



City of Phoenix

2015

**BUSINESS
EXPERIENCE**

Session 8:

The Highlight Reel – Taking
Advantage of Business
Opportunities

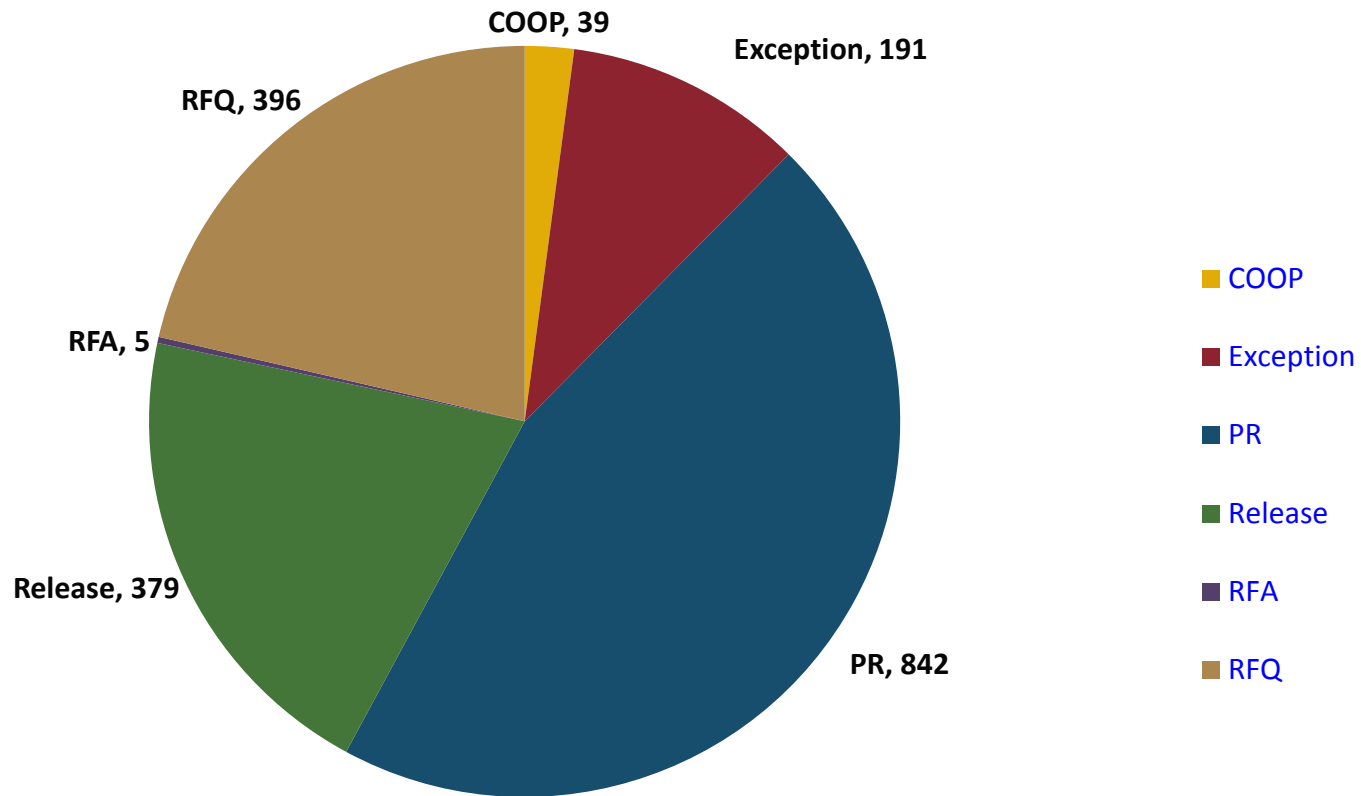
Agenda

- Central Procurement Statistics for 2014
 - Informal Solicitations by Quantity
 - Informal Solicitations by Spend
 - Informal Solicitations by Department Spend
 - Formal Solicitations by Quantity
 - Formal Solicitations by Spend
 - Formal Solicitations by Department Spend
- What are the major City Departments Buying?

