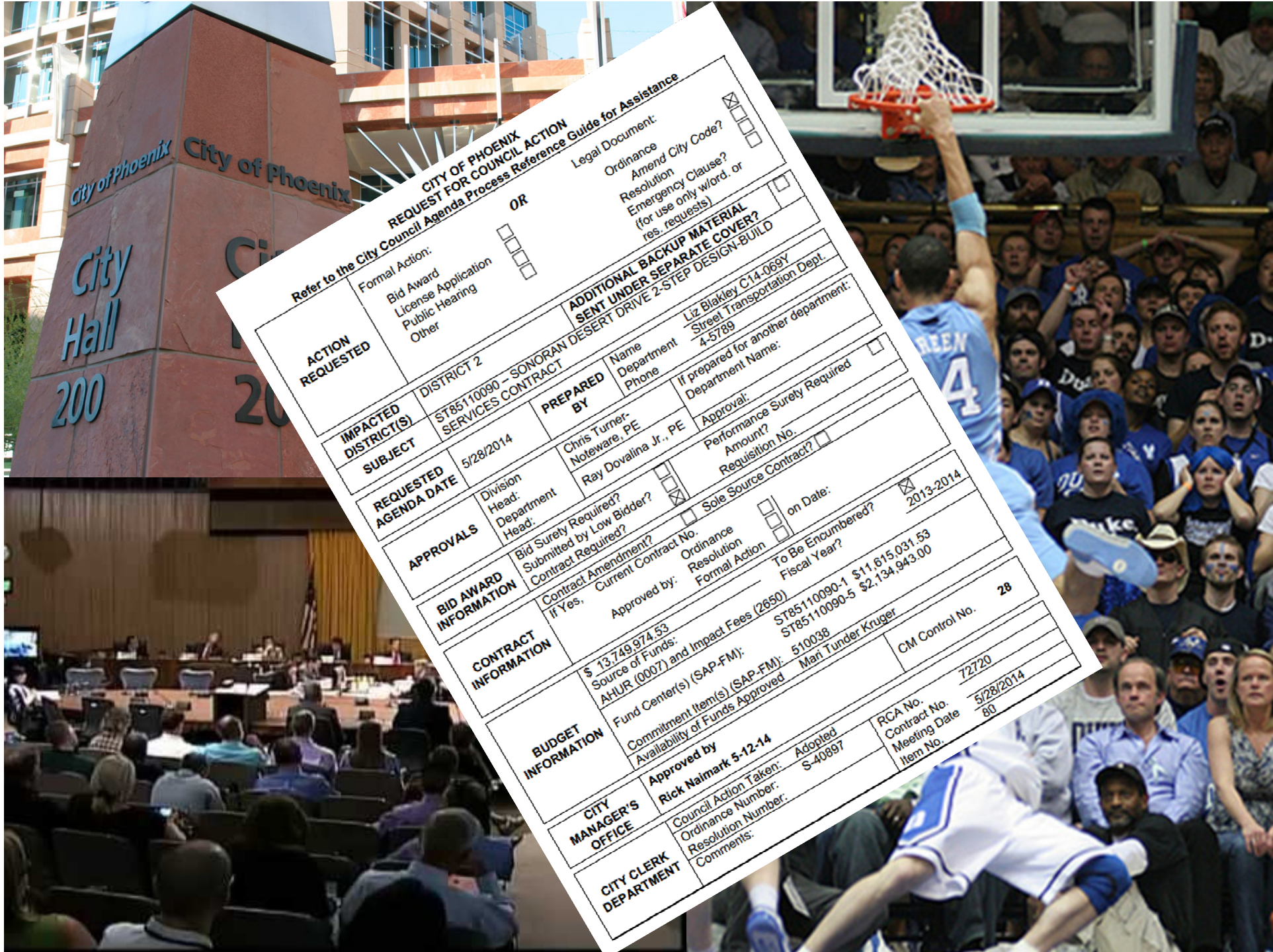
City of Phoenix

2015

**BUSINESS
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**CITY OF PHOENIX
REQUEST FOR COUNCIL ACTION
Reference Guide for Assistance**

