

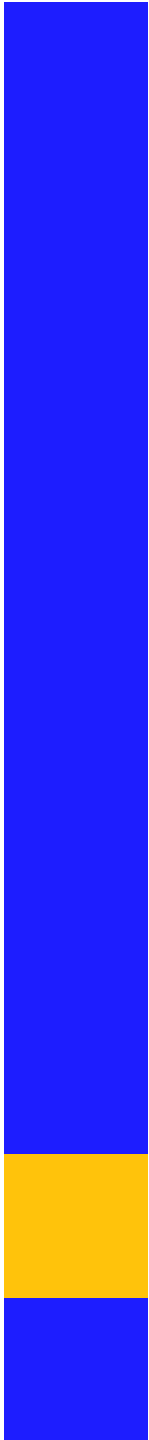


City of Phoenix

2015

**BUSINESS
EXPERIENCE**

The Highlight Reel –
Taking Advantage of
Business Opportunities
at Aviation



Aviation Department

Valerie Churchwell, Small Business Engagement Manager

The City of Phoenix Aviation Department is a **committed** and **proactive partner** to the small business community.

- Advocating on behalf of small and disadvantaged businesses
- Providing contracting opportunity information to small businesses
- Assisting prime contractors with identifying small businesses
- Educating small businesses on “how to” access contracting opportunities
- Hosting small business networking forums
- Tracking participation of DBE, ACDBE, SBE, and SBC firms



Aviation Department Opportunities

Terminal 3 Modernization Project



CoP AVN PM: Art Fairbanks

Contract Value: ~\$425M

SBE Goals

Schedule: NOW – Oct. 2019

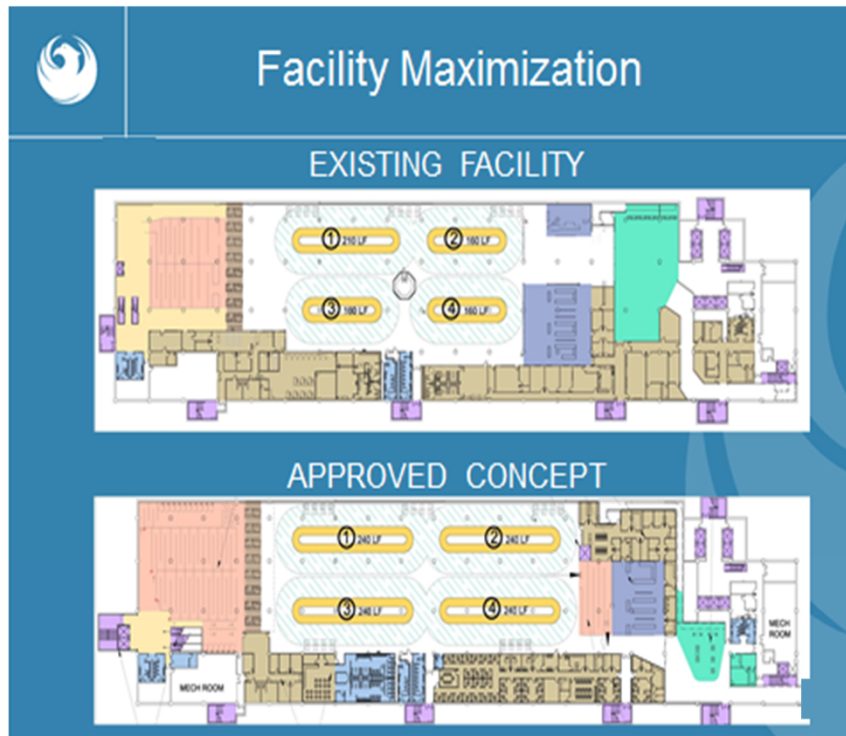
Contractor: Hunt Austin JV

www.huntaustinjv.com



Aviation Department Opportunities

Terminal 4 N4 International Concourse Renovation



CoP AVN PM: B.A. Golston

Contract Value: ~\$17.6M

SBE Goals

Schedule: NOW (early procurement)
– June 2019

Contractor: Skanska USA

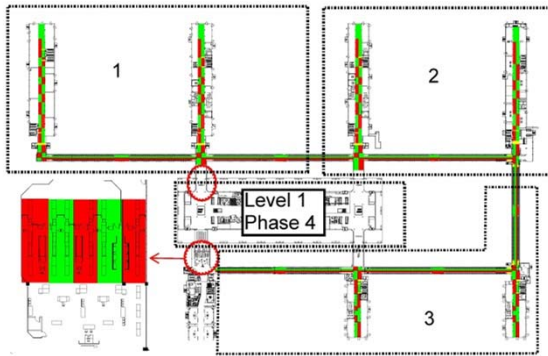
www.usa.skanska.com

SKANSKA

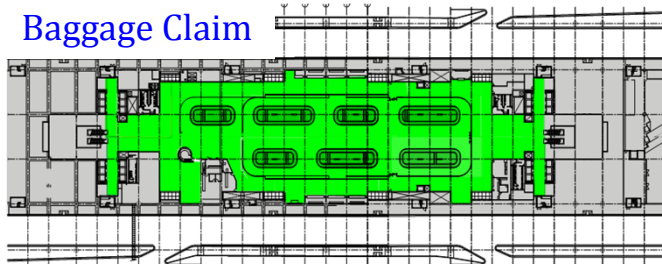


Aviation Department Opportunities

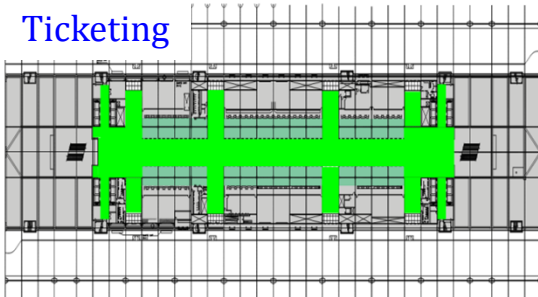
Terminal 4 Terrazzo Floor Installation



Baggage Claim



Ticketing



CoP AVN PM: Lori Buchanan

Contract Value: ~\$15M

SBE Goals

Schedule: Sep 2015 - Sep 2020

Contractor:

McCarthy Building Companies

www.mccarthy.com



Aviation Department Opportunities

Terminal 4 Retail Concessions

Business Concessions Manager: Paula Kucharz

RFP for T4 Retail Concessions - *all retail establishments*

Race and Gender Neutral concessions

Small Business Outreach *will be required*

RFP Release: TBD

Public meetings began Jun 2014

For information: www.phoenix.gov/solicitations/35



Questions and Comments



Aviation Department

Valerie Churchwell

Small Business Engagement Manager

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