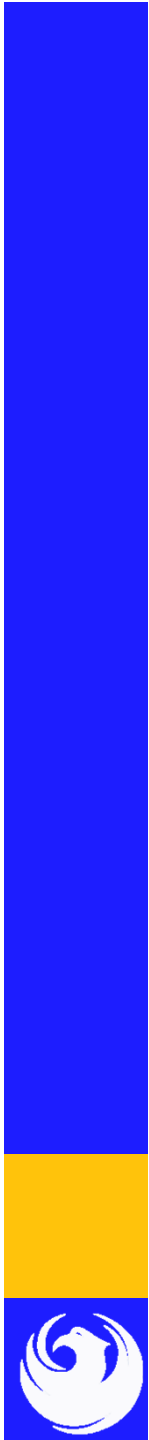
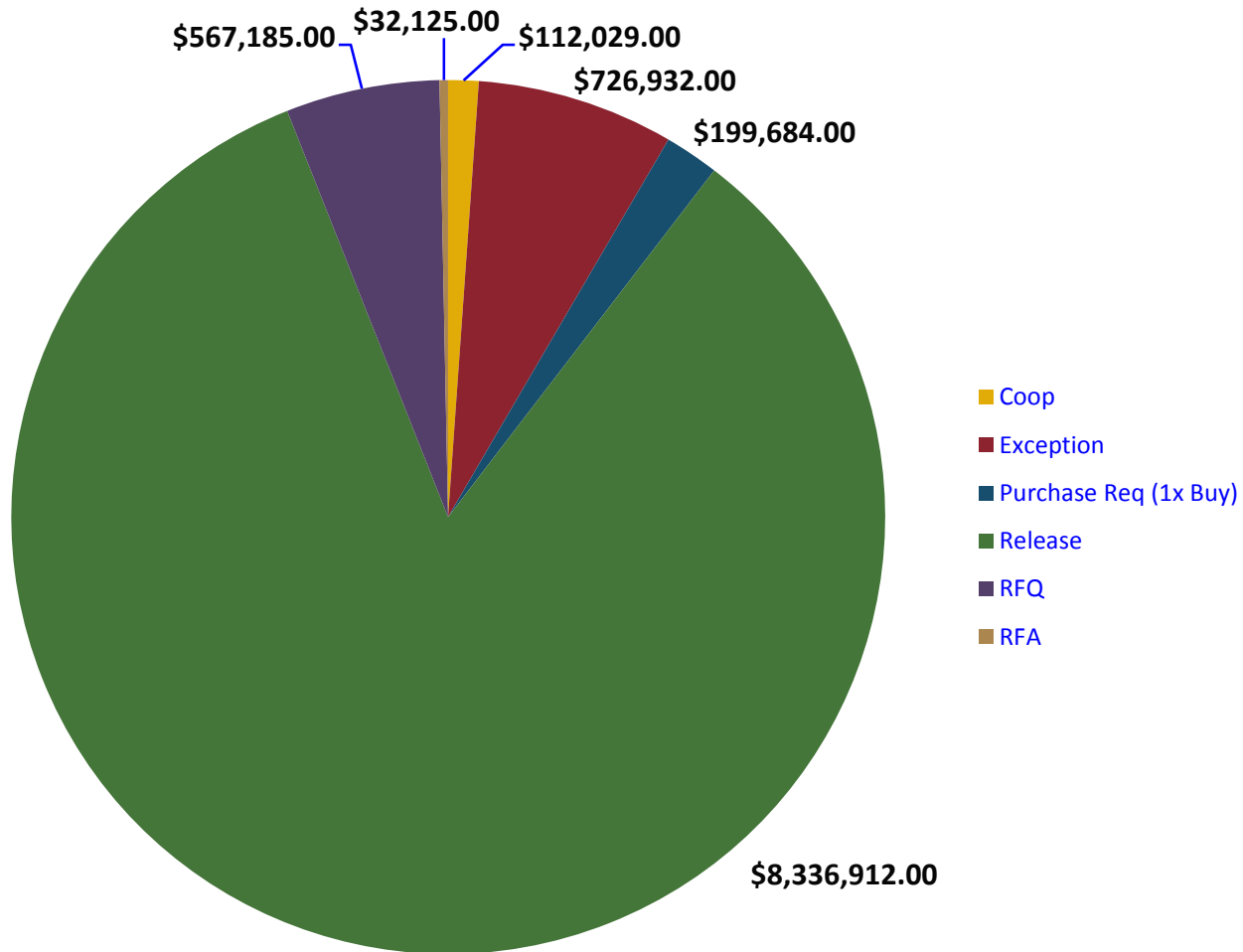