Refer to the City Council Agenda Process

ACTION REQUESTED

Formal Action:
 Bid Award
 License Application
 Public Hearing
 Other

Legal Document:
 Ordinance
 Amend City Code?
 Resolution
 Emergency Clause?
 (for use only w/word, or res. requests)

IMPACTED DISTRICT(S) DISTRICT 2

SUBJECT ST85110090 – SONORAN DESERT SERVICES CONTRACT

REQUESTED AGENDA DATE 5/28/2014

PREPARED BY Chris Turner-Noteware, PE
Ray Dovalina Jr., PE

NAME Liz Blakley C14-069Y
DEPARTMENT Street Transportation Dept.
PHONE 4-5789

ADDITIONAL BACKUP MATERIAL SENT UNDER SEPARATE COVER?

DESIGN-BUILD

APPROVALS

Division Head:

Department Head:

Bid Surety Required?

Submitted by Low Bidder?

Contract Required?

Contract Amendment?

Contract No.

Ordinance Resolution Formal Action

Approved by: _____ on Date: 2013-2014

Performance Surety Required Amount?

Requisition No.

Sole Source Contract?

BID AWARD INFORMATION

Approved by: _____ on Date: 2013-2014

To Be Encumbered?

Fiscal Year: 2013-2014

CONTRACT INFORMATION

Contract No. ST85110090-1 \$11,615,031.53

Contract No. ST85110090-5 \$2,134,943.00

BUDGET INFORMATION

\$ 13,749,974.53

Source of Funds: AHJUR (0007) and Impact Fees (2650)

Fund Center(s) (SAP-FM): _____

Commitment Item(s) (SAP-FM): 510038

Availability of Funds Approved: Mari Tunder Kruger

CM Control No. 28

CITY MANAGER'S OFFICE

Approved by: **Rick Naimark 5-12-14**

Council Action Taken: Adopted S-40897

CITY CLERK DEPARTMENT

Resolution Number: _____

Comments: _____

RCA No. _____

Contract No. _____

Meeting Date: 5/28/2014

Item No. 80



**CITY OF PHOENIX
REQUEST FOR COUNCIL ACTION**
Reference Guide for Assistance

ACTION REQUESTED	Refer to the City Council Agenda Process	Legal Document: Ordinance Amend City Code Resolution Emergency	<input checked="" type="checkbox"/>
	Formal Action: Bid Award License Application Public Hearing Other		
IMPACTED DISTRICT(S)	DISTRICT 2	ADD	
SUBJECT	ST85110090 - SONORAN SERVICES CONTRACT		
REQUESTED AGENDA DATE	5/28/2014		



City of Phoenix, Arizona
Street Transportation Department

**DESIGN-BUILD SERVICES CONTRACT
(2-STEP)
SONORAN DESERT DRIVE
PROJECT NO. ST85110090
CONTRACT NO. 138397**

- DISTRICT NO. 1 - THELDA WILLIAMS
- DISTRICT NO. 2 - JIM WARING
- DISTRICT NO. 3 - BILL GATES
- DISTRICT NO. 4 - LAURA PASTOR
- DISTRICT NO. 5 - DANIEL VALENZUELA
- DISTRICT NO. 6 - SAL DICICCIO
- DISTRICT NO. 7 - MICHAEL NOWAKOSKI
- DISTRICT NO. 8 - KATE GALLEG0

MAYOR
GREG STANTON
CITY COUNCIL
CITY MANAGER - ED ZUERCHER

CITY MANAGEMENT
ACTING CITY ENGINEER -
KINI KNUDSON, PE

MA
CITY CL
DEPARTA

Form No.	20
Date	5/28/2014
	80

Agenda

- Preparation
 - Learn what the City needs
 - Study how the City does it
 - Be ready for your Opportunity
- Practice
 - Work on your dunks
 - Get coached up
 - Learn from others
- Perform
 - Bring your best
 - WOW the crowd
 - Finish strong