Informal Solicitations by Quantity

2014 Estimated Informal Purchases

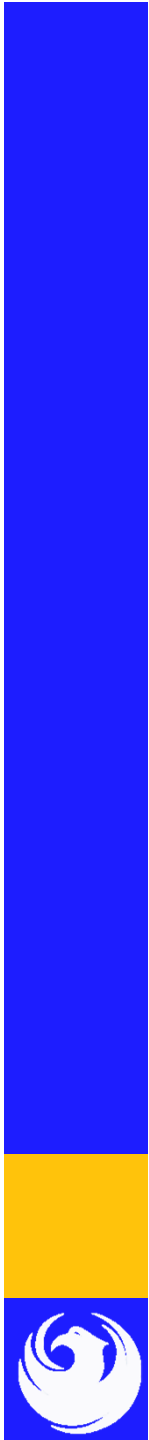
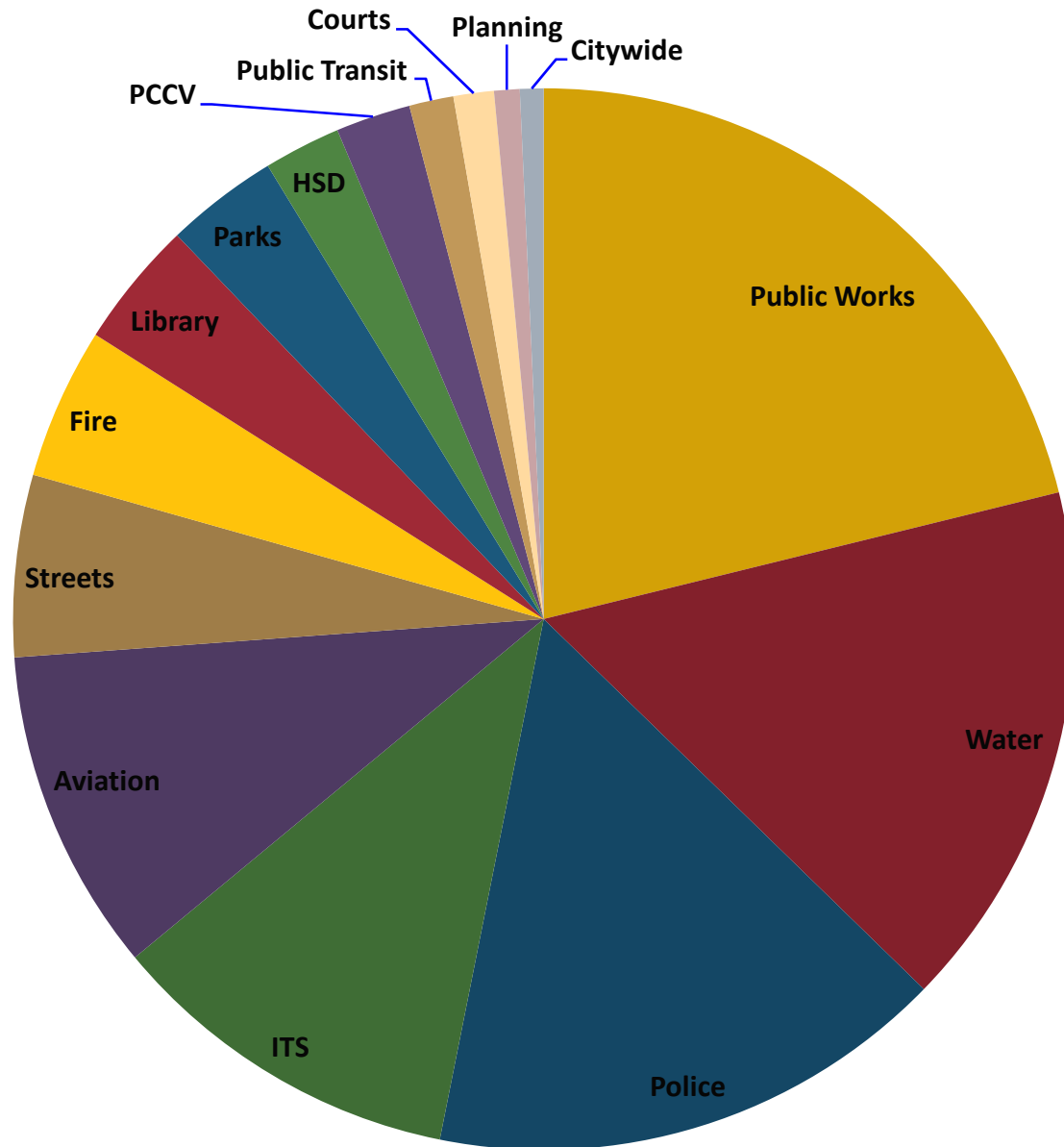