Preparation

Learn what the City Needs

- Phoenix 5-Year Capital Improvement Program

The Phoenix Capital Improvement Program
2014-19



Search... 🔍

- Report It
- Map It
- Request City Service
- Find Public Records



Living in Phoenix		Doing Business in Phoenix		Visiting Phoenix	
Mavor & City Council	Pay Your City Services Bill	Police	Jobs & Volunteering		
Departments	Trash & Recycling	Fire	Parks		

More for Residents >

What's Happening in Phoenix



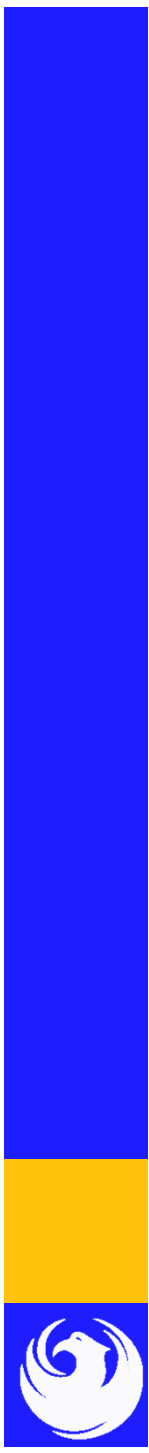
At Your Service

- This Week's Meetings >
- Budget/Financial Information >
- Transparency Update: View City Checkbook >

News | Events

Feb. 26, 2015
Sky Harbor Airport is Busy This Spring
More >

Feb. 25, 2015
Councilman Valenzuela Statement: Street, Transit Plan will Add Police Officers



← → ↻ 🏠 🔒 https://www.phoenix.gov/departments



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Search...



Report It

Map It

Pay It

Request City Service

Find Public Records

City of Phoenix > Departments

City Management and Departments



Looking for information about city management or city departments? These links will take you directly to the home page of each city department where you'll find paths to the services each of them offers.

View our city's organization chart (PDF) to get a quick look at reporting relationships for all city departments.

Aviation

City Auditor

City Council Office

Community & Economic Development

Environmental Programs

Finance

Government Relations

Human Resources

Information Technology Services

Library

Municipal Court

Office of Emergency Management

Budget and Research

City Clerk

City Manager's Office

Education Office

Equal Opportunity

Fire

Housing

Human Services

Law

Mayor's Office

Neighborhood Services

Parks and Recreation



Budget and Research



Thank you for visiting our website. We're committed to helping residents know how their tax dollars are allocated, making information transparent and understandable, and involving the community in our budget process. As part of our continuing enhancements this site was redesigned to help you more easily find budget information, learn more about how the budget process works, and to participate.

[Contact Us >](#)

News & Important Information

Upcoming Budget Items

Feb. 10 - The [Zero-Based Inventory of Programs Budget document \(PDF\)](#) was presented to the City Council outlining costs, revenue, staffing levels, funding source, and other detail for more than 400 programs Citywide.

Feb. 24 - The [2015-16 General Fund Status Update and Five-Year General Fund Forecast](#) as well as the [Public Safety Funds Forecast and Hiring Plan](#) will be presented.

March 24 - The City Manager's Trial Budget will be presented, and will include proposals to provide a balanced 2015-16 budget.

April - Community budget hearings.

April 7 - The Preliminary five-year Capital Improvement Program will be presented.

For the most recent budget related documents refer to the Reports section.

For the most recent revenue update refer to the General Fund revenue report.

More Information

- Reports >
- Annual Budget Books >**
- Estimate of Revenue & Expenses >
- Management Intern Program >
- Awards >





Search... 🔍

- Report It
- Map It
- Pay It
- Request City Service
- Find Public Records

City of Phoenix > Budget and Research > Annual Budget Books

Annual Budget



Each year, the city's budget is developed in conjunction with residents, the Mayor, City Council, city manager and city employees. The result is a budget that closely matches the community's highest priorities each fiscal year.