Informal Solicitations by Spend



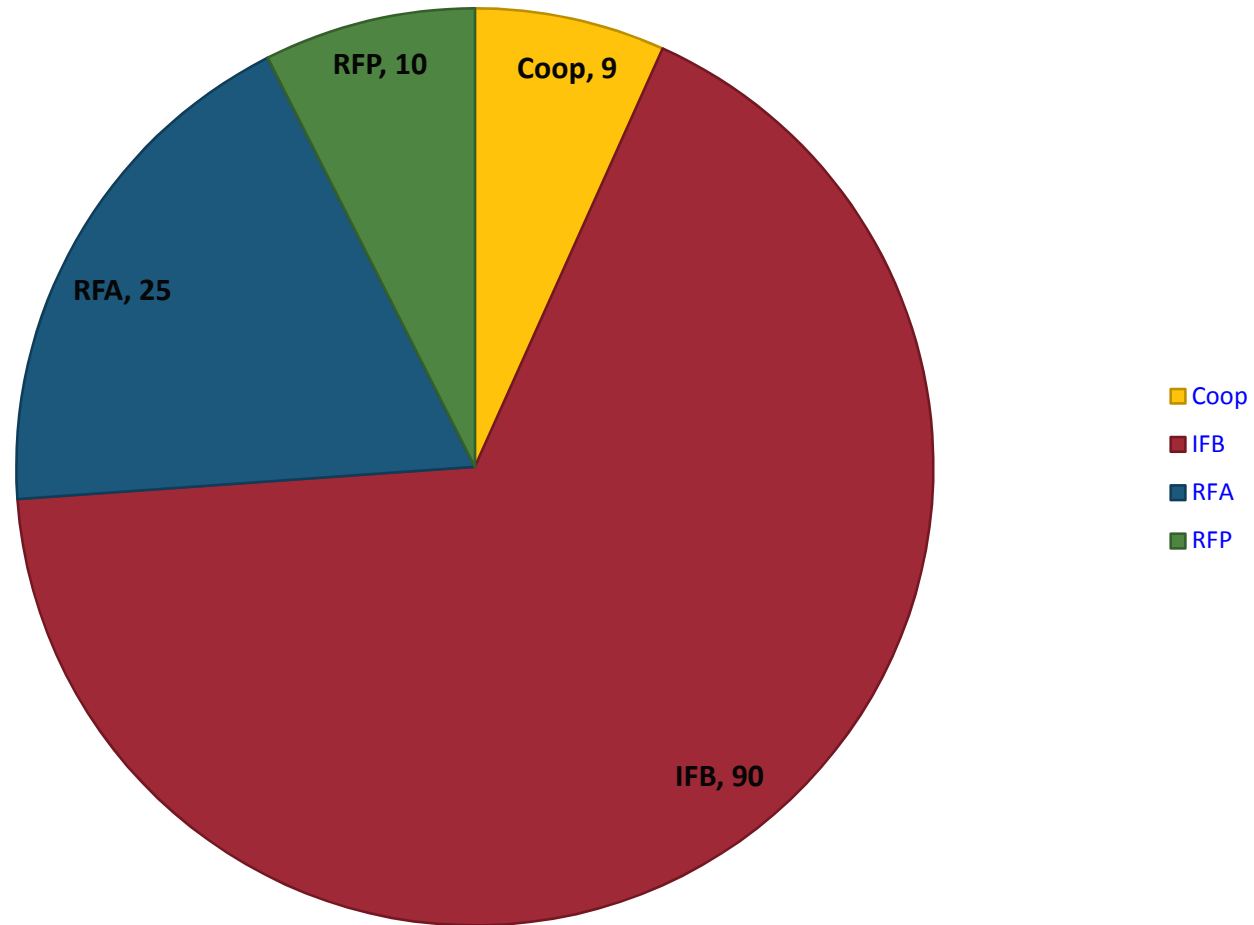
Informal Solicitations by Department Spends