- The Summary Budget contains a description of Phoenix programs and services planned for the upcoming fiscal year.
- The Detail Budget provides extensive statistical data for each city department and fund.
- The Capital Improvement Program contains our planned construction program.
- The Zero-Based Inventory of Programs Budget document outlines costs, revenue, staffing levels, funding source, and other detail for more than 400 programs Citywide. The Inventory of Programs presents the City's budget by program, the key component of a Zero-Based Budget approach. The document is one element of a detailed and comprehensive presentation of the budget.

Current Budget Books

[Summary Budget 2014-15](#)

[Detail Budget 2014-15](#)

[Capital Improvement Program 2014-19](#)

[Inventory of Programs 2014-15](#)

Past Budget Books

Fiscal Year:



Preparation

Study how the City does it

- For architectural/engineering consultants:
 - Planning
 - Studies
 - Design
 - Construction administration
 - Construction management
 - On-call services
 - Cost estimating
 - Design-build



Preparation

Study how the City does it

- For construction contractors:
 - Construction manager at risk
 - Job order contracting
 - Design-build
 - Design-bid-build



Preparation

Study how the City does it

- Procurement plays:
 - Request for Qualifications
 - Request for Proposals
 - Invitation for Bids
- Rule books
 - A.R.S. Title 34
 - A.R. 3.25



Preparation

Be ready for your opportunity

- Phoenix Procurement Newsletter
 - Subscribe!!!





Search... 🔍

Report It

Map It

Pay It

Request City Service

Find Public Records

City of Phoenix > Street Transportation > Procurement

Consulting & Construction For Capital Improvement Programs



The Procurement Section of the Planning, Design & Programming Division coordinates the construction contracting process for capital improvement projects using design-bid-build, job order contracts, design-build, and construction manager at risk project delivery methods. The section handles all aspects relating to the construction contracting process from advertisement through contract award and execution.

In an effort to decrease paper costs, the Planning, Design & Programming Division will place all construction plans, specifications, and addendum/notifications on the City of Phoenix website for downloading. Interested parties can download the information and print at their own offices or copy the information to a disk and take to any reprographics company of their choice.

Current Opportunities – Here you can find and download documents (project plans, specifications and RFQ's) for projects that are currently available, as well as project amendments, notifications, plan holders list, pre-bid or pre-submittal sign-in sheets and PowerPoint presentations.

Project Interviews – This page contains firms recently short listed to participate in interviews for professional consulting, construction manager at risk, job order contracting and design-build contracting opportunities. Interviews are not held on all procurements, but may be used as part of the selection process.

Preliminary Bid Results and Recent Awards – Use the tab at the left of the page to view selection by Preliminary or Award. Preliminary bid results are for design-bid-build procurement opportunities that have had bid openings during the week. These results do not reflect the responsiveness or responsibility of any received bids. Recent Awards are a list of firms recently selected for professional consulting, construction manager at risk, job order contracting, design-build and design-bid-build contract opportunities with the city.

Subscribe to Procurement Newsletter – This will take you to a subscription page to request to be on our distribution list for our free newsletter, which advertises our design and construction contracting opportunities.

Contact Information

602-534-5788
andrea.nejeres@phoenix.gov

Other Useful Resources

[Protest Policy](#)
[SBE/DBE Directory](#)



Preparation

Be ready for your opportunity

- Construction Networking Events
 - April 16, 2015



Practice

Work on your dunks

- Find a project
- Gather your team
- Plan of action
- Submit



Practice

Be prepared for failure



Practice

Be prepared for failure



Practice

Be prepared for failure



Practice

Get coached up

- Debriefs



Practice

Learn from others

- Selection panel
- Independent review





Consulting & Construction For Capital Improvement Programs



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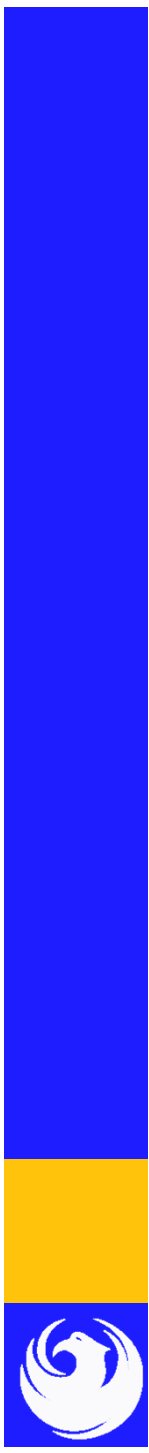
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Perform Bring your best

- Your submittal
 - Review project requirements
 - Why are you the best?
 - Clear, concise and complete
 - No turnovers...



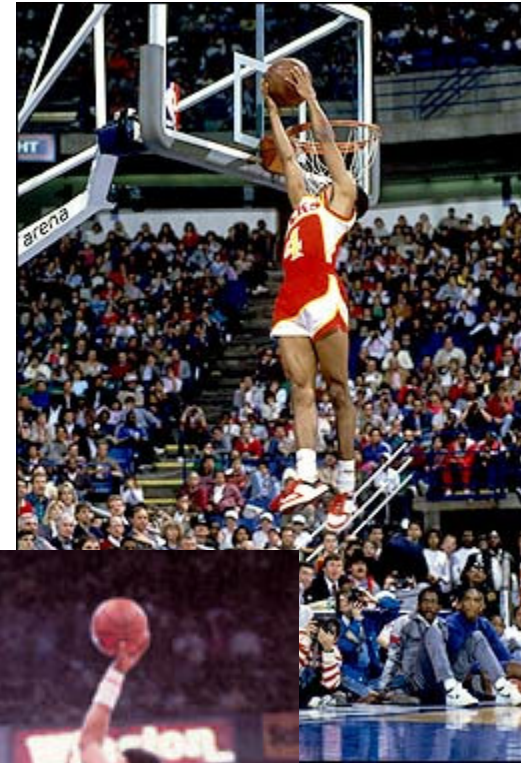
Perform Wow the Crowd

- Your interview
 - Is this important to you?
 - What makes you unique?
 - What will you bring to this project?
 - We want the players...



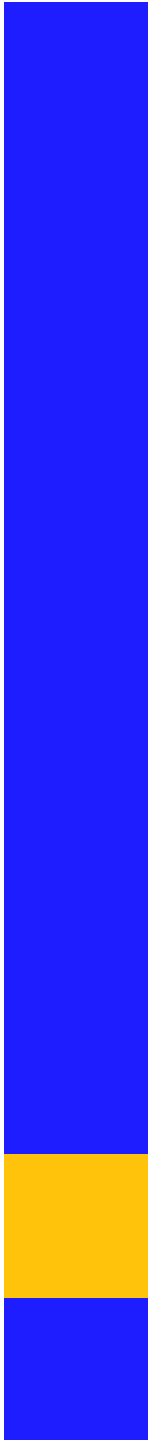
Perform Finish strong

- Negotiations
 - Timely
 - Complete
 - Accurate
 - Flexible



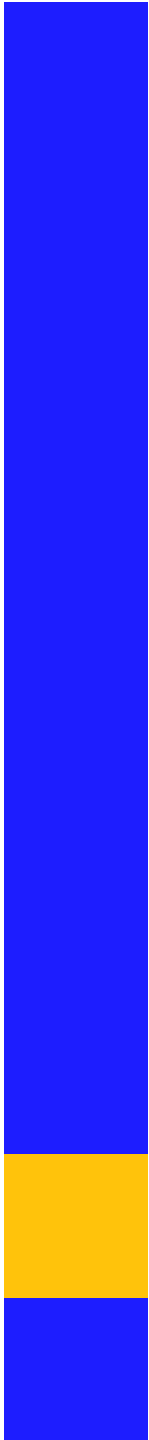
Overtime...how will you finish???

Like this...OR



Like this...

Good Luck! Get that contract!



Questions and Comments



Contact Information

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- Kandi Kawolsky
Acting Procurement Manager
Street Transportation Department
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