Department	2014 Spends
Public Works	\$ 5,292,306.62
Water	\$ 4,032,585.09
Police	\$ 3,966,072.16
ITS	\$ 2,715,433.13
Aviation	\$ 2,465,293.86
Streets	\$ 1,384,171.43
Fire	\$ 1,153,352.55
Library	\$ 966,269.82
Parks	\$ 860,578.74
HSD	\$ 585,148.96
PCCV	\$ 570,429.46
Public Transit	\$ 338,350.32
Courts	\$ 308,071.26
Planning	\$ 193,983.01
Citywide	\$ 179,352.00

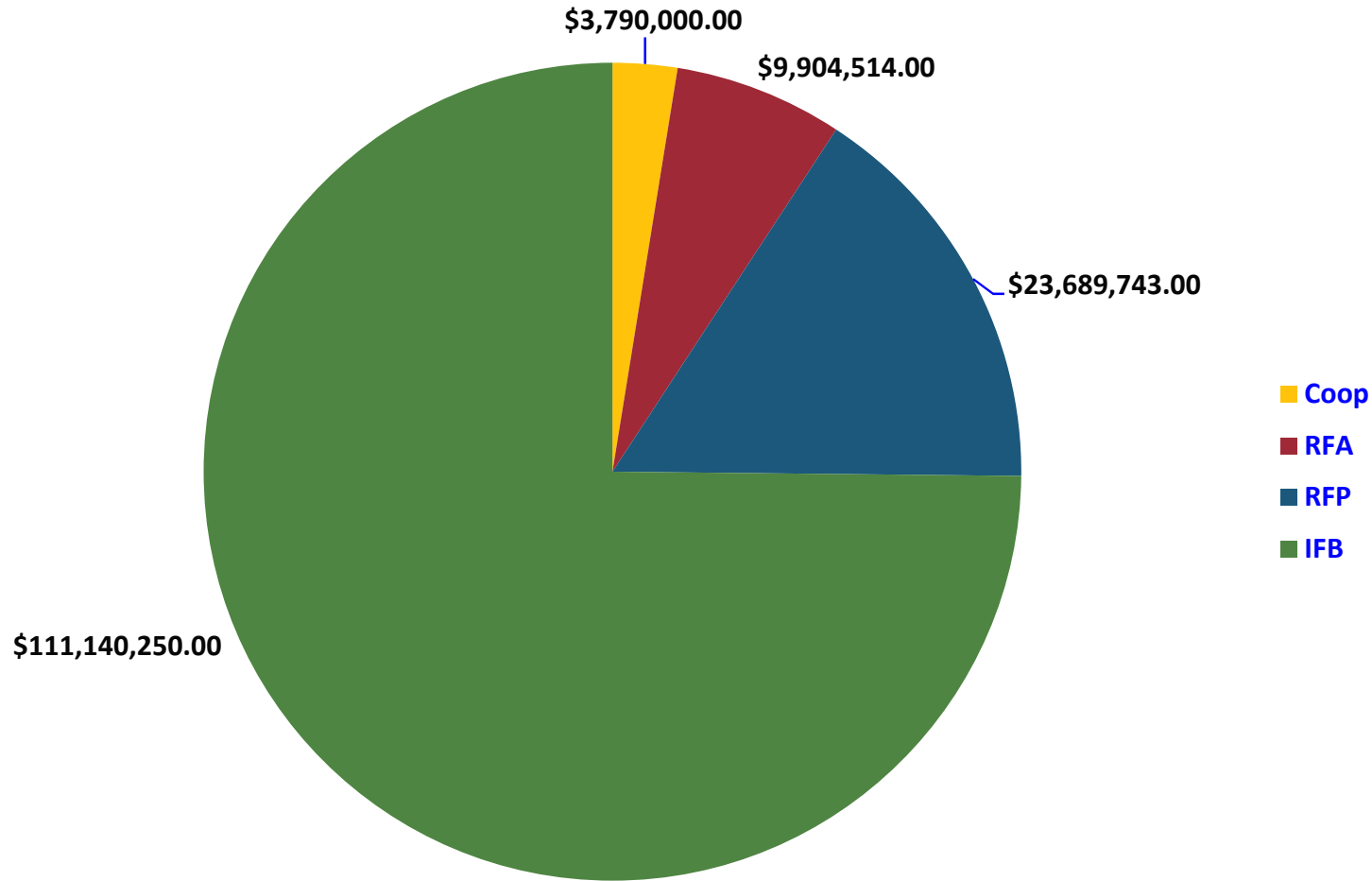


Formal Solicitations by Quantity

2014 Estimated Count of
Formal Solicitations

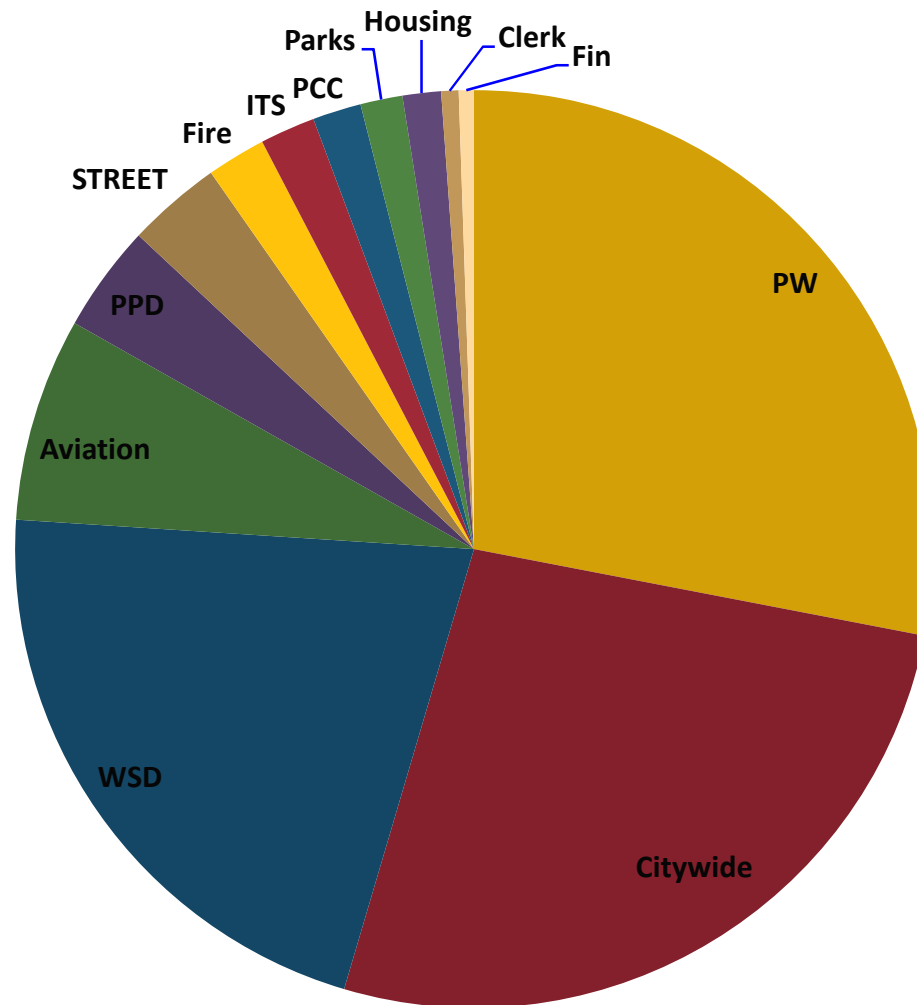


Formal Solicitations by Spend



Formal Solicitations by Department Spend

Department	2014 Spend
Public Works	\$ 37,205,790.00
Citywide	\$ 35,244,357.00
Water	\$ 28,468,056.00
Aviation	\$ 9,526,235.00
Police	\$ 5,006,860.00
Streets	\$ 4,415,845.00
Fire	\$ 2,761,081.00
ITS	\$ 2,573,094.00
PCC	\$ 2,270,399.00
Parks	\$ 1,975,165.00
Housing	\$ 1,787,700.00
Clerk	\$ 814,710.00
Fin	\$ 710,000.00



What are the Major City Departments Buying?

- **Aviation**

- HVAC Exhaust and Duct Systems Cleaning
- Automated Passport Control Kiosks
- HVACR Systems, Components, Equipment/Controls, Maintenance, Repair and Installation

- **Citywide**

Concrete Flatwork

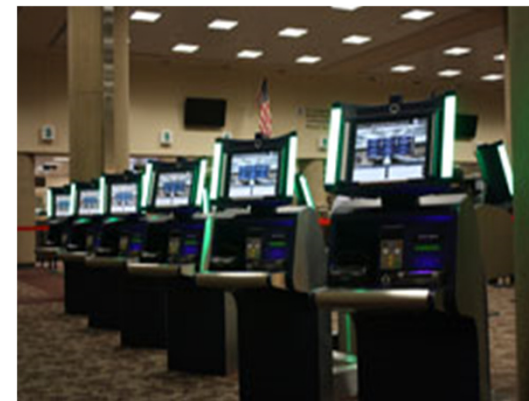
Hazardous and Non-Hazardous Material Removal

Landfill Services

- **City Clerk**

Process First-Class Mail

Election Envelopes



What are the Major City Departments Buying?

- **Fire**
 - Portable Monitor Defibrillators
- **Housing**
 - Roofing Services for Housing
 - Plumbing and Rooter Services
- **Information Technology Services**
 - Pre-Encoded Smart Card Fare Media
- **Parks and Recreation**
 - Mid-Size Mower Lease and Maintenance



What are the Major City Departments Buying?

- **Phoenix Convention Center**
 - Exterior Signage System
- **Police Department**
 - Photo Red Light and Photo Speed Enforcement
- **Public Transit**
 - Magnetic Fare Media
- **Public Works**
 - Tire Retread Services
 - Auto and Equip Parts
 - Auto Body Repair



What are the Major City Departments Buying?

- **Street Transportation**
 - Traffic Signal Poles and Components
- **Water Services Department**
 - Pumps, Parts and Services
 - Water Treatment Chemicals
 - Underwater Maintenance and Repair Service



Questions and Comments



Contact Information